# Schedule of Bank Charges (Excluding FED)

From 1st January to 30th June 2017



## Revision in Charges Effective from 1st January 2017 till 30th June 2017

#### Financing/Advances

D. Alfalah Car/Corporate Ijarah		PL Categories
a) Car Ijarah		
1) Car Ijarah documentation/processing charges	a. Brand New Vehicles Rs. 6,000/-	PL52104
	b. Used/Imported Vehicles Rs. 9,000/-	PL52104

A. Remittances (LCY)		PL Categories
1) Pay Order issuance (For Account Holders)	Free for IBG Customers maintaining monthly average balance of Rs. 500,000/- or more in an account.	PL52101
	Rs. 220 for IBG Customers not maintaining monthly average balance of Rs. 500,000/-in an account. <b>Note:</b> Preferred Banking Customers, Alfalah Business Way and Alfalah Payroll Account Holders are exempted from this charge.	PL52101
	Conventional Customers to be charged as per their SoBC	PL52101
2) Pay Order/Manager Cheque issuance (For Non-Account Holders)	Up to 100K - Rs. 720/- (Flat) Above 100K - Rs. 1,200/- (Flat)	PL52101
4) Cancellation of PO/DD/Banker Cheque	Rs. 350/- (Flat)	
5) Stop payment of PO/DD/Banker Cheque	Rs. 350/- (Flat)	PL52002
6) Issuance of duplicate PO/DD/Banker Cheque	Rs. 245/- (Flat)	PL52103
7) Issuance of Demand Drafts	Free for IBG Customers maintaining monthly average balance of Rs. 500,000/- or more in an account.	PL52101
	Rs. 220 for IBG Customers not maintaining monthly average balance of Rs. 500,000/- in an account. <b>Note:</b> Preferred Banking Customers, Alfalah Business Way and Alfalah Payroll Account Holders are exempted from this charge.	PL52101
	Conventional Customers to be charged as per their SoBC	PL52101

A. Remittances (LCY)		PL Categorie
8) DD issuance (for Non-Account Holders)	Up to 100K - Rs. 720/- (Flat) Above Rs. 100K - Rs. 1200/- (Flat)	PL52101
9) Banker Cheque	Free for IBG Customers maintaining monthly average balance of Rs. 500,000/- or more in an account.	PL52101
	Rs. 245/- for IBG Customers not maintaining monthly average balance of Rs. 500,000/- in an account. <b>Note:</b> Preferred Banking Customers, Alfalah Business Way and Alfalah Payroll Account Holders are exempted from this charge.	PL52101
	Conventional Customers to be charged as per their SoBC	PL52101
10) Banker Cheque (for Non-Account Holders)	Up to 100K - Rs. 720/- (Flat) Above Rs. 100K- Rs. 1,200/- (Flat)	PL55582
B. Collection of Cheques		
3) OBC return charges	Rs. 220/- per cheque returned (Postage/Courier charges are not applicable)	PL55583
<ol> <li>Inward bill for collection, returned unpaid</li> </ol>	Rs. 450/- per cheque	PL55583
6) Clean (including Cheques)/ local bill for collection (OBC)	Rs. 600/- (Flat on Bill less than US\$ 10,000/-) Rs. 1,000/- (Flat on bill equivalent of US\$ 10,000 and above).	PL55583
7) Intercity Clearing Charges	Rs. 200/- per cheque	PL55583
C. Remittances (FCY)		
4) Cancellation of FDD/FTT/FMT	US\$ 5/- or equivalent PKR plus actual SWIFT charges. Foreign bank charges at actual may also apply	PL52102 (For SWIFT PL55510)
5) Stop payment of FDD	US\$ 5/- or equivalent PKR plus actual SWIFT charges Foreign bank charges at actual may also apply	PL52002 (For SWIFT PL55510)

In case locker is surrendered during the first 6 months of the lease period, the Branch Manager may authorise a rebate of 50% of the rental amount obtained upfront on case to case basis.

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н	.Debit Card		PL Categories
1)	Debit card issuance charges	Rs. 550/- per Classic Debit Card per year	PL55611
		Rs. 725/- per Gold Debit Card per year	PL55611
J.	Digital Banking Services		
1)	Branch Banking SMS Alert fee	Rs. 60/- per month	Auto
2)	Inter Bank Fund Transfer (IBFT)	Rs. 60/- per transaction	Auto
3)	Digital Banking Service Charges (Mobile Banking/Internet Banking/ Mobile App) Up to PKR Rs. 250,000/- per day limit	Rs. 299/- per annum	
4)	Digital Banking Service Charges (Mobile banking/Internet Banking/ Mobile App) Up to PKR Rs. 500,000/- per day limit	Rs. 349/- per annum	
5)	Digital Banking Service Charges (Mobile banking/Internet Banking/ Mobile App) Up to Rs. 1,000,000/- per day limit	Rs. 499/- per annum	
P.	Statements/Advices		
2)	Statement of account for closed accounts	Rs. 35/- per statement	
Q	. Cheque Book		
1)	lssuance of new Cheque Book including in lieu of lost one	First Cheque Book of 25 Leaf would be free to all IBG Account Holders. Subsequent Cheque Books would be free for IBG Customers maintaining monthly average balance of Rs. 500,000/- or more in an account.	PL52003
		Subsequent Cheque Books Rs.10/- per leaf for IBG Customers not maintaining monthly average balance of Rs. 500,000/- in an Account. Preferred Banking Customers, Alfalah Business Way and Alfalah Payroll Account Holders are exempted from this charge.	PI52002
R	. Clearing		
1.	Cheque returned unpaid		
	a) Inward clearing returned (applies on Intercity Clearing as well)	Rs. 600/- per cheque	PL55583
	c) Cash cheques returned	Rs. 600/- per cheque	
2.	Same day clearing charges	Rs. 450/- per instrument	PL55583
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S. Miscellaneous Charges			
2. Other Charges			
b) Account closing (Regular Savings Account i.e. Falah Classic Savings Account, BBA Account and Pensioner Account)	NIL**	Auto	
i) Standing instructions	Default in performing standing instructions due to lack of funds Rs. 500/-		
T. Basic Banking Account			
Cash withdrawal			
b) Hold mail charges	Rs. 750/- Flat per annum (to be charged upfront)	PL55590	
c) eC.I.B. report	Rs. 120/- per report (recoverable at the time of processing of fresh facilities or at the time of renewal or limit enhancement or through EOL and OTT or at the time of restructuring/rescheduling of finance)	PL55562	
U. Alfalah Islamic Business Way			
Free issuance of PO/DD/Banker Cheques - unlimited     Free issuance of dunlicate PO/DD/Banker Cheques*			

Free issuance of duplicate PO/DD/Banker Cheques\*

#### Preferred Banking Services

- 4) Cancellation of PO/DD/Banker Cheque
- 18) PO/DD/Banker Cheque Issuance charges

#### Note:

- These Schedule of Bank Charges will also be applicable for Islamic Banking Customers availing services from Conventional Banking Branches
- For Financing Customers any concession/waivers related to Cheque Book, PO/DD/Banker Cheque issuance charges may be granted by the Respective Business Heads/AMs/RBH on Business Consideration and case to case basis.

## Letter of Guarantees

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Annexure-C Amount in PKR			
Guarante From	<b>e Amount Range</b> To	Per Quarter Charges or part thereof	Subsequent Quarter Charges or part thereof
1	500,000	1,750	875
500,001	1,000,000	5,250	2,625
1.000.001	1,500,000	8,750	4,375
1,500,001	2,000,000	12,250	6,125
2,000,001	2,500,000	15,750	7,875
2,500,001	3,000,000	19,250	9,625
3,000,001	3,500,000	22,750	11,375
3,500,001	4,000,000	26,250	13,125
4,000,001	4,500,000	29,750	14,875
4,500,001	5,000,000	33,250	16,625
5,000,001	5,500,000	36,750	18,375
5,500,001	6,000,000	40,250	20,125
6,000,001	6,500,000	43,750	21,875
6,500,001	7,000,000	47,250	23,625
7,000,001	7,500,000	50,750	25,375
7,500,001	8,000,000	54,250	27,125
8,000,001	8,500,000	57,750	28,875
8,500,001	9,000,000	61,250	30.625
9,000,001	9,500,000	64,750	32,375
9,500,001	10,000,000	68,250	34,125
10,000,001	12,500,000	78,750	39,375
12,500,001	15,000,000	96,250	48,125
15,000,001	17,500,000	113,750	56,875
17,500,001	20,000,000	131,250	65,625
20,000,001	22,500,000	148,750	74,375
22,500,001	25,000,000	166,250	83,125
25,000,001	27,500,000	183,750	91,875
27,500,001	30,000,000	201,250	100,625
30,000,001	32,500,000	218,750	109,375
32,500,001	35,000,000	236,250	118,125
35,000,001	37,500,000	253,750	126,875
37,500,001	40,000,000	271,250	135,625
40,000,001	42,500,000	288,750	144,375
42,500,001	45,000,000	306,250	153,125
45,000,001	47,500,000	323,750	161,875
47,500,001	50,000,000	341,250	170,625
50,000,001	52,500,000	358,750	179,375
52,500,001	55,000,000	376,250	188,125
55,000,001	57,500,000	393,750	196,875
57,500,001	60,000,000	411,250	205,625
60,000,001	62,500,000	428,750	214,375
62,500,001	65,000,000	446,250	223,125
65,000,001	67,500,000	463,750	231,875
67,500,001	70,000,000	481,250	240,625
70,000,001	72,500,000	498,750	249,375
72,500,001	75,000,000	516,250	258,125
75,000,001	77,500,000	533,750	266,875
77,500,001	80,000,000	551,250	275,625

### Letter of Guarantees

Annexure-C	nnexure-C Amount in PKR		
<b>Guarantee</b> From	Guarantee Amount Range		Subsequent Quarter Charges or
	10	part thereof	part thereof
80,000,001	82,500,000	568,750	284,375
82,500,001	85,000,000	586,250	293,125
85,000,001	87,500,000	603,750	301,875
87,500,001	90,000,000	621,250	310,625
90,000,001	92,500,000	638,750	319,375
92,500,001	95,000,000	656,250	328,125
95,000,001	97,500,000	673,750	336,875
97,500,001	100,000,000	691,250	345,625

\* Minimum service charges for issuance/amendment of guarantee is Rs. 1,750/- (Flat).

