

# BANK ALFALAH

# **3rd Quarter Report 2005**

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The Quarterly financial statement is available on bank's official website: www.bankalfalah.com

BANK ALFALAH LIMITED

## CORPORATE INFORMATION

Board of Directors HE. Sheikh Hamdan Bin Mubarak Al Nahayan Mr. Abdulla Khalil Al Mutawa Mr. Abdulla Nasser Hawaileel Al-Mansoori Mr. Khalid Mana Saeed Al Otaiba Mr. Ikram Ul-Majeed Sehgal Mr. Nadeem lqbal Sheikh Mr. Mohammad Saleem Akhtar

Board Advisory Committee Mr. Abdulla Khalil Al Mutawa Mr. Khalid Mana Saeed Al Otaiba Mr. Bashir A. Tahir Mr. Ganpat Singhvi Mr. M. Iftikhar Shabbir

Company Secretary Mr. Hamid Ashraf

Chief Financial Officer Mr. Zahid Ali H. Jamall

Auditors Taseer Hadi Khalid & Co. Chartered Accountants

Registered / Head Office B.A. Building I.I. Chundrigar Road P.O. Box 6773 Karachi. Website: www.bankalfalah.com Chairman Director Director Director Director Chief Executive Officer 2

Director Director Member Member Secretary

BANK ALFALAH LIMITED ( BANK ALFALAH LIMITED

# DIRECTORS' REVIEW

The Board of Directors is pleased to present the un-audited financial statements of the Bank for the nine month period ended September 30, 2005.

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	Nine -month period ended Sept. 2005	Nine -month period ended Sept. 2004
	(Rı	ipees in '000')
Profit before provisions and Taxation Provisions Profit before Taxation Taxation Profit After Taxation Un-appropriated profit brought forward Transfer from Surplus on revaluation of Fixed Assets Profit available for appropriations	2,342,019 (279,684) 2,062,335 (702,318) 1,360,017 860,300 18,652 2,238,969	$\begin{array}{r} 1,449,649\\ (220,209)\\ \hline 1,229,440\\ (420,123)\\ \hline 809,317\\ 463,042\\ \hline 17,750\\ \hline 1,290,109\\ \end{array}$
Appropriations		
Transfer to statutory reserve Interim dividend @12% Bonus shares- Sept. 2005- nil (Sept.2004 @25%) Un-appropriated profit carried forward	(272,003) (360,000) - (632,003) 1,606,966	$(161,863) \\ - \\ (500,000) \\ (661,863) \\ 628,246$
Earnings per share	Rs. 4.62	Rs. 3.61

During the nine-month period ended the Bank's profit before provision and taxation stood at Rs. 2,342.019 million as compared to Rs.1,449.649 million for the previous comparable period, registering an increase of 61.56%. This increase in profit is primarily attributable to overall increase in business volumes.

In compliance with the current prudential regulations on consumer banking, your Bank has created general provisions amounting to Rs.237.426 million against the consumer portfolio, for the nine month period ended September 2005. These provisions are in addition to the specific provisions made on the same consumer portfolio.

We continue to strengthen our presence in the market place and as of September 30, 2005, we have a nationwide network of 132 branches that includes 15 Islamic Banking branches and two overseas branches in Dhaka, Bangladesh and Kabul, Afghanistan. Our plan is to add more branches to the network during the last quarter of 2005.

BANK ALFALAH LIMITED 🔃 بسنيكث الفنسلاح المحدود



The Board would like to thank our valued customers for their continued patronage and support, the State Bank of Pakistan, Ministry of Finance and other regulatory authorities for their continuous guidance and support with whom we enjoy a very cordial relationship. The Board would also like to place on record its appreciation for the hard work, dedication, professionalism and sincere efforts of the senior management, officers and staff of the Bank at all levels.

MOHAMMAD SALEEM AKHTAR Director & Chief Executive Officer

Date: October 28, 2005 Place: Abu Dhabi



#### **BALANCE SHEET** AS AT SEPTEMBER 30, 2005 31 December 2004 30 September 2005 Note (un-audited) (Rupees in '000') ASSETS 18,307,593 19,708,518 Cash and balances with treasury banks Balances with other banks 3,183,957 9,742,689 Lendings to financial institutions 8,171,878 Investments 49,972,904 35,503,196 4 Advances 103,955,790 88,931,400 5 Other assets 3,723,237 3,226,959 Operating fixed assets 5,853,664 4,280,504 Deferred tax assets 199.727.755 154.834.534 LIABILITIES Bills payable 4,062,220 2,233,671 Borrowings from financial institutions 9,558,222 12,723,830 172,252,515 Deposits and other accounts 129,714,891 1,899,110 1,899,480 Sub-ordinated loans Liabilities against assets subject to finance lease 4,578,907 Other liabilities 2,725,344 Deferred tax liabilities 304,695 275,834 192,655,669 149,573,050 NET ASSETS 7,072,086 5,261,484 **REPRESENTED BY** Share capital 2,999,800 2,500,000 Reserves 1.780.606 1.008.772 Unappropriated profit 1.606.966 860.300 6,387,372 4,369,072 Surplus on revaluation of assets - net of deferred tax 684,714 892,412 7,072,086 5,261,484 CONTINGENCIES AND COMMITMENTS 6 The annexed notes 1 to 9 form an integral part of these accounts. **Chief Executive Officer** Director Director Chairman BANK ALFALAH LIMITED 🛟 بسنكث الفنسلاح المحدود

# PROFIT AND LOSS ACCOUNT (un-audited)

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FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2005

		2005		20	)4
	Note	Three Months Period Ended 30 Sept, 2005	Nine Months Period Ended 30 Sept, 2005	Three Months Period Ended 30 Sept, 2004	Nine Months Period Ended 30 Sept, 2004
	Note	JU Dept, 2003		s in '000')	50 Sept, 2004
Mark-up / return / interest earned		3.573.046	8.204.311	1.495.263	3,830,158
Mark-up / return / interest expensed Net mark-up / return / interest income		( <u>2,062,836)</u> 1,510,210	<u>(4,331,472)</u> 3,872,839	<u>(611,221)</u> 884,042	<u>(1,626,808)</u> 2,203,350
Provision against non-performing loans and advances Provision for diminution in the value of investments Bad debts written off directly		(98,602) 35,603 (41)	(266,086) (13,598) (325)	$(116,791) \\ (6,462) \\ (385) \\ (122,628)$	$(213,747) \\ (6,462) \\ (1,073) \\ (221,282)$
Net mark-up / return / interest income after provisions		(63,040) 1,447,170	<u>(280,009)</u> 3,592,830	$\frac{(123,638)}{760,404}$	(221,282) 1,982,068
Non mark-up / interest income					
Fee, commission and brokerage income Dividend income		316,625 16,179	784,515 41,821	176,543 938	473,381 33,930
Income from trading in government securities Income from dealing in foreign currencies Other income	7	83,686 124,604	191,886 455,290	67,455 113,651	155,788 519,287
Total non-markup / interest income		<u>541,094</u> 1,988,264	<u>1,473,512</u> 5,066,342	<u>358,587</u> 1,118,991	1,182,386 3,164,454
Non mark-up / interest expense		1,000,204	5,000,542	1,110,501	5,101,101
Administrative expenses Other provisions / write-offs		1,201,161	2,993,973 9,673	740,846	1,933,410
Other charges Total non-markup / interest expenses		<u>32</u> 1,201,193	<u>361</u> 3,004,007	<u>1,556</u> 742,402	<u>1,604</u> 1,935,014
Extra ordinary / unusual items Profit before taxation			2,062,335	376,589	1,229,440
Taxation					
- Current - Prior		211,567	605,507 (6.000)	221,924	567,425 (30,000)
- Deferred		62,089 273,656	102,811 702,318	(61,892) 160.032	(117,302) 420,123
Profit after taxation		513,415	1,360,017	216,557	809,317
Unappropriated profit brought forward Transferred from surplus on revaluation of fixed assets		1,190,017 6,217	860,300 18,652	949,084 5,916	463,042 17,750
Profit available for appropriation		1,709,649	2,238,969	1,171,557	1,290,109
Appropriations Transferred to statutory reserve		(102,683)	(272,003)	(43,311)	(161.863)
Bonus shares Interim dividend @ 12 percent		-	(360,000)	(500,000)	(500,000)
Un-appropriated profit carried forward		(102,683) 1,606,966	(632,003) 1,606,966	<u>(543,311)</u> 628,246	(661,863) 628,246
Basic/ Diluted earnings per share	Rupees	1.71	4.62	0.96	3.61
The annexed notes 1 to 9 form an integral part of these accou					
Chief Executive Officer Director		Directo	or	Cha	irman
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# CASH FLOW STATEMENT (un-audited)

