

# IGI Life - WTO Danish Education Takaful Plan

Education shouldn't be a privilege. And with the Danish Education Plan it doesn't need to be.

With this plan you can feel assured that your child's education is taken care of even in the case of untimely death. So while we cannot know what will happen in the future, at the very least we can be prepared for it.

After all, we need to ensure that our children have access to every opportunity to allow them to be the best they can be.

### What can I do to prepare?

Financial advisors and experts offer advice, just in case.

1. Do budgeting: Have a detailed budget of cash inflows and outflows.
2. Have a plan: Long-term saving plans turn out to be life saving.

Danish Education Plan is an easy and affordable solution where you can make regular contributions to the Window Takaful Operator from the date you acquire membership of the plan to build up a Participant Investment Account (PIA) by the time your child enters college.

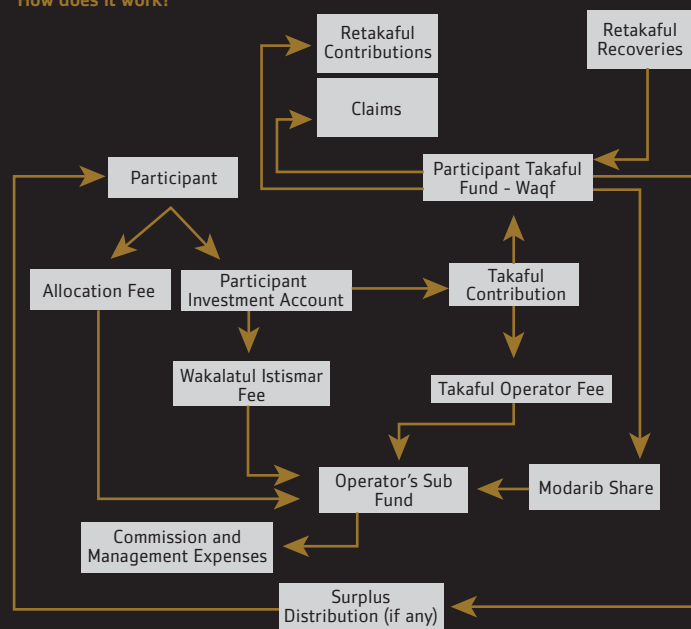
### Free Look Period

If you cancel your membership within a free look period of 14 days from the date of receipt of the Participant's Membership Document (PMD), you are entitled for a full refund of contribution less any expenses incurred by IGI Life WTO in connection with your medical or clinical examinations.

### What is Takaful?

Takaful is an age-old Islamic concept of mutual help and support blended with modern concepts of actuarial science, underwriting and investment under the supervision of Shariah advisor. It is a Shariah compliant way of supporting each other in case of death or disability.

### How does it work?



### Unique Benefits of Danish Education Plan

1. Death benefit is the sum covered plus Participant Investment Account (PIA) value.
2. In case of accidental death ADB sum covered shall also be paid.
3. In case of accidental death in Saudi Arabia while performing Hajj or Umrah, ADB sum covered shall be doubled.
4. Continuous growth: At the end of each year the surplus (if any) in PTF is distributed among eligible participants and in case of deficit, same is financed by Window Takaful Operator as Qarz-e-Hasana.
5. Investment made only in Shariah compliant funds (Sukook etc.) as approved by Shariah advisor.
6. Allocation of contribution increases above 100% from 6th year onwards.
7. At the maturity payout option in form of lump sum payment.
8. Cash withdrawal option from PIA is available from 1st year provided minimum amount of withdrawal is as per company's terms and conditions.
9. Tax benefit on amount of contribution payments as per FBR Rules.

Bank Alfalah in partnership with IGI Life–Window Takaful Operations, presents Danish Education Plan, which is uniquely designed plan for Bank Alfalah customers. The plan is designed to offer Takaful benefit along with growth of funds to meet your children's education expenses.

It is a Shariah compliant plan by IGI Life–Window Takaful operations that safeguards you and your family while providing growth of funds to meet the children's education expenses. The plan assists participants to share their risk on the basis of cooperation, brotherhood, mutuality and solidarity for a common good. There is flexibility of customising the solution through additional protection benefits as well as by selecting the level of Takaful cover as per need.

