

1st Quarter Report 2008

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### **Corporate Information**

#### **Board of Directors**

H.E. Sheikh Hamdan Bin Mubarak Al Nahayan	Chairman
Mr. Abdulla Khalil Al Mutawa	Director
Mr. Abdulla Nasser Hawaileel Al-Mansoori	Director
Mr. Khalid Mana Saeed Al Otaiba	Director
Mr. Ikram Ul-Majeed Sehgal	Director
Mr. Nadeem Igbal Sheikh	Director

Mr. Sirajuddin Aziz Chief Executive Officer

#### **Board Advisory Committee**

Mr. Khalid Mana Saeed Al Otaiba Director
Mr. Abdulla Khalil Al Mutawa Director
Mr. Bashir A. Tahir Member
Mr. Ganpat Singhvi Member
Mr. M. Iftikhar Shabbir Secretary

#### **Board Audit Committee**

Mr. Abdulla Khalil Al Mutawa Director
Mr. Khalid Mana Saeed Al Otaiba Director
Mr. Nadeem Iqbal Sheikh Director
Mr. Bashir A. Tahir Member
Mr. Ganpat Singhvi Member
Mr. M. Iqbal Saifi Secretary

#### **Board Credit And Finance Committee**

Mr. Abdullah Khalil Al Mutawa Director
Mr. Khalid Mana Saeed Al Otaiba Director
Mr. Ganpat Singhvi Member
Mr. Bashir A. Tahir Member
Mr. M. Iftikhar Shabbir Secretary

#### **Board Risk Management Committee**

Mr. Khalid Mana Saeed Al Otaiba Director
Mr. Abdullah Khalil Al Mutawa Director
Mr. Ganpat Singhvi Member
Mr. Bashir A. Tahir Member
Mr. Haroon Khalid Secretary



#### **Corporate Information**

#### Central Management Committee

Mr. Sirajuddin Aziz Chairman Mr. Parvez A. Shahid Co-Chairman Member Mr. Mohammad Yousuf Mr. Shakil Sadiq Member Mr. Shahid M. Murtaza Member Member Mr. Nadeemul Haq Mr. Bakhtiar Khawaja Member Mr. Adil Rashid Member Member Mr. Ijaz Farooq Mr. Arfa Waheed Malik Member Mr. Adnan Anwar Khan Member Mr. Ashfaq A. Qureshi Secretary

#### **Company Secretary**

Mr. Hamid Ashraf

#### **Chief Financial Officer**

Mr. Zahid Ali H. Jamall

#### Auditors

A. F. Ferguson & Co. Chartered Accountants

#### Registered / Head Office

B. A. Building

I. I. Chundrigar Road

Karachi.

#### Website

www.bankalfalah.com

#### **Directors' Review**

The Board of Directors is pleased to present the un-audited financial statements of the Bank for the three months ended March 31, 2008.

	2008	2007
	(Rupees	in '000)
Profit before provisions and Taxation	1,627,350	1,190,302
Provisions	(134,366)_	(223,208)_
Profit before Taxation	1,492,984	967,094
Taxation	(495,266)	(305,560)
Profit After Taxation	997,718	661,534
Earnings per share	Rs. 1.25	Rs. 0.83

During the three months ended the Bank's profit before provision and taxation stood at Rs. 1,627.350 million as compared to Rs. 1,190.302 million for the previous comparable period, registering an increase of 36.71%.

We continue to strengthen our presence in the market place and as of March 31, 2008, we are operating through 231 branches that include 32 Islamic Banking branches and 7 foreign branches in Bangladesh and Afghanistan and one Wholesale banking unit in Bahrain. Our plan is to add more branches to the network during the year 2008.

PACRA, a premier rating agency of the country, has rated the Bank 'AA' (double A) Entity Rating for Long Term and A1+(A one plus) for the Short Term. These ratings denote a very low expectation of credit risk, strong capacity for timely payment of financial commitments in the long term and by highest capacity for timely repayment in the short term, respectively. Further, the unsecured subordinated debt (Term Finance Certificates) of the Bank has been awarded a credit rating of AA- (double A minus).

The Board would like to thank our valued customers for their continued patronage and support, the State Bank of Pakistan, Ministry of Finance and other regulatory authorities for their continuous guidance and support with whom we enjoy a very cordial relationship. The Board would also like to place on record its appreciation for the hard work, dedication, professionalism and sincere efforts of the senior management, officers and staff of the Bank at all levels.

SIRAJUDDIN AZIZ Director & Chief Executive Officer

Date: April 27, 2008 Place: Abu Dhabi

#### **Condensed Interim Balance Sheet**

As at March 31, 2008

		2008	2007
			(Audited)
	Note	(Rupees	in '000)
ASSETS Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments Advances Operating fixed assets Deferred tax assets Other assets	8 9	27,319,604 16,512,855 2,255,037 74,637,499 169,516,839 12,399,150 - 6,039,069 308,680,053	29,436,378 18,380,738 3,452,059 88,491,564 171,198,992 11,922,324 - 6,013,097
		,,	,
LIABILITIES Bills payable Borrowings Deposits and other accounts Sub-ordinated loans Liabilities against assets subject to finance lease Deferred tax liabilities Other liabilities		3,616,028 8,620,401 263,467,372 3,220,858 - 1,672,436 11,711,532 292,308,627	4,138,243 21,230,697 273,173,841 3,220,858 - 1,379,809 9,531,860 312,675,308
NET ASSETS		16,371,426	16,219,844
REPRESENTED BY Share capital Reserves Unappropriated profit  Surplus on revaluation of assets - net of tax		7,995,000 2,625,207 3,186,161 13,806,368 2,565,058	6,500,000 2,414,833 4,851,840 13,766,673 2,453,171
		16,371,426	16,219,844
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CONTINGENCIES AND COMMITMENTS

10

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Director

Director

Chairman



#### **Condensed Interim Profit and Loss Account (un-audited)**

Condensed Interim Profit and Loss	ACC	ount (un	-audited)
For the three months ended March 31, 2008		2008	2007
		Three months period ended 31 March 2008	Three months period ended 31 March 2007
i	Note	(Rupees	in '000)
Mark-up / Return / Interest Earned Mark-up / Return / Interest Expensed Net Mark-up / Interest Income		6,782,493 (4,129,564) 2,652,929	5,798,804 (3,821,560) 1,977,244
Provision against loans and advances - net Provision for diminution in value of investments Bad debts written off directly		(134,366) - (3,459) (137,825)	(223,208) - (603) (223,811)
Net Mark-up / Interest Income after provisions		2,515,104	1,753,433
Non mark-up / interest income			
Fee, commission and brokerage income Dividend income Income from dealing in foreign currencies Gain on sale of securities Unrealized gain on revaluation of investment		659,018 18,649 142,662 97,300	540,978 2,567 94,955 139,223
classified as held for trading Other income Total Non-Markup / Interest Income	11	$ \begin{array}{r} 25,105 \\ 297,186 \\ \hline 1,239,920 \\ \hline 3,755,024 \end{array} $	$ \begin{array}{r} 2,406 \\ 221,561 \\ \hline 1,001,690 \\ 2,755,123 \end{array} $
Non Mark-up / Interest Expenses		0,700,024	2,733,123
Administrative expenses Provision against off-balance sheet obligations Other charges Total Non-Markup / Interest Expenses		2,260,616 1,273 151 2,262,040 1,492,984	1,787,988 41 1,788,029 967,094
Extra ordinary / unusual items Profit Before Taxation		1,492,984	967,094
Taxation Current		211,026	92,123
Prior years Deferred		284,240 495,266	213,437 305,560
Profit After Taxation		997,718	661,534
		(Rup	pees)
Basic/ Diluted earnings per share		1.25	Restated 0.83

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

Chief Executive Officer Director Director Chairman

# Condensed Interim Cash Flow Statement (un-audited) For the three months and of March 24, 2000

For the three ways the contest March 04, 0000	(5111 51	
For the three months ended March 31, 2008	2008	2007
	Three months period ended 31 March 2008	Three months period ended 31 March 2007
	(Rupees	in '000)
CASH FLOW FROM OPERATING ACTIVITIES Profit before taxation Less: Dividend income	1,492,984 (18,649)	967,094 (2,567)
2000. Dividend meome	1,474,335	964,527
Adjustments: Depreciation Amortisation Provision against loans and advances - net Unscalined (min) on revolution of investments	278,675 11,134 134,366	234,813 5,063 223,208
Unrealized (gain) on revaluation of investments classified as held for trading Bad debts written-off directly (Gain) on sale of operating fixed assets Provision for gratuity	(25,105) 3,459 (8,920) 26,893	(2,406) 603 (1,119) 23,334
	$\frac{420,502}{1,894,837}$	483,496 1,448,023
(Increase) / decrease in operating assets Lending to financial institutions Held-for-trading securities Advances Other assets - net of provision against other assets	1,704,477 (66,629) 1,544,328 (22,273) 3,159,903	4,172,812 620,310 681,529 (118,064) 5,356,587
Increase / (decrease) in operating liabilities Bills payable Borrowings Deposits and other accounts Other liabilities	(522,215) (12,610,296) (9,706,469) 996,099 (21,842,881) (16,788,141)	231,074 (779,250) (11,892,865) 519,268 (11,921,773) (5,117,163)
Gratuity paid Income tax (paid) / refund Net cash flow from operating activities	(29,346) (16,817,487)	(307,480) (5,424,643)
CASH FLOW FROM INVESTING ACTIVITIES  Net investments in available-for-sale securities  Net investments in held-to-maturity securities  Investments in associated companies  Investments in subsidiary companies	9,084,222 4,987,997	5,097,715 (1,321,895) (1,167,743)
Dividend income received Investment in operating fixed assets Proceeds from sale of operating fixed assets Net cash flow from investing activities	14,950 (780,755) 23,040 13,329,454	1,060 (389,327) 3,243 2,223,053
CASH FLOW FROM FINANCING ACTIVITIES  Net cash flow from financing activities  Exchange difference on translation of the net investment in foreign branches  Decrease in cash and cash equivalents  Cash and cash equivalents at beginning of the period  Cash and cash equivalents at end of the period	$ \begin{array}{r} 10,831\\ (3,477,202)\\ 48,814,698\\ \underline{45,337,496} \end{array} $	(564) (3,202,154) 43,181,100 39,978,946