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2005

CASH FLOW FROM OPERATING ACTIVITIES Profit before taxation Less: Dividend income Adjustments for non-cash charges Depreciation Write of (Americation integrible coasts	(Rupee 2,062,335 (41,821)	s in '000') 1,229,440
Profit before taxation Less: Dividend income Adjustments for non-cash charges Depreciation		1 990 440
Less: Dividend income Adjustments for non-cash charges Depreciation		
Depreciation		(33,930)
Depreciation	2,020,514	1,195,510
	331,741	205,347
Write off /Amortisation - intangible assets	10,220	9,072
Provision against non-performing advances (net of reversals) Provision for diminution in value of investments	266,086 13,598	213,747 6,462
Bad debts written-off directly	325	1,073
Gain on sale of operating fixed assets	(1,740)	(3,498)
Provision for gratuity	<u>37,935</u> 658,165	<u>27,781</u> 459,984
	2,678,679	1,655,494
(Increase) / decrease in operating assets	(7.0.41.070)	5.040.740
Lending to financial institutions Advances	(7,241,878) (15,290,801)	5,249,748 (26,768,561)
Other assets	(451,791)	(1,164,044)
t ((1)) y a dell'har	(22,984,470)	(22,682,857)
Increase / (decrease) in operating liabilities Bills payable	1,828,549	1,675,399
Borrowings from financial institutions	(3,165,608)	16,893,030
Deposits Other liabilities	42,537,624	23,761,723
Other liabilities	<u>1,899,883</u> 43,100,448	<u>784,890</u> 43,115,042
	22,794,657	22,087,679
Gratuity paid	(5,000) (716,078)	- (1.074.604)
Income tax paid <i>Net cash flow from operating activities</i>	22,073,579	(1,074,604) 21,013,075
CASH FLOW FROM INVESTING ACTIVITIES		,,
Net investments	(14,746,301)	(12,101,898)
Dividend received Investments in operating fixed assets	34,680 (1,919,655)	36,433
Sale proceeds of property and equipment disposed-off	6,274	(1,205,015) 4,260
Net cash flow from investing activities	(16,625,002)	(13,266,220)
CASH FLOW FROM FINANCING ACTIVITIES		
Issue of Share Capital Share premium received	499,800 499,800	
Issuance / (redemption) of term finance certificate	(370)	999,870
Dividend paid	(360,000)	(500,000)
Net cash flow from financing activities	639,230	499,870
Increase in cash and cash equivalents Cash and cash equivalents at beginning of the period	6,087,807 22,892,475	8,246,725 9,700,316
Cash and cash equivalents at end of the period	28,980,282	17,947,041
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD		
Cash and balances with treasury banks	18,307,593	14,385,981
Balances with other banks Call money lendings	9,742,689 930,000	3,261,060 
can money rendings	28,980,282	17,947,041
The annexed notes 1 to 9 form an integral part of these accounts.		
Chief Executive Officer Director E	Director	Chairman

# STATEMENT OF CHANGES IN EQUITY (un-audited)

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2005

	Share Capital	Share Premium	Reserve	Reserve for Issue of Bonus Share (Rupees in '00	Translation U Reserve	nappropriated profit	TOTAL
Balance at January 1, 2004 as previously reported	2,000,000	-	790,374	-	-	463,042	3,253,416
Effect of Change in accounting policy with respect to dividend declared after the balance sheet date	-	-	-	-	-	500,000	500,000
Balance at January 1, 2004 as restated	2,000,000	-	790,374	-	-	963,042	3,753,416
Net profit for the period	-	-	-	-	-	809,317	809,31
Transfer from surplus on revaluation of fixed assets - net of tax	-	-	-	-	-	17,750	17,750
Transfer to statutory reserve	-	-	161,863	-	-	(161,863)	-
Dividend paid	-	-	-	-	-	(500,000)	(500,000
Reserve for issue of bonus shares	-	-	-	500,000	-	(500,000)	-
Balance at September 30, 2004	2,000,000	-	952,237	500,000	-	628,246	4,080,483
Net profit for the period	-	-	-	-	-	282,672	282,67
Transfer from surplus on revaluation of fixed assets - net of tax	-	-	-	-	-	5,917	5,91
Transfer to statutory reserve	-	-	56,535		-	(56,535)	-
Issue of bonus shares	500,000			(500,000)			
Balance at December 31, 2004	2,500,000	-	1,008,772	-	-	860,300	4,369,07
Net profit for the period	-	-	-	-	-	1,360,017	1,360,01
Transfer to statutory reserve	-	-	272,003	-	-	(272,003)	-
Transfer from surplus on revaluation of fixed assets - net of tax	-	-	-	-	-	18,652	18,65
Issue of Rights shares	499,800	499,800	-	-	-	-	999,60
Effect of foreign currency translation	-	-	-	-	31	-	3
Interim dividend @ 12 percent	-	-				(360,000)	(360,000
Balance at Septmber 30, 2005	2,999,800	499,800	1,280,775	-	31	1,606,966	6,387,37

The annexed notes 1 to 9 form an integral part of these accounts.

Chief Executive Officer	Director	Director	Chairman
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# NOTES TO THE ACCOUNTS

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2005

#### 1. STATUS AND NATURE OF BUSINESS

Bank Alfalah Limited (the Bank) was incorporated in Pakistan on June 21, 1992 as a public limited under the Companies Ordinance, 1984. It commenced banking operations from November 1, 1992. The Bank is engaged in banking services as described in the Banking Companies Ordinance, 1962 and is operating through 115 conventional banking (December 2004: 90) branches and 15 Islamic Banking (December 2004: 11) branches and 2 overseas branches(December 2004:Nil). Its registered office is situated at B.A. Building, I. I. Chundrigar Road, Karachi.

The Bank is listed on Karachi Stock Exchange (Guarantee) Limited and Lahore Stock Exchange (Guarantee) Limited with effect from July 5, 2004 and July 6, 2004 respectively.

#### 2. BASIS OF PRESENTATION

These financial statements are being presented in a condensed form in accordance with the requirements of 'International Accounting Standard 34 – Interim Financial Reporting' and on the 'Format of the Accounts and Mode of Disclosures' issued by the State Bank of Pakistan through its BSD Circular Letter No. 02 dated May 12, 2004.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in preparation of these financial statements are same as those adopted in the preparation of the financial statements for the preceding year ended December 31, 2004.

Foreign operations

#### Initial recognition

The assets and liabilities of foreign branches taken over are initially recognised at cost any resulting goodwill is immediately written off.

#### Subsequent measurement

Assets and liabilities of the foreign operation are translated into rupees at the exchange rate prevailing at the balance sheet date. Profit and loss account is translated at the average rate of conversion for the period.

Gains and losses arising on translation are taken to Exchange Translation Reserve.