### How does the Takaful membership operate?

IGI Life's Takaful model is based on the Wakalah-Waqf principal. Individuals in the community come together for a common purpose and contribute into a Waqf Fund operated by a Window Takaful Operator to protect themselves against future financial losses.

### What is surplus sharing?

Participants of the takaful fund as per the terms and conditions of the Waqf, may be entitled to a share of possible surplus funds. Takaful offers a unique feature of Surplus Sharing to the Participants in addition to risk mitigation benefits. As approved by the Shari'ah Advisor and Appointed Actuary at the end of each year, IGI Life - Window Takaful Operations will determine the surplus (if any) available in the PTF for distribution.

### What are the benefits of surplus sharing?

Part of the surplus (if any) in PTF is distributed amongst eligible participants in the form of bonus units through additional unit allocation in the Participant Investment Account (PIA). The allocation of these bonus units will enhance the cash value of your Takaful Plan.

### Takaful Benefits

#### Death Benefit

Takaful benefit payable in case of the unfortunate event of death during the membership term will be as follows:

Sum covered plus Participant's Investment Account (PIA) value plus the accumulated account value of top-up account plus surplus (if any) in PTF as per PTF membership of WTO.

The basic sum covered will be a multiple of basic contribution. The following two multiples will be offered to the participant: 5 or 10.

#### Built-in Additional Benefits

- Waiver of Contribution–Disability: WOC waives the future contributions in case of permanent total disability of the covered person up to the end of term

The contribution for the above benefits will be paid by the participant.

### Maturity Benefit

On completion of the membership term, the available Participant's Investment Account (PIA) value along with the account value of top-up account (if any) will be payable to the participant. The accumulated value in PIA can be taken as a lump sum payment.

### Contribution Indexation

Indexation is an optional feature offered in this plan. Under this feature your contributions and sum covered will increase by a fixed amount every year leading to a better cash value accumulation and consequently a higher maturity benefit. Even once opted, you still have a right to decline the option and continue paying level contribution subject to certain terms and conditions.

### Optional Benefits

There are various optional benefits which may be attached to enhance the Takaful coverage by paying additional contribution. These are as follows:

- Income Benefit-Death: A monthly income benefit will be provided following the death of the participant up to the end of the elected term of this supplementary benefit. This benefit shall be payable from Individual PTF
- Income Benefit-Disability: A monthly income benefit will be provided following the permanent total disability of the participant up to the end of the elected term of this supplementary benefit. This benefit shall be payable from Individual PTF
- Accidental Death Benefit: ADB pays a lump sum amount in case of accidental death of the participant

### In which funds will my contributions be invested to build up the PIA for my future needs?

Your contributions will be invested in Shariah compliant investments to build the PIA.

You will be offered 3 different Shariah compliant investment strategies: Conservative, Balanced and Aggressive as described below:

Takaful Conservative Strategy: The strategy would be the most appropriate for those participants, who wish to invest more cautiously. Accordingly, the investments are placed in short-term fixed income Shariah compliant instruments with little exposure to equities.

Takaful Balanced Strategy: This strategy seeks steady growth in capital through investments in combination of Shariah compliant fixed income and equity investments. It has moderate risk.

Takaful Aggressive Strategy: This strategy seeks to provide you with long term capital growth through mutual funds that invest mainly in equities. It has higher risk.

Under each strategy you have an investment account as listed in the application. The percentage of contribution you wish to allocate to buy units in an investment account should be indicated in the application. The sum of these percentages must be 100%.

You can manage your investments by creating your own investment strategy portfolio from a range of options to suit your needs and preferences. You will have the option to transfer between investment funds subject to certain conditions.

### Product Features and Charges

#### Eligibility and Membership Term

The minimum entry age of the insured is 18 years and maximum is 55 years. The membership term can be of any period from 10 years to 25 years. The supplementary benefits will terminate at the age mentioned in the supplementary benefit endorsement. It could be at an earlier date depending upon the benefit term available.

