Financial Statements for the Quarter Ended 31 March 2017 (Un-audited)

# The Way Forward



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## **Company Information**

#### **Board of Directors**

HH Sheikh Nahayan Mabarak Al Nahayan Chairman

Abdulla Nasser Hawaileel Al-Mansoori Director

Abdulla Khalil Al Mutawa Director

Khalid Mana Saeed Al Otaiba Director

Efstratios Georgios Arapoglou Director

Khalid Qurashi

Kamran Y. Mirza Director

Atif Bajwa President/CEO and Director

#### **Board Audit Committee**

Kamran Y. Mirza Chairman

Abdulla Khalil Al Mutawa Director

Khalid Mana Saeed Al Otaiba Director

Efstratios Georgios Arapoglou Director

Tahir Khurshid Secretary

#### **Board Strategy and Finance Committee**

Abdulla Khalil Al Mutawa Chairman

Khalid Mana Saeed Al Otaiba Director

Efstratios Georgios Arapoglou Director

Khalid Qurashi Director

Atif Bajwa
President/CEO and Director

M. Iftikhar Shabbir Secretary

#### **Board Risk Management Committee**

Khalid Mana Saeed Al Otaiba Chairman

Abdulla Khalil Al Mutawa Director

Khalid Qurashi Director

Atif Bajwa President/CEO and Director

Farhan Ali Secretary

# **Board Human Resources and Nomination Committee**

Abdulla Khalil Al Mutawa Chairman

Khalid Mana Saeed Al Otaiba Director

Kamran Y. Mirza Director

Atif Bajwa President/CEO and Director

Mian Ejaz Ahmad Secretary

#### **Central Management Committee**

Atif Bajwa Chairman

Suhail Yaqoob Khan Member

Mirza Zafar Baig Member

Faisal Farooq Khan

Khurram Hussain

Mehreen Ahmed Member

Rizwan Ata Member

Saad Ur Rahman Khan Member

Aly Mustansir Member

Syed Ali Sultan Member

Aasim Wajid Jawad Member

Imran Zafar Member

Khawaja Muhammad Ahmad Member

Mohib Hasan Khan Member

#### **Board Compensation Committee**

Abdulla Khalil Al Mutawa Chairman

Khalid Mana Saeed Al Otaiba

Kamran Y. Mirza Director

Mian Ejaz Ahmad Secretary

#### Chief Financial Officer

Mirza Zafar Baig

#### **Company Secretary**

Mian Ejaz Ahmad

#### **Auditors**

KPMG Taseer Hadi & Co. Chartered Accountants

#### Registered/Head Office

B. A. Building I. I. Chundrigar Road Karachi, Pakistan bankalfalah.com

#### **Share Registrar**

F. D. Registrar Services (SMC-Pvt) Limited 1705, 17th Floor, Saima Trade Tower-A I. I. Chundrigar Road Karachi, Pakistan

#### Directors' Review

On behalf of the Board of Directors, I am pleased to present the unconsolidated condensed interim financial information of the Bank for the three months period ended March 31, 2017.

	Three months period ended	
	March 31,	March 31,
	2017	2016
	(Rupees in	(000)
Profit before provisions and taxation	4,207,705	4,033,969
(Reversal)/ Provision against loans and advances — net	(78,542)	228,631
(Reversal)/ Provision for diminution in the value of investments	(3,896)	11,563
	(82,438)	240,194
Profit before Taxation	4,290,143	3,793,775
Taxation	1,501,888	1,327,084
Profit after taxation	2,788,255	2,466,691
Earnings per share - basic	Rs. 1.75	Rs.1.55

#### Performance Review:

The Bank's Profit before taxation for the quarter ended March 31, 2017 was recorded at Rs.4.290 Billion, as against Rs.3.794 Billion, for the corresponding period last year, reflecting an increase of 13.1 percent. The Bank's core revenue for the quarter was reported at Rs. 9.815 Billion, improving by 4 percent from the corresponding period.

Administrative Expenses remained flat, reflecting a nominal growth of 1.7 percent as against the corresponding period last year, with costs continually kept in check.

The specific provisioning charge for the period was recorded at Rs. 539 Million, significantly lower than the corresponding period. The Bank has continued with its strong recovery efforts against NPLs, and with recoveries for the period reflected at Rs. 610 million, the coverage ratio at the period end has improved to 88.3 percent. The Bank's NPL ratio at the period end has improved to 4.65 percent.