BANK ALFALAH LIMITED

## NOTES TO THE ACCOUNTS

#### 4. INVESTMENTS

#### 4.1 Investments by types

		30 Septem	30 September 2005 (un-audited)		31	December 200	)4	
		Held by bank	Given as collateral	Total	Held by bank	Given as collateral	Total	
				(Rupees	in '000')			
Held for trading securities		479,038	-	479,038	283,065	-	283,065	
Available for sale securities	4.1.1	7,652,786	1,241,277	8,894,063	4,433,935	877,420	5,311,355	
Held to maturity securities		36,420,122	2,341,216	38,761,338	23,680,447	4,857,898	28,538,345	
		44,551,946	3,582,493	48,134,439	28,397,447	5,735,318	34,132,765	
Subsidiaries		109,600	-	109,600	75,600	-	75,600	
Associates		1,848,804	-	1,848,804	1,138,176	-	1,138,176	
		46,510,350	3,582,493	50,092,843	29,611,223	5,735,318	35,346,541	
Provision for diminution in value of held for trading investments		(15,763)	-	(15,763)	(2,165)	-	(2,165)	
(Deficit) / surplus on revaluation of								
available for sale securities		(89,038)	(15,138)	(104,176)	138,471	20,349	158,820	
		46,405,549	3,567,355	49,972,904	29,747,529	5,755,667	35,503,196	

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4.1.1 This includes investments in ordinary shares of listed companies of Rs.102.792 million (2004: Rs.124.587 million) of Islamic Banking Division 30 September 2005 31 December 2004

5. ADVANCES

ADVANCES	(un-audited) (Rupees	s in '000')
Loans, cash credits, running finances etc.		
- in Pakistan	87,302,816	80,733,210
- outside Pakistan	1,322,049	-
Net investment in finance lease / Ijara Financing		
- in Pakistan	11,192,671	6,374,637
- outside Pakistan		-
Bills discounted and purchased (excluding treasury bills)		
- Payable in Pakistan	1,862,818	1,647,111
- Payable outside Pakistan	3,824,925	1,536,499
5	5,687,743	3,183,610
	105,505,279	90,291,457
Provision for non-performing advances - Specific	(786,182)	(851,119)
Provision for non-performing advances - General	(763,307)	(508,938)
5.1	103,955,790	88,931,400

5.1 This includes Advances of Islamic banking Division amounting to Rs.8,922.099 million (2004: Rs.4,063.227 million)

BANK ALFALAH LIMITED

# NOTES TO THE ACCOUNTS

## 5.2 Category of classification

				Provision	Required	Provis	ion hled
	Domestic	Overseas	Total	Specific	General	Specific	General
			(Ru	upees in '000')			
Other Assets Especially Mentioned	83,587	-	83,587	-		272	
Substandard	85,569	-	85,569	5,092		7,260	
Doubtful	16,420	-	16,420	2,800		6,483	
Loss	827,156	43,180	870,336	760,088		772,167	
	1,012,732	43,180	1,055,912	767,980	763,307	786,182	763,307

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## 6. CONTINGENCIES AND COMMITMENTS

6.	CONTINGENCIES AND COMMITMENTS	30 September 2005	31 December 2004
6.1	Direct credit substitutes	(un-audited)	; in '000')
011	Contingent liability in respect of guarantees given favouring: - Government - Banking companies and other financial institutions - Others	876,637 64,010 <u>1,202,689</u> 2,143,336	636,962 72,475 559,050 1,268,487
6.2	Transaction-related contingent liabilities		
	Contingent liability in respect of performance bonds, bid bonds, shipping guarantees, standby letters of credit etc. favouring: - Government - Banking companies and other financial institutions - Others	8,693,999 293,514 4,689,374 13,676,887	9,154,516 75,037 3,286,554 12,516,107
6.3	Trade-related contingent liabilities		
	Letters of credit Acceptances	22,025,279 4,811,032	14,698,842 4,510,247
6.4	Other contingencies		
	Claims against the Banks not acknowledged as debt	372,822	701,200
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INC	TES TO THE ACCOUNTS				
			30 September 2005	3	1 December 2004
6.5	Commitments in respect of forward lending		(un-audited)	pees in '000')	
0.0	communents in respect of forward feituning		(itu		
	Forward call lending		-		-
	Forward repurchase agreement lending		546,486		-
	Commitments to extend credit		1,421,000		866,000
	Others	-	-		-
0.0		=	1,967,486		866,000
6.6	Commitments in respect of forward exchange contracts				
	Purchase		5,023,368		9 047 217
	Sale		8,378,164		8,947,317 5,351,909
	Sale		0,370,104		3,331,303
6.7	Commitments for the acquisition of operating				
	fixed assets and intangibles		561,349		119,300
6.8	Commitments in respect repo transactions				
	Repurchase		3,651,307		5,542,013
	Resale		7,330,128		-
7.	OTHER INCOME				
		2005 (un	-audited)	2004 (ur	i-audited)
		ree Months	Nine Months	Three Months	Nine Months
		riod Ended Sept, 2005	Period Ended 30 Sept, 2005	Period Ended 30 Sept, 2004	Period Ended 30 Sept, 2004
		bepg about	(Rupees in		00 Dept, 2003
	Net profit on sale of property and equipment	570	1,740	1,658	3,498
	Gain / (loss) on sale of shares / certificates - net	(845)	141,521	14,457	240,014
	Gain on sale of Government Securities	7,444	7,444	-	2,590
	Others	117,435	304,585	97,536	273,185
	=	124,604	455,290	113,651	519,287
7.1	This includes other income of Rs. 21.637 million (2004: Rs. 1	7.962 mill	ion) of Islamic I	Banking Divi	ision.

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## NOTES TO THE ACCOUNTS

#### 8. RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions and include holding company, associated companies with or without common directors, retirement benefit funds, directors and key management personnel.

Banking transactions with the related parties are executed substantially on the same terms, including mark up rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties and do not involve more than a normal risk (i.e. under the comparable uncontrolled price method).

Contributions to and accruals in respect of staff retirements and other benefit plans are made in accordance with the actuarial valuations / terms of the contribution plan. Remuneration to the executives are determined in accordance with the terms of their appointment.

Details of transactions with related parties and balances with them excluding those entered into with directors/ executives as per their terms of employment as at the period-end were as follows:

8.1 Financing

		30 September 2005	31 December 2004
		(un-audited)	
		(Rupees	s in '000')
	Balance at beginning of the period	100,706	3,448
	Net movement	93,452	97,258
	Balance at the end of the period	194,158	100,706
	These accounts are of current nature which are subject to variations		
	These accounts are of current nature which are subject to variations.		
8.2	Deposits		
	Balance at beginning of the period	60,329	25,164
	Placement during the period	14,933,257	30,799,008
	Withdrawal during the period	(14,328,094)	(30,763,843)
	Balance at the end of the period	665,492	60,329

BANK ALFALAH LIMITED ( BANK ALFALAH LIMITED

#### 14 NOTES TO THE ACCOUNTS 30 September 2005 31 December 2004 (un-audited) (Rupees in '000') 8,227 8.3 Mark-up / interest earned 3,137 2.727 5,299 Brokerage expense Rent income 1,752 838 93 82 Finance lease income Lease rentals 1,185 398 Leases disbursed during the year to subsidiary company 1,885 Maximum amount utilised under Running Finance arrangement 225,150 211,152 Contribution to employee provident fund 39.218 34.014 11,949 9,625 Remuneration to Directors / Chief Executive Security deposit 209 209 Investment in Alfalah GHP value fund 100,000 Communication charges recovered 503 155 Bank charges recovered 36 Subscription towards share capital of subsidiary 34,000 There are no loans and advances to directors. 9. GENERAL 9.1 Figures have been rounded off to the nearest thousand rupees. 9.2 These accounts were approved and authorised for issue in the Board of Directors meeting held on October 28, 2005. **Chief Executive Officer** Director Director Chairman BANK ALFALAH LIMITED 🔶 بسنكث الفنسلاح المحدود