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Director

Director

Chairman



# Condensed Interim Statement of Changes in Equity (un-audited) For the three months ended March 31, 2008

	Share Capital	Share Premium	Statutory Reserve	Reserve for issue of Bonus Shares	Exchange Translation Reserve	Unappropriated Profit	Total
Balance as at January 1, 2007	5,000,000	1,000,000	1,701,729	-	47,804	2,823,072	10,572,605
Changes in equity for three months ended upto 31 March 2007	-	-	-	-		-	-
Transfer from surplus on revaluation of fixed assets - net of tax	-	-		-	-	6,146	6,146
Exchange differences on translation of net investment in foreign branches	-	-	-	-	(564)	-	(564)
Profit for the period	-	-	-	-	-	661,534	661,534
Total recognized income and expense for the period	-	-	-		(564)	667,680	667,116
Transfer to statutory reserve	-	-	132,307	-	-	(132,307)	-
Issue of Bonus shares @ 30%	1,500,000	(1,000,000)	-	-	-	(500,000)	-
Balance as at March 31, 2007	6,500,000	-	1,834,036	-	47,240	2,858,445	11,239,721
Changes in equity for nine months ended upto 31 December 2007							
Transfer from surplus on revaluation of fixed assets - net of tax	-	-	-	-	-	18,439	18,439
Exchange differences on translation of net investment in foreign branches	-	-	-	-	39,818		39,818
Profit for the period	-	-		-	-	2,468,695	2,468,695
Total recognized income and expense for the period	-	-	-	-	39,818	2,487,134	2,526,952
Transfer to statutory reserve		-	493,739	-	-	(493,739)	-
Balance as at December, 2007	6,500,000	-	2,327,775	-	87,058	4,851,840	13,766,673
Changes in equity for three months ended upto 31 March 2008							
Transfer from surplus on revaluation on fixed assets - net of tax		-	-	-	_	6,146	6,146
Exchange differences on translation of net investment in foreign branches		-	-	-	10,831	-	10,831
Profit for the period		-			-	997,718	997,718
Total recognized income and expense for the period	-	-	_	-	10,831	1,003,864	1,014,695
Transfer to statutory reserve			199,543			(199,543)	
Final Cash Dividend @ 15%	1	-				(975,000)	(975,000)
Issue of bonus shares @ 23%	1,495,000					(1,495,000)	-
Balance as at March 31, 2008	7,995,000	-	2,527,318		97,889	3,186,161	13,806,368

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

Chief Executive Officer Director Director Chairman



### Notes to the Condensed Interim Financial Statements (un-audited) For the three months ended March 31, 2008

#### 1. STATUS AND NATURE OF BUSINESS

Bank Alfalah Limited is a banking company incorporated in Pakistan on 21 June 1992 as a public limited company under the Companies Ordinance 1984. It commenced its banking operations on 01 November 1992. The Bank's registered office is at B.A. Building I.I. Chundrigar Road, Karachi and the Bank is listed on all three Stock Exchanges in Pakistan. The Bank is engaged in banking services as described in the Banking Companies Ordinance, 1962 and is operating through 191 conventional banking branches (December 2007: 191), 7 overseas branches (December 2007: 7), 32 Islamic banking branches (December 2007: 32) and 1 off shore banking unit (December 2007: 1).

#### 2. BASIS OF PRESENTATION

These condensed interim financial statements represent separate financial statements of the Bank Alfalah Limited. The consolidated condensed financial statements of the group are being issued separately.

In accordance with the directive of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan has issued various circulars from time to time. Permissible from of trade-related modes of financing includes purchase of goods by banks from their customer and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchase and sale arising under these arrangements are not reflected in these financial statements as such, but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.

The financial results of the Islamic banking branches have been consolidated in these financial statements for reporting purposes, after eliminating material inter branch transaction / balances, key financial figures of the Islamic banking branches are disclosed in Annexure I to these financial statements.

#### 3. STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards issued by the International Accounting Standards Board as are notified under the Companies Ordinance 1984, provisions of and directives issued under the Companies Ordinance 1984, Banking Companies Ordinance, 1962, and the directives issued by the State Bank of Pakistan (SBP). In case the requirements differ, the provision of and directives issued under Companies Ordinance, 1984 and Banking Companies Ordinance, 1962 and the directives issued by SBP shall prevail. The disclosure made in these financial statements have, however, been limited based on the format prescribed by the State Bank of Pakistan vide BSD circular letter No 2 dated 12 May 2004 and the requirements of International Accounting Standards 34 "Interim Financial Reporting". They do not include all of the information required for the full annual financial statements and should be read in conjunction with the financial statements of the Bank for the year ended 31 December 2007.

The Securities and Exchange Commission of Pakistan (SECP) has approved and notified the adoption of International Accounting Standards 39 - Financial Instruments; Recognition and Measurement and International Accounting Standard 40 - Investment Property. The requirement of these Standards have not been followed in preparation of these financial statements as the State Bank of Pakistan has deferred the implementation of these standards, vide its BSD circulars No. 10 dated 26 August 2002, for banks in Pakistan till further instructions. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been classified and valued in accordance with the requirement prescribed by the State Bank of Pakistan through various circulars.

In addition, Securities and Exchange Commission of Pakistan has notified the Islamic Financial Accounting Standards (IFAS) 1 - Murabaha and IFAS 2 - Ijara issued by the Institute of Chartered Accountant of Pakistan. IFAS 1 was effective for financial periods beginning on or after 01 January 2006 and IFAS 2 is effective for financial periods beginning on or after 01 July 2007. These Standards have not been adopted by the Stand alone Islamic branches of conventional banks pending the resolution of certain issues e.g. invoicing of goods, recording of inventories, concurrent application with other accounting standards in place for conventional banks, etc. Pakistan Banks Association and Modaraba Association of Pakistan have taken up the issue with SBP and SECP.

#### 4. BASIS OF MEASUREMENT

These condensed interim financial statements have been prepared under the historical cost convention except for the certain fixed assets are stated at revalued amounts, trading and available for sale investments and derivative financial instrument are measured at fair value.

#### 5. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are same as those applied in the preparation of the annual financial statements of the Bank for the year ended 31 December 2007.

#### 6. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The basis and methods used for critical accounting estimates and judgments adopted in these condensed interim financial statements are same as those applied in the preparation of the annual financial statements of the Bank for the year 31 December 2007.

#### 7. DISCONTINUING OPERATIONS

On 24th February 2008 the Board of Director after considering various factors decided that the Bank should continue with the Islamic Banking branches instead of establishing a separate Islamic Banking Subsidiary.

8 8.1	INVESTMENTS Investments by types	31 March	ı 2008 (uı	n-audited)	31 1	December 2	2007
0.1	investments by types		Given as	Total	Held by bank	Given as collateral	Total
				(Rupees	in "000)		
	Held for trading securities	617,561		617,561	550,932	-	550,932
	Available for sale securities	40,808,101	1,482,422	42,290,523	36,632,045	14,742,700	51,374,745
	Held to maturity securities	27,382,249	-	27,382,249	32,370,246	-	32,370,246
	·	68,807,911	1,482,422	70,290,333	69,553,223	14,742,700	84,295,923
	Associates	4,196,535	-	4,196,535	4,196,535	-	4,196,535
	Subsidiaries	76,000	-	76,000	76,000	-	76,000
	Investment at cost	73,080,446	1,482,422	74,562,868	73,825,758	14,742,700	88,568,458
	Less: Provision for diminution in value						
	of investment		-			-	-
	Investments (net of provisions)	73,080,446	1,482,422	74,562,868	73,825,758	14,742,700	88,568,458
	Surplus / (deficit) on revaluation of						
	held-for-trading securities	3,575	-	3,575	(21,530)	-	(21,530)
	Surplus / (deficit) on revaluation of		-	-			
	available for sale securities	66,649	4,407	71,056	(21,148)	(34,216)	(55,364)
	Total investments at market value	73,150,670	1,486,829	74,637,499	73,783,080	14,708,484	88,491,564

9	<b>ADVANCES</b>

	Note
cash credits, running finances etc.	
nkietan	

I	Loans, cash credits,	running	finances	etc.
	In Pakistan			
	Outside Pakistan			

Net investment in finance	lease
In Pakistan	
Outcide Pakietan	

Bills discounted and purchased (excluding treasury bills)
Payable in Pakistan
Payable outside Pakistan

Provision aga	inst advances	
Specific pro	ovision against non-	performing advances
General pr	ovision against const	imer financings

31 March 2008 (un-audited)	31 December 2007
(Rupees	s in '000)
145,793,943 7,251,471	145,107,469 7,598,767
15,628,123	15,824,501
15,628,123	15,824,501
7.0/7.107	7.550.450
1,367,485 4,097,587	1,579,472
5,465,072	5,568,601 7,148,073
174,138,609	175,678,810
(3,488,162)	(3,380,409)
(1,133,608)	(1,099,409)
(4,621,770)	(4,479,818)
169,516,839	<u>171,198,992</u>

9.1 Advances include Rs.5.294 billion (2007: Rs.4.705 billion) which have been placed under non-performing status as detailed below.

	D .:					Provision held	
	Domestic			Specific		Specific	General
			(Rup				
Other Assets Especially							
Mentioned (Agri Financing)	203,140	-	203,140	-	-	-	-
Substandard	1,365,202	-	1,365,202	300,787	-	300,787	-
Doubtful	858,164	1,660	859,824	415,417	-	415,417	-
Loss	2,812,879	52,719	2,865,598	2,771,958		2,771,958	
	5,239,385	54,379	5,293,764	3,488,162	1,078,368	3,488,162	1,133,608

		31 March 2008 (un-audited)	31 December 2007
10	CONTINGENCIES AND COMMITMENTS	(Rupees	in '000)
10.1	Direct credit substitutes		
i) ii) iii)	Government Banking companies and other financial institutions Others	964,457 74,533 3,125,111	1,292,972 180,164 2,413,750
		4,164,101	3,886,886
10.2	Transaction-related contingent liabilities		
i) ii) iii)	Government Banking companies and other financial institutions Others	13,538,242 499,879 12,218,264	13,045,987 446,639 11,627,301
		26,256,385	25,119,927
10.3	Trade-related contingent liabilities Letters of credit Acceptances	45,314,467 9,119,546	38,533,186 8,558,681
10.4	Other contingencies Claims against the Banks not acknowledged as debt	667,392	728,489
10.5	Commitments in respect of forward lending Forward repurchase agreement lending Commitments to extend credit	4,600,000	6,014,000
10.6	Commitments in respect of forward exchange contracts Purchase Sale	10,915,623 11,850,902	11,653,723 12,625,977
10.7	Commitments for the acquisition of operating fixed assets and intangibles	682,885	492,230
10.8	Commitments in respect repo transactions Repurchase Resale	1,667,566 750,512	14,827,466 2,455,815

2008	2007		
Three months period ended 31 March 2008	Three months period ended 31 March 2007		
(Rupees	in '000)		
8,920 288,266	1,119 220,442		
297,186	221,561		

#### 11 OTHER INCOME

Net profit on sale of property and equipment Postage, telex, swift charges etc.