Earnings per share for the three months period ended March 31, 2017 have been reported at Rs.1.75 as against Rs.1.55 for the previous corresponding period, improving by 12.9 percent.

The Bank's total assets at the period end were reported at Rs.905 Billion, with net Investments and net Advances representing 43 percent and 42 percent of the total asset base respectively.

The Bank continues to focus on re-profiling its Deposit base. Total deposits at the period end have been reported at Rs.600 Billion, down by 6 percent from the year end December 2016 levels. However, year on year growth in current accounts was recorded at 17.4 percent, and as a result, the CASA mix has improved to 85 percent in March 2017.

With Gross Advances reported at Rs.394 Billion, the Bank's ADR stands at a healthy 66 percent.

#### **Economic Review:**

The overall macroeconomic outlook remains positive, with real economic activity gathering pace on the back of an improved energy supply, enhanced agricultural output, lower cost of inputs, and CPEC-related investment. GDP growth is expected to further improve in FY17.

Although Year-on-Year headline CPI clocked in at 4.9 percent during March 2017, inflationary pressures will likely remain subdued in the next few months, and inflation projections for FY17 range from 4.0-5.0 percent. This is primarily due to improved agricultural output and a stable exchange rate, and improving consumer confidence, as seen in the IBA-SBP Consumer Confidence Survey of March 2017.

Although net financial flows have risen, the current account deficit has increased significantly to US\$ 5.5 Billion during Jul-Feb FY17. The expansion in economic activity has translated into an increase in imports, while exports and remittances have not indicated sustained improvement. Policy measures, such as the import cash margin and the newly announced export package, have been taken with an aim to augment exports and check non-essential imports. However, the continuity of financial inflows, CPEC-related imports, and impacts of fluctuation in global oil prices will determine the overall position of the external sector in FY18. Higher export earnings and FDI will be essential for the sustainability of the external account beyond the current fiscal year.

A prudent monetary policy stance has been maintained by the State Bank of Pakistan, translating well into low and stable market interest rates, which, along with improved interbank liquidity conditions, have incentivized the private sector to borrow from commercial banks to finance their investment activities and capacity expansion. Private sector credit increased by Rs. 349 Billion during Jul-Feb FY17, as compared to Rs. 267 Billion in the same period last year.

In its recent Monetary Policy Statement in March 2017, the State Bank of Pakistan has decided to keep the policy rate unchanged at 5.75 percent, so the increasing trend in private sector credit can be expected to continue.

#### Credit Rating

JCR-VIS Credit Rating Company Limited has assigned the Bank an entity rating of 'AA+' (Double A Plus) for the long term and 'A1+' (A-One Plus) for the Short Term, with outlook assigned as 'Stable'. PACRA has rated the Bank 'AA' (Double A) for the long-term and 'A1+' (A-One Plus) for the short-term, with outlook assigned as 'Positive'.

The Bank's outstanding unsecured subordinated TFCs have been assigned a credit rating of 'AA'- (Double A Minus) by PACRA.

The assigned ratings reflect the Bank's diversified operations, healthy financial risk profile, strong sponsors and existing market presence. These ratings denote a very low expectation of credit risk, a strong capacity for timely payment of financial commitments in the long term and the highest capacity for timely repayment in the short term, respectively.

#### Acknowledgment:

On behalf of the Board, I thank the State Bank of Pakistan, the Ministry of Finance and other regulatory authorities for their guidance and cooperation extended to the Bank. At the same time, I would also like to express my sincere gratitude to our shareholders, our customers and business partners for their continued support and trust.

I would also like to thank the Bank's staff for their commitment, focus and hard work, and look forward to their continued support in the days to come.