 \* Charges for Guarantees over Rs. 100M shall attract additional service charges of Rs. 7,000/- per Rs. 1M each (per quarter or part thereof) plus Rs. 3,500/- for subsequent quarters.

\*\*Discounts may be offered to any extent in the above mentioned charges subject to Approval of Head Credit IBG and GH IBG.

\* Claim handling charges Rs. 5000/- (Flat)

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# Preferred Banking Services

A. Trade Finance (Local)		PL Categories
1. Letter Of Credit (Local)		
a) Issuance	As per slab in Annexure A	PL52305
<ul> <li>b) i) Amendments</li> <li>ii) Amendment involving increase in amount and extension in period of dispatch/delivery/negotiation.</li> </ul>	Rs. 1,000/- (Flat) per amendment Rs. 1,000/- per amendment plus commission	PL52306
c) Advising	Rs. 1,000/- (Flat) per Letter of Credit	PL52316
d) Acceptance commission	As per applicable slab in Annexure B (for any period beyond the validity of Letter of Credit). However, no commission to be charged if the maturity/payment period of the bills falls within the period for which LC opening commission has already been recovered.	PL52308
e) Confirmation/Cancellation	0.25% per quarter or part thereof, minimum Rs. 500/-	PL52315/ PL52304
	Cancellation charges as per actual	
2. Collection of Documentary Bills	1	
a) i) Documentary ii) Through branches of our bank	75% of applicable slab as per Annexure A 50% of applicable slab as per Annexure A	PL65051
Collection charges for documentary bills under inland LC (sight/usance)	0.3%, minimum Rs. 300/-	PL65051
3. Unpaid Items	I	
a) Returning charges: i) Documentary bills ii) Clean bills	Rs. 400/- per bill Rs. 400/- per bill	PL52607
4. Other Charges		
a) Collection agent charges	Actual	
b) Postage	Rs. 100/-	PL55507/ PL55581
c) Telex	Rs. 500/- (full)	PL55510
d) Storage charges	Rs. 50/- pack/day	PL52607
e) Handling of discrepant documents presented under LC	Rs. 2,000/- per bill (to be deducted from the proceeds)	PL52310

Note:

Collecting agent charges, if the collecting bank is different, will be extra

Other out-of-pocket expenses will be charged at actual

В.	B. Trade Finance (Foreign)		
1.	Letter of Credit-Commission		
a)	Cash Letter of Credit (under agency/non-agency arrangements)	As per applicable slab given in Annexure A, minimum charge Rs. 1,500/- or as approved by the Credit Division	PL52305
b)	Letter of Credit under 'Supplier Credit', Pay- as-You-Earn scheme and deferred payment Letter of Credits for period over one year (under non-agency arrangements)	As per applicable slab given in Annexure A	PL52305
c)	Letter of Credit under 'Supplier Credit' (established under Murabaha Agency arrangements)	Commission at the rate up to 0.40% per quarter or part thereof up to final payment, minimum Rs. 2,000/ Commission to be charged on full amount of Letter of Credit for the period from date of opening Letter of Credit till its expiry.	
d)	Revalidation commission	On expiry of LC when the same is validated revalidation commission will be recovered as is applicable for opening fresh LC as above.	PL52306
e)	Transfer of Letter of Credit to new beneficiary	When Letter of Credit is transferred to new beneficiary, transfer commission will be charged as applicable in case of opening fresh Letter of Credit (as 1.1 above).	PL52306
f)	Letter of Credit confirmation/ cancellation in case where the charges are on account of opener	At actual, including our incidental charges	Relevant Expense Code
g)	Letter of Credit cancellation	Rs. 1,500/- plus SWIFT charges	PL52304
h)	Non-reimbursable Letters of Credit under barter/aid	As per applicable slab given in Annexure A	PL52305
2.	Acceptance Commission		
	If bills are to be drawn at usance under Letters of Credit	<ul> <li>a) Rs. 750/ per bill to be charged at the time of retirement of bill.</li> <li>b) As per applicable slab given in Annexure B, (for any period beyond the validity of Letter of Credit). However, no commission to be charged if the maturity/ payment period of the bills falls within the period for which LC opening commission has already been recovered.</li> </ul>	PL52308

B.	Trade Finance (Foreign)		PL Categories
a)	Amendments - Letter of Credit/Contract	Rs. 1,000/- per amendment (Flat)	PL52306
ь)	Amendment involving increase in amount and on extension in period of shipment/negotiation per item	Rs. 1,000/- per transaction plus commission	PL52306
c)	LCs to be issued against 100% cash margin		PL52305
i)	Under agency/non-agency arrangements	As per applicable slab given in Annexure A, minimum charges Rs. 1,500/- or as approved by the Credit Division	PL52305
d)	Form I handling charges	NIL	PL52368
e)	Advance remittance to suppliers abroad against imports.	0.1% (minimum Rs. 500/-) plus remittance charges	
C.	Imports		
1.	Import Collection Bills		
a)	Handling charges	Rs. 1,000/-	PL65078
b)	Returned unpaid	Rs. 1,000/-	PL55517
c)	Issuance of NOC to other Banks for booking foreign exchange or effecting remittance under our L/C or registered contract.	Rs. 1,000/-	PL52368
2.	Import on consignment basis		
	Registration of contract for Imports	50% of applicable slab as per Annexure A or minimum. Rs. 1,500/-	PL52305
з.	Other charges		
a)	Postage	Rs. 150/- or actual whichever is higher	PL55507
b)	Courier service	Rs. 2,000/- or actual whichever is higher	PL65062/ PL55580
c)	Profit on Advance against Import Murabaha (for Import Bills under Sight Letter of Credit established under Agency arrangements without post import facility) [on Daily Products from the date of negotiation/Date of debit authority/disbursement of Advance against Import Murabaha]	Profit @ Rs. 0.55/- per 1,000/- daily products on the outstanding 'Advance against Import Murabaha' amount from the date of negotiation appearing on covering schedule/value date, wherever applicable or as approved by the Credit Sanctioning Authority/Credit Group	PL65181 (Profit on Import Murabaha

d) Tele messages/SWIFT messages:		PL Categories
<ul> <li>i) Full Telex of Letters of Credit/SWIFT</li> <li>ii) Brief Telex/SWIFT-Letters of Credit</li> <li>iii) Brief Telex/Text amendment of LCs</li> </ul>	Rs. 2,000/- or actual whichever is higher Rs. 1,000/- or actual whichever is higher Rs. 500/- or as per the arrangement with customer	PL55510
e) Obtaining credit reports on supplier	As per actual	Relevant Expense (PL65507 Other Exp)
<li>f) Correspondence charges, if any will be recovered.</li>	At actual	PL55510
g) Handling of discrepant documents presented under L/C	US\$ 60 (To be deducted from the proceeds of import bills where applicable or to be recovered from the presenting bank if amount is already reimbursed).	PL52310
<ul> <li>h) Service charges on retirement of sight/usance bills</li> </ul>	0.10% (Flat) minimum Rs. 750/- or as per arrangement approved by Credit Division	PL55517

#### Note

In case the Letter of Credit liability increases by virtue of exchange rate fluctuation
and/or due to utilisation of "Forward Cover" facility (by the customer), bank
reserves the right to recover above Letter of Credit commission on increased
liability for the unexpired Letter of Credit period.

 Charges may be collected in Pak-Rupee or foreign currency in all categories. Bank reserves the right to change the rate of return on financing at any stage, subject to the rate not exceeding rates notified by the State Bank of Pakistan.