#### 12 RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions and include major shareholders, associated companies with or without common directors, retirement benefit funds and directors and key management personnel and their close family members.

Banking transactions with the related parties are executed substantially on the same terms, including mark-up rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties and do not involve more than a normal risk (i.e. under the comparable uncontrolled price method).

Contributions to and accruals in respect of staff retirements and other benefit plans are made in accordance with the actuarial valuations / terms of the contribution plan. Remuneration to the executives are determined in accordance with the terms of their appointment.

Details of transactions with related parties and balances with them as at the period-end were as follows:

# QUARTERLY REPORT MARCH 2008 Notes to the Condensed Interim Financial Statements (un-audited)

		31 March 2008 (un-audited)						
								Total
12.1	Deposits				( ) [	/		
	Balance at the beginning of the period	2,129	111,269	155,582	9,702,460	7,763	18	9,979,221
	Placements during the period	1,925	99,455	754,470	25,668,232	205,268	-	26,729,350
	Withdrawals during the period	(2,254)	(173,341)	(888,697)	(29,683,054)	(207,816)	-	(30,955,162)
	Balance at end of the period	1,800	37,383	21,355	5,687,638	5,215	18	5,753,409
12.2	Financing							
	Balance at the beginning of the period	-	145,835	-	12,018	171,342	-	329,195
	Disbursement during the period	-	2,365		-	12,533,943	-	12,536,308
	Repayment during the period	-	(48,714)	-	(2,581)	(12,512,884)	-	$(12,\!564,\!179)$
	Balance at the end of the period		99,486		9,437	192,401	-	301,324
12.3	Investments							
	Balance at the beginning of the period	-	-	305,000	4,196,535	76,000	120,000	4,697,535
	Investment during the period	-	-	-	-	-	-	-
	Withdrawals during the period	-						
	Balance at the end of the period	- }		305,000	4,196,535	76,000	120,000	4,697,535
12.4	Call Borrowings		7///					
	Balance at the beginning of the period	144		-	-	-	-	-
	Placements during the period		-	12,186,624	-	-	-	12,186,624
	Withdrawals during the period			(11,595,526)	-	-	-	(11,595,526)
	Balance at end of the period			591,098				591,098
12.5	Call Lendings							
	Balance at the beginning of the period	\			-	-	-	-
	Placements during the period			30,036,692		7	-	30,036,692
	Withdrawals during the period	-	. 1	(30,036,692)			-	(30,036,692)
	Balance at end of the period							-

	31 March 2008	31 March 2007
	(un-au	ıdited)
	(Rupees	in '000)
12.6 With subsidiary companies		
Brokerage expense	759	399
Mark-up income	2,775	2,778
Mark-up expense	-	538
Rent income	755	1,201
Finance lease income	274	149
Lease rentals	1,257	1,127
Lease disbured during the year	-	5,953
Receivable against trade of marketable securities	30,330	4
Receivable against others	90	761
Balance held in deposit account	5,215	7,622
Security deposit	862	1,138
Bank charges recovered	55	44
12.7 With associated companies		
Insurance premium paid to Alfalah Insurance Limited	89,903	45,750
Mark-up income on advances	210	89,143
12.8 With other Related Parties		
Capital gain on sale of shares of UBL	318	
Contribution to Employee provident fund	30,795	23,243
12.9 The Key Management Personal / Directors compensation are as follows:		
Salaries & benefits	91,462	56,756

In addition the chief executive and other executive officers are provided with bank maintained car.

#### 13 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements were authorised for issue on April 27, 2008 by the Board of Directors.

**Chief Executive Officer** 

Director

Director

Chairman



#### **Islamic Banking Business - Annexure I**

The bank is operating 32 Islamic banking branches as at 31 March 2008 (32 Islamic banking branches as at 31 December 2007).

31 March 2008	31 December 2007
(Rupees	in '000)

2,804,104

2,764,424

Cash and balances with treasury banks
Balances with and Due from Financial Institutions
Investments
Financing and Receivables
Murahaba
Ijara
Musharaka
Diminishing Musharaka
Salam

Istesina

Od. III. M. I

Other Islamic Modes

Other assets

ASSETS

#### LIABILITIES

Bills payable
Due to Financial Institutions
Deposits and other accounts
Current Accounts
Saving Accounts
Term Deposits
Deposit from Financial Institutions -Remunerative

Deposits from Financial Institutions-Non-Remunerative Others

Deferred Tax Liabilities Other liabilities

#### **NET ASSETS**

#### REPRESENTED BY

Islamic Banking Fund Reserves Unappropriated profit

Surplus on revaluation of assets

Remuneration to Shariah Advisor / Board

#### **CHARITY FUND**

Opening Balance Additions during the period Payments / Utilization during the period Closing Balance

25/015121	2,001,101
2,564,066	3,326,484
3,044,609	3,057,155
3,529,630	3,332,490
7,845,288	7,814,376
475,259	367,746
2,795,530	2,652,234
646,508	331,933
228,590	148,474
409,135	417,803
15,929,940	15,065,056
2,360,357	2,330,408
26,663,396	26,583,207
321,834	299,333
111,079	99,573
6,233,393	6,022,120
4,014,065	4,462,553
7,912,685	6,845,355
2,567,203	3,481,453
1,445	-
356,261	204,587
21,085,052	21,016,068
253,495	253,495
2,843,812	2,960,950
24,615,272	24,629,419
2,048,124	1,953,788
1 200 000	1 200 000
1,200,000	1,200,000
(32)	178
379,216	288,973
1,579,184	1,489,151
468,940	464,637
	1,953,788

375

28,119

31,609

3,490

375

16,611

11,508

28,119

Consolidated Financial Statements

of

Bank Alfalah Limited

and

Subsidiary Company

for the three months ended

March 31, 2008

#### **Consolidated Condensed Interim Balance Sheet**

As at 31 March 2008

710 at 01 maron 2000			
		31 March 2008	31 December 2007
		(un-audited)	(Audited)
	Note	(Rupees	in '000)
ASSETS			
Cash and balances with treasury banks		27,319,604	29,436,378
Balances with other banks Lendings to financial institutions		16,517,329 2,255,037	18,388,124 3,452,059
Investments	8	75,738,445	89,578,391
Advances	9	169,573,523	171,031,183
Operating fixed assets		12,441,672	11,955,258
Deferred tax assets		-	-
Other assets		6,364,144	6,838,479
		310,209,754	330,679,872
LIABILITIES			
Bills payable		3,616,028	4,138,243
Borrowings		8,795,400	21,548,849
Deposits and other accounts		263,461,408	273,172,088
Sub-ordinated loans		3,220,858	3,220,858
Liabilities against assets subject to finance lease Deferred tax liabilities		14,030	11,303
Other liabilities		1,672,594 11,852,610	1,379,967 9,794,410
Other natifices		292,632,928	313,265,718
NET ASSETS		17,576,826	17,414,154
REPRESENTED BY			
Share capital		7,995,000	6,500,000
Reserves Share in share premium of associate		2,625,207 1,615,473	2,414,833 1,615,473
Unappropriated profit		2,750,758	4,404,631
Chappiophatea pront		14,986,438	14,934,937
			, ,
Minority Interest		25,330	26,046
		15,011,768	14,960,983
Surplus on revaluation of assets - net of tax		2,565,058	2,453,171
		17,576,826	17,414,154
CONTINGENCIES AND COMMITMENTS	10		

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

Chief Executive Officer Director Director Chairman



## Consolidated Condensed Interim Profit and Loss Account (un-audited)

Consolidated Condensed Internit Profit and Loss	Account (t	in-audited)
For the three months ended March 31, 2008	2008	2007
		Three months period ended 31 March 2007
Note	(Rupees	in '000)
Mark-up / Return / Interest Earned Mark-up / Return / Interest Expensed Net Mark-up / Interest Income	6,800,966 (4,145,786) 2,655,180	5,802,114 (3,822,398) 1,979,716
Provision against loans and advances - net Provision for diminution in value of investments Bad debts written off directly	(134,366)	(223,208)
Net Mark-up / Interest Income after provisions	$\frac{(137,825)}{2,517,355}$	$\frac{(223,811)}{1,755,905}$
Non mark-up / interest income		
Fee, commission and brokerage income Dividend income Income from dealing in foreign currencies Gain on sale of securities Unrealized gain on revaluation of investment classified as held for trading Other income	696,900 18,649 142,662 97,733 25,152 296,379	564,855 2,598 94,955 139,564 2,475 220,377
Total Non-Markup / Interest Income	1,277,475 3,794,830	1,024,824 2,780,729
Non Mark-up / Interest Expenses		
Administrative expenses Provision against off-balance sheet obligations Other charges Total Non-Markup / Interest Expenses	2,298,016 1,273 151 2,299,440 1,495,390	1,815,970 - 41 - 1,816,011 - 964,718
Share of profit / (loss) of associates Extra ordinary / unusual items	47,954	(48,262)
Profit Before Taxation	1,543,344	916,456
Taxation Current Prior years Deferred Share of tax of associated undertaking	216,416 - 284,240 33,881	93,939 - 213,437 (29,732)
Profit After Taxation	$\frac{534,537}{1,008,807}$	<u>277,644</u> 638,812
Profit /(loss) attributable to:     Equity holders of the parent     Minority Interest	1,009,523 (716) 1,008,807	640,696 (1,884) 638,812
	(Ru <sub>l</sub>	pees)
Basic/ Diluted earnings per share	1.26	Restated 0.80

