

PATTERN OF SHAREHOLDING AS AT DECEMBER 31, 2016

Number of Shareholders	Shareholding			Number of Shares Held
	From		To	
2,046	1	-	100	56,497
2,022	101	-	500	600,373
1,817	501	-	1,000	1,355,266
4,372	1,001	-	5,000	12,716,560
1,125	5,001	-	10,000	8,001,201
231	10,001	-	15,000	2,869,408
156	15,001	-	20,000	2,819,062
106	20,001	-	25,000	2,441,553
62	25,001	-	30,000	1,766,042
48	30,001	-	35,000	1,571,592
37	35,001	-	40,000	1,419,282
31	40,001	-	45,000	1,335,205
40	45,001	-	50,000	1,973,777
23	50,001	-	55,000	1,219,800
27	55,001	-	60,000	1,558,067
10	60,001	-	65,000	622,235
22	65,001	-	70,000	1,501,171
10	70,001	-	75,000	733,416
15	75,001	-	80,000	1,169,134
6	80,001	-	85,000	500,369
5	85,001	-	90,000	440,790
3	90,001	-	95,000	274,713
31	95,001	-	100,000	3,099,500
5	100,001	-	105,000	509,560
5	105,001	-	110,000	544,333
6	110,001	-	115,000	674,000
4	115,001	-	120,000	476,437
7	120,001	-	125,000	870,375
4	125,001	-	130,000	514,833
2	130,001	-	135,000	266,500
4	135,001	-	140,000	548,071
2	140,001	-	145,000	283,981
5	145,001	-	150,000	745,654
8	150,001	-	155,000	1,213,570
1	155,001	-	160,000	158,162
4	160,001	-	165,000	660,000
2	165,001	-	170,000	336,488
1	170,001	-	175,000	175,000
3	180,001	-	185,000	551,950
2	185,001	-	190,000	379,378
2	190,001	-	195,000	383,412
13	195,001	-	200,000	2,592,695
1	200,001	-	205,000	203,000
6	205,001	-	210,000	1,249,036
2	210,001	-	215,000	424,820

Number of Shareholders	Shareholding		Number of Shares Held
	From	To	
1	215,001	-	218,000
4	220,001	-	895,164
4	225,001	-	910,602
3	230,001	-	698,999
3	235,001	-	719,413
3	240,001	-	727,056
8	245,001	-	1,993,935
4	250,001	-	1,012,453
3	260,001	-	785,268
2	265,001	-	536,500
1	270,001	-	274,873
2	275,001	-	554,625
1	280,001	-	284,959
1	290,001	-	291,875
5	295,001	-	1,498,715
1	300,001	-	305,000
1	305,001	-	308,333
1	315,001	-	320,000
1	320,001	-	321,000
1	325,001	-	328,000
1	330,001	-	331,000
5	345,001	-	1,739,533
1	355,001	-	357,654
1	360,001	-	361,000
1	370,001	-	374,695
2	385,001	-	774,500
1	390,001	-	392,000
4	395,001	-	1,600,000
1	400,001	-	400,500
1	405,001	-	406,000
1	420,001	-	425,000
1	435,001	-	440,000
1	445,001	-	448,000
1	455,001	-	457,500
1	465,001	-	467,346
3	470,001	-	1,416,659
2	475,001	-	953,500
2	480,001	-	965,744
1	485,001	-	486,500
6	495,001	-	3,000,000
1	510,001	-	514,500
2	520,001	-	1,045,500
1	525,001	-	530,000
5	545,001	-	2,743,000
1	550,001	-	553,343

Number of Shareholders	Shareholding		Number of Shares Held
	From	To	
1	555,001	-	560,000
2	560,001	-	565,000
3	575,001	-	580,000
1	580,001	-	585,000
1	590,001	-	595,000
4	595,001	-	600,000
1	600,001	-	605,000
1	605,001	-	610,000
1	610,001	-	615,000
1	620,001	-	625,000
1	625,001	-	630,000
1	630,001	-	635,000
1	645,001	-	650,000
1	650,001	-	655,000
1	655,001	-	660,000
1	660,001	-	665,000
2	665,001	-	670,000
1	685,001	-	690,000
2	695,001	-	700,000
1	715,001	-	720,000
1	720,001	-	725,000
1	735,001	-	740,000
1	745,001	-	750,000
1	795,001	-	800,000
1	800,001	-	805,000
1	815,001	-	820,000
1	825,001	-	830,000
1	835,001	-	840,000
1	880,001	-	885,000
1	885,001	-	890,000
1	925,001	-	930,000
1	950,001	-	955,000
2	975,001	-	980,000
9	995,001	-	1,000,000
1	1,055,001	-	1,060,000
1	1,105,001	-	1,110,000
1	1,195,001	-	1,200,000
1	1,205,001	-	1,210,000
1	1,245,001	-	1,250,000
1	1,270,001	-	1,275,000
1	1,285,001	-	1,290,000
1	1,295,001	-	1,300,000
1	1,330,001	-	1,335,000
1	1,350,001	-	1,355,000
1	1,360,001	-	1,365,000