#### ATIF BAJWA

Director & Chief Executive Officer Date: April 24, 2017

Place: Abu Dhabi

# ڈائر یکٹرز کا جائزہ

میں بورڈ آف ڈائر کیٹرز کی جانب سے 31 مارچ 2017 کوختم ہونے والی سہ ماہی کے غیر مذخم شدہ عبوری مالیاتی حسابات پیش کررہا ہوں۔

311 (چ.31 2017) 31 کوختم ہونے والی سہ ماہی کوختم ہونے والی سہ ماہی (Rupees in '000)

قبل ازپراویژن اورئیکس منافع	4,207,705	4,033,969
(رپورسل)/ قرضہ جات اورایڈ وانسز کے مقابل پراویژن۔خالص	(78,542)	228,631
(رپورسل) اسر مایدکاری کی قدر میں کمی کے لیے پراویژن	(3,896)	11,563
	(82,438)	240,194
قبل ازئیکس منافع	4,290,143	3,793,775
ئى <i>س</i>	1,501,888	1,327,084
بعداز ٹیکس منافع	2,788,255	2,466,691
في خصص آ مدن _خالص	1.75روپي	1.55روپي

## كاركردگى كاجائزه:

. 31 مارچ 2017 کو ختم ہونے والی سہ ماہی کے لیے بینک کا قبل از ٹیکس منافع گزشتہ مالی سال کی اسی مدت کے 3.794 دارب روپے کے مقالے میں 4.290 درب روپے رہا جو 13.1 فیصد اضافے کو ظاہر کرتا ہے۔ اس سہ ماہی میں بینک کی بنیادی آمد نی 19.815 ارب روپے رہا جو 2.11 فیصد اضافے کو ظاہر کرتا ہے۔ اس سہ ماہی میں بینک کی بنیادی آمد نی 19.815 درب روپے رہا جو 2.11 فیصد از کرتے ہے۔

اس عرصے میں بینک کے انتظامی اخراجات بدستور سابقہ سطی پر برقر اررہے اور انتظامی لاگت کومسلسل کنٹرول کیے جانے کی بناء پران میں گزشتہ سال کی اسی مدت کے مقابلے میں 1.7 فیصد اضافی عمل میں آیا۔

مخصوص پراویژنگ کے چار جز بھی گزشتہ سال کے اس عرصے کے مقابلے میں نمایاں کی کے ساتھ 539 ملین روپے رہے۔ بینک نے غیر فعال قرضوں کی موثر انداز میں وصولی کی کوششیں جاری رکھتے ہوئے 610 ملین روپے وصول کیے اس مدت کے اختتام پر کورت کر ریثو بہتر ہوکر 88.3 فیصد کی سطح پر آگیا۔ ہوکر 88.3 فیصد کی سطح پر آگیا۔

31 مارچ 2017 کوختم ہونے والی سہ ماہی کے لیے فی حصص آمدن 1.75 روپے ریکارڈ کی گئی جو گزشتہ سال کے اس عرصے کے لیے 1.55 روپے رہی تھی۔اس مدت کے لیے فی حصص آمدن گزشتہ سال کے اس عرصے کے مقابلے میں 12.9 فیصدز اندر ہی۔ اس مدت کے اختتام پر بینک کے اثاثہ جات کی مجموعی مالیت 905ارب روپے ریکارڈ کی گئی جبکہ خالص سر ماہیکاری کی مالیت اثاثہ جات کے 43 فیصد جبکہ خالص ایڈ وانسز کی مالیت اثاثہ جات کے 42 فیصد مساوی رہی۔

بینک کی توجہ اپنے ڈپازٹس بڑھانے پر مرکوز ہے۔اس مدت کے اختتام پر بینک کے ڈپازٹس کی مجموعی مالیت 600ارب روپے ریکار ڈکی گئی جو دسمبر 2016 کے مقابلے میں 6 فیصد کم ہے تا ہم کرنٹ اکاؤنٹ میں سال بہ سال افزائش کی شرح 17.4 فیصد رہی جس کے نتیج میں مارچ 2017 میں CASA مکس بہتر ہوکر 85 فیصد تک پہنچ گیا۔

اس مت کے لیے مجموعی ایڈوانسز کی 394 ارب روپے مالیت کے ساتھ بینک کی اے ڈی آر 66 فیصد کی اطمینان بخش سطح تک پہنچ گئی ہے۔

## معاشى جائزه:

توانائی کی فراہمی میں بہتری، زرعی پیداوار میں اضافہ، ان پٹس کی لاگت میں کی اور پاک چین اقتصادی راہداری منصوبے سے متعلق سرمایہ کاری کی وجہ سے حقیقی معاثی سرگرمیوں کی رفتار تیز ہورہی ہے اور معاثی منظر نامہ مجموعی طور پر بدستور مثبت ہے۔ مالی سال 2017 کی مجموعی قومی پیداوار کی شرح نمومزید بہتر ہونے کی توقع ہے۔