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

Director Director Chief Executive Officer Chairman



Chairman

# Consolidated Condensed Interim Cash Flow Statement (un-audited)

For the three months ended March 31, 2008	2008	2007
	Three months	Three months
	period ended	period ended
	31 March	31 March
	2008	2007
	(Rupees	in '000)
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before taxation	1,543,344	916,456
Share of (Profit) / loss of associates Less: Dividend income	(47,954) (18,649)	48,262 (2,598)
Ecss. Divident income	1,476,741	962,120
Adjustments:		
Depreciation	281,542	238,177
Amortisation Provision against loans and advances - net	11,311 134,366	5,674 223,208
Unrealized (gain) on revaluation of investments	101,000	220,200
classified as held for trading	(25,152)	(2,475)
Bad debts written-off directly (Gain) on sale of operating fixed assets	3,459 (8,920)	(1,109)
Provision for gratuity	26,893	23,334
, , , , , , , , , , , , , , , , , , , ,	423,499	487,412
	1,900,240	1,449,532
(Increase) / decrease in operating assets	1,704,477	4,172,812
Lending to financial institutions Held-for-trading securities	(66,101)	623,080
Advances	1.319.835	639,563
Other assets - net of provision against other assets	477,508 3,435,719	(303,321) 5,132,134
Increase / (decrease) in operating liabilities	0,100,717	0,102,101
Bills payable	(522,215)	231,074
Borrowings	(12,753,449)	(618,447)
Deposits and other accounts Other liabilities	(9,710,680) 874,627	(11,899,737) 612,783
Other habilities	(22,111,717)	(11,674,327)
	(16,775,758)	(5,092,661)
Gratuity paid	(24.726)	(210.075)
Income tax paid Net cash flow from operating activities	$\frac{(34,736)}{(16,810,494)}$	$\frac{(310,075)}{(5,402,736)}$
CASH FLOW FROM INVESTING ACTIVITIES		
Net investments in available-for-sale securities	9,084,222	5,097,715
Net investments in held-to-maturity securities	4,987,997	(1,321,895)
Investments in associated companies  Proceeds from the issue of share capital of subsidiary company	-	(1,167,743)
Dividend income received	14,950	3,541
Investment in operating fixed assets	(793,387)	(429,181)
Proceeds from sale of operating fixed assets Net cash flow from investing activities	23,040 13,316,822	2,198,483
CASH FLOW FROM FINANCING ACTIVITIES		
Receipt against lease obligation	2,727	5,620
Payment against lease obligation Net cash flow from financing activities	2,727	(729) 4,891
Exchange difference on translation of the	2,727	1,071
net investment in foreign branches	10,831	(564)
Decrease in cash and cash equivalents Cash and cash equivalents at beginning of the period	(3,480,114) 48,822,084	(3,199,926) 43,184,755
Cash and cash equivalents at end of the period	45,341,970	39,984,829

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

Director Chief Executive Officer Director

BANK ALFALAH LIMITED منكث المنسلاح المحدود

# Consolidated Condensed Interim Statement of Changes in Equity (un-audited) For the three months ended March 31, 2008

	Share Capital	Share Premium	Statutory Reserve	Reserve for issue of	Exchange Translation	Unappropriated Profit	Minority Interest	Share in Share premium of	Total
						0)		associate	
Balance as at January 1, 2007	5,000,000	1,000,000	1,701,729		47,804	1,979,360	52,383	_	9,781,276
Changes in equity for three months ended upto 31 March 2007	-	-	-	-	-	-	-	-	-
Transfer from surplus on revaluation of fixed assets - net of tax		-		_		6,146			6,146
Profit attributable to the equity holders of the parent		-		_	_	640,696	-	-	640,696
Exchange differences on translation of net investment in foreign branches	-	-		-	(564)	-	-		(564)
Loss attributable to the minority shareholders	-	-	-	-	-	-	(1,884)	-	(1,884)
Total recognized income and expense for the period	-	-	-	-	(564)	646,842	(1,884)	-	644,394
Transfer to statutory reserve	-	-	132,307	-	-	(132,307)	-	-	-
Issue of Bonus shares @ 30%	1,500,000	(1,000,000)	-	-	-	(500,000)	-	-	-
Balance as at March 31, 2007	6,500,000	-	1,834,036	-	47,240	1,993,895	50,499	-	10,425,670
Changes in equity for nine months ended upto 31 December 2007									
Transfer from surplus on revaluation of fixed assets - net of tax		-		-	-	18,439	-		18,439
Profit attributable to the equity holders of the parent	-	-		-	-	2,865,001	-	-	2,865,001
Exchange differences on translation of net investment in foreign branches	-	-		-	39,818		-	-	39,818
Profit attributable to the minority shareholders	-	-			-	-	2,924	-	2,924
Total recognized income and expense for the period		-	-	-	39,818	2,883,440	2,924	-	2,926,182
Investment in associate				-	-	21,035	(27,377)		(6,342)
Share in equity of associate		-	-	-	-	-	-	1,615,473	1,615,473
Transfer to statutory reserve			493,739		-	(493,739)		-	
Balance as at December, 2007	6,500,000	-	2,327,775	-	87,058	4,404,631	26,046	1,615,473	14,960,983
Changes in equity for three months ended upto 31 March 2008									
Transfer from surplus on revaluation on fixed assets - net of tax		-		-	-	6,147	-		6,147
Profit attributable to equity holders of the parent	-	.		-	-	1,009,523	-	-	1,009,523
Exchange differences on translation of net investment in foreign branches					10,831		-		10,831
Loss attributable to the minority shareholders		-		-		-	(716)	-	(716)
Total recognized income and expense for the period	-	- '			10,831	1,015,670	(716)	-	1,025,785
Transfer to statutory reserve		-	199,543			(199,543)	-	-	-
Final Cash Dividend @ 15%						(975,000)			(975,000)
Issue of bonus shares @ 23%	1,495,000					(1,495,000)	-		
Balance as at March 31, 2008	7,995,000		2,527,318		97,889	2,750,758	25,330	1,615,473	15,011,768

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

Chief Executive Officer Director Director Chairman



For the three months ended March 31, 2008

#### 1. STATUS AND NATURE OF BUSINESS

Bank Alfalah Limited is a banking company incorporated in Pakistan on 21 June 1992 as a public limited company under the Companies Ordinance 1984. It commenced its banking operations on 01 November 1992. The Bank's registered office is at B.A. Building I.I. Chundrigar Road, Karachi and the Bank is listed on all three Stock Exchanges in Pakistan. The Bank is engaged in banking services as described in the Banking Companies Ordinance, 1962 and is operating through 191 conventional banking branches (December 2007: 191), 7 overseas branches (December 2007: 7), 32 Islamic banking branches (December 2007: 32) and 1 off shore banking unit (December 2007: 1).

The Group Comprises of the holding company (Bank) and a subsidiary Alfalah Securities (Private) Limited. The Principal objective of the Alfalah Securities (Private) Limited, is to undertake the business of brokerage house. The Company was incorporated on 23 September 2003 with registered office in Karachi, Pakistan. The Company obtained corporate membership from Karachi Stock Exchange (Guarantee) Limited on 24 November 2003. The Bank holds 76 percent (December 2007: 76) shares of the Company.

#### 2. BASIS OF PRESENTATION

In accordance with the directive of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan has issued various circulars from time to time. Permissible from of trade-related modes of financing includes purchase of goods by banks from their customer and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchase and sale arising under these arrangements are not reflected in these financial statements as such, but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.

#### 3. STATEMENT OF COMPLIANCE

These consolidated condensed interim financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards issued by the International Accounting Standards Board as are notified under the Companies Ordinance 1984, provisions of and directives issued under the Companies Ordinance 1984, Banking Companies Ordinance, 1962, and the directives issued by the State Bank of Pakistan (SBP). In case the requirements differ, the provision of and directives issued under Companies Ordinance, 1984 and Banking Companies Ordinance, 1962 and the directives issued by SBP shall prevail. The disclosure made in these financial statements have, however, been limited based on the format prescribed by the State Bank of Pakistan vide BSD circular letter No 2 dated 12 May 2004 and the requirements of International Accounting Standards 34 "Interim Financial Reporting". They do not include all of the information required for the full annual financial statements and should be read in conjunction with the financial statements of the Group for the year ended 31 December 2007.



The Securities and Exchange Commission of Pakistan (SECP) has approved and notified the adoption of International Accounting Standards 39 - Financial Instruments; Recognition and Measurement and International Accounting Standard 40 - Investment Property. The requirement of these Standards have not been followed in preparation of these financial statements as the State Bank of Pakistan has deferred the implementation of these standards, vide its BSD circulars No. 10 dated 26 August 2002, for banks in Pakistan till further instructions. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been classified and valued in accordance with the requirement prescribed by the State Bank of Pakistan through various circulars.

In addition, Securities and Exchange Commission of Pakistan has notified the Islamic Financial Accounting Standards (IFAS) 1 - Murabaha and IFAS 2 - Ijara issued by the Institute of Chartered Accountant of Pakistan. IFAS 1 was effective for financial periods beginning on or after 01 January 2006 and IFAS 2 is effective for financial periods beginning on or after 01 July 2007. These Standards have not been adopted by the Stand alone Islamic branches of conventional banks pending the resolution of certain issues e.g. invoicing of goods, recording of inventories, concurrent application with other accounting standards in place for conventional banks, etc. Pakistan Banks Association and Modaraba Association of Pakistan have taken up the issue with SBP and SECP.

#### 4. BASIS OF MEASUREMENT

These consolidated condensed interim financial statements have been prepared under the historical cost convention except for the certain fixed assets are stated at revalued amounts, trading and available for sale investments and derivative financial instrument are measured at fair value.

#### 5. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these consolidated condensed interim financial statements are same as those applied in the preparation of the annual financial statements of the Group for the year ended 31 December 2007.

#### 6. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The basis and methods used for critical accounting estimates and judgments adopted in these consolidated condensed interim financial statements are same as those applied in the preparation of the annual financial statements of the Group for the year 31 December 2007.

#### 7. DISCONTINUING OPERATIONS

On 24th February 2008 the Board of Director after considering various factors decided that the Bank should continue with the Islamic Banking branches instead of establishing a separate Islamic Banking Subsidiary.