# **Consolidated Financial Statements**

of

Bank Alfalah Limited

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Subsidiary Companies for nine months period ended 30 September 2005



# CONSOLIDATED BALANCE SHEET

AS AT SEPTEMBER 30, 2005

	Note	30 September 2005	31 December 2004
		(un-audited) (Rupees	in '000')
ASSETS		(	
Cash and balances with treasury banks		18,307,593	19,708,523
Balances with other banks		9,747,978	3,194,776
Lendings to financial institutions		8,171,878	-
Investments	4	49,871,974	35,427,596
Advances	5	103,852,107	88,838,824
Other assets		4,147,368	3,588,083
Operating fixed assets		5,890,607	4,298,464
Deferred tax assets		- 199,989,505	- 155,056,266
		199,969,505	155,050,200
LIABILITIES			[]
Bills payable		4,062,220	2,233,671
Borrowings from financial institutions		9,558,222	12,723,830
Deposits and other accounts		172,238,206	129,654,561
Sub-ordinated loans		1,899,110	1,899,480
Liabilities against assets subject to finance lease		1,664	2,429
Other liabilities		4,816,721	2,967,258
Deferred tax liabilities		304,515	275,654
		192,880,658	149,756,883
NET ASSETS		7,108,847	5,299,383
REPRESENTED BY			
Share capital		2,999,800	2,500,000
Reserves		1,780,606	1,008,772
Unappropriated profit		1,599,710	856,297
		6,380,116	4,365,069
Surplus on revaluation of assets - net of deferred tax		684.714	892,412
Minority interest		44,017	41,902
		7,108,847	5,299,383
CONTINGENCIES AND COMMITMENTS	6		
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The annexed notes 1 to 9 form an integral part of these accounts.			
Chief Executive Officer Director	Dire	ctor	Chairman
BANK ALFALAH LIMITED		منسلاح المحد	1
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# CONSOLIDATED PROFIT AND LOSS ACCOUNT (un-audited)

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FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2005 2005 2004 Nine Months Three Months Nine Months Three Months Period Ended Period Ended Period Ended Period Ended 30 Sept, 2005 30 Sept, 2004 30 Sept, 2004 30 Sept, 2005 Note (Rupees in '000') Mark-up / return / interest earned 3,570,617 8,200,829 1,494,233 3,828,365 (4,330,797) 3,870,032 2,062,329 Mark-up / return / interest expensed (611,320) (1,626,983) 1,508,288 Net mark-up / return / interest income 882,913 2.201.382 (266.086)(116,791) Provision against non-performing loans and advances (98,602)(213,747)Provision for diminution in the value of investments 35,613 (13,588) (6,462) (6,462) (1,073) Bad debts written off directly (41) (385) (279.999)3.590.033 Net mark-up / return / interest income after provisions 1.980.100 759,275 Non mark-up / interest income Fee, commission and brokerage income 324,476 810,373 182,427 482,858 Dividend income 16,188 42,330 938 33,930 Income from trading in government securities Income from dealing in foreign currencies 83.686 191,886 155,788 67 455 <u>129,878</u> 554,228 114,485 520,817 ,193,393 7 <u>463,697</u> 1,508,286 Other income Total non-markup / interest income 1,999,486 5,098,319 1,124,580 3,173,493 Non mark-up / interest expense Administrative expenses 1,216,234 3,031,354 1,945,877 745,646 Other provisions 7 write-offs 9,673 Other charges 1,604 <u>361</u> 3,041,388 1.556 Total non-markup / interest expenses 747,202 1,947,481 Extra ordinary / unusual items Profit before taxation 783,220 2.056.931 377.378 1.226.012 Taxation 211.954 222.205 567 746 607 242 Current - Prior (6,000)(30,000)- Deferred 62,089 102,811 (61,892) (117,799) <u>160,313</u> 217,065 274,043 509,177 704,053 1,352,878 419,947 Profit after taxation 806,065 2,074 511,251 <u>3,886</u> 1,356,764 Loss attributable to minority interest (152) 976 216,913 807,041 Unappropriated profit brought forward 1,184,925 856,297 946,452 463,042 Transferred from surplus on revaluation of fixed assets 5,916 6,217 1,702,393 <u>18,652</u> 2,231,713 17,750 1,169,281 Profit available for appropriation 1.287.833 Appropriations Transferred to statutory reserve (102,683)(272,003)(43, 311)(161, 863)Bonus shares (500,000) (500,000)Interim dividend @ 12 percent (360,000) (543,311) 625,970 <u>(102,683)</u> 1,599,710 (632,003) 1.599.710 (661, 863)Un-appropriated profit carried forward 625.970 Basic/ Diluted earnings per share 1.70 4.59 0.96 **Rupees** 3.60 The annexed notes 1 to 9 form an integral part of these accounts.

Chief Executive Officer

Director

Chairman

بسنكث المنسلاح المحدود 🛟 🛟 BANK ALFALAH LIMITED

Director

CONSOLIDATED	CASH FLO	<b>W STATEMEN</b>	[ (un-aud	ited)
FOR THE NINE MONTH	IS ENDED SEPTE	MBER 30, 2005		
		30 Septe 200		Septembe 2004
			(Rupees in '000')	
CASH FLOW FROM OPERATING ACTIVITIES Profit before taxation Less: Dividend income Adjustments for non-cash charges Depreciation		2,0	56,931 42,330) 14,601	1,226,012 (33,930) 1,192,082 206,532
Write off Amorifastion - intangible assets Provision against non-performing advann Provision for diminution in value of invest Bad debts written-off directly Gain on sale of operating fixed assets Provision for gratuity	ces (net off reversals)	2	10,263 66,086 13,588 325 (1,754) 37,935 51,097	9,072 213,747 6,462 1,073 (3,498) <u>27,781</u> 461,169
(Increase) / decrease in operating assets Lending to financial institutions Advances Other assets		2,6 <sup>°</sup> (7,2 <sup>°</sup> (15,2 <sup>°</sup> ) (52	41,878) 75,698 41,878) 79,694) 23,382) 44,954)	5,249,748 (26,704,821) (1,451,256) (22,906,329)
Increase / (decrease) in operating liabilities Bills payable Borrowings from financial institutions Deposits Other liabilities		1.8; (3.1( 42.5) 1.8; 43.1:	28,549 55,608) 83,645 95,719 42,305 73,049	1,675,399 16,893,030 23,780,999 998,335 43,347,763 22,094,685
Gratuity paid Income tax paid Net cash flow from operating activities CASH FLOW FROM INVESTING ACTIVITIES Net investments		(7)	20,972]	(1,074,925) (12,1019,760 (12,101,898)
Proceeds from the issue of share capital of subsi Dividend received Investments in operating fixed assets Sale proceeds of property and equipment dispos Net cash flow from investing activities		(1,94	6,000 35,189 41,692) 6,386 15,089)	(12,101,030) 36,433 (1,213,760) <u>4,260</u> (13,274,965)
CASH FLOW FROM FINANCING ACTIVITIES Issue of Share Capital Share premium received Issuance / (redemption) of term finance certificate Liabilities against subject to finance lease Dividend paid Payment of lease obligation Net cash flow from financing activities	2	(30	99,800 99,800 (370) 50,000) (765) 38,465	999,870 2,529 (500,000) 502,399
Increase in cash and cash equivalents Cash and cash equivalents at beginning of the pe Cash and cash equivalents at end of the period	eriod	6,04	82,272 03,299 85,571	8,247,194 9,700,316 17,947,510
CASH AND CASH EQUIVALENTS AT END OF 1 Cash and balances with treasury banks Balances with other banks Call money lendings	THE PERIOD	18.3 9.7 9:	07,593 47,978 30,000	14,385,981 3,261,529 <u>300,000</u> 17,947,510
The annexed notes 1 to 9 form an integral part of	these accounts.			
Chief Executive Officer	Director	Director	Chair	man