D. I	D. Exports		
1. I	Letters of Credit		
a) /	Advising	Rs. 1,000/- (Flat)	PL52316
b) /	Amendment	Rs. 750/- amendment	PL52316
c) (	Confirmation	As per arrangement or Rs. 1,000/- whichever is higher	PL52315
d) 1	Transfer of Export Letter of Credit	Rs. 1,000/- (Flat)	PL52316
2. E	2. Export Bills		
L L	Reimbursement payment to other local panks from Non-Resident Pak-Rupee Accounts/Asian Clearing Union accounts.	Rs. 1,000/- (Flat)	PL55517
3. (	Collections		
a) (	Clean	Rs. 200/-	PL55517
	Documentary (on which bank does not earn any exchange income)	Rs. 400/-	PL55517

D.	Exports		PL Categories
c)	NOC issuing charges for each Form E	Rs. 100/- per form	PL52368
d)	NOC for entitlement against EE statements	Rs. 1,000/- per NOC	PL52368
4.	Service charges		
a)	Service charges against export documents sent on collection basis where payment cover is already received in Bank's foreign currency account/advance payment	Paisas. 12 Per Rs. 100/-, minimum Rs. 600/-	PL55517
b)	Export Development Surcharge Handling fee	Rs. 80/-	
c)	Service charges against export R&D claim submission to SBP	Rs. 800/- (Flat), At the discretion of Credit Division	PL55511
d)	Handling charges in lieu of exchange earnings where an exporter sells foreign exchange to some other bank while documents were sent for collection through Bank Alfalah Limited	0.10%, minimum Rs. 1,000/-	PL55517

#### Note:

- Any charges in respect of export business other than above mentioned are not to be recovered.
- All State Bank of Pakistan punitive charges relating to delayed repatriation of funds will be debited to customer account.
- These are our standard charges and concession/waiver may be granted at the discretion of GH IBG or as prescribed by the HO.

Annexure A. Import Letter of Credit Amount in PKR				
Amount Range From To		1st Quarter or Part Thereof	Subsequent Quarters	
1	500,000	1,500	1,000	
500,001	750,000	1,875	1,250	
750,001	1,000,000	2,625	1,250	
1,000,001	1,500,000	3,750	2,500	
1,500,001	2,000,000	5,250	3,500	
2,000,001	2,500,000	6,750	4,500	
2,500,001	3,000,000	8,250	5,500	
3,000,001	3,500,000	9,750	6,500	
3,500,001	4,000,000	11,250	7,500	
4,000,001	4,500,000	12,750	8,500	
4,500,001	5,000,000	14,250	9,500	
5,000,001	5,500,000	15,750	10,500	
5,500,001	6,000,000	17,250	11,500	
6,000,001	6,500,000	18,750	12,500	
6,500,001	7,000,000	20,250	13,500	
7,000,001	7,500,000	21,750	14,500	
7,500,001	8,000,000	23,250	15,500	
8,000,001	8,500,000	24,750	16,500	
8,500,001	9,000,000	26,250	17,500	
9,000,001	9,500,000	27,750	18,500	
9,500,001	10,000,000	29,250	19,500	
10,000,001	12,500,000	33,750	22,500	
12,500,001	15,000,000	41,250	27,500	
15,000,001	17,500,000	48,750	32,500	
17,500,001	20,000,000	56,250	37,500	
20,000,001	22,500,000	63,750	42,500	
22,500,001	27,500,000	75,000	50,000	
27,500,001	30,000,000	86,250	57,500	
	32,500,000			
30,000,001 32,500,001	35,000,000	93,750 101,250	62,500 67,500	
35,000,001	37,500,000	101,250		
37,500,001	40,000,000	116,250	72,500 77,500	
	40,000,000	123,750	82,500	
40,000,001		,		
42,500,001	45,000,000	131,250	87,500	
45,000,001	47,500,000	138,750 146,250	92,500 97,500	
47,500,001	50,000,000			
50,000,001	52,500,000	153,750	102,500	
52,500,001	55,000,000	161,250	107,500	
55,000,001 57,500-001	57,500,000 60,000,000	168,750 176,250	112,500 117,500	
60,000,001	62,500,000	183,750	122,500	
62,500,001	65,000,000	191,250	127,500	
65,000,001	67,500,000	198,750	132,500	
67,500,001	70,000,000	206,250	137,500	
70,000,001	72,500,000	213,750	142,500	
72,500,001	75,000,000	221,250	147,500	

## International Banking January-June 2017

### International Banking January-June 2017

Annexure A. Import Letter of Credit Amount in PKR				
Amount Range		1st Quarter or	Subsequent	
From	То	Part Thereof	Quarters	
75.000.001	77,500,000	228,750	152,500	
77,500,001	80,000,000	236,250	157,500	
80,000,001	82,500,000	243,750	162,500	
82,500,001	85,000,000	251,250	167,500	
85,000,001	87,500,000	258,750	172,500	
87,500,001	90,000,000	266,250	177,500	
90,000,001	92,500,000	273,750	182,500	
92,500,001	95,000,000	281,250	187,500	
95,000,001	97,500,000	288,750	192,500	
97,500,001	100,000,000	296,250	197,500	

 For LC exceeding Rs. 100M shall attract additional service charges of Rs. 3,000/per Rs. 1M each (first guarter) and Rs. 1,500/- (for subsequent guarters)

 LC commission in case of Import Murabaha Import Ijarah will be recovered as part of the profit.

 Discount may be offered to Customers in the above mentioned charges subject to the management's approval.

 Rebates may be allowed as follows at Bank's discretion, based on annual business volumes:

Transactions of Rs. 20M-30M : 20% of the charges Transactions of Rs. 30M-50M : 30% of the charges Transactions of Rs. 50M-75M : 40% of the charges Transactions of Rs. 75M-100M: 50% of the charges

# Acceptance of Bills under Usance Letter of Credit January-June 2017

Annexure B Amount in			
A	cceptance Amount Range	Per Month or	
From	То	Part Thereof	
1	500,000	500	
500,001	750,000	700	
750,001	1,000,000	900	
1,000,001	1,500,000	1,250	
1,500,001	2,000,000	1,750	
2,000,001	2,500,000	2,250	
2,500,001	3,000,000	2,750	
3,000,001	3,500,000	3,250	
3,500,001	4,000,000	3,750	
4,000,001	4,500,000	4,250	
4:500:001	5,000,000	4,750	
5,000,001	5,500,000	5,250	
5,500,001	6,000,000	5,750	
6,000,001	6,500,000	6,250	
6,500,001	7,000,000	6,750	
7,000,001	7,500,000	7,250	
7,500,001	8,000,000	7,750	
8,000,001	8,500,000	8,250	
8,500,001	9,000,000	8,750	
9,000,001	9,500,000	9,250	
9,500,001	10,000,000	9,750	
10,000,001	12,500,000	11,250	
12,500,001	15,000,000	13,750	
15,000,001	17,500,000	16,250	
17,500,001	20,000,000	18,750	
20,000,001	22,500,000	21,250	
22,500,001	25,000,000	23,750	
25,000,001	27,500,000	26,250	
27,500,001	30,000,000	28,750	
30,000,001	32,500,000	31,250	
32,500,001	35,000,000	33,750	
35 000 001	37,500,000	36,250	
37,500,001	40,000,000	38,750	
40,000,001	42,500,000	41,250	
42,500,001	45,000,000	43,250	
45,000,001	47,500,000	46,750	
47,500,001	50,000,000	48,750	
50,000,001	52,500,000	51,250	
52,500,001	55,000,000	53,750	
55,500,001	57,500,000	56,250	
57,500-001	60,000,000	58,750	
60,000,001	62,500,000	61,250	
62,500,001	65,000,000	63,750	

# Acceptance of Bills under Usance Letter of Credit January-June 2017

Annexure B Amount in PKR			
From	Acceptance Amount Range To	Per Month or Part Thereof	
65,000,001 67,500,001 72,500,000 75,000,001 75,000,001 80,000,001 82,500,001 87,500,001 90,000,001	67,500,000 70,000,000 72,500,000 75,000,000 80,000,000 82,500,000 85,000,000 87,500,000 90,000,000 92,500,000	66,250 68,750 71,250 73,750 76,250 78,750 81,250 83,750 86,250 88,750 88,750	
90,000,001 92,500,001 95,000,001 97,500,001	92,500,000 95,000,000 97,500,000 100,000,000	91,250 93,750 96,250 98,750	

- Acceptance over Rs. 100/- will attract the charges of Rs. 750/- (monthly) per Rs. 1M each (or part thereof).
- Rebates may be allowed as follows at Bank's discretion, based on annual business volumes:

Transactions of Rs. 20M-30M : 20% of the charges Transactions of Rs. 30M-50M : 30% of the charges Transactions of Rs. 50M-75M : 40% of the charges Transactions of Rs. 75M-100M : 50% of the charges

 Discounts may be offered in the above mentioned charges subject to the management's approval.