اگرچہ مارچ 2017 میں سال بہسال ہیڈ لائن کنزیومر پرائس انڈیکس 4.9 فیصدر ہا، آنے والے چنو مہینوں میں بھی افراط زر کا دباؤ بدستور کم رہے گا۔ مالی سال 2017 کے لیے افراط زر کی شرح 4.0 سے 5.0 فیصد کی رینج میں رہنے کی توقع ہے جو بنیادی طور پر زر بی اضافہ اور روپے کی مستحکم قدر اور بلند صارف اعتماد کے مرہون منت ہے جس کا اظہار مارچ 2017 میں کیے گئے IBA-SBP کنزیومر کا نفیڈنس سروے سے ہوتا ہے۔

فنانشل فلوز میں بہری کے باوجود جولائی تافروری مالی سال 2017 کے لیے جاری کھاتے کا خسارہ غیر معمولی اضافے 5.5 ارب ڈالر تک پنج چکا ہے۔ معاشی سرگرمیوں میں اضافہ کے اثرات درآ مدات میں اضافے کی شکل میں ظاہر ہور ہے ہیں تاہم برآ مدات اور بیرون ملک مقیم پاکستانیوں کی جانب سے جیجی جانے والی رقوم (ترسیلات) میں پائیداراضافہ نیس ہور ہا۔ حکومت کی جانب سے درآ مدات پرکیش مارجن کے پاکستانیوں کی جانب سے درآ مدات میں کی اور ملکی نظاد اور برآ مدی صنعت کے لیے ایکسپورٹ پیکے جیسے پالیسی اقدامات اٹھائے گئے ہیں جن کا مقصد غیر ضرور کی درآ مدات میں کی اور ملکی برآ مدات میں اضافے کوممکن بنانا ہے تاہم فنانشل انفلوز میں تسلسل ، می پیک منصوبوں سے متعلق درآ مدات اور خام تیل کی عالمی قیمت میں ردو بدل کے اثرات مالی سال کے بعد بیرونی کھاتے میں ردو بدل کے اثرات مالی سال کے بعد بیرونی کھاتے میں استحکام کے لیے برآ مدکی آ مدن میں اضافہ اور براہ راست غیر ملکی آمدن میں اضافہ ناگزیر ہے۔

اسٹیٹ بینک کی جانب سے مختاط مانیٹری پالیسی برقرار رکھنے کی وجہ سے شرح سود کم ہے اور مارکیٹ میں انٹرسٹ ریٹس بھی منتظام ہیں اس صورتحال میں بینکوں میں سرمائے کی بہتر دستیابی نے نجی شعبے کو کمرشل بینکوں سے قرض گیری بڑھاتے ہوئے اپنی سرماریکاری کوفنانس کرنے اور پیداداری استعداد میں توسیع کا موقع فراہم کیا ہے۔رواں مالی سال جولائی تا فروری کے دوران ٹجی شعبے کے قرضوں میں 349ارب روپے کا اضافہ ہوا ہے جبکہ گزشتہ سال کے اس عرصے کے دوران خجی شعبے کی قرض گیری میں 267ارب روپے کا اضافہ ممل میں آیا تھا۔

مارچ 2017 میں جاری ہونے والے حالیہ مانیٹری پالیسی اسٹیٹ میں اسٹیٹ بینک نے پالیسی ریٹ 5.75 فیصد کی سطح پر برقرار رکھا ہے جس کی وجہ سے نجی شعبے میں قرضوں کے حصول کا موجودہ رجمان جاری رہنے کی توقع ہے۔

#### كريڙ ٺ ريڻنگ:

کریڈٹ ٹریڈنگ کمپنی JCR-VISنے بینک الفلاح کو طویل مدت کے لیے '+AA'(ڈبل اے پلس) اور قلیل مدت کے لیے '+AA'(ڈبل اے وان پلس) ریڈنگ تفویض کی جانے والی ریڈنگ مشخکم آؤٹ لک کو ظاہر کرتی ہے۔ کریڈٹ ریڈنگ ایجنسی PACRA کی جانب سے بینک کو طویل مدت کے لیے ڈبل اے(AA) جبکہ قلیل مدت کے لیے اے ون پلس (+A1) کریڈٹ ریڈنگ تفویض کی گئی ہے اور آؤٹ لک کو مثبت قرار دیا گیا ہے۔ PACRA کی جانب سے بینک کے ٹرم فنانس سرٹیفکیٹ کو ڈبل اے مائنس (-AA) ریڈنگ تفویض کی گئی ہے۔