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (un-audited) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2005

	Share Capital	Share Premium	Statutory Reserve	Reserve for Issue of Bonus Share (Rupees in '000	Translation U Reserve	Jnappropriated profit	TOTAL
Balance at January 1, 2004 as previously reported	2,000,000	-	790,374		-	463,042	3,253,416
Effect of Change in accounting policy with respect to dividend declared after the balance sheet date	-	-	-	-	-	500,000	500,000
Balance at January 1, 2004 as restated	2,000,000	-	790,374	-	-	963,042	3,753,416
Net profit for the period	-	-	-	-	-	807,041	807,041
Transfer from surplus on revaluation of fixed assets - net of tax	-	-		-	-	17,750	17,750
Transfer to statutory reserve	-	-	161,863		-	(161,863)	-
Dividend paid	-	-	-	-	-	(500,000)	(500,000
Reserve for issue of bonus shares		-	-	500,000	-	(500,000)	-
Balance at September 30, 2004	2,000,000	-	952,237	500,000	-	625,970	4,078,20
Net profit for the period	-	-	-	-	-	280,945	280,94
Transfer from surplus on revaluation of fixed assets - net of tax	-	-		-	-	5,917	5,91
Transfer to statutory reserve	-	-	56,535		-	(56,535)	-
issue of bonus shares	500,000	-	-	(500,000)	-	-	-
Balance at December 31, 2004	2,500,000	-	1,008,772	-	-	856,297	4,365,06
Net profit for the period	-	-	-	-	-	1,356,764	1,356,76
Transfer to statutory reserve	-	-	272,003		-	(272,003)	-
Transfer from surplus on revaluation of fixed assets - net of tax	-	-	-	-	-	18,652	18,65
ssue of Rights shares	499,800	499,800	-	-	-	-	999,60
Effect of foreign currency translation	-	-	-	-	31	-	3
Interim dividend @ 12 percent			-	-	-	(360,000)	(360,000
Balance at September 30, 2005	2,999,800	499,800	1,280,775		31	1,599,710	6,380,11

The annexed notes 1 to 9 form an integral part of these accounts.

Chief Executive Officer

Director

Director

Chairman

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BANK ALFALAH LIMITED 🔃 بسنكث الفنسلاح المحدود



# **CONSOLIDATED NOTES TO THE ACCOUNTS**

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2005

1. STATUS AND NATURE OF BUSINESS

Bank Alfalah Limited (the Bank) was incorporated in Pakistan on June 21, 1992 as a public limited company under the Companies Ordinance, 1984. It commenced banking operations from November 1, 1992. The Bank is engaged in banking services as described in the Banking Companies Ordinance, 1962 and is operating through 115 conventional banking (December 2004: 90) branches, 15 Islamic Banking (December 2004: 11) branches and 2 overseas (December 2004: Nil) branch. Its registered office is situated at B.A. Building, I. I. Chundrigar Road, Karachi.

The Bank has invested in 76 percent shares of Alfalah Securities (Private) Limited. The principal objective of the company is to undertake the business of brokerage house. Alfalah Securites (Private) Limited was incorporated on September 23, 2003 with registered office in Karachi, Pakistan.

The Bank has invested in 56 percent shares of Alfalah GHP Investment Management Limited. The principal activity of the company is to act as asset management company, investment advisor / fund manager and constitute, float and manage open-ended and closed-ended funds. Alfalah GHP Investment Management Limited was incorporated on October 18, 2004 as a public limited company under Companies Ordinance, 1984 with registered office in Karachi, Pakistan.

The Bank has invested in 20 percent shares of Warid Telecom (Private) Limited. The principal activity of the company is to undertake the business of mobile telecommunication.

The Bank is listed on Karachi Stock Exchange (Guarantee) Limited and Lahore Stock Exchange (Guarantee) Limited with effect from July 5, 2004 and July 6, 2004 respectively.

2. BASIS OF PRESENTATION

These financial statements are being presented in a condensed form in accordance with the requirements of 'International Accounting Standard 34 – Interim Financial Reporting' and on the 'Format of the Accounts and Mode of Disclosures' issued by the State Bank of Pakistan through its BSD Circular Letter No. 02 dated May 12, 2004.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in preparation of these financial statements are same as those adopted in the preparation of the financial statements for the preceding year ended December 31, 2004.

Foreign operations

Initial recognition

The assets and liabilities of foreign branches taken over are initially recognised at cost any resulting goodwill is immediately written off.

#### Subsequent measurement

Assets and liabilities of the foreign operation are translated into rupees at the exchange rate prevailing at the balance sheet date. Profit and loss account is translated at the average rate of conversion for the period.

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Gains and losses arising on translation are taken to Exchange Translation Reserve.

## CONSOLIDATED NOTES TO THE ACCOUNTS

## 4. INVESTMENTS

#### 4.1 Investments by types

		30 September 2005 (un-audited)		31 December 200		)4	
		Held by bank	Given as collateral	Total	Held by bank	Given as collateral	Total
				(Rupees	in '000')		
Held for trading securities		484,726	-	484,726	283,065	-	283,065
Available for sale securities	4.1.1	7,655,768	1,241,277	8,897,045	4,433,935	877,420	5,311,355
Held to maturity securities		36,420,122	2,341,216	38,761,338	23,680,447	4,857,898	28,538,345
		44,560,616	3,582,493	48,143,109	28,397,447	5,735,318	34,132,765
Associates		1,848,804		1,848,804	1,138,176	-	1,138,176
		46,409,420	3,582,493	49,991,913	29,535,623	5,735,318	35,270,941
Provision for diminution in value							
of held for trading investments		(15,763)		(15,763)	(2,165)	-	(2,165)
(Deficit) / surplus on revaluation of							
available for sale securities		(89,038)	(15,138)	(104,176)	138,471	20,349	158,820
		46,304,619	3,567,355	49,871,974	29,671,929	5,755,667	35,427,596

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4.1.1 This includes investments in ordinary shares of listed companies of Rs.102.792 million (2004: Rs.124.587 million) of Islamic Banking Division. 30 September 31 December 2004

		2005	2004
5.	ADVANCES	(un-audited)	
		(Rupe	es in '000')
	Loans, cash credits, running finances etc.	· · ·	
	- in Pakistan	87.207.667	80,642,466
	- outside Pakistan	1,322,049	-
	Net investment in finance lease / Ijara Financing		
	- in Pakistan	11,184,137	6,372,805
	- outside Pakistan	-	-
	Bills discounted and purchased (excluding treasury bills)		
	- Payable in Pakistan	1,862,818	1,647,111
	- Payable outside Pakistan	3,824,925	1,536,499
		5,687,743	3,183,610
		105,401,596	90,198,881
	Provision for non-performing advances - Specific	(786,182)	(851,119)
	Provision for non-performing advances - General	(763,307)	(508,938)
	5.1	103,852,107	88,838,824

5.1 This includes Advances of Islamic banking Division amounting to Rs.8,922.099 million (2004:Rs.4,063.227 million)

BANK ALFALAH LIMITED 🔶 سبب المنسلاح المحدود

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# CONSOLIDATED NOTES TO THE ACCOUNTS

# 5.2 Category of classification

				Provision	Required	Provis	ion hled
	Domestic	Overseas	Total	Specific	General	Specific	General
			(Ru	upees in '000')			
Other Assets Especially Mentioned	83,587	-	83,587	-		272	
Substandard	85,569	-	85,569	5,092		7,260	
Doubtful	16,420	-	16,420	2,800		6,483	
Loss	827,156	43,180	870,336	760,088		772,167	
-	1,012,732	43,180	1,055,912	767,980	763,307	786,182	763,307