## Letter of Guarantees

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Guarantee Amount Range From         Per Quarter Charges or part thereof         Subsequent Quarter Charges or part thereof           1         500,000         1,750         875           500,001         1,000,000         5,250         2,625           1,000,001         1,500,000         8,750         4,375           1,500,001         2,000,000         12,250         6,125           2,000,001         2,500,000         19,250         9,625           3,000,001         3,000,000         22,750         11,375           3,500,001         4,000,000         26,250         13,125           4,000,001         4,500,000         29,750         14,875           4,500,001         5,500,000         33,250         16,625           5,000,01         5,500,000         34,750         21,875           6,500,001         6,000,000         43,750         21,875           6,500,001         7,000,000         50,750         28,875           7,000,001         7,500,000         50,750         28,875           7,000,001         7,500,000         50,750         28,875           8,000,001         8,000,000         54,250         27,125           8,000,001         8,500,000
500,001         1,000,000         5,250         2,625           1,000,001         1,500,000         8,750         4,375           1,500,001         2,000,000         12,250         6,125           2,000,001         2,500,000         15,750         7,875           2,500,001         3,000,000         19,250         9,625           3,000,001         3,500,000         22,750         11,375           3,500,001         4,000,000         26,250         13,125           4,000,001         4,500,000         29,750         14,875           4,500,001         5,000,000         33,250         16,625           5,000,001         5,000,000         34,750         21,875           6,000,001         6,000,000         40,250         20,125           6,000,001         6,500,000         43,750         21,875           6,500,001         7,000,000         50,750         25,375           7,500,001         8,000,000         54,250         27,125           8,000,001         8,500,000         57,750         28,875           8,500,001         9,000,000         64,250         34,125           10,000,001         12,500,000         78,750         39,375
500,001         1,000,000         5,250         2,625           1,000,001         1,500,000         8,750         4,375           1,500,001         2,000,000         12,250         6,125           2,000,001         2,500,000         15,750         7,875           2,500,001         3,000,000         19,250         9,625           3,000,001         3,500,000         22,750         11,375           3,500,001         4,000,000         26,250         13,125           4,000,001         4,500,000         29,750         14,875           4,500,001         5,000,000         33,250         16,625           5,000,001         5,000,000         34,750         21,875           6,000,001         6,000,000         40,250         20,125           6,000,001         6,500,000         43,750         21,875           6,500,001         7,000,000         50,750         25,375           7,500,001         8,000,000         54,250         27,125           8,000,001         8,500,000         57,750         28,875           8,500,001         9,000,000         64,250         34,125           10,000,001         12,500,000         78,750         39,375
1,000,001         1,500,000         8,750         4,375           1,500,001         2,000,000         12,250         6,125           2,000,001         2,500,000         15,750         7,875           2,500,001         3,000,000         19,250         9,625           3,000,001         3,500,000         22,750         11,375           3,500,001         4,000,000         26,250         13,125           4,000,001         4,500,000         29,750         14,875           4,500,001         5,000,000         33,250         16,625           5,000,001         5,000,000         36,750         18,375           5,500,001         6,000,000         40,250         20,125           6,000,001         6,500,000         47,250         23,625           7,000,001         7,500,000         47,250         25,375           7,500,001         7,000,000         54,250         27,125           8,000,001         8,000,000         54,250         27,125           8,000,001         8,500,000         64,750         32,375           9,500,001         9,000,000         64,750         32,375           9,500,001         10,000,000         68,250         34,125
1,500,001         2,000,000         12,250         6,125           2,000,001         2,500,000         15,750         7,875           2,500,001         3,000,000         19,250         9,625           3,000,001         3,500,000         22,750         11,375           3,500,001         4,000,000         26,250         13,125           4,000,001         4,500,000         29,750         14,875           4,500,001         5,000,000         33,250         16,625           5,000,001         5,000,000         36,750         18,375           5,500,001         6,000,000         40,250         20,125           6,000,001         6,500,000         43,750         21,875           6,500,001         7,000,000         47,250         23,625           7,000,001         7,500,000         50,750         28,875           8,000,001         8,000,000         54,250         27,125           8,000,001         8,000,000         64,750         32,375           9,500,001         9,000,000         64,750         32,375           9,500,001         10,000,000         68,250         34,125           10,000,001         12,500,000         78,750         39,375
2,000,001         2,500,000         15,750         7,875           2,500,001         3,000,000         19,250         9,625           3,000,001         3,500,000         22,750         11,375           3,500,001         4,000,000         26,250         13,125           4,000,001         4,500,000         29,750         14,875           4,500,001         5,000,000         33,250         16,625           5,000,001         5,500,000         36,750         18,375           5,500,001         6,000,000         40,250         20,125           6,000,001         6,500,000         43,750         21,875           6,500,001         7,000,000         47,250         23,625           7,000,001         7,500,000         50,750         28,875           8,000,001         8,000,000         54,250         27,125           8,000,001         8,500,000         57,750         28,875           8,500,001         9,000,000         64,250         30,625           9,000,001         9,500,000         78,750         39,375           12,500,000         12,500,000         78,750         39,375           12,500,000         13,750         56,875
2,500,0013,000,00019,2509,6253,000,0013,500,00022,75011,3753,500,0014,000,00026,25013,1254,000,0014,500,00029,75014,8754,500,0015,000,00033,25016,6255,000,0015,500,00036,75018,3755,500,0016,000,00040,25020,1256,000,0016,500,00043,75021,8756,500,0017,000,00047,25023,6257,000,0017,500,00054,25027,1258,000,0018,500,00054,25027,1258,000,0019,000,00064,75032,3759,500,00110,000,00064,75032,3759,500,00110,000,00068,25034,12510,000,00112,500,00078,75039,37512,500,00117,500,00013,75056,87517,500,00117,500,00013,25065,62520,000,00122,500,000148,75074,375
3,000,001         3,500,000         22,750         11,375           3,500,001         4,000,000         26,250         13,125           4,000,001         4,500,000         29,750         14,875           4,500,001         5,000,000         33,250         16,625           5,000,001         5,500,000         36,750         18,375           5,500,001         6,000,000         40,250         20,125           6,000,001         6,000,000         43,750         21,875           6,500,001         7,000,000         47,250         23,625           7,000,001         7,500,000         50,750         25,375           7,500,001         8,000,000         54,250         27,125           8,000,001         8,500,000         57,750         28,875           8,500,001         9,000,000         64,250         30,625           9,000,001         9,500,000         68,250         34,125           10,000,001         12,500,000         78,750         39,375           12,500,001         17,500,000         13,750         56,875           17,500,001         17,500,000         13,250         65,625           20,000,001         22,500,000         148,750
3,500,001         4,000,000         26,250         13,125           4,000,001         4,500,000         29,750         14,875           4,500,001         5,000,000         33,250         16,625           5,000,001         5,500,000         36,750         18,375           5,500,001         6,000,000         40,250         20,125           6,000,001         6,500,000         43,750         21,875           6,500,001         7,000,000         47,250         23,625           7,000,001         7,500,000         50,750         25,375           7,500,001         8,000,000         54,250         27,125           8,000,001         8,500,000         54,250         30,625           9,000,001         9,000,000         64,750         32,375           9,500,001         9,000,000         64,750         32,375           9,500,001         10,000,000         68,250         34,125           10,000,001         12,500,000         78,750         39,375           12,500,001         17,500,000         13,750         56,875           17,500,001         17,500,000         131,250         65,625           20,000,001         22,500,000         148,750 <t< td=""></t<>
4,000,001         4,500,000         29,750         14,875           4,500,001         5,000,000         33,250         16,625           5,000,001         5,500,000         36,750         18,375           5,500,001         6,000,000         40,250         20,125           6,000,001         6,500,000         43,750         21,875           6,500,001         7,000,000         47,250         23,625           7,000,001         7,500,000         50,750         25,375           7,500,001         8,000,000         54,250         27,125           8,000,001         8,500,000         57,750         28,875           8,500,001         9,000,000         61,250         30,625           9,000,001         9,500,000         64,750         32,375           9,500,001         10,000,000         68,250         34,125           10,000,001         12,500,000         78,750         39,375           12,500,001         15,000,000         78,750         39,375           12,500,001         17,500,000         13,750         56,875           17,500,001         17,500,000         131,250         65,625           20,000,001         22,500,000         148,750
4,500,001         5,000,000         33,250         16,625           5,000,001         5,500,000         36,750         18,375           5,500,001         6,000,000         40,250         20,125           6,000,001         6,500,000         43,750         21,875           6,500,001         7,000,000         47,250         23,625           7,000,001         7,500,000         50,750         25,375           7,500,001         8,000,000         54,250         27,125           8,000,001         8,500,000         57,750         28,875           8,500,001         9,000,000         61,250         30,625           9,000,001         9,500,000         64,750         32,375           9,500,001         10,000,000         68,250         34,125           10,000,001         12,500,000         78,750         39,375           12,500,001         15,000,000         78,750         39,375           12,500,001         17,500,000         78,750         48,125           15,000,001         17,500,000         13,750         56,875           17,500,001         20,000,000         131,250         65,625           20,000,001         22,500,000         148,750
5,000,001         5,500,000         36,750         18,375           5,500,001         6,000,000         40,250         20,125           6,000,001         6,500,000         43,750         21,875           6,500,001         7,000,000         47,250         23,625           7,000,001         7,500,000         50,750         28,875           8,000,001         8,000,000         54,250         27,125           8,000,001         8,500,000         57,750         28,875           8,500,001         9,000,000         64,250         30,625           9,000,001         9,500,000         64,750         32,375           9,500,001         10,000,000         68,250         34,125           10,000,001         12,500,000         78,750         39,375           12,500,001         15,000,000         78,750         39,375           12,500,001         17,500,000         13,750         56,875           17,500,001         17,500,000         13,250         65,625           20,000,001         22,500,000         148,750         74,375
5,500,001         6,000,000         40,250         20,125           6,000,001         6,500,000         43,750         21,875           6,500,001         7,000,000         47,250         23,625           7,000,001         7,500,000         50,750         25,375           7,500,001         8,000,000         54,250         27,125           8,000,001         8,500,000         57,750         28,875           9,500,001         9,000,000         61,250         30,625           9,000,001         9,500,000         64,750         32,375           9,500,001         10,000,000         68,250         34,125           10,000,001         12,500,000         78,750         39,375           12,500,001         17,500,000         13,750         56,875           17,500,001         17,500,000         13,250         65,625           20,000,001         22,500,000         148,750         74,375
6,000,001         6,500,000         43,750         21,875           6,500,001         7,000,000         47,250         23,625           7,000,001         7,500,000         50,750         25,375           7,500,001         8,000,000         54,250         27,125           8,000,001         8,500,000         57,750         28,875           8,500,001         9,000,000         61,250         30,625           9,000,001         9,500,000         64,750         32,375           9,500,001         10,000,000         68,250         34,125           10,000,001         12,500,000         78,750         39,375           12,500,001         17,500,000         96,250         48,125           15,000,001         17,500,000         13,750         56,875           17,500,001         20,000,000         131,250         65,625           20,000,001         22,500,000         148,750         74,375
6,500,001         7,000,000         47,250         23,625           7,000,001         7,500,000         50,750         25,375           7,500,001         8,000,000         54,250         27,125           8,000,001         8,500,000         57,750         28,875           8,500,001         9,000,000         61,250         30,625           9,000,001         9,500,000         64,750         32,375           9,500,001         10,000,000         68,250         34,125           10,000,001         12,500,000         78,750         39,375           12,500,001         15,000,000         96,250         48,125           15,000,001         17,500,000         13,750         56,875           17,500,001         20,000,000         131,250         65,625           20,000,001         22,500,000         148,750         74,375
7,000,001         7,500,000         50,750         25,375           7,500,001         8,000,000         54,250         27,125           8,000,001         8,500,000         57,750         28,875           8,500,001         9,000,000         61,250         30,625           9,000,001         9,500,000         64,750         32,375           9,500,001         10,000,000         68,250         34,125           10,000,001         12,500,000         78,750         39,375           12,500,001         15,000,000         96,250         48,125           15,000,001         17,500,000         13,750         56,875           17,500,001         20,000,000         131,250         65,625           20,000,001         22,500,000         148,750         74,375
7,500,0018,000,00054,25027,1258,000,0018,500,00057,75028,8758,500,0019,000,00061,25030,6259,000,0019,500,00064,75032,3759,500,00110,000,00068,25034,12510,000,00112,500,00078,75039,37512,500,00115,000,00096,25048,12515,000,00117,500,000113,75056,87517,500,00120,000,000131,25065,62520,000,00122,500,000148,75074,375
8,000,001         8,500,000         57,750         28,875           8,500,001         9,000,000         61,250         30,625           9,000,001         9,500,000         64,750         32,375           9,500,001         10,000,000         68,250         34,125           10,000,001         12,500,000         78,750         39,375           12,500,001         15,000,000         96,250         48,125           15,000,001         17,500,000         113,750         56,875           17,500,001         20,000,000         131,250         65,625           20,000,001         22,500,000         148,750         74,375
8,500,001         9,000,000         61,250         30,625           9,000,001         9,500,000         64,750         32,375           9,500,001         10,000,000         68,250         34,125           10,000,001         12,500,000         78,750         39,375           12,500,001         15,000,000         96,250         48,125           15,000,001         17,500,000         113,750         56,875           17,500,001         20,000,000         131,250         65,625           20,000,001         22,500,000         148,750         74,375
9,000,001         9,500,000         64,750         32,375           9,500,001         10,000,000         68,250         34,125           10,000,001         12,500,000         78,750         39,375           12,500,001         15,000,000         96,250         48,125           15,000,001         17,500,000         113,750         56,875           17,500,001         20,000,000         131,250         65,625           20,000,001         22,500,000         148,750         74,375
9,500,001         10,000,000         68,250         34,125           10,000,001         12,500,000         78,750         39,375           12,500,001         15,000,000         96,250         48,125           15,000,001         17,500,000         113,750         56,875           17,500,001         20,000,000         131,250         65,625           20,000,001         22,500,000         148,750         74,375
10,000,001         12,500,000         78,750         39,375           12,500,001         15,000,000         96,250         48,125           15,000,001         17,500,000         113,750         56,875           17,500,001         20,000,000         131,250         65,625           20,000,001         22,500,000         148,750         74,375
12,500,00115,000,00096,25048,12515,000,00117,500,000113,75056,87517,500,00120,000,000131,25065,62520,000,00122,500,000148,75074,375
15,000,00117,500,000113,75056,87517,500,00120,000,000131,25065,62520,000,00122,500,000148,75074,375
17,500,00120,000,000131,25065,62520,000,00122,500,000148,75074,375
20,000,001 22,500,000 148,750 74,375
22,500,001 25,000,000 166,250 83,125
25,000,001 27,500,000 183,750 91,875
27,500,001 30,000,000 201,250 100,625
30,000,001 32,500,000 218,750 109,375
32,500,001 35,000,000 236,250 118,125
35,000,001 37,500,000 253,750 126,875
37,500,001 40,000,000 271,250 135,625
40,000,001 42,500,000 288,750 144,375
42,500,001 45,000,000 306,250 153,125
45,000,001 47,500,000 323,750 161,875
47,500,001 50,000,000 341,250 170,625
50,000,001 52,500,000 358,750 179,375
52,500,001 55,000,000 376,250 188,125
55,000,001 57,500,000 393,750 196,875
57,500,001 60,000,000 411,250 205,625
60,000,001 62,500,000 428,750 214,375
62,500,001 65,000,000 446,250 223,125
65,000,001 67,500,000 463,750 231,875
67,500,001 70,000,000 481,250 240,625
70,000,001 72,500,000 498,750 249,375
72,500,001 75,000,000 516,250 258,125
75,000,001 77,500,000 533,750 266,875
77,500,001 80,000,000 551,250 275,625