### Minimum Basic Contribution and Modes

The minimum collected basic contribution is PKR 25,000 for the following modes of contribution payment:

- Annual
- Semi-Annual
- Quarterly

The minimum membership term is 10 and the maximum it can go up to is the membership term chosen.

### Contribution Allocation

The table below depicts the year-wise allocation percentages of the participant's contribution:

| Years  | Allocations as % of Contribution | Years      | Allocations as % of Contribution |
|--------|----------------------------------|------------|----------------------------------|
| 1      | 55%                              | 6-10       | 103%                             |
| 2      | 75%                              | 11-15      | 105%                             |
| 3      | 95%                              | 16-20      | 107%                             |
| 4 to 5 | 100%                             | 21 onwards | 110%                             |

The above percentages are determined after deducting an 'Allocation Fee' from the basic Takaful plan contribution. All subsequent charges are deducted from the above mentioned 'Allocation Percentage' and the remainder will be allocated to the PIA.

### Top-up Contributions

The plan is a regular contribution plan but a participant may top-up the regular contributions by depositing additional funds as lump sum contribution in the PIA. These lump sum contributions, called 'Top-Up Amounts', can be made at any time and the same will be placed for investment in PIA.

For top-up payments-minimum contribution is PKR 100,000 with no limit on the maximum and without any impact on sum cover.

### Waqf Donation

Waqf donation, which depends upon the Takaful coverage and age of the participant, will be transferred from PIA into participants Takaful Fund.

### Loyalty Bonus

At every 10 years, starting from the 10th membership anniversary. The bonus allocation is a percentage of Basic Regular Contribution (minimum of 10 year preceding contribution paid) and is only allocated if no partial withdrawal is made during the preceding ten year period and that all contributions are paid when due.

The loyalty bonus, as set in the basic plan, will be paid on the original Regular Contribution without taking into account any Top up payments.

| Membership Year                 | Loyalty Bonus Allocation as % of Basic Regular Contribution |
|---------------------------------|---|
| 10 & every 10th year thereafter | 5.0%  |

### Complete Surrender

The participant has the right to fully surrender his/her membership by redeeming all the units in the PIA. In case of complete surrender, the units will be redeemed at the bid price and the membership will be terminated. A processing fee will be charged at the time of surrender.

### Partial Withdrawal

The plan allows for partial withdrawals from the participant's account value anytime during the membership term by redeeming a limited number of units as per the terms and conditions. A nominal processing fee will be charged at the time of each partial surrender.

### Charges

The following charges are applicable on the plan:

- Bid offer spread of 5% of amounts for purchase of PIA Units
- Wakalah Istismar fee, 0.125% of Participant's Investment Account (PIA) value per month charged at the beginning of month

- Mudarib share, 40% share in the investment income of the Individual PTF (if any)
- Management fee, 35% of each month's Takaful contributions from PTF
- Administration fee, PKR 175 per membership
- Fund Transfer fee, PKR 500 for each transfer between investment fund(s); first two switches are free
- Processing fee, PKR 500 on each partial withdrawal and complete surrender

### Illustration of Benefits

The following example portrays the expected cash value of a person aged 35 years. The basic contribution is PKR 100,000 per annum, and with a protection multiple of 10, the sum covered is PKR 1,000,000. The projected cash values are as follows:

| Membership Years | Cumulative Regular Contributions Paid | Expected Rate of Return @ 9% |            | Expected Rate of Return @ 11% |            | Expected Rate of Return @ 13% |            |
|------------------|---------------------------------------|------------------------------|------------|-------------------------------|------------|-------------------------------|------------|
|                  |                                       | Death Benefit                | Cash Value | Death Benefit                 | Cash Value | Death Benefit                 | Cash Value |
| 5                | 1,250,000                             | 3,683,924                    | 3,747,984  | 3,747,984                     | 1,247,484  | 3,815,042                     | 1,314,542  |
| 10               | 2,500,000                             | 5,659,404                    | 6,007,569  | 6,007,569                     | 3,507,069  | 6,396,131                     | 3,895,631  |
| 15               | 3,750,000                             | 8,469,068                    | 9,530,167  | 9,530,167                     | 7,029,667  | 10,798,628                    | 8,298,128  |
| 20               | 5,000,000                             | 12,479,304                   | 15,036,361 | 15,036,361                    | 12,536,361 | 18,322,869                    | 15,822,869 |

This is a brochure, not a contract. The detailed terms and conditions are stated in the PMD.