## 6. CONTINGENCIES AND COMMITMENTS

6.	CONTINGENCIES AND COMMITMENTS	30 September 2005	31 December 2004
6.1	Direct credit substitutes	(un-audited) (Rupee	es in '000')
	Contingent liability in respect of guarantees given favouring: - Government - Banking companies and other financial institutions - Others	876,637 64,010 1,202,689 2,143,336	636,962 72,475 559,050 1,268,487
6.2	Transaction-related contingent liabilities		
	Contingent liability in respect of performance bonds, bid bonds, shipping guarantees, standby letters of credit etc. favouring: - Government - Banking companies and other financial institutions - Others	8,693,999 293,514 4,689,374 13,676,887	9,154,516 75,037 <u>3,286,554</u> 12,516,107
6.3	Trade-related contingent liabilities		
	Letters of credit Acceptances	22,025,279 4,811,032	14,698,842 4,510,247
6.4	Other contingencies		
	Claims against the Banks not acknowledged as debt	372,822	701,200
B	ANK ALFALAH LIMITED 🔶 دود	لاح المح	مارشکنب

#### 23 NOTES TO THE ACCOUNTS 30 September 2005 31 December 2004 (un-audited) 6.5 Commitments in respect of forward lending (Rupees in '000') Forward call lending Forward repurchase agreement lending 546,486 Commitments to extend credit 1,421,000 866,000 Others 1,967,486 866,000 6.6 Commitments in respect of forward exchange contracts Purchase 5.023.368 8,947,317 Sale 8,378,164 5,351,909 6.7 Commitments for the acquisition of operating fixed assets and intangibles 561,349 119,300 6.8 Commitments in respect repo transactions Repurchase 3,651,307 5,542,013 Resale 7,330,128 -7. **OTHER INCOME** 2005 (un-audited) 2004 (un-audited) Three Months Nine Months Three Months Nine Months Period Ended 30 Sept, 2005 Period Ended 30 Sept, 2004 Period Ended Period Ended 30 Sept, 2004 30 Sept, 2005 (Rupees in '000') 1,754 Net profit on sale of property and equipment 1,658 3,498 570 Gain / (loss) on sale of shares / certificates - net 3,449 149,894 14,457 240,014 Gain on sale of PIBs 7,444 7,444 2,590 98,370 274,715 304,605 Others 118,415 129,878 463,697 114,485 520,817 7.1 This includes other income of Rs. 21.637 million (2004: Rs. 17.962 million) of Islamic Banking Division.

بسنكث المنسلاح المحدود

NC	DTES TO THE ACC	OUNTS		
8.	RELATED PARTY TRAN	SACTIONS		
	influence over the other	party in making financial of	the ability to control the othe or operational decisions and ors, retirement benefit funds, o	l include holding company,
	rates and collateral, as the	nose prevailing at the time f	cuted substantially on the sa or comparable transactions v er the comparable uncor	with unrelated parties and do
	with the actuarial valuation		rements and other benefit platon plan. Remuneration to th	
			ces with them excluding thos e period-end were as follows	
8.1	Deposits			
			30 Septen 2005 (un-audit	2004
			(un-audit	(Rupees in '000')
	Balance at beginning of t	he period		9,897 3,448
	Net movement	norted		9,545 9,442 6,449 9,897
	Balance at the end of the	penou		<u> </u>
	These accounts are of cu	rrent nature which are subj	ect to variations.	
	Contribution to employee	provident fund	2	9,218 34,014
	Remuneration to Director			<u>0,678</u> <u>9,625</u>
	Remuneration to Director	rs / Chief Executive of subsi	diary company	1,271 1,476
	There are no loans and a	dvances to directors.		
9.	GENERAL			
9.1	Figures have been round	ed off to the nearest thousa	nd rupees.	
9.2	These accounts were app 2005.	proved and authorised for is	sue in the Board of Directors	meeting held on October 28
Chi	ef Executive Officer	Director	Director	Chairman

#### **BRANCH NETWORK**

#### **KARACHI**

Main Branch B.A. Building, I.I.Chundrigar Road. Phone : (021) 2414030-39 UAN No. : 111-777-786 Fax : 2417006, 2434181

Cloth Market Branch Cochinwala Market, Luxmidas Street. Phone : (021) 2401621-6 Fax : 2401627-2418896

Clifton Branch World Trade Centre, Khayaban-e-Romi, Clifton. Phone : (021) 5833778-82 Fax : 5879175

Shahrah-e-Faisal Branch Progressive Square, Shahrah-e-Faisal. Phone : (021) 4313536-37 , 4522441-2 Fax : 4313539

Jodia Bazar Branch Gulzar Manzil, Jodia Bazar. Phone : (021) 7532483-4,7544816-20 Fax : 7532485

> Korangi Industrial Area Branch Aiwan-e-Sanat, Plot No.ST-4/2, Sector 23, Korangi Industrial Area. Phone : (021) 5065701-2 Fax : 5050653

M.A.Jinnah Road Branch Plot No.23/1, Zelin Place (Habib Bank Building), M.A.Jinnah Road/Abdullah Haroon Road. Phone : (021)2750627-28, 30, 2731502 Fax : 2750629

S.I.T.E. Branch D-40, Estate Avenue, Siemens Chowrangi, S.I.T.E. Phone : (021) 2581247, 2582114-6 Fax : 2582113, 2581247

North Karachi Industrial Area Branch Sector 12-B, North Karachi Industrial Area, Opp: Police Station Gabol Town. Phone : (021) 6987644, 6986170 Fax : 6986051

Paper Market Branch Plot No. S.R.7/23, Campbell Street, Paper Market. Phone : (021) 2211353-58 Fax : 2211243

Gulshan-e-Iqbal Branch Plot No.SB-15, Block 13-B, KDA Scheme No.24, University Road, Gulshan-e-Iqbal. Phone : (021) 4984851, 4984937, 4984904 Fax : 4984971

Karachi Stock Exchange Branch 18-20, Karachi Stock Exchange Building, Stock Exchange Road. Phone : (021) 2417515-19 Fax : 2418353

North Napier Road Branch Surv. No. 35 / Sheet No. NP-10 (Old Surv.No.A26/5), Napier Quarters. Phone : (021) 2544021-24, 2540989 Fax : 2540066

Bahadurabad Branch Prime Arcade, Shop No. 1-3, Bahadur Shah Zafar Road, Bahadurabad. Phone : (021) 4129677-81, 4128578-81 Fax : 4129676 Timber Market Branch Ground Floor, Sur. No. 15, Siddique Wahab Road, Lawrence Quarters. Phone : (021) 2750635-9 Fax : 2750632

Defence Housing Authority Branch Plot No.40 & 42 C.26th Commercial Street Phase V, Defence Housing Authority. Phone : (021) 5374330-35 Fax : 5373722

PECHS Branch Shop No. 3, 154-S, Block-2, P.E.C.H.S. Phone : (021) 4535861-2 4538423-24 Fax : 4314221

Federal 'B' Area Branch C-28, Block - 13, Federal 'B' Area. Phone : (021) 6803041, 6344700.5&6 Fax : 6803043

> Eidgah Branch 45/1/2, Wadhumal Udharam Quarters, Near Light House, M.A. Jinnah Road. Phone : (021) 2741471-3 Fax : 2741474

Marriot Road Branch Karachi Survey # 67, Sheet # M.R.1, Murad Khan Road, Marriot Road. Phone : (021) 2414138-40 & 2412080 Fax : 2412082

Hyderi (North Nazimabad) Branch Plot # ST-4, Al-Burhan Circle Hyderi, Block 'E', North Nazimabad. Phone : (021) 6626066, 6626004, 6625880 Fax : 6625402

Gulistan-e-Jauhar Branch 30-31, Saima Classic Rashid Minhas Road. Phone : (021) 4815926-27, 4815930 Fax : 4815924

Tipu Sultan Road Branch Z-111-112, Adamjee Nagar, Tipu Sultan Road. Phone : (021) 4398457-9 Fax : 4398456