## Letter of Guarantees

Annexure C			Amount in PKR
Guarantee	Guarantee Amount Range		Subsequent Quarter
From	То	Charges or part thereof	Charges or part thereof
80.000.001	82,500.000	568,750	284.375
82,500,001	85,000,000	586,250	293,125
85,000,001	87,500,000	603,750	301,875
87,500,001	90,000,000	621,250	310,625
90,000,001	92,500,000	638,750	319,375
92,500,001	95,000,000	656,250	328,125
95,000,001	97,500,000	673,750	336,875
97,500,001	100,000,000	691,250	345,625

\* Minimum service charges for issuance/amendment of guarantee is Rs. 1,750/-(Flat).

\* Charges for Guarantees over Rs. 100M shall attract additional service charges of Rs. 7,000/- per Rs. 1M each (per quarter or part thereof) plus Rs. 3,500/- for subsequent quarters.

\*\*Discounts may be offered to any extent in the above mentioned charges subject to Approval of Head Credit IBG and GH IBG.

\* Claim handling charges Rs. 5000/- (Flat)

## Letter of Guarantees - Counter Guarantee

Annexure C-I		Amount in PKR	
Guara	ntee Amount Range	Per Year Charges	
From	То	or part thereof	
1	500,000	12,500	
500,001	1,000,000	37,500	
1,000,001	1,500,000	62,500	
1,500,001	2,000,000	87,500	
2,000,001	2,500,000	112,500	
2,500,001	3,000,000	137,500	
3,000,001	3,500,000	162,500	
3,500,001	4,000,000	187,500	
4,000,001	4,500,000	212,500	
4,500,001	5,000,000	237,500	
5,000,001	5,500,000	262,500	
5,500,001	6,000,000	287,500	
6,000,001	6,500,000	312,500	
6,500,001	7,000,000	337,500	
7,000,001	7,500,000		
7,500,001	8,000,000	362,500 387,500	
		412,500	
8,000,001 8,500,001	8,500,000 9,000,000	412,500	
9,000,001 9,500,001	9,500,000 10,000,000	462,500 487,500	
10,000,001	12,500,000	562,500	
12,500,001	15,000,000	687,500	
15,000,001	17,500,000	812,500	
17,500,001	20,000,000	937,500	
20,000,001	22,500,000	1,062,500	
22,500,001	25,000,000	1,187,500	
25,000,001	27,500,000	1,312,500	
27,500,001	30,000,000	1,437,500	
30,000,001	32,500,000	1,562,500	
32,500,001	35,000,000	1,687,500	
35,000,001	37,500,000	1,812,500	
37,500,001	40,000,000	1,937,500	
40,000,001	42,500,000	2,062,500	
42,500,001	45,000,000	2,187,500	
45,000,001	47,500,000	2,312,500	
47,500,001	50,000,000	2,437,500	
50,000,001	52,500,000	2,562,500	
52,500,001	55,000,000	2,687,500	
55,000,001	57,500,000	2,812,500	
57,500,001	60,000,000	2,937,500	
60,000,001	62,500,000	3,062,500	
62,500,001	65,000,000	3,187,500	
65,000,001	67,500,000	3,312,500	
67,500,001	70,000,000	3,437,500	
70,000,001	72,500,000	3,562,500	
72,500,001	75,000,000	3,687,500	
75,000,001	77,500,000	3,812,500	
77,500,001	80,000,000	3,937,500	

### Letter of Guarantees - Counter Guarantee

Annexure C-I Amount in PKR			
Guaran	Per Year Charges		
From	То	or part thereof	
80,000,001	82,500,000	4,062,500	
82,500,001	85,000,000	4,187,500	
85,000,001	87,500,000	4,312,500	
87,500,001	90,000,000	4,437,500	
90,000,001	92,500,000	4,562,500	
92,500,001	95,000,000	4,687,500	
95,000,001	97,500,000	4,812,500	
97,500,001	100,000,000	4,937,500	

\* Minimum service charges for issuance/amendment of guarantee is Rs. 12,500/- Flat.