### How to Claim

#### Filing a Claim

Our claim settlement procedure is prompt and hassle-free. It is advisable to consult our Customer Services services.life@IGI.COM.PK team for detailed assistance while filing your membership claim.

Here is a simple step-by-step procedure to be followed when you make a claim.

#### STEP 1: INTIMATION

A claim can be lodged directly without any delay through visiting IGI Life Window Takaful Operations Website Online Claim Intimation by filling given fields which shall be transmitted to Claims Department immediately.

<http://igilife.com.pk/claim-intimation/>

OR send intimation letter from the Participant/ Claimant (as the case may be) under his / her signature giving particulars of loss (death, Disability or Sickness) with Cause, Date, Place and Name of Covered Person. Always remember to mention the current address and contact number of the claimant while submitting intimation.

**Claim must be lodged within 30 days of date of loss.**

#### STEP 2: COMPLETE THE CLAIM FORM ALONG WITH RELEVANT DOCUMENTS

Upon intimation of loss, IGI Life Window Takaful Operations will provide relevant claim forms for filing along with evidence of loss i.e. Death Certificate, Original Membership Document, CNIC of Covered Person and nominee(s), Hospital Record, Police Report and Post Mortem Report (in case of accident only) or any other requirement as called by IGI Life Window Takaful Operations based upon the nature of events. Forms can be directly downloaded from our website.

<http://igilife.com.pk/investor-relations/claim-forms/>

**Arrange for medical bills/reports for medical related claims:** In case of hospitalization or medical related claims, produce all medical bills (original) and medical report (photocopies) issued by the attending provider.

**Attestation:** Documents can be submitted in original or photocopies, attested by a Gazetted Government Official/Issuing authority. Original copies of documents may be called for inspection.

#### STEP 3: SUBMIT REQUIRED DOCUMENTS ALONG WITH THE CLAIM FORM

The Original documents & forms (hard copy) properly completed, signed and witnessed must be submitted with IGI Life Window Takaful Operations Head Office within 90 days after the loss for which the claim is made.

#### STEP 4: SETTLEMENT

A claim is settled as soon as requirements to the satisfaction of IGI Life Window Takaful Operations are submitted at its Head Office.

#### NOTE:

Kindly ensure that in case of claim by Participant, all documents and forms are signed by you as per signature affixed by you on your Membership's original Proposal Form/CNIC.

#### Disclaimer

1. This product is underwritten by IGI Life – Window Takaful Operations.
2. It is not guaranteed by Bank Alfalah Limited or its affiliates and it is not a product of Bank Alfalah Limited, hence IGI Life – Window Takaful Operations is responsible for all the underwriting risks.
3. The applicant/participant fully agrees and understands that Bank Alfalah Limited is acting as a corporate Takaful agent of IGI Life – Window Takaful Operations and shall under no circumstances whatsoever, be responsible or held liable for the representations and/or undertakings made by IGI Life – Window Takaful Operations in relation to their Danish Takaful product and/or any benefit or loss arising out of it.
4. Should the applicant/participant proceed to subscribe to this Danish Takaful product he/she shall do so on a voluntary basis at his/her sole risk and Bank Alfalah Limited shall have no responsibility or liability whatsoever in respect of any disputes and/or claims arising as a consequence of the investment performance of the fund comprising of contributions from the applicant/participant and/or for any other reason whatsoever.
5. The contributions in the plan are invested in the mentioned investment fund and the past performance of fund is not necessarily a guide to future performance.
6. Any forecast made is not necessarily indicative of future or likely performance of the funds and neither IGI Life – Window Takaful Operations nor Bank Alfalah Limited will incur any liability for the same.
7. All Takaful claims, charges and payments relating to the Takaful membership shall be the sole and exclusive responsibility of IGI Life – Window Takaful Operations. However, service charges and taxes will be applicable as per the bank's 'Schedule of Charges' and taxation laws as stipulated by the relevant authorities.



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