DHA Phase-I Branch 114, 9th East Street, Phase-I, Defence Housing Authority, Main Korangi Road. Phone: (021) 5887571-73 Fax: 5887574

Hawksbay Road Branch KB-28, Haji Ishaq Market, Main Hawksbay Road, Opp. Quaid-e-Azam New Truck Stand Phone : (021) 2355872 Fax : 2355873

Shershah Branch D-283, Main Shershah Road, S.I.T.E. Phone : (021) 2585001-4 Fax : 2585005

Landhi Branch Area 5-D, Sector 36-E, Landhi Township. Phone : (021) 5034451-3 Fax : (021) 5030875

Tariq Road Branch 124/A, Block-2, P.E.C.H.S., Main Tariq Road Phone : (021) 4386052-5 Fax : (021) 4386056





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### **BRANCH NETWORK**

#### HYDERABAD

Plot No.476/1 & 476/2, adjacent to Hotel Faran, Saddar. Phone : (0221) 786020-22, 784242 Fax : 786023

SUKKUR

B-2823/B-2851, Frere Road, Sarafa Bazar. Phone : (071) 28173-75, 24753, 24750 Fax : 28176

QUETTA

M.A. Jinnah Road Branch Property No.2-12(1), M.A.Jinnah Road. Phone : (081) 841057, 841180-83 Fax : 827562

Hazar Gunji Branch Plot No. 332, 333, 334, Truck Stand, Hazar Gunji. Phone : (081) 460520 Fax : 460519

GAWADAR

Gawadar Palace Motel, Airport Road. Phone : (0864) 211796-98 Fax : 210185

MIRPURKHAS

Plot # 864/7, Adam Town, Main Mmerkot Road, Phone : (02338) 74466, 74686 Fax : 75127

LAHORE

LDA Plaza Branch LDA Plaza, Kashmir Road. Phone : (042)6306201-06 Fax : 6307836, 6368905

Gulberg Branch 125/E-I, Gulberg-III, Main Boulevard. Phone : (042) 5877800-8 Fax : 5754900, 5877807

Defence Branch G-9, Commercial Area, Phase-I, LCCHS. Phone : (042) 5729772-6, 5729722-26 Fax : 5729727, 5733591

Circular Road Branch A-43/A, Opp: Mazar Hazrat Shah Mohammad Ghous, Circular Road. Phone : (042) 7638256-8 Fax : 7653384

Township Branch 47-B/1, Block 10, Akbar Chowk, Township. Phone : (042) 5152833-6 Fax : 5113716

Badami Bagh Branch 29-30 PECO Road, Badami Bagh. Phone : (042) 7704961-66 Fax : 7728074

Allama Iqbal Town Branch 36, College Block, Allam Iqbal Town. Phone : (042) 5432961-5 Fax : 5432960

Shah Alam Market Branch Hilal-e-Ahmar Health Complex, Shah Alam Market. Phone : (042) 7673401-6 Fax : 7673409 Shadman Market Branch Shop No. 2, Ground Floor, Business Centre, Shadman Market. Phone : (042) 7538116-18 Fax : 7538119

Tufail Road Branch 50/3, Tufail Road. Phone : (042) 6689016-19 Fax : 6688374

Lahore Stock Exchange Branch Basement Level - 2, Lahore Stock Exchange Building, 19, Khayaban-e-Iqbal. Phone : (042) 6307461-69 Fax : 6307460

Baghbanpura Branch G.T. Road, Baghbanpura. Phone : (042) 6844002-09 Fax : 6844010

Ravi Road Branch 13 Ravi Raod. Phone : (042) 7708661-65 Fax : 7708660

Liberty Branch 10-C, Commercial Area, Liberty Market, Gulberg-III. Phone : (042) 5756288 & 5756355 Fax : 5755226

Raiwind Road Branch Thoker Niaz Beg, Raiwind Road. Phone : (042) 5431802-05 Fax : 5431806

Shahdin Manzil Branch Shahdin Manzil, Faysal Chowk, Mall Road. Phone : (042) 6012000-30, 6300581, 6300586 Fax : 6300589

DHA Extension Branch Divine Centre, Near Bhatta Chowk, New Airport Road, Lahore Cantt Phone : (042) 5700301-309 Fax : 7500311

Azam Cloth Market Branch Raheem Centre, Akbar Block, Azam Cloth Market Phone : (042) 7665526

Shad Bagh Branch 37, Umer Din Road, Wassanpura Phone : (042) 7616252-56 Fax : 6260295

Urdu Bazar Branch Main Kabir Street, Urdu Bazar Phone : (042) 7210644 Fax : 7210647

Ferozpur Road Branch 18-KM, Main Ferozpur Road Phone : (042) 5807810, 5807812-4 Fax : 5807811

> Shahdara Branch Main G.T. Road, Shahdara Chowk Phone : (042) 7900290 Fax : 7900291

Walton Road Branch E-28/A, Main Walton Road Phone : (042) 6687390 Fax : 6687391



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### **BRANCH NETWORK**

#### ISLAMABAD

Blue Area Branch 1-B, Awan Arcade, Jinnah Avenue, Blue Area Phone : (051) 2206986-7 Fax : 2279897, 2274766

> I-10 Markaz Branch 4-A, I-10 Markaz. Phone : (051) 4435804-6 Fax : 4435807

F-7 Markaz Branch 5-A, Markaz F-7 Phone : (051) 2653944-49 Fax : 2653940

F-10 Markaz Branch 4-D, Urfi Center, Markaz F-10 Phone : (051) 2809703-11 Fax : 2809700

Islamabad Stock Exchange Branch 101 W, Waqas Plaza, Blue Area Phone : (051) 2804102-4 Fax : 2804106

#### RAWALPINDI

The Mall Branch 8, The Mall. Phone : (051) 5566084-6 Fax : 5584213, 5567462

Satellite Town Branch B/20, North Star Plaza, Satellite Town, Murree Road. Phone : (051) 4424080-6 Fax : 4424087

Jinnah Road Branch A-351, Jinnah Road (Old City Saddar Road). Phone : (051) 5775325-8 Fax : 5775324

College Road Branch E/20-26, College Road Phone : (051) 5762008, 5762010 Fax : 5762007

Chaklala Scheme III Branch 59, Shah Plaza, Commercial Area Chaklala Scheme III Phone : (051) 5766003-4 Fax : 5766005

#### WAH CANTT

4-1/100, Officers Colony, The Mall. Phone : (0596) 539426-28 Fax : 511980

#### FAISALABAD

Main Branch Ground Floor, State Life Building, Liaqat Road. Phone : (041) 2617436-9, 2623511-2 Fax : 2617432, 2640834

> Peoples Colony Branch 237-B, Commercial Area, D-Ground, Peoples Colony No. 1. Phone : (041) 722636-39 Fax : 722184

> Susan Road Branch 25-Z-101, Susan Road, Madina Town Phone : (041) 8556673-5 Fax : 8556679

Rail Bazar Branch Area 5-D, Sector 36-E, Landhi Township Phone : (041) 2540801-3 Fax : 2540806

#### PESHAWAR

Peshawar Cantt. Branch 6/38/L-Islamia Road. Phone : (091) 287051-5 Fax : 287058, 9212254

Peshawar City Branch Park Inn Hotel Building, Khyber Bazar, Peshawar City. Phone : (091) 251794, 250796, 2590023-27 Fax : 251380

Hayatabad Jamrud Road Branch Shop No. B-29 & 30, J.B. Plaza, Karkhano Market, Hayatabad, Jamrud Road Phone : (091) 5822903-7 Fax : 5822908

Hashtnagri G.T. Road Branch 1045-1046, Hashtnagri, Opp: Sarhad Chamber of Commerce, G. T. Road Phone : (091) 2593003 Fax : 2593001