\* Charges for Guarantees over Rs. 100M shall attract additional service charges of Rs. 50,000 per Rs. 1 million each.

\*\*Discounts may be offered to any extent in the above mentioned charges subject to Approval of Head Credit IBG and GH IBG.

\* Claim handling charges Rs. 5.000/- (Flat)

A. Financing/Advances		PL Categories
<ol> <li>Project examination fee (If required by client)</li> </ol>	1.5% of the project facility requested or as arrangement approved by Credit Division	PL55563
2) Legal and administrative Fee	Actual	
<ol> <li>Miscellaneous charges (documents, evaluation of security and maintenance thereof)</li> </ol>	Actual	
4) Replacement of securities (interim)	(i) For Cash Rs. 2,500/- (Flat) (ii) For other securities Rs. 5,000/- (Flat)	PL52607
5) To mark lien on securities not issued by us	Rs. 1,000/- (service charges)	PL52607
6) Registration of charge with registrar of securities and Exchange Commission of Pakistan (SECP)	Rs. 1,000/- plus actual charges incurred by the branch	
7) e.C.I.B. charges	Rs. 120/- per report (recoverable at the time of processing of fresh facilities or at the time of renewal or limit enhancement or through EOL and OTT or at time of restructuring/rescheduling of finance)	PL55587

#### B. Charges of Advances Against Pledge/Hypothecation

1)	) Godown inspection charges (where applicable) when inspection is carried out by Bank staff:		
	Within municipality limit or within a radius of: a) 10 KM from Branch b) outside, district limits	a) as per Actual (Travelling Expense) b) as per Actual (Travelling Expense)	
2)	Godown inspection charges (where applicable) when inspection is carried out by outside agencies	At actual	
3)	Other incidental expenditure. (insurance, legal, etc.)	Actual	
4)	Collection of coupon (on Government certificates issued by other banks/saving centres under lien to us)	Rs. 1,000/- visit	PL52607
5)	lssuance of delivery orders against import Murabaha Finance, and all goods under Pledge (where applicable)	Rs. 500/-	PL52607

B. Charges of Advances Against Pledge/Hypothecation			PL Categories
6)	Issuance of NOC (customer's request) on request of customers/clients for creating additional/pari passu charge/second charge on their fixed assets for acquiring further project finance from other Banks/Financial Institutions	Rs. 10,000/- or as approved by Credit Division	PL52368
7)	Temporary financing due to non-payment on maturity date of acceptance liability, overdue FIM-TR/FIM-Pledge/FAPC/FAFB, any other liability arising out of unarranged/forced situation	Penalty to be charged as per financing agreement and shall be credited to charity account.	
C.	Guarantees		
1)	Guarantees issued to shipping companies in lieu of Bills of Landing, Airway bills and Railway receipts	Rs. 600/- (Flat), against 100% cash margin	PL52395/ PKR 15964
2)	Guarantees issued to collector of customs in lieu of payment of export duty, which remains valid for 6 months	As per applicable slab given in Annexure C	PL52395/ PKR 15964
3)	Guarantees fully secured against deposits/100% Cash Margin	As per applicable slab given in Annexure C	PL52395/ PKR 15964
4)	Other Guarantees: Based on volume during a calendar year/currency of limit(s) and arrangement with customer/group including allied accounts	As per applicable slab given in Annexure C	PL52395/ PKR 15964
5)	lssued at other bank's request in Pakistan	As per applicable slab given in Annexure C	PL52395/ PKR 15964
6)	Against foreign Bank's guarantees	As per applicable slab given in Annexure C	PL52380
7)	Amendments of guarantees	Rs. 1,000/- per amendment	PL52395
8)	Increase in amount and or extension in period	Commission as per item 1.d) above	PL52395/ PKR 15964 PL52395

#### Note:

- Collecting agent charges will be extra if the collecting bank is different
- Other out-of-pocket expenses will be charged at actual
- Charges are excluding Federal Excise Duty (unless otherwise stated by SBP)

D. Alfalah Car/Corporate Ijarah		
a) Car Ijarah		
<ol> <li>Car Ijarah documentation/processing charges</li> </ol>	a. Brand New Vehicles Rs. 6,000/-	PL52104
	b. Used/Imported Vehicles Rs. 9,000/-	PL52104
<ol> <li>Consumer Ijarah (Home appliances) documentation Charges</li> </ol>	Actual	PL52104
3) Car ljarah termination charges	i) 5 % for 1st Year ii) 4% for 2nd Year iii) 3 % for rest of tenure	PL65076
4) Charity on late payment of rent	24 % p.a. on the rent amount for the overdue period	PKR17319
5) Income estimation charges	At actual	3rd Party A/C
6) Cheque return charges	Rs. 500/- per cheque return	PL65076
<ol> <li>Vehicle repossession/recovery (agent charges)</li> </ol>	At Actual incurred by the bank	3rd Party A/C
b) Corporate ljarah		
1) Corporate Car Ijarah Termination Charges		PL65076
In the First Year In the Second Year In the Third Year In the Fourth Year In the Fifth Year	5% of the principal outstanding 5% of the principal outstanding 4% of the principal outstanding 3% of the principal outstanding 2% of the principal outstanding	
2) Corporate Ijarah- documentation/processing charges	Actual or as per approval	PL52104
3) Charity on late payment of rent	24 % p.a. on the rent amount for the overdue period	PKR17319
4) Income estimation charges	At actual	3rd Party A/C
5) Cheque return charges	Rs. 500/- per cheque return	PL65076
6) Vehicle repossession/recovery (agent charges)	At actual incurred by the bank	3rd Party A/C

Note:

The above charges can be revised at the discretion of Group Head Islamic Banking

E. Alfalah Musharakah Homes		
<ol> <li>Application Fee (inclusive of first valuation cost, Data Check and CIB Charges - also applicable for MPL cases)</li> </ol>	Rs. 7,500/- (Flat)	PL65045
2) Documentation/Mortgage charges	At actual, including • Stamp duty, • Charges for legal documentation, • On-site inspection, • Legal opinion(s)/lawyer's fee • Charge registration fee, • Security related charges as advised by the relevant agencies/persons.	PL65045
<ol> <li>Valuation report of property/ vetting of BOQ/inspection of construction stages</li> </ol>	At actual	PL65072
<ul> <li>4) Early Settlement charges if paid:</li> <li>a) First year of disbursement</li> <li>b) Second year of disbursement</li> <li>c) Third year of disbursement</li> <li>d) Through another bank (BTF)</li> <li>Early payment charges will be a part of buy-out price</li> </ul>	<ul> <li>a) 4% of outstanding finance amount</li> <li>b) 3% of outstanding finance amount</li> <li>c) 2% of outstanding finance amount</li> <li>d) 4% of outstanding finance amount</li> </ul>	3rd Party A/C
5) Cheque return charges	Minimum Rs. 500/- per cheque return	PL65076
6) Additional Rent on late payment of Musharakah Unit(s)	Additional rent on late payment against purchase of Musharakah Unit(s) as per applicable rent rate for the overdue period	PL65071
7) Charity of late payment on rent	24% p.a. on the rent amount for the overdue period	
8) Penalty on account of adjustment of Home Musharakah facility- where facility was availed for purchase of plot and construction thereon - without construction of house	Up to 4% of outstanding finance amount shall be recovered as a part of buy-out price	
9) In case the delay occurs on part of the customer in availing the facility, the following fresh reports (If required) shall be obtained at his cost: Valuation report, Income estimation report.	At actual	PKR17319
10)Income Estimation Report (wherever applicable/required)	At actual	

#### Note:

- These are our standard charges and concession/waiver may be granted at the discretion of the GH IBG or as prescribed by HO.
- Excise duty and other Government charges where applicable are in addition to the above mentioned charges.
- The Bank reserves the right to determine the applicability of above charges and concessions as per arrangement with the customer.
- The Bank reserves the right to make a charge on those accounts which involve unusual work.
- Quarter wherever mentioned in this Schedule of Bank Charges means 3 calendar months.
- Charges are excluding Federal Excise Duty (unless otherwise stated by SBP).