مذکورہ کریڈٹ ریٹنگ بینک الفلاح کے متنوع آپریشنز ، مستخلم مالیاتی رسک پروفائل ، اسپانسرز کی مضبوطی اور مارکیٹ میں بینک کی مستخلم پوزیشن کی عکاسی کرتی ہے۔ بیریٹنگز بینک کے بہت کم کریڈٹ رسک کے ساتھ طویل مدت کے لیےاپنے مالیاتی وعدوں کی بروقت بحیل کی بھر پورصلاحیت اور قلیل مدت کے لیےاپنے مالیاتی وعدوں کی تحمیل کی اعلیٰ تر صلاحیت کوظا ہرکرتی ہے۔

#### اظهارتشكر:

میں بورڈ آف ڈائر کیٹرز کی جانب سے اسٹیٹ بینک آف پاکستان ، وفاقی وزارت خزانداور دیگرریگولیٹری اتھارٹیز کی مسلسل رہنمائی اور تعاون کی فراہمی کاشکریدادا کرتا ہوں۔اس کے ساتھ ہی میں مسلسل اعتماداور معاونت کرنے والے اپنے معزز نشیئر ہولڈرز ،صارفین اور بزنس پارٹنز زکا مجھی تہددل سے شکر گزار ہوں۔

میں بینک کی بہتری کے لیے ملاز مین کی کاوشوں کوبھی خراج تحسین پیش کرتا ہوں اورامید کرتا ہوں کہ ہم سب اسی طرح محنت اور کگن کے ساتھ آنے والے دنوں میں بھی کام جاری رکھیں گے۔

> عاطف باجوه ڈائر یکٹراینڈ چیف ایگز یکٹیوآ فیسر 24،اپریل 2017 مقام:ابوظهبی

## Unconsolidated Condensed Interim Statement Of Financial Position

As at March 31, 2017

,	Note	March 31,	December 31,
		2017	2016
		(Un-audited)	(Audited)
			in '000)
ASSETS			
Cash and balances with treasury banks		63,407,058	74,071,384
Balances with other banks		7,373,928	9,373,123
Lendings to financial institutions	7	36,983,905	30,149,029
Investments - net	8	384,850,119	389,092,637
Advances - net	9	377,528,877	378,720,349
Operating fixed assets	10	18,178,297	18,133,267
Deferred tax assets - net		-	-
Other assets		16,431,807	17,917,264
		904,753,991	917,457,053
LIABILITIES			
Bills payable		12,020,962	12,886,990
Borrowings	11	204,536,863	178,311,035
Deposits and other accounts	12	600,214,592	640,944,254
Sub-ordinated loans		8,316,670	8,317,670
Liabilities against assets subject to finance lease		-	-
Deferred tax liabilities - net		2,249,617	2,650,428
Other liabilities		15,191,986	14,221,914
		842,530,690	857,332,291
NET ASSETS		62,223,301	60,124,762
REPRESENTED BY			
Share capital		15,952,076	15,952,076
Reserves		16,456,026	15,895,652
Unappropriated profit		19,576,053	17,337,458
		51,984,155	49,185,186
Surplus on revaluation of assets - net of tax		10,239,146	10,939,576
·		62,223,301	60,124,762
CONTINGENCIES AND COMMITMENTS	13		
The annexed notes 1 to 19 and Annexure I form an integral part of this unconsolid	ated co	ndensed interin	i financial

information.