Number of Shareholders	Shareholding		Number of Shares Held
	From	To	
1	1,400,001	-	1,405,000
1	1,480,001	-	1,485,000
1	1,485,001	-	1,490,000
1	1,535,001	-	1,540,000
1	1,605,001	-	1,610,000
1	1,615,001	-	1,620,000
2	1,630,001	-	1,635,000
1	1,820,001	-	1,825,000
1	1,970,001	-	1,975,000
2	1,995,001	-	2,000,000
1	2,015,001	-	2,020,000
1	2,040,001	-	2,045,000
1	2,130,001	-	2,135,000
1	2,135,001	-	2,140,000
1	2,150,001	-	2,155,000
1	2,235,001	-	2,240,000
1	2,340,001	-	2,345,000
1	2,400,001	-	2,405,000
1	2,550,001	-	2,555,000
1	2,670,001	-	2,675,000
1	2,685,001	-	2,690,000
1	2,700,001	-	2,705,000
1	2,735,001	-	2,740,000
1	2,790,001	-	2,795,000
1	2,890,001	-	2,895,000
1	2,945,001	-	2,950,000
1	2,980,001	-	2,985,000
1	3,030,001	-	3,035,000
1	3,060,001	-	3,065,000
1	3,085,001	-	3,090,000
1	3,160,001	-	3,165,000
1	3,385,001	-	3,390,000
1	3,405,001	-	3,410,000
1	3,425,001	-	3,430,000
1	3,465,001	-	3,470,000
1	3,495,001	-	3,500,000
1	3,530,001	-	3,535,000
1	3,775,001	-	3,780,000
1	3,995,001	-	4,000,000
1	4,075,001	-	4,080,000
1	4,095,001	-	4,100,000
1	4,100,001	-	4,105,000
1	4,325,001	-	4,330,000
1	4,355,001	-	4,360,000
1	4,395,001	-	4,400,000

Number of Shareholders	Shareholding		Number of Shares Held
	From	To	
1	4,560,001	-	4,565,000
1	5,105,001	-	5,110,000
1	5,195,001	-	5,200,000
1	5,230,001	-	5,235,000
1	5,660,001	-	5,665,000
1	6,515,001	-	6,520,000
1	6,730,001	-	6,735,000
1	7,370,001	-	7,375,000
1	7,740,001	-	7,745,000
1	9,050,001	-	9,055,000
1	11,260,001	-	11,265,000
1	11,405,001	-	11,410,000
1	11,815,001	-	11,820,000
1	11,825,001	-	11,830,000
1	12,285,001	-	12,290,000
1	12,515,001	-	12,520,000
1	13,240,001	-	13,245,000
2	13,495,001	-	13,500,000
1	13,990,001	-	13,995,000
1	15,060,001	-	15,065,000
1	17,500,001	-	17,505,000
1	18,980,001	-	18,985,000
1	19,095,001	-	19,100,000
1	19,125,001	-	19,130,000
1	27,585,001	-	27,590,000
1	32,145,001	-	32,150,000
1	32,615,001	-	32,620,000
1	36,690,001	-	36,695,000
1	38,565,001	-	38,570,000
1	53,090,001	-	53,095,000
1	53,965,001	-	53,970,000
1	55,040,001	-	55,045,000
1	68,805,001	-	68,810,000
1	75,685,001	-	75,690,000
2	103,205,001	-	103,210,000
1	119,260,001	-	119,265,000
1	238,085,001	-	238,090,000
12,579			1,595,207,554

CATEGORIES OF SHAREHOLDERS

AS AT DECEMBER 31, 2016

S.No.	Shareholder's Category	Number of Shareholders	Number of Shares	Percentage
1	Directors, Chief Executive Officer their Spouse(s) & Minor Children.	8	217,670,783	13.65
2	Associated Companies, Undertakings & Related Parties.	11	106,316,386	6.66
3	NIT & ICP	1	613,409	0.04
4	Banks DFI & NBFI.	11	22,123,595	1.39
5	Insurance Companies	12	23,143,538	1.45
6	Modarabas & Mutual Funds	32	64,313,025	4.03
7	Public Sector Companies & Corporations	10	39,648,749	2.49
8	General Public - Local	12,284	207,787,313	13.03
9	General Public - Foreign	22	458,511,656	28.74
10	Foreign Companies	44	428,534,531	26.86
11	Joint Stock Companies	106	21,414,616	1.34
12	Others	38	5,129,953	0.32
		12,579	1,595,207,554	100.00