8	INVESTMENTS								
8.1	Investments by types	31 March	2008 (uı	n-audited)	31 I	31 December 2007			
		Held by bank			Held by bank	Given as collateral	Total		
				(Rupees	in "000)				
	Held for trading securities	618,602	-	618,602	552,501	-	552,501		
	Available for sale securities	40,808,101	1,482,422	42,290,523	36,632,045	14,742,700	51,374,745		
	Held to maturity securities	27,382,249		27,382,249	32,370,246	-	32,370,246		
		68,808,952	1,482,422	70,291,374	69,554,792	14,742,700	84,297,492		
	Associates	5,372,393	-	5,372,393	5,358,320	-	5,358,320		
	Investment at cost	74,181,345	1,482,422	75,663,767	74,913,112	14,742,700	89,655,812		
	Less: Provision for diminution in value								
	of investment					-			
	Investments (net of provisions)	74,181,345	1,482,422	75,663,767	74,913,112	14,742,700	89,655,812		
	Surplus / (deficit) on revaluation of								
	held-for-trading securities	3,622	-	3,622	(22,057)	-	(22,057)		
	Surplus / (deficit) on revaluation of								
	available for sale securities	66,649	4,407	71,056	(21,148)	(34,216)	(55,364)		
	Total investments at market value	74,251,616	1,486,829	75,738,445	74,869,907	14,708,484	89,578,391		

#### 9 ADVANCES

Loans, cash credits, running finances etc.

In Pakistan
Outside Pakistan

Net investment in finance lease In Pakistan

Outside Pakistan

Bills discounted and purchased (excluding treasury bills)
Payable in Pakistan
Payable outside Pakistan

Provision against advances

Specific provision against non-performing advances General provision against consumer financings

31 March 2008 (un-audited)	31 December 2007
(Rupees	in '000)
145,854,572 7,251,471	144,944,115 7,598,767
15,624,178	15,820,046
15,624,178	15,820,046
$\begin{bmatrix} 1,367,485\\ 4,097,587\\ \hline 5,465,072\\ \hline 174,195,293\\ \end{bmatrix}$	1,579,472 5,568,601 7,148,073 175,511,001
(3,488,162) (1,133,608) (4,621,770)	(3,380,409) (1,099,409) (4,479,818)
169,573,523	171,031,183

Note

31 March 31 December

#### Notes to the Consolidated Condensed Interim Financial Statements (un-audited)

9.1 Advances include Rs.5.294 billion (2007: Rs.4.705 billion) which have been placed under non-performing status as detailed below:

performing status as detailed below.					Required		on held
					General	Specific	General
Other Assets Especially							
Mentioned (Agri Financing)	203,140	-	203,140	-	-	-	-
Substandard	1,365,202	-	1,365,202	300,787	-	300,787	-
Doubtful	858,164	1,660	859,824	415,417	-	415,417	-
Loss	2,812,879	52,719	2,865,598	2,771,958		2,771,958	
	5,239,385	54,379	5,293,764	3,488,162	1,078,368	3,488,162	1,133,608

		2008	2007
10	CONTINGENCIES AND COMMITMENTS	(un-audited)	. (000)
10.1	Direct credit substitutes	(Rupees	ın (000)
i) ii) iii)	Government Banking companies and other financial institutions Others	964,457 74,533 3,125,111	1,292,972 180,164 2,413,750
		4,164,101	3,886,886
10.2	Transaction-related contingent liabilities		
i) ii) iii)	Government Banking companies and other financial institutions Others	13,538,242 499,879 12,218,264	13,045,987 446,639 11,627,301
		26,256,385	25,119,927
10.3	Trade-related contingent liabilities  Letters of credit  Acceptances	45,314,467 9,119,546	38,533,186 8,558,681
10.4	Other contingencies		
	Claims against the Banks not acknowledged as debt	667,392	728,489
10.5	Commitments in respect of forward lending		
	Forward repurchase agreement lending Commitments to extend credit	4,600,000	6,014,000
10.6	Commitments in respect of forward exchange contracts		
	Purchase Sale	10,915,623 11,850,902	11,653,723 12,625,977
10.7	Commitments for the acquisition of operating fixed assets and intangibles	682,885	492,230
10.8	Commitments in respect repo transactions		
	Repurchase Resale	1,667,566 750,512	14,827,466 2,455,815
10.9	CFS transaction (including transactions to be rolled over) entered into by the company in respect of which the sale transactions have not been settled at period/year end	30,459	-

2008	2007
Three months period ended 31 March 2008	Three months period ended 31 March 2007
(Rupees	in '000)
8,920 287,459	1,109 219,268
296,379	220,377

#### 11 OTHER INCOME

Net profit on sale of property and equipment Postage, telex, swift charges etc.

#### 12. RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions and include major shareholders, associated companies with or without common directors, retirement benefit funds and directors and key management personnel and their close family members.

Banking transactions with the related parties are executed substantially on the same terms, including mark-up rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties and do not involve more than a normal risk (i.e. under the comparable uncontrolled price method).

Contributions to and accruals in respect of staff retirements and other benefit plans are made in accordance with the actuarial valuations / terms of the contribution plan. Remuneration to the executives are determined in accordance with the terms of their appointment.

Details of transactions with related parties and balances with them as at the period-end were as follows:

							Total
				(Rupees	in ' 000)		
12.1	Deposits						
	Balance at the beginning of the period	2,129	111,269	155,582	9,702,460	18	9,971,458
	Placements during the period	1,925	99,455	754,470	25,668,232	-	26,524,082
	Withdrawals during the period	(2,254)	(173,341)	(888,697)	(29,683,054)	-	(30,747,346)
	Balance at end of the period	1,800	37,383	21,355	5,687,638	18	5,748,194
12.2	Financing						
	Balance at the beginning of the period	-	145,835		12,018		157,853
	Disbursement during the period	-	2,365	-			2,365
	Repayment during the period	-	(48,714)		(2,581)		(51,295)
	Balance at the end of the period		99,486	// \	9,437		108,923

		31 March 2008 (un-audited)						
		Directors					Total	
			l	(Rupees	in ' 000)	I		
12.3	Investments							
	Balance at the beginning of the period	-	-	305,000	4,196,535	120,000	4,621,535	
	Investment during the period Withdrawals during the period	-	-	-	-	-	-	
	Balance at the end of the period			305,000	4,196,535	120,000	4,621,535	
12.4	Call Borrowings							
	Balance at the beginning of the period	-	-	-	-	-	-	
	Placements during the period	-	-	12,186,624	-	-	12,186,624	
	Withdrawals during the period			(11,595,526)			(11,595,526)	
	Balance at end of the period			591,098			591,098	
12.5	Call Lendings							
	Balance at the beginning of the period	-	-	-	-	-	-	
	Placements during the period	-	-	30,036,692	-	-	30,036,692	
	Withdrawals during the period	-	-	(30,036,692)	-	-	(30,036,692)	
	Balance at end of the period	-						

	31 March 2008	31 March 2007
12.6 With associated companies	`	idited) in '000)
1	\ <u>1</u>	/
Insurance premium paid to Alfalah Insurance Limited Mark-up income on advances	89,903 210	45,750 89,143
12.7 With other Related Parties		
Contribution to Employee provident fund	30,795	23,243
12.8 The Key Management Personal / Directors compensation are as follows:		
Salaries & benefits - Parent company	91,462	60,839

#### 13. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were authorised for issue on April 27, 2008 by the Board of Directors.

In addition the chief executive and other executive officers are provided with bank maintained car.

Chief Executive Officer

Director

Director

Chairman





#### **KARACHI**

#### Main Branch

B.A. Building, I.I.Chundrigar Road. Phone: (021) 2414030-39 UAN No.: 111-777-786 Fax: 2417006, 2434181

#### Cloth Market Branch

Cochinwala Market, Luxmidas Street. Phone : (021) 2401621-6 Fax : 2401627-2418896

#### Clifton Branch

World Trade Centre, Khayaban-e-Romi, Clifton. Phone: (021) 5833778-82 Fax: 5879175

#### Shahrah-e-Faisal Branch

Progressive Square, 11-A Block-6 PECHS. Phone: (021) 4313536-38, 4522441, 4522460 Fax: 4313539

#### Jodia Bazar Branch

Gulzar Manzil, Jodia Bazar. Phone : (021) 2532483-4, 2544816-20 Fax : 2532485

#### Korangi Industrial Area Branch

Aiwan-e-Sanat, Plot No.ST-4/2, Sector 23, Korangi Industrial Area. Phone: (021) 5065701-2 Fax: 5050653

#### M.A.Jinnah Road Branch

Plot No.23/1, Zelin Place (Habib Bank Building), M.A. Jinnah Road/ Abdullah Haroon Road. Phone: (021)2750627-28, Fax: 2750629

#### S.I.T.E. Branch

D-40, Estate Avenue, Siemens Chowrangi, S.I.T.E. Phone: (021) 2581247,2582114-6 Fax: 2582113, 2581247

#### North Karachi Industrial Area Branch

Sector 12-B, North Karachi Industrial Area, Opp: Police Station Gabol Town. Phone: (021) 6987644, 6986170 Fax: 6986051

#### Paper Market Branch Plot No. S.R.7/23,

Campbell Street, Paper Market. Phone: (021) 2211353-58 Fax: 2211243

#### Gulshan-e-Iqbal Branch

Plot No.SB-15, Block 13-B, KDA Scheme No.24, University Road, Gulshan-e-Iqbal. Phone: (021) 4984937, 4984904 Fax: 4984971

#### Karachi Stock Exchange Branch

18-20, Karachi Stock Exchange Building, Stock Exchange Road. Phone: (021) 2417515-19 Fax: 2418353

#### North Napier Road Branch

Surv. No. 35 / Sheet No. NP - 10 (Old Surv.No.A26/5), Napier Quarters. Phone: (021) 2544021-24, 2540989 Fax: 2540066

#### Bahadurabad Branch

Prime Arcade, Shop No. 1-3, Bahadur Shah Zafar Road, Bahadurabad. Phone : (021) 4129677-81, 4128578-81 Fax : 4129676

#### Timber Market Branch

Ground Floor, Sur. No. 15, Siddique Wahab Road, Lawrence Quarters. Phone: (021) 2750635-9 Fax: 2750632

#### **Defence Housing Authority Branch**

Plot No. C-12-C 26th Commercial St. Phase V, Defence Housing Authority. Phone: (021) 5302639-44 Fax: 5302635

#### PECHS Branch

Shop No. 3, 154-S, Block-2, P.E.C.H.S. Phone : (021) 4535861 2 4538423-24 Fax : 4314221

#### Federal 'B' Area Branch

C-28, Block - 13, Federal 'B' Area. Phone : (021) 6803041, 6344700, 5 & 6 Fax : 6803043

#### Eidgah Branch

45/1/2, Wadhumal Udharam Quarters, Near Light House, M.A. Jinnah Road. Phone: (021) 2217290-4 Fax: 2217244