A.	Remittances (LCY)		PL Categories
1)	Pay Order issuance (For Account Holders)	Free for IBG Customers maintaining monthly average balance of Rs. 500,000/- or more in an account.	PL52101
		Rs. 220 for IBG Customers not maintaining monthly average balance of Rs. 500,000/-in an account. <b>Note:</b> Preferred Banking Customers, Alfalah Business Way and Alfalah Payroll Account Holders are exempted from this charge.	PL52101
		Conventional Customers to be charged as per their SoBC	PL52101
2)	Pay Order/Manager Cheque issuance (For Non-Account Holders)	Up to 100K - Rs. 720/- (Flat) Above 100K - Rs. 1,200/- (Flat)	PL52101
3)	PO/DD for payment of fee/dues in favour of educational institutions, HEC/Board (By Non-Account Holder).	Rs. 25 or 0.50% of fees/dues per instrument whichever is less	PL52102
4)	Cancellation of PO/DD/Banker Cheque	Rs. 350/- (Flat)	PL52002
5)	Stop payment of PO/DD/Banker Cheque	Rs. 350/- (Flat)	PL52103
6)	Issuance of duplicate PO/DD/Banker Cheque	Rs. 245/- (Flat)	PL52101
7)	Issuance of Demand Drafts	Free for IBG Customers maintaining monthly average balance of Rs. 500,000/- or more in an account.	PL52101
		Rs. 220 for IBG Customers not maintaining monthly average balance of Rs. 500,000/- in an account. <b>Note:</b> Exemption available to preferred Banking Customers, Alfalah Business Way and Alfalah Payroll Account would be dealt as per their product features.	PL52101
		Conventional Customers to be charged as per their SoBC	PL52101
8)	DD issuance (for Non-Account Holders)	Up to 100K - Rs. 720/- (Flat) Above Rs. 100K-Rs. 1200/- (Flat)	PL52101
9)	Banker Cheque	Free for IBG Customers maintaining monthly average balance of Rs. 500,000/- or more in an account.	PL52101
		Rs. 245/- for IBG Customers not maintaining monthly average balance of Rs. 500,000/- in an account. <b>Note:</b> Preferred Banking Customers, Alfalah Business Way and Alfalah Payroll Account Holders are exempted from this charge.	PL52101
		Conventional Customers to be charged as per their SoBC	PL52101

A. Remittances (LCY)		PL Categories
10) Banker Cheque (for Non-Account Holders)	Up to 100K- Rs. 720/- (Flat) Above Rs. 100K- Rs. 1,200/- (Flat)	PL55582
11) Issuance of SBP/NBP cheque (if permissible by SBP/NBP)	Rs. 500/- per transaction	PL52101
12) RTGS Charges Monday to Friday	9:30 am to 1:30 pm - Rs. 220/- 1:30 pm to 3:00 pm - Rs. 330/- 3:00 pm to 4:00 pm - Rs. 550/- (Subject to Treasury approval)	Customer Account
B. Collection of Cheques		
1) Through other banks	0.15%, minimum Rs. 300/-	PL55583
2) Through branches of our Bank	0.15%, minimum Rs. 100/-	PL55583
3) OBC return charges	Rs. 220/- per cheque returned (Postage/Courier charges are not applicable)	PL55583
<ol> <li>Dividend warrants etc. (where companies comply shariah criteria)</li> </ol>	As per arrangement with the Customer approved by the sanctioning authority	
5) Inward bill for collection, returned unpaid	Rs. 450/- per cheque	PL55583
6) Clean (including Cheques)/ local bill for collection (OBC)	Rs. 600/- (Flat on Bill less than US\$ 10,000/-) Rs. 1,000/- (Flat on bill equivalent of US\$ 10,000 and above).	PL55583
7) Intercity Clearing Charges	Rs. 200/- per cheque	PL55583
C. Remittances (FCY)		1
<ol> <li>Outward T.T/SWIFT through debit of account</li> </ol>	US\$ 15/- Flat for payment up to US\$ 1,000/- or 0.25% of payment exceeding US\$ 1,000/- with min. charge of US\$ 15 and max. charge of US\$ 75/ SWIFT charges US\$ 5/- or equivalent PKR will be additional.	PL52107 (For SWIFT PL55510)
	Note: (0.3% will also be applicable if the deposit amount is not retained in the account for 15 days and Customer opts for remittance)	PL52107 (For SWIFT PL55510)
2) Foreign Demand Draft through debit of account	US\$ 12/- or equivalent PKR+ SWIFT Charges of US\$ 5/- or equivalent PKR (0.3% will also be applicable if the deposit amount is not retained in the account for 15 days and Customer opts for remittance)	PL52107 (For SWIFT PL55510)
3) Issuance of duplicate FDD	US\$ 10/- or equivalent PKR plus actual SWIFT charges	PL52103 (For SWIFT PL55510)
4) Cancellation of FDD/FTT/FMT	US\$ 5/- or equivalent PKR plus actual SWIFT charges. Foreign bank charges at actual may also apply	PL52102 (For SWIFT PL55510)

C.	Remittances (FCY)		PL Categories
5)	Stop payment of FDD	US\$ 5/- or equivalent PKR plus actual SWIFT charges Foreign bank charges at actual may also apply	PL52002 (For SWIFT PL55510)
6)	Inward remittance: If proceeds are credited to an account maintained with us. If the proceeds are to be credited to account other than above.	NIL US\$ 5/- or equivalent	PL52110
7)	Received from abroad or local bank's branches and where payment is demanded in foreign currency	Minimum US\$ 3/- maximum US\$ 6/- plus actual SWIFT charges are recoverable from collecting bank to be deducted from the proceeds	PL52110
8)	Home remittance	NIL if proceeds are credited to an account with us	PL52110
9)	Others	Rs. 50/- plus Money Order/ Telegram/Courier charges etc.	Money Order (PL52110)/ Telegram (PL55589)
D.	Foreign Collections		
1)	FCY Cheques/Drafts/TCs sent on collection	0.6%, Min US\$ 8/-, Max US\$ 18/- (correspondent bank charges will be extra, if any) + Actual courier charges	PL65052
2)	Registration of student case	US\$ 100/- first year, every renewal US\$ 75/- plus applicable remittance charges	PL55579
E.	Foreign Exchange Permits		
1)	Family maintenance	Rs. 1,000/- per transaction	PL55578
2)	Studies abroad	Rs. 1,000/- per transaction	PL55579
3)	SBP approvals for Capital Transfers, Dividends, Freights	Rs. 1,500/- per transaction plus remittance charges	PL55579
4)	Other approvals from SBP	Rs. 1,500/- per transaction plus remittance charges	PL55579
F.	Other Charges		
1)	Unpaid items	Inward: US\$ 12/- and outward US\$ 10/- (Equivalent Pak Rupees)	
2)	Correspondence charges	Actual (if any will be recovered)	
3)	Foreign currency (cash handling services) under FE-25 (SBP)	Nil	
4)	Postage	Rs. 150/- or actual, whichever is higher	PL55507
5)	Outward US\$ Clearing through NIFT	US\$ 5/- per instrument plus actual Postage/Courier charges	PL52112

G.	Safe Deposit Lockers		PL Categories		
1)	Fee for safe deposit lockers Small Medium Large	(To be recovered in advance or at commencement of the period for a year) Rent Rs. 2,500/- per annum Rent Rs. 3,500/- per annum Rent Rs. 5,500/- per annum	PL55512 PL55512 PL55512		
1	Note: • Depositor maintaining monthly average balance of Rs. 2 Million or equivalent FCY deposit in current/savings/term deposit accounts will be provided free small/medium locker for a year. This facility will be available for customers who will maintain the required average balance for the entire one year.				
		the first 6 months of the lease period, ate of 50% of the rental amount obtain			
2)	One time Key Deposit (in advance to be refundable on termination)	Equivalent to annual rent of one year according to the size of the locker	PKR15924		
3)	Locker breaking charges	Actual cost of breaking Plus Rs. 1,000/- per locker for all locker sizes	PL55585		
4)	Locker facility for staff of Bank Alfalah and Bank Alfalah Islamic Banking	Staff will be allowed one locker free of key deposit while rent will be 50% of the prescribed rate.	PL55512		
H.	Debit Card				
1)	Debit card issuance charges	Rs. 550/- per Classic Debit Card per year	PL55611		
		Rs. 725/- per Gold Debit Card per year	PL55611		
2)	Debit card replacement/renewal charges	Rs. 500/-	PL55526		
3)	Debit card in case of lost/damaged card	Rs. 500/-	PL55611		
4)	Virtual card issuance fee	Rs. 100/-			
5)	e-statement	Nil			
I.	Cash Management Transaction Banking Collection/Disbursement/ Electronic Banking	All Charges for Transaction Banking products (Collection, Disbursement and Electronic Banking) will be decided on a case-to-case basis through agreement between the Customer and the Bank.			
J.	J. Digital Banking Services				
1)	Branch Banking SMS Alert fee	Rs. 60/- per month	Auto		
2)	Inter Bank Fund Transfer (IBFT)	Rs. 60/- per transaction	Auto		
3)	Digital Banking Service Charges (Mobile Banking/Internet Banking/ Mobile App) Up to PKR Rs. 250,000/- per day limit	Rs. 299/- per annum			