Chief Executive Officer	Director	Director	Director

Chief Executive Officer

# Unconsolidated Condensed Interim Profit And Loss Account (Un-audited) for the Three Months Period Ended March 31, 2017

Director

Mark-up / return / interest earned         (Rupers in 7000)           Mark-up / return / interest expensed         6,600,237         7,849,850           Net mark-up / interest income         7,261,841         7,100,352           (Reversal) / provision against loans and advances - net (Reversal) / provision for diminution in value of investments - net Bad debts written off directly         (8,2438)         240,194           Net mark-up / interest income after provisions         (82,438)         240,194           Net mark-up / interest income after provisions         (82,438)         240,194           Net mark-up / interest income         (82,438)         240,194           Fee, commission and brokerage income         1,216,215         978,285           Fee, commission and brokerage income         8,782,9         138,969           Income from dealing in foreign currencies         378,189         302,964           Gain on sale of securities - net         72,1016         782,020           Unrealized gain / (loss) on revaluation of investments         15,621         (1,003)           Classified as held for trading - net         15,621         (1,003)           Other income         15,527,521         7,547,241           Reversal / provision against other assets         (18,934)         217           Reversal / provision against other assets <t< th=""><th></th><th>Note</th><th>Three months period ended March 31, 2017</th><th>Three months period ended March 31, 2016</th></t<>		Note	Three months period ended March 31, 2017	Three months period ended March 31, 2016
Mark-up / return / interest income         5,600,237         7,849,850           Net mark-up / interest income         7,261,841         7,100,352           (Reversal) / provision against loans and advances - net (Reversal) / provision for diminution in value of investments - net and debts written off directly         (82,438)         228,631           Bad debts written off directly         (82,438)         240,194           Net mark-up / interest income after provisions         1,216,215         978,285           Fee, commission and brokerage income         87,829         138,969           Income from dealing in foreign currencies         378,189         302,964           Gain on sale of securities - net         721,016         782,020           Unrealized gain / (loss) on revaluation of investments         721,016         782,020           Unrealized gain / (loss) on revaluation of investments         14,410         154,732           Other income         144,10         154,732           Total non mark-up / interest expenses         5,555,251         5,67,241           Reversal) / provision against off balance sheet obligations         (8,934)         217           Reversal) / provision against other assets         1,80,978         90,377           Other charges         90,377         91,870           Total non mark-up / interest expenses<	Mark-up / return / interest earned			
Net mark-up / interest income   7,261,841   7,100,352     Reversal) / provision against loans and advances - net (Reversal) / provision for diminution in value of investments - net (8,896)   11,563     Bad debts written off directly (82,438)   240,194     Net mark-up / interest income after provisions   7,344,279   6,860,158     Non mark-up / interest income   1,216,215   978,285     Dividend income   1,216,215   788,899     Dividend income   1,216,215   788,899     Income from dealing in foreign currencies (87,829   138,969     Income from dealing in foreign currencies (87,829   144,140   154,732     Income from dealing in foreign currencies (87,829   9,216,125     Income from dealing in foreign currencies (87,829   9,897,289   9,216,125     Income from dealing in foreign currencies (87,829   9,897,289   9,216,125     Income from dealing in foreign currencies (87,829   9,897,289   9,216,125     Income from dealing in foreign currencies (87,829   9,897,289   9,897,289   9,216,125     Income from dealing in foreign currencies (87,829   9,897,289   9,897,289				
Reversal  / provision against loans and advances - net   (78,542)   (228,63)   (1,6	·			
(Reversal) / provision for diminution in value of investments - net Bad debts written off directly         (3,896)         11,563           Bad debts written off directly         (82,438)         240,194           Net mark-up / interest income         7,344,279         6,860,158           Non mark-up / interest income           Fee, commission and brokerage income         1,216,215         978,285           Dividend income         87,829         138,969           Income from dealing in foreign currencies         378,189         302,964           Gain on sale of securities - net         721,016         782,020           Unrealized gain / (loss) on revaluation of investments         144,140         154,721           Clossified as held for trading - net         144,140         154,722           Other income         144,140         154,722           Total non mark-up / interest expenses         9,897,289         9,216,125           Non mark-up / interest expenses         (18,934)         127           Reversal) / provision against off balance sheet obligations         (18,934)         127           (Reversal) / provision against off balance sheet obligations         (18,934)         127           Other charges         9,0377         91,870           Total non mark-up / interest expenses         5,6	recement up / meerest meeme		,,201,0 11	,,200,002