PATTERN OF SHAREHOLDING UNDER CODE OF CORPORATE GOVERNANCE AS AT DECEMBER 31, 2016

S. No.	Shareholder's Category	Number of Shareholders	Number of Shares Held	Category Wise No. of Shares	Percentage %
1-	Associated Companies, Undertakings and Related Parties	11		106,316,386	6.66
	Dhabi One Investments Services LLC		38,566,171		2.42
	Trustee of Bank Alfalah Ltd - Employees Gratuity Fund Trust		27,585,147		1.73
	Trustee of Bank Alfalah Ltd - Employees Provident Fund Trust		19,125,000		1.20
	Wincom (Pvt) Limited		18,984,068		1.19
	Alfalah Insurance Company Limited		500,000		0.03
	CDC- Trustee Alfalah GHP Stock Fund		698,000		0.04
	CDC- Trustee Alfalah GHP Alpha Fund		457,500		0.03
	CDC- Trustee Alfalah GHP Income Fund - Mt		328,000		0.02
	CDC- Trustee Alfalah GHP Income Multiplier Fund - Mt		55,500		0.00
	CDC- Trustee Alfalah GHP Sovereign Fund - Mt		16,000		0.00
	CDC- Trustee Alfalah GHP Value Fund		1,000		0.00
2-	Mutual Funds	32		64,313,025	4.03
	CDC- Trustee PICIC Growth Fund		15,060,500		0.94
	CDC- Trustee Atlas Stock Market Fund		7,375,000		0.46
	CDC- Trustee PICIC Investment Fund		6,734,000		0.42
	CDC- Trustee NAFA Income Opportunity Fund - Mt		5,660,500		0.35
	CDC- Trustee Nit-Equity Market Opportunity Fund		5,234,113		0.33
	CDC- Trustee Atlas Income Fund - Mt		3,429,198		0.21
	CDC- Trustee NAFA Stock Fund		2,895,000		0.18
	MCFSL - Trustee JS Growth Fund		2,700,500		0.17
	CDC- Trustee UBL Stock Advantage Fund		2,673,000		0.17
	CDC- Trustee MCB Pakistan Stock Market Fund		2,016,500		0.13
	CDC- Trustee Faysal Savings Growth Fund - Mt		1,631,000		0.10
	CDC- Trustee HBL - Stock Fund		1,487,000		0.09
	CDC -Trustee NAFA Asset Allocation Fund		660,500		0.04
	CDC- Trustee National Investment (Unit) Trust		613,409		0.04
	CDC- Trustee Askari High Yield Scheme - Mt		609,000		0.04
	CDC- Trustee NIT Income Fund - Mt		562,000		0.04
	CDC- Trustee APF-Equity Sub Fund		550,000		0.03
	CDC -Trustee NAFA Savings Plus Fund - Mt		546,500		0.03
	CDC- Trustee UBL Asset Allocation Fund		530,000		0.03
	CDC- Trustee PIML Asset Allocation Fund		525,000		0.03
	CDC- Trustee Pakistan Income Enhancement Fund - Mt		514,500		0.03
	CDC- Trustee NAFA Multi Asset Fund		486,500		0.03
	CDC- Trustee UBL Retirement Savings Fund - Equity Sub Fund		386,500		0.02
	CDC- Trustee Faysal MTS Fund - Mt		254,000		0.02
	CDC- Trustee HBL Multi - Asset Fund		245,500		0.02
	CDC- Trustee PICIC Stock Fund		207,500		0.01
	CDC- Trustee PIML Strategic Multi Asset Fund		200,000		0.01
	CDC- Trustee PIML Value Equity Fund		165,000		0.01
	CDC- Trustee AKD Index Tracker Fund		154,805		0.01
	CDC- Trustee Askari Equity Fund		80,000		0.01
	CDC- Trustee Askari Asset Allocation Fund		66,000		0.00
	CDC- Trustee HBL PF Equity Sub Fund		60,000		0.00
3-	Directors their spouse(s) and minor children	8		217,670,783	13.65
	H.H. Sheikh Hamdan Bin Mubarak Al Nahayan		135,357,930		8.49
	Mr. Abdulla Nasser Hawaileel Al Mansoori, Director		82,203,414		5.15
	Mr. Abdulla Khalil Al Mutawa, Director		11,331		0.00
	Mr. Khalid Mana Saeed Al Otaiba, Director		67,457		0.00
	Mr. Atif Aslam Bajwa, Director / CEO		500		0.00
	Mr. Kamran Y. Mirza, Director		29,151		0.00
	Mr. Efstratios Georgios Arapoglou, Director		500		0.00
	Mr. Khalid Qurashi, Director		500		0.00

S. No.	Shareholder's Category	Number of Shareholders	Number of Shares Held	Category Wise No. of Shares	Percentage %
4-	Executives	331		6,854,943	0.43
5-	Public Sector Companies and Corporations	10		39,648,749	2.49
6-	Banks, Development Finance Institutions, Non-Banking Finance Companies, Insurance Companies, Takaful, Modarabas & Pension Funds.	29		46,387,391	2.91
Shareholders holding 5% or more Voting Rights					
Total Paid Up Capital		1,595,207,554 Shares			
5% of the Paid Up Capital		79,760,378 Shares			
				Holding	%
M/S. International Finance Corporation				238,086,450	14.93
H.H. Sheikh Nahayan Mabarak Al Nahayan, Chairman				172,354,032	10.80
H.H. Sheikh Hamdan Bin Mubarak Al Nahayan				135,357,930	8.49
H.E. Sheikh Suroor Bin Mohammad Al Nahyan				115,033,801	7.21
M/S. Electro Mechanical Company LLC				87,933,581	5.51
Mr. Abdulla Nasser Hawaileel Al Mansoori , Director				82,203,414	5.15