J. D	ligital Banking Services		PL Categories		
1) M	)igital Banking Service Charges Mobile banking/Internet Banking/ Iobile App) Jp to PKR Rs. 500,000/- per day limit	Rs. 349/- per annum			
() M	igital Banking Service Charges Mobile banking/Internet Banking/ Aobile App) Jp to Rs. 1,000,000/- per day limit	Rs. 499/- per annum			
К. А	ATM				
Cash	ı withdrawal				
1) F	rom Bank Alfalah's ATM	Nil			
2) F	rom 1-Link member bank ATM	Rs. 15/- per transaction	PKR14431		
3) F	rom MNET ATM	Rs. 15/- per transaction	PKR14431		
4) F	rom VISA member bank ATM	Rs. 15/- per transaction	PL55528		
5) F	rom Bank Alfalah's POS machine	NIL			
	rom non Bank Alfalah's YOS machine	Rs. 300/- or 3% of cash withdrawal amount, whichever is higher	PL55528		
7) V	'irtual Card Issuance Fee	Rs. 100/-			
8) F	oreign Transactions	Up to 5% over prevailing market rate or as per SBP directive. Third currency transaction will be first converted into US\$ as per rate quoted under arrangement with VISA Card. Cross border transaction fee will also be charged as per Debit VISA Card Rules			
9) A	rbitration charges	As per actual			
L. E	Balance Inquiry	1	1		
1) F	rom Bank Alfalah's ATM	Nil			
2) F	rom 1-Link member bank ATM	Nil			
3) F	rom MNET ATM	Rs. 5/- per inquiry	PKR14431		
4) F	rom VISA member Bank ATM	Rs. 25/- per inquiry	PKR14431		
М.Ц	M.Utility Bill Payment				
		Rs. 25/- per utility bill (through ATM)			
		Rs. 30/- per utility bill (below Rs. 5,000/- through call)			
		Rs. 30/- per utility bill (above Rs. 5,000/- through call)			

N. Third Party ATM Transfer Fee		
1) Inter Bank Funds Transfer (IBFT)	Rs. 50/- per transaction	PKR14431
O. Balance Confirmation		
1) Balance confirmation certificate to Customers	Rs. 250/- (Flat)	PL55573
2) Balance confirmation to auditors	Rs. 500/- (Flat)	PL55573
P. Statements/Advices		
<ol> <li>Statement of account on request (including duplicate)</li> </ol>	Rs. 35/- per statement (inclusive of FED)	PL55532
2) Statement of account for closed accounts	Rs. 35/- per statement	
3) Duplicate advice charges	Rs. 50/- per copy	PL55575
Q. Cheque Book		
<ol> <li>Issuance of new Cheque Book including in lieu of lost one</li> </ol>	First Cheque Book of 25 Leaf would be free to all IBG Account Holders. Subsequent Cheque Books would be free for IBG Customers maintaining monthly average balance of Rs. 500,000/- or more in an account.	PL52003
	Subsequent Cheque Books Rs.10/- per leaf for IBG Customers not maintaining monthly average balance of Rs. 500,000/- in an Account. Preferred Banking Customers, Alfalah Business Way and Alfalah Payroll Account Holders are exempted from this charge.	PI52002
2) Stop payment of cheques	Rs. 300/- per cheque maximum Rs. 1,000/- per request (if all cheques pertain to same cheque book). No returned cheque charges shall be deducted from Customers for instruments on which Stop Payment has been marked.	PL52002
3) Stop payment of lost Cheque Book	Rs. 1,000/- or US\$ 12/- or equivalent PKR for FCA	PL52002

R	Clearing		PL Categories
1.	Cheque returned unpaid		
	a) Inward clearing returned (applies on Intercity Clearing as well)	Rs. 600/- per cheque	PL55583
	b) Outward clearing (excluding OBC)	Nil	
	c) Cash cheques returned	Rs. 600/- per cheque	
	d) Inward FCY clearing returned	US\$ 12/- per instrument + actual postage charges	
	e) Outward FCY clearing returned	Rs. 500/- or equivalent US\$ + actual postage charges	
2.	Same day clearing charges	Rs. 450/- per instrument	PL55583
S	Miscellaneous Charges		
1.	lssuance, retrieval etc. of statement/certificate/documents		
	a) Account maintenance certificate	Rs. 100/- per certificate	PL55570
	<ul> <li>b) Certificate regarding profit and tax deducted during other financial year</li> </ul>	Free	PL55571
	c) Issue of FCY encashment certificates	Rs. 300/- per certificate	PL55569
	d) Issue of other certificates	Rs. 200/- per document	PL55569
	e) Documents retrieval fee (subject to availability of record) Up to 2 Years Over 2 Years	Rs. 500/- per document Rs. 1,000/- per document	PL55576/ PL55577
	f) Arrangement of stamp paper	Actual plus Rs. 100/- (Flat)	PL55584
	g) Certificate of tax withheld on cash withdrawal	Free	

S.	Miscellaneous Charges		PL Categories
2.	Other charges		
	a) Account opening charges	NIL	Auto
	b) Account closing (Regular Savings Account i.e. Falah Classic Savings Account, BBA Account and Pensioner Account)	NIL**	Auto
	c) Account closing other than Falah Classic Saving	Rs. 200/- for PKR Accounts	Auto
	d) Account closing FCY Accounts	US\$ 3/- or equivalent for FCY Account	Auto
	e) Account opening initial deposit limit/amount for Falah Classic Savings Account (Regular Savings Account)	Maximum Rs. 100/- (However no balance requirement for account opening for categories mentioned below under asterisk**)	Auto
	<ul> <li>f) Minimum balance requirement for maintaining Falah Classic Savings Account (Regular Savings Account)</li> </ul>	NIL	Auto
	g) Minimum balance requirement for other Deposit Accounts	As per approved product guidelines	Auto
	h) Dormant account reactivation	NIL	Auto
	i) Standing instructions	Rs. 200/- per transactions for PKR Accounts	Auto
		Default in performing standing instructions due to lack of funds Rs. 500/-	Auto
	j) Online transaction charges	Free for IBG customers. Conventional customers to be charged as per their SoBC.	PL55550

T. Basic Banking Account		
Cash withdrawal	Cash withdrawal	
a) 2 withdrawals per month by cheque	Free	
Above 2 withdrawals per month by cheque b) Hold mail charges	Rs. 50/- per withdrawal Rs. 750/- Flat per annum (to be	PL52005 PL55590
c) eC.I.B. report	charged upfront) Rs. 120/- per report (recoverable at the time of processing of fresh facilities or at the time of renewal or limit enhancement or through EOL and OTT or at the time of restructuring/rescheduling of finance)	PL55562
d) Out of pocket expenses (not covered by Schedule of Bank Charges)	As per actual	Relevant Expense Code

#### \*\* Following categories of PLS Accounts would be exempted from levy of Account closing charges:

Students, Staff, Mustahiqeen of Zakat, Employees of Government/Semi Government institutions.

For salary and pension purpose, Merchant accounts of Bank Alfalah acquiring business. Widows/Children of deceased Employees of Government/Semi Government institutions eligible for family pensions/benevolent fund, grants.

#### U. Alfalah Islamic Business Way

On maintaining monthly average balance of Rs. 25,000/- Customer may avail following fee waivers:

- · Free online transactions across Pakistan-unlimited (deposits and withdrawals)
- · Free issuance of Cheque Books-unlimited
- Free issuance of POs/DDs/Bankers Cheque-unlimited
- Free issuance of duplicate PO/DD/Banker Cheque\*
- Free issuance of ATM/Debit Card (Debit Card will be issued to the Customers as per Debit Card policy).
- Free cancellation of POs/DDs-unlimited\*
- Free SMS alerts
- Free account statements

Note: In case Customer does not maintain required monthly average balance than free services\* will be charged as per prevailing Schedule of Bank Charges. However, for all accounts which will be opened under Payroll proposition, there will be no requirement of minimum average balance to avail fee waivers.

## Preferred Banking Services

Following free services shall be provided to our clients if they maintain a minimum monthly average balance of Rs. Im or equivalent FCY deposit in current/savings/term deposit accounts.

- 1) Standing Instructions Fee Waiver
- 2) Duplicate Statement
- 3) Hold Mail Arrangement.
- 4) Cancellation of PO/DD/Banker Cheque
- 5) Balance Confirmation Certificate
- 6) Local collection of cheques (within Pakistan) including intercity and OBC
- 7) Cheque return charges
- 8) Inter branch transfer for credit of same account
- 9) Issuance of Proceed Realisation Certificate (PRC)
- 10) Foreign collection of cheques (any currency)
- 11) Online Cash/Cheque transaction
- 12) Cheque book charges waiver
- 13) Waiver of FTT/FDD charges
- 14) Stop Payment charges
- 15) Same day clearing charges waiver
- 16) E-Statement
- 17) Cheque Book Issuance charges
- 18) PO/DD/Banker Cheque Issuance charges

#### Note:

- All Government levies including excise duties, taxes, zakat, etc. are for Customers account and will be deducted in addition to the above mentioned charges
- The tariff is valid for 6 months and is applicable to all our branches In Pakistan
- These Schedule of Bank Charges will also be applicable for Islamic Banking Customers availing services from Conventional Banking Branches
- These are our standard charges and concessions/waivers may be granted at the discretion of GH IBG or as prescribed by HO
- Excise duty and other government charges where applicable are in addition to the above mentioned charges
- The Bank reserves the right to determine the applicability of above charges and commission as per arrangement with the Customers
- The Bank reserves the right to make a charge on those accounts, which involve unusual work
- Quarter whether mentioned in this Schedule of Bank Charges means 3 calendar months
- For Financing Customers any concession/waivers related to Cheque Book, PO/DD/Banker Cheque issuance charges may be granted by the Respective Business Heads/AMs/RBH on Business Consideration and case to case basis

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