#### Marriot Road Branch

Karachi Survey # 67, Sheet # M.R.1, Murad Khan Road, Marriot Road. Phone: (021) 2414138-40 & 2412080 Fax: 2412082

#### Hyderi (North Nazimabad) Branch Plot # ST-4, Al-Burhan Circle Hyderi, Block 'E', North Nazimabad. Phone: (021) 6626004

Fax: 6625402

Gulistan-e-Jauhar Branch

Yasir Plaza, Block 10-A, Scheme 45, Main Rashid Minhas Road, Gulshan-e-Iqbal, Phone: (021) 4812926-27, 4815930 Fax: 4815924

Tipu Sultan Road Branch Z-111-112, Adamjee Nagar, Tipu Sultan Road. Phone: (021) 4398457-9 Fax: 4398456

#### DHA Phase-I Branch

114, 9th East Street, Phase-I, Defence Housing Authority, Main Korangi Road. Phone: (021) 5887571-73 Fax: 5887574

Hawksbay Road Branch

KB-28, Haji Ishaq Market, Main Hawksbay Road, Opp. Quaid-e-Azam New Truck Stand Phone : (021) 2355871, 2355872 Fax : 2355873

Shershah Branch D-283, Main Shershah Road, S.I.T.E. Phone: (021) 2585001-4 Fax: 2585005

Malir Cantt. Branch

Old Malir Cantonment Library, Cantt Bazar, Malir Cantt. Phone: (021) 4904601 Fax: 4904602

Tariq Road Branch 124/A, Block 2, P.E.C.H.S, Main Tariq Road Phone: (021) 4386052-5 Fax: 4386056

Landhi Branch

Area 5-D, Sector 36-E, Landhi Township Phone: (021) 5034451-3 Fax: 5030875

Gulshan Chowrangi Branch

Gulshan Chowrangi, Sani Arcade, Block - 3, Gulshan-e-Iqbal Phone: (021) 4988695 Fax: 4985729

#### Garden East Branch

Silver Jubilee Apartment, 194/2/1, Britto Road, Near Ismailia Jamat Khana, Garden East

Phone: (021) 2238704, 2238717, 2238722, 2238605

Fax: 2225941

#### DHA Phase IV, Karachi

Plot No. 80, 10th Commercial Street, Phase IV, Defence Housing Authority, Karachi Phone: (021) 5312832 - 35 Fax: 5312837

#### Gizri

K-4/3, Bazar Area Clifton, Karachi Phone: 021 - 5868991-93 Fax: 021 - 5867149

#### Sea View

Sahil Promenade, Block 3, Scheme 5, Clifton, Karachi Phone: 021 - 5364095-97

Fax: 021 - 5371259

#### Nazimabad

Al-Kausar Homes, Plot # 2, Block-III, Sub-Block "E", Nazimabad, Karachi Phone: (021) 6708980-83 Fax: (021) 6708978

#### Saddar Branch

Shop # 6, State Life Building # 5, Abdullah Haroon Road. Phone: (021) 5658710-11 Fax: (021) 5658717

#### Johar Chowrangi Branch

Rafi shopping Mall Block 18 Gulistan e Johar Phone: (021)4638114 Fax: 4638115

#### Nagan Chowrangi Branch

Plot # SC-28, Sector 11-H, North Karachi, Karachi Phone: (021)-6957622 Fax: 6957176

#### Jamshed Road Branch

Ashfaque Plaza, Jamshed Quarters, New M.A. Jinnah Road, Karachi Phone: (021)-4860794-95 Fax: 4860793

#### HYDERABAD

Plot No.476/1 & 476/2, adjacent to Hotel Faran, Saddar. Phone: (0221) 786020-22, 784242 Fax: 786023

Grain Market Branch

Aman Center, Price Ali Road Hirabad Phome: (022)-2660611-5 Fax: 2660620

#### **SUKKUR**

B-2823/B-2851, Frere Road, Sarafa Bazar. Phone: (071) 28173-75, 24753, 24750 Fax: 28176

#### **NAWABSHAH**

Municipal Office Chowk, Katchery Road Phone : (0244)330721-28 Fax : 330729

#### **QUETTA**

M.A. Jinnah Road Branch Property No.2-12(1), M.A.Jinnah Road. Phone: (081) 2841057, 2841180-83 Fax: 2827562

Hazar Gunji Branch

Plot No. 332, 333, 334, Truck Stand, Hazar Gunji. Phone: (081) 2460520 Fax: 2460519

Cloth Market Branch

Cut Piece Cloth Market, Shahrah-e-Iqbal Phone: (081) 4003849 Fax: 2821636

Double Road

Arbab Plaza, Double Road, Quetta Phone: (081) 2441961-62, 2441662 Fax: (081) 2441665

Model Town Quetta Branch Plot # 35-B, Model Town,

#### **CHAMAN**

Trunch Road, Phone: (0826) 613440, 612541 Fax: 613488

#### **GAWADAR**

Gawadar Palace Motel, Airport Road. Phone : (0864) 211796-98 Fax : 210185

#### **MIRPURKHAS**

Plot # 854/7, Adam Town, Main Mmerkot Road, Phone : (02338) 74466, 74686 Fax : 75127

#### **LARKANA**

Bunder Road Phone: (074) 4055712, 4055812, 4055360 Fax: 5053962

#### LAHORE

#### LDA Plaza Branch

LDA Plaza, Kashmir Road. Phone: (042)6306201-06 Fax: 6307836, 6368905

**Gulberg Branch** 125/E-I, Gulberg-III, Main Boulevard. Phone: (042) 5877800-8 Fax: 5754900, 5877807

#### Defence Branch

G-9, Commercial Area, Phase-I, LCCHS.
Phone: (042) 5729772-6, 5729722-26
Fax: 5729727, 5733591

Circular Road Branch

A-43/A, Opp: Mazar Hazrat Shah Mohammad Ghous, Circular Road. Phone: (042) 7638256-8 Fax: 7653384

Township Branch 47-B/1, Block 10, Akbar Chowk, Township. Phone : (042) 5152833-6 Fax: 5113716

Badami Bagh Branch

29-30 PECO Road, Badami Bagh. Phone : (042) 7704961-66 Fax: 7728636, 7728074

Allama Iqbal Town Branch 36, College Block, Allam Iqbal Town. Phone: (042) 5432961-5 Fax: 5432960

Shah Alam Market Branch

Hilal-e-Ahmar Health Complex, Shah Alam Market. Phone: (042) 7673401-6 Fax: 7673409

#### Shadman Market Branch

Shop No. 2, Ground Floor, Business Centre, Shadman Market. Phone: (042) 7538116-20 Fax: 7538128

Tufail Road Branch

50/3, Tufail Road. Phone: (042) 6689016-19 Fax: 6688374

Lahore Stock Exchange Branch

Basement Level - 2, Lahore Stock Exchange Building, 19, Khayaban-e-Iqbal. Phone: (042) 6307461-69 Fax: 6307460

Baghbanpura Branch

G.T. Road, Baghbanpura. Phone: (042) 6844002-09 Fax: 6844010

Ravi Road Branch

13 Ravi Raod. Phone : (042) 7708661-65 Fax : 7708660

Liberty Branch

10-C, Commercial Area, Liberty Market, Gulberg-III. Phone: (042) 5756288 & 5756355 Fax: 5755226

Raiwind Road Branch

Thoker Niaz Beg, Raiwind Road. Phone: (042) 5431802-05 Fax: 5431806

Shahdin Manzil Branch

Shahdin Manzil, Faysal Chowk, Mall Road. Phone: (042) 6012000-30, 6300581, 6300586 Fax: 6300589

**DHA Extension Branch** 

Divine Centre, Near Bhatta Chowk, New Airport Road, Lahore Cantt Phone: (042) 5700301-309 Fax: 5700311

Azam Cloth Market Branch

Raheem Centre, Akbar Block, Azam Cloth Market Phone: (042) 7665526, 7643851-55 Fax: 7643860

Shad Bagh Branch 37, Umer Din Road, Wassanpura Phone: (042) 7616252-56 Fax: 6260295

Ferozpur Road Branch

18-KM Main Ferozpur Road Phone : (042) 5807812-14 Fax : 5807811

Shahdara Branch Main G.T. Road, Shahdara Chowk Phone: (042) 7900290 Fax: 7900291

Walton Road Branch E-28/A, Main Walton Road

Phone: (042) 6687390 Fax: 6687391

Urdu Bazar Branch

Main Kabir Street Phone: (042) 7210644 Fax: 7210647

Brandreth Road Branch

91-A, Brandreth Road, Near Australia Building Phone : (042) 7674115-18 Fax : 7671633

DHA Phase II Branch

65 CCA, Phase-II, DHA Phone: (042) 5748846-47 Fax: 5748849

Ghari Shahu Branch

99-A, Allama Iqbal Road, Ghari Shahu Phone : (042) 6360973 Fax: 6360962

Model Town, Lahore

13 Bank Square, Central Commercial Market, Model Town Lahore Phone: (042) 5884670-72 Fax: 5884675

Cavalry Ground, Lahore

35 Main Boulevard, Officers Housing Scheme, Cavalry Ground Lahore Phone: (042) 6610531-32, 6610534 Fax: 6610536

Chuburgi 24-Niaz View Scheme, Rewaz Garden, Chuburji, Lahore Phone: (042) 7356640-42 Fax: 7222236

Main Market Gulberg 32-E-Main Market, Gulberg II, Lahore Phone: 042 - 5786955- 59 Fax: 042 - 5786964

Montgomery Road Branch 65-Montgomery Road, Lahore

Jauhar Town Branch

Plot No. 435, Block G-1 M.A. Johar Town, Lahore Phone: (042)- 5311632-33

**ISLAMABAD** 

Blue Area Branch

1-B, Awan Arcade, Jinnah Avenue, Blue Area. Phone : (051) 2206986-7 Fax : 2279897, 2274766

#### I-10 Markaz Branch

4-A, I-10 Markaz Phone : (051) 4435804-6 Fax : 4435807

#### F-7 Markaz Branch

5-A, Markaz F-7 Phone : (051) 2653959-63 Fax : 2653964

#### Stock Exchange Branch

101-W, Waqas Plaza, Blue Area Phone : (051) 2804102-104 Fax : 2804106

#### F-10 Markaz Branch

4-D, Urfi Centre Phone : (051) 2809703 Fax : 2809700

#### I-8 Markaz Branch

Plot No. 34, I-8 Markaz Phone : (051) 4862563-6 Fax : 4862567

#### G-9 Markaz, Islamabad

39-G-9 Markaz, Mauve Area, Islamabad Phone: (051) 2253002-3 Fax: 2854932

#### F-8 Markaz, Islamabad

Shop No. 2 & 3, Al-Babar Centre, F-8 Markaz, Islamabad Phone: (051) 7151673, 2854615 Fax: 2260270