#### MULTAN

Abdali Road Branch 62-A, Abdali Road. Phone : (061) 4546792-6 Fax : 4570233, 4540970

Vehari Road Branch 618/B, Vehari Road. Phone : (061) 6244492-95 Fax : 6244496

Ahmedpur East Branch Plot#188, Block XI, Kutchery Road Phone : (062) 2275504-8 Fax : 2275503

Daharki Branch 446, National Highway Phone : (0723) 641255, 641355, 641217, 641711 Fax : (062) 2275503

Gotki Branch Shop # 1-13, Station Road Phone : (0723) 684404, 684483, 684432, 684198 Fax : (062) 684296

#### SIALKOT

40/A, Paris Road. Phone : (052) 4591741, 4591442 Fax : 4593210, 4591742

#### RAHIM YAR KHAN

City Centre Complex, Shahi Road. Phone : (068) 5879880-1, 5885970 Fax : 5879882

**GUJRANWALA** 

B XII-7S-145, Krishan Nagar, G.T. Road. Phone : (055) 3859931-3, 3847031-33 Fax : 3856471, 3255295



#### **BRANCH NETWORK**

#### SAHIWAL

183-Sarwar Shaheed Road. Phone : (0441) 67691-5 Fax : 67696

SARGODHA

Block # 5, Liaqat Road, Opp: Jamia Mosque Hamid Ali. Phone : (0451) 724138-9 Fax : 724193

**GUJRAT** 

15/231, Circular Road, Opp: Rampair Mahal Phone : (0433) 530219, 530068-70 Fax : 530319

MARDAN

C-929 to 932 & C-662, Ex-Arif Hotel Building, Bank Road. Phone : (0931) 73631-3 Fax : 73733

BAHAWALPUR

Ground Floor, Bdg. No. V/912, Circular Road. Phone : (0621) 889922-5 Fax : 889874

**DERA GHAZI KHAN** 

24-Block # 15, Liaquat Bazar. Phone : (0641) 468105 Fax : 468104

MINGORA, SWAT

Khasra No.95, Makan Bagh, Saidu Sharif Road, Opposite PTCL Office. Phone : (0936) 726745-6, 726740-4 Fax : 726747

JHELUM

Bunglow No.67, Kazam Kamal Road. Phone : (0541) 610162, 610172, 610182 Fax : 610050

NAWABSHAH

Municipal Office Chowk, Katchery Road Phone : (0244) 330721-28 Fax : 330729

**MIAN CHANNU** 

Ghazi Morr, G.T. Road. Phone : (065) 2665301-4 Fax : 2665383

SHEIKHUPURA

Main Lahore-Sargodha Road. Phone : (04931) 614972-79 Fax : 614976

DERA ISMAIL KHAN

Plot # 3666-B, Kashmir Chowk, North Circular Road, Phone : (0961) 720606-10 Fax : 720612 OKARA

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Plot No. 14, Sahiwal Road. Phone : (0442) 550418-22 Fax : 550423

ABBOTTABAD

191, Supply Bazar, Main Mansehra Road. Phone : (0992) 344723-6 Fax : 344728

**JHANG** 

9-D, Yousuf Shah Road, Jhang Saddar. Phone : (0471) 624701-3 Fax : 624704

TOBA TEK SINGH

105-Farooq Road, Mohallah Jamia Masjid. Phone : (0462) 517837-9 Fax : 517841

**BUREWALA** 

95-C, Al-Aziz Market, College Road. Phone : (067) 3771901-4 Fax : 3355042

KOHAT

Bannur Road, Kohat Cantt. Phone : (0922) 522791-7 Fax : 522798

SADIQABAD

28-29 D, Allama Iqbal Road. Phone : (068) 5802501-4 Fax : 5802704

MANDI BAHAUDDIN

17/207 Alvi Plaza, Alvi Hospital Chowk, Phalia Road. Phone : (0456) 509730-32 Fax : 509729

LALA MUSA

G.T. Road. Phone : (053) 518068 Fax : 518068

ATTOCK

Zila Council Plaza, Katchery Chowk. Phone : (057) 2701568, 2701557-58 UAN : 111-777-786 Fax : 2700248

**KHARIAN** 

1, Rizwan Plaza, Main G.T. Road. Phone : (053) 7536241-43 Fax : 7536245

بسنكث المنسلاح المحدود (مجمع BANK ALFALAH LIMITED

### **BRANCH NETWORK**

#### CHAKWAL

City Trade Centre, Tehsil Chowk, Rawalpindi Road. Phone : (0543) 555206-218 Fax : 555220

HANGU

Saif-ur-Rehman Market, Opp. DCO Bungalow, Kohat Road, Main Bazar. Phone : (0925) 624641-43 Fax : 624644

CHICHAWATNI

1-Railway Road Rai House, Chichawatni, District Sahiwal. Phone : (0405) 487802-6 Fax : 487807

CHINIOT

1-A, Sharah-e-Quaid-e-Azam. Phone : (047) 6000712 Fax : 6331322

DASKA

Gujranwala Road. Phone : (052) 6616834-35 Fax : 6619650

KASUR

Shop # 8-12, Adjacent to Mazar, Hazrat Baba Bulley Shah, Railway Road. Phone : (0492) 765218-19 Fax : 770890

HAFIZABAD

BV-BS-26, Railway Road. Phone : (0547) 540801 Fax : 540804

ARIFWALA

47/D, Zain Palace, Qaboola Road. Phone : (0446) 35711-14 Fax : 35717

PAKPATTAN

Main College Road. Phone : (0457) 76020-22 Fax : 76024

**ISLAMIC BANKING BRANCHES** 

Uni-Tower, Karachi 213 - Uni-Towers, I.I.Chundrigar Road. Phone : (021) 2472295-8 Fax : 2425970

Shahrah-e-Faisal, Karachi Faiyaz Centre, Shahrah-e-Faisal. Phone : (021) 4313580 Fax : 4313581 Main Branch, Lahore 66-Main Boulevard, Gulberg. Phone : (042) 5715241-5 Fax : 5715249

McLeod Road, Lahore Abid Plaza, 13, McLeod Road. Phone : (042) 7211631-5 Fax : 7211640

New Garden Town, Lahore Awami Complex Block # 1, New Garden Town. Phone : (042) 5846374-8 Fax : 5846386

Y Block, Lahore 93-Y, Commercial Area, Phase III, Defence Housing Authority. Phone : (042) 5746191-5 Fax : 5746190

Johar Town, Lahore 69-R-I, M.A. Johar Town. Phone : (042) 5313401-05 Fax : 5313406

Jinnah Avenue, Islamabad 8-E, REDCO Plaza, Jinnah Avenue, Blue Area. Phone : (051) 2879580-4 Fax : 2879589

Cantt. Rawalpindi 125-D, Murree Road. Phone : (051) 5795184-88 Fax : 5795189

Kutchery Bazar Faisalabad P-36, Kutchery Bazar Phone : (041) 603021-5 Fax : 603028

Medical College Road,Faisalabad 1-Ramana, Opp: Punjab Medical College, Jail Road. Phone : (041) 8581602-04 Fax : 8581582

> Gujranwala Faisal Arcade G.T. Road. Phone : (0431) 557301-5 Fax : 557310

Multan 2, Bosan Road. Phone : (061) 750941-5 Fax : 750885

Peshawar Jamrud Road. Phone : (091) 5701385-89 Fax : 5701392

Sialkot Ali Building, Khadim Ali Road. Phone : (0432) 241302-5 Fax : 241306

**OVERSEAS BRANCHES** 

Dhaka, Bangla Desh 5-Rajuk Avenue, Motijheel C.A. Phone : (008802) 7168821-05 Fax : 9557413

Kabul, Afghanistan 410, Chahrahi-e-Sadarat, Shah-e-Nou Phone : (009375) 2004105-10 Fax : 2002142



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