#### RAWALPINDI

#### The Mall Branch

8, The Mall Phone : (051) 5700038-40 Fax : 5584213, 5567462

#### Satellite Town Branch

B/20, North Star Plaza, Satellite Town, Murree Road.
Phone: (051) 4424080-6
Fax: 4424087

#### Jinnah Road Branch

A-351, Jinnah Road (Old City Saddar Road).
Phone: (051) 5775325-8
Fax: 5775324

#### Lalazar Branch

Tulsa Road, Lalazar Phone : (051) 3007067-68 Fax : 5568977

#### Chaklala Branch

59, Shah Plaza, Commercial Area, Chaklala Scheme III Phone: (051) 5766003-4 Fax: 576605

#### College Road Branch

E/20-26, College Road Phone : 051 - 5762008, 5762010 Fax : 5762007

#### Peshawar Road Branch

Plot No. 400/2, Gammon House, Peshawar Road Phone : (051) 5468401-2 Fax : 5468403

#### Airport Road

7-Fazal Town, Airport Link Road, Rawalpindi Phone: (051) 5781484- 5 Fax: 5781483

#### Khanna Branch

Adil Tahir Plaza, Service Road, Al-Noor Colony, Sector 3 Phone: (051) 4479290-3, Fax: (051) 4479295

#### **FATEH JANG**

Rawalpindi Road, Fateh Jang, Phone : (0572)-210837-38 Fax : 210839

#### WAH CANTT

4-1/100, Officers Colony, The Mall. Phone: (0514) 539426-28 Fax: 511980

#### **FAISALABAD**

#### Main Branch

Ground Floor, State Life Building, Liaqat Road.
Phone: (041) 617436-9
Fax: 617432, 640834

#### Peoples Colony Branch

237-B, Commercial Area, D-Ground, Peoples Colony No. 1. Phone: (041) 8722636-39 Fax: 8722184

#### Susan Road Branch

25-Z-101, Susan Road, Madina Town Phone: (041) 8556673-75 Fax: 8556679

#### Rail Bazar Branch

Property No. P-81, Rail Bazar Phone: (041) 2540801-2 Fax: 2540803

#### Yarn Market Branch

P-229, Tikka Gali No. 2, Yarn Market, Montgomery Bazar Phone: (041) 2621486 Fax: 2621487

#### Minerva Road Branch

Shops No. 16 & 17, Golden Market, New Grain Market Menerva Road Phone: (041) 2540763- 5 Fax: 2540759

#### Sheikhupura Road, Faisalabad

P - 352-A, Gulistan Colony II, Millat Chowk, Sheikhupura Road, Faisalabad Phone: 041-8582141 - 3 Fax: 041-8582147

#### Babar Chowk Branch

Peoples Colony Extension, Babar Chowk Phone: (041)- 8557421-22 Fax: 8557424

#### **PESHAWAR**

#### Peshawar Cantt. Branch

6/38/L-Islamia Road. Phone : (0915) 5287051-7 Fax : 5287058

#### Peshawar City Branch

Park Inn Hotel Building, Khyber Bazar, Peshawar City. Phone: (0915) 2551794, 2590023-27 Fax: 2551380

#### Hayatabad Jamrud Road

Shop No. B-29 & 30, J.B. Plaza, Karkhano Market Phone: (0915) 5822902-5 Fax: 5822908

#### G.T. Road Branch

1045-1046, Hashtnagri, Opp: Sarhad Chamber of Commerce, G.T. Road Phone: 091-2593003 Fax: 2593001

#### Peepal Mandi Branch

Ashraf China Trade Center Peepal Mandi, Peshawar Phone : 8557421-2 Fax : (091)-2564911

#### ATTOCK

Zila Council Plaza, Katchery Chowk Phone: (057) 2701568, 2701557-58 UAN: 111-777-786 Fax: 2700248

#### **KAMARA**

Attock Road, Kamara Phone : (057)-9317423-25 Fax : 9317420

#### HUNGU

Saif-ur-Rehman Market, Opp: DCO Bungalow, Kohat Road, Main Bazar Phone: (0925) 624641-43 Fax: 624644

#### MULTAN

#### Abdali Road Branch

62-A, Abdali Road. Phone : (061) 4546792-6 Fax : 4570233, 4540970

#### Vehari Road Branch

618/B, Vehari Road. Phone : (061) 6244492-95 Fax : 6244496

#### Hussain Agahi Branch

Hussain Agahi Road Phone : (061) 4577242, 457725 Fax : 4577232

#### Chowk Shaeedan Branch

Akbar Road, Chowk Shaheedan Phone : (061) 4579021-23, 4588807 Fax : 4579024

#### Shahrukn-e-Alam Branch

230-A Main Road Multan. Phone : (061)-6784201-4 Fax : 6784205

#### SIALKOT

40/A, Paris Road. Phone: (0432) 590098, 591741 Fax: 591742, 593210

#### **RAHIM YAR KHAN**

City Centre Complex, Shahi Road. Phone: (068) 5879880-1, 5885970 Fax: 5879882

#### **GUJRANWALA**

B XII-7S-145, Krishan Nagar, G.T. Road. Phone: (055) 3859931-3, 3847031-33 Fax: 3856471, 3255295

#### SAHIWAL

183-Sarwar Shaheed Road. Phone : (040) 4467691-95 Fax : 4467696

#### SARGODHA

Block # 5, Liaqat Road, Opp: Jamia Mosque Hamid Ali. Phone: (0451) 724138-9 Fax: 724193

#### **GUJRAT**

15/231, Circular Road, Opp: Rampair Mahal Phone : (053) 3530071-3530219 Fax : 3530319

#### **MARDAN**

C-929 to 932 & C-662, Ex-Arif Hotel Building, Bank Road. Phone: (0937) 873631-3 Fax: 873733

#### BAHAWALPUR

Ground Floor, Bdg. No. V/912, Circular Road. Phone : (062) 2889922-5 Fax : 889874

#### **CHINIOT**

1-A, Shahrah-e-Quaid-e-Azam Phone: (047) 6000712 Fax: 6331322

#### **DASKA**

Gujranwala Road Phone : (052) 6616834-35 Fax : 6619650

#### **HAFIZABAD**

BV-BS-26, Railway Road Phone : (0547) 540801 Fax : 540804

#### **CHICHAWATNI**

1-Railway Road, Rai House, Chichawatni District Sahiwal Phone : (0405) 487802-6 Fax : 487807

#### **ARIFWALA**

47/D, Zain Palace, Qaboola Road Phone: (0457) 835711-12-13 Fax: 835717

#### **PAKPATTAN**

Main College Road Phone : (0457) 76020-22 Fax : 76024

#### DERA GHAZI KHAN

24-Block # 15, Liaquat Bazar. Phone : (064) 2468201-6 Fax : 2468104

#### MINGORA, SWAT

Khasra No.95, Makan Bagh, Saidu Sharif Road, Opposite PTCL Office. Phone : (0946) 726745-6, 726740-4 Fax : 726747

#### JHELUM

Bunglow No.67, Kazam Kamal Road. Phone : (0541) 610162, 610172, 610182 Fax : 610050

#### MIAN CHANNU

Ghazi Morr, G.T. Road. Phone: (065) 2665301-4 Fax: 2665383

#### **SHEIKHUPURA**

Main Lahore-Sargodha Road. Phone : (056) 3767970-4 Fax : 3614976

#### DERA ISMAIL KHAN

Plot # 3666-B, Kashmir Chowk, North Circular Road, Phone: (0966) 720606-10 Fax: 720612

#### **OKARA**

Plot No. 14, Sahiwal Road. Phone : (0442) 550418-22 Fax : 550423

#### **ABBOTTABAD**

191, Supply Bazar, Main Mansehra Road. Phone: (0992) 344723-6 Fax: 344728

#### **JHANG**

9-D, Yousuf Shah Road, Jhang Saddar. Phone : (047) 7624701-3 Fax : 7624704

#### TOBA TEK SINGH

105-Farooq Road, Mohallah Jamia Masjid. Phone : (0462) 517837-9 Fax : 517841

#### BUREWALA

95-C, Al-Aziz Market, College Road. Phone: (067) 3771901-4 Fax: 3771905

#### KOHAT

Bannur Road, Kohat Cantt. Phone : (0922) 522791-7 Fax : 522798

#### **SADIQABAD**

28-29 D, Allama Iqbal Road. Phone : (068) 5802501-4 Fax : 5802704

#### MANDI BAHAUDDIN

17/207 Alvi Plaza, Alvi Hospital Chowk, Phalia Road. Phone: (0546) 520921-23 Fax: 507886

#### LALA MUSA

G.T. Road. Phone : (053) 7518068, 7518368, 7518370, 7518780 Fax : 7518070

#### AHMEDPUR EAST BRANCH

Plot # 188, Block XI, Kutchery Road Phone : (062) 2275504-8 Fax : 2275503

#### **DAHARKI**

1285 - 1287, Zafar Bazar Phone : (0723) 641255, 641355, 641217 Fax : 644040

#### **GHOTKI**

1-13, Station Road Phone : (0723) 684404, 684483, 684432 Fax : 684296

#### **HAROONABAD**

15-C/16-C, Ghalla Mandi Phone : (063) 2256457 Fax : 2256458

#### **HASILPUR**

37-C, Committee Bazar Phone : (062) 2448078, 2448090, 2448075 Fax : 2441071

#### KHARIAN

1, Rizwan Plaza, Main G.T. Road Phone: (053) 7536241-43 Fax: 7536245

#### **GILGIT**

Shahrah-e-Quaid-e-Azam, Near Radio Station, Jutial Phone : (05811) 51904-07 Fax : 51903

#### CHAKWAL

City Trade Centre, Tehsil Chowk, Rawalpindi Raod Phone : (0543) 555206-218 Fax : 555220

#### BHALWAL

Liaqat Shaheed Road, Phone : (048) 6643709-6644863 Fax : 6624647

#### **KASUR**

Shop No. 8-12, Adjecent to Mazar Hazrat Baba Bulley Shah, Rail Road Phone: (0492) 765218-9 Fax: 770890

#### **MANSEHRA**

Shahrah-e-Resham, Branch Punjab Chowk, Shahrah-e-Resham Phone: (0997) 303591, 303592 Fax: 300597

#### Oghi Branch

Main Bazar, District Mansehra Phone: (0997) 321949 Fax: (0997) 321357

#### **BANNU**

Gowshala Road, Fatima Khel Phone : (0928) 614633-36 Fax : 614099

#### CHITRAL

D.C. Office Road, Opposite Mountain Inn Hotel, Attalique Bazar Phone : (0943) 414396, 414367 Fax : 412988

#### HAZRO

273-M, Main Hattian Road Phone : (057) 2313771-2 Fax : 2313773

#### KOTLA

Bhimber Road, Kotla Arab Ali Khan, Tehsil Kharian, Distt. Gujrat Phone: (0537) 586892, 586915, 586435 Fax: 586337

#### MIRPUR, AZAD JAMMU & KASHMIR

114, Sector F-1, Kotli Road, Mirpur, Azad Jammu & Kashmir Phone : (058610) 36834-7 Fax : 36838

#### KALLAR SYEDAN

Ghousia Shopping Centre, Choa Road, Kallar Syedan Phone: (051) 3570763, 3572016 Fax: 3570227

#### **GUJAR KHAN**

58-D & 59-C, Akbar Kiani Shopping Mall, G.T. Road, Gujar Khan Phone: 051 - 3515704-707 Fax: 051 - 3515703

#### **GOJRA**

P -86, Block III, Bohar Wali Gali, Gojra Phone : 046- 3517876-77 Fax : 046- 3517878

#### MURIDKE

G.T. Road, Muridke Phone : (042) 7983173-75 Fax : (042) 7983172

#### **JARANWALA**

P -813, Street No. 3, Nia Bazar, Jaranwala Phone : (041) 4319003-4 Fax : (041) 4319005

#### BAHAWALNAGAR

Shop # 6, Ghallah Mandi, Bahawalnagar (063) 2272005-8 (063) 2277437

#### MUZAFFARGARH

Mauza Taliri, Multan Road, Distt. Muzaffargarh (0662) 428920-23 (0662) 428931

#### **KHANPUR**

Kutchery Road, Model Town, Khanpur (068)5577502 - 3, 5577617, 5577627 (068) 5577805

#### **HARIPUR**

Main Shahrah-e-Hazara, G.T. Road, Haripur Phone: (0995) 627451-2 Fax: (0995) 627831

#### DINGA

Thana Road, Dinga, Distt. Gujrat Phone : (053) 7404844-46 Fax: (053) 7404840

#### **WAZIRABAD**

Sialkot Road, Wazirabad, Distt. Gujranwala Phone: (055) 6609460, 6609470, 6609480 Fax: (055) 6609450

#### KHUSHAB

Plot # 2, Block # 2, Janharabad Phone: (0454) 723761-2 Fax: (0454) 723758

#### NANKANA SAHIB

Main Jaranwala Road, Mandi Faizabad Phone: (056) 2881031-4, Fax: (056) 2882086

#### **MIANWALI**

Watta Khel Chowk, Sargodha Road, Mianwali Phone: (0459) 237794-6, Fax: 237791

#### **BHERA**

Circular Road, Darwaza Chakwala, Behra Phone: (048) 6692162-3, Fax: 6692161

#### **TALAGANG**

Taqi Plaza, Chakwal Road, Talagang Phone : (0543) 410791-4 Fax: (0543) 411030

#### MURREE

Sharjah Center, Mall Road, Phone: (051)-3413210-2 Fax: 3413149

#### DINA

Mahfooz Plaza, GT Road Phone: (0544)-632723-4 Fax: 632557

#### KHANEWAL

Cinema Road, Chak # 98-10/R Phone: (065) 2555701-4, Fax: 2555710

#### PIR MAHAL

Mohallah Kasurabad, Rajana Road, Pir Mahal Phone: (046)-3366430-31 & 3366381 Fax: 3366382

#### **DEPALPUR**

Kuthcery Road, Depalpur Phone: (044)-4542223-25 Fax: 4542220

#### ISLAMIC BANKING BRANCHES

Uni-Tower, Karachi 213 - Uni-Towers, I.I.Chundrigar Road. Phone: (021) 2472295-8 Fax: 2472141

#### Shahrah-e-Faisal, Karachi

Ground Floor, Fortune Center, Shahrah-e-Faisal. Phone: (021) 4315271-4 Fax: 4313581

#### Jodia Bazar

Plot No. 112, Durya Lal Street, Jodia Bazar, Karachi Phone: (021) 2446542 - 5 Fax: (021) 2430492

#### Gulistan-e-Jauhar

Pakistan Tulip Valley Plot No. SB-1, Block # 1, Phone: (021) 4661355-7 Fax: (4661359

#### Korangi Industrial Area

Shop No. 1, Plot # 27/28, Sector-16 Korangi Industrial Area, Karachi Phone: (021) 5061661-4

Fax: (021) 5067031

#### Gulshan-e-Iqbal

Plot # 40-B, Block#13-A, KDA Scheme No. 24, Gulshan-e-Iqbal, Karachi Phone : (021) 4144650- 52 Fax : (021) 4144653

#### North Nazimabad, Karachi

D-3, Block A, North Nazimabad Phone : (021)-6633133 & 6633177 Fax : 6633135

#### DHA Branch, Karachi

23-C, Main Khayabane-e-Ittehad, Phase II Extension, DHA, Karachi Phone: (021)-531873-80 Fax: 5313872

#### Dhorajee, Karachi

Plot # 35/127 Block 7 & 8 C.P. Berar Cooperative Housing Society Phone: (021) 4860321-2 Fax: 4860320

#### Main Branch, Lahore

66-Main Boulevard, Gulberg. Phone: (042) 5715241-5 Fax: 5715249

#### McLeod Road, Lahore

Abid Plaza, 13, McLeod Road. Phone: (042) 7211631-5 Fax: 7211640

#### New Garden Town, Lahore

Awami Complex Block # 1, New Garden Town. Phone: (042) 5846374-85 Fax: 5846386

#### Y Block, Lahore

93-Y, Commercial Area, Phase III, Defence Housing Authority. Phone: (042) 5746191-5 Fax: 5746190

#### Johar Town, Lahore

69-R-I, M.A. Johar Town. Phone : (042) 5313401-05 Fax : 5313406

#### Zarrar Shaheed Road

1500-F, Dubai Chowk, Zarrar Shaheed Road, Lahore Cantt., Lahore Phone: (042) 6613853-62 Fax: (042) 6673224

#### Gulshan-e-Ravi

Block F, Main Road, Gulshan-e-Ravi Lahore Phone : (042) 7404811-20 Fax : (042) 7404821

#### Qurtaba Chowk

Rehman Chambers, Qurtaba Chowk, Mozang Chungi, Lahore Phone: (042) 7114612-16 Fax: (042) 7114618

#### Mughalpura Branch

Opposite lalpul, Jehangir Raod Phone: (042) 6524701-09, Fax: (042) 6524710

#### Multan Road, Lahore

Opposite Bex Factory, Main Multan Road, Lahore Phone : (042) 7490041-5 Fax : 7490046

#### Wahdat Road, Lahore

14-Main Wahdat Road, Lahore

#### Jinnah Avenue, Islamabad

8-E, REDCO Plaza, Jinnah Avenue, Blue Area. Phone: (051) 2879580-4 Fax: 2879589

#### G-10 Markaz, Islamabad

20-A, Sardar Plaza, G-10 Markaz Phone : (0511)-2819101-05 Fax : 2819100

#### Cantt. Rawalpindi

125-D, Murree Road. Phone: (051) 5795184-88 Fax: 5795189

#### Satellite Town, Rawalpindi

400-B, Block B, Commerical Market, Phone: (051)4452048-9 Fax: 4452050

#### Kutchery Bazar Faisalabad

P - 36, Kutchery Bazar. Phone : (041) 603021-5 Fax : 603028

#### Medical College Road, Faisalabad

1-Ramana, Opp: Punjab Medical College, Jail Road. Phone : (041) 8581602-04 Fax : 8581582

#### Faisal Arcade G.T. Road, Gujranwala

Phone : (055) 4557301-05 Fax : 4557310

#### 2, Bosan Road, Multan

Phone : (061) 750941-5 Fax : 750885

#### Jamrud Road, Peshawar

Phone : (0915) 5701385-89 Fax : 5701392

#### Ali Building, Khadim Ali Road, Sialkot

Phone : (052) 3241302 - 5 Fax : 3241306

#### 11 - 12 - 13, City Centre, Shahi Road Rahim Yar Khan

Phone : (068) 5885331-2 Fax : (068) 5885668

#### Dera Islamil Khan

East Circular Road, Toopanwala Gate Dera Ismail Khan Phone : (0966) 710141-2 Fax : 710139

#### **OVERSEAS BRANCH**

#### **BANGLA DESH**

#### DHAKA

#### Dhaka Branch

5-Rajuk Avenue, Motijheel C.A. Phone: (008802) 7168821-05 Fax: 9557413

#### Gulshan Branch

168, Gulshan Avenue, Gulshan North, Dhaka 1212, Bangladesh Phone : 0088 20 8861848, 8861704 Fax : 8850714

#### **CHITTAGONG**

#### Agrabad Branch

57, Agrabad, Chittagong, Bangla Desh Phone: (0088) 171-888727

#### Sylhet Branch

Marchant Tower 582 East Mirza Bazar Phone: (00880821) 2830679 Fax: (00880821) 2830677

#### Dhanmondi Branch, Bangladesh

81/A- Satmasjid Road, Dhaka City Corporation, Union Dhanmondi, Phone : (00880) 0161-001477

#### **AFGHANISTAN**

#### **KABUL**

#### Kabul Branch

410, Chahrahi-e-Sadarat, Shah-e-Nau Phone: (009375) 2004105-10 Fax: 2002142

#### HERAT

#### Herat Branch

Ground Floor, Chamber of Commerce & Industries, Heart Blood Bank Street Phone: (0093-40) 230705-07 Fax: 230704

#### KINGDOM OF BAHRAIN

#### MANAMA

1302-Harbour Tower West Bahrain Financial Herbour P.O. Box # 1375 Phone: (00973) 17203100 Fax; (00973) 17224300