(Reversal) / provision for diminution in value of investments - net Bad debts written off directly         (3,896)         11,563           Bad debts written off directly         (82,438)         240,194           Net mark-up / interest income         7,344,279         6,860,158           Non mark-up / interest income           Fee, commission and brokerage income         1,216,215         978,285           Dividend income         87,829         138,969           Income from dealing in foreign currencies         378,189         302,964           Gain on sale of securities - net         721,016         782,020           Unrealized gain / (loss) on revaluation of investments         144,140         154,721           Clossified as held for trading - net         144,140         154,722           Other income         144,140         154,722           Total non mark-up / interest expenses         9,897,289         9,216,125           Non mark-up / interest expenses         (18,934)         127           Reversal) / provision against off balance sheet obligations         (18,934)         127           (Reversal) / provision against off balance sheet obligations         (18,934)         127           Other charges         9,0377         91,870           Total non mark-up / interest expenses         5,6	(Reversal) / provision against loans and advances - net		(78.542)	228.631
Bad debts written off directly         (82.438) (82.438) (240.194)         240.194 (82.438) (384.279)         240.194 (6.860.158)           Non mark-up / interest income         Fee, commission and brokerage income         1,216.215         978,285 (38.99)         139,969 (38.99)         139,200 (38.99)         139,200 (38.99)         148,200 (38.99)         148,200 (38.99)         148,200 (38.99)         148,200 (38.99)         148,200 (38.99)         148,200 (38.99)         148,200 (38.99)         148,200 (38.99)         148,200 (38.99)         148,200 (38.99)         148,200 (38.99)         148,200 (38.99)         148,200 (38.99)         149,200 (38.99)         149,200 (38.99)         149,200 (38.99)         149,200 (38.99)         149,200 (38.99)         149,200 (38.99)         149,200 (38.99)         149,200 (38.99)         149,200 (38.99)         149,200 (38.99)         149,200 (38.99)         149,200 (38.99)         149,200 (38.99)         149,200 (38.99)         149,200 (38.99)         149,200 (38.99) <td></td> <td></td> <td></td> <td></td>				
Net mark-up / interest income after provisions         (82,438)         240,194           Non mark-up / interest income         Very commission and brokerage income         1,216,215         978,285           Dividend income from dealing in foreign currencies         378,189         302,964           Gain on sale of securities - net         721,016         782,020           Unrealized gain / (loss) on revaluation of investments classified as held for trading - net         5,621         (1,003)           Other income         144,140         154,732           Total non mark-up / interest income         2,553,010         2,355,967           Non mark-up / interest expenses         8,987,289         3,267,225           Administrative expenses         18,934         217           (Reversal) / provision against off balance sheet obligations         18,934         217           (Reversal) / provision against other assets         2,557,521         5,467,241           (Reversal) / provision against other assets         18,934         217           (Reversal) / provision against other assets         2,507,146         5,422,350           Other charges         5,507,146         5,422,350           Extra ordinary / unusual items         1         4,290,143         3,793,775           Profit before taxation         1,501,888 <td></td> <td></td> <td>-</td> <td></td>			-	
Non mark-up / interest income         1,216,215         978,285           Pee, commission and brokerage income         1,216,215         978,285           Dividend income         87,829         138,969           Income from dealing in foreign currencies         378,189         302,964           Gain on sale of securities - net         721,016         782,020           Unrealized gain / (loss) on revaluation of investments         5,621         (1,003)           classified as held for trading - net         144,140         154,732           Other income         144,140         154,732           Total non mark-up / interest income         2,553,010         2,355,967           Non mark-up / interest expenses         5,557,521         5,467,241           (Reversal) / provision against off balance sheet obligations         (18,934)         217           (Reversal) / provision against other assets         (21,818)         (136,978)           Other charges         9,377         91,870           Ottal non mark-up / interest expenses         5,607,146         5,422,350           Total non mark-up / interest expenses         1,507,146         5,422,350           Extra ordinary / unusual items         3,793,775         1,501,246           Extra ordinary / unusual items         3,793,775	,		(82,438)	240,194
Fee, commission and brokerage income         1,216,215         978,285           Dividend income         87,829         138,969           Income from dealing in foreign currencies         378,189         302,964           Gain on sale of securities - net         721,016         782,020           Unrealized gain / (loss) on revaluation of investments         1,5621         (1,003)           Classified as held for trading - net         1,41,40         154,732           Total non mark-up / interest income         2,553,010         2,355,967           Non mark-up / interest expenses         (18,934)         2,17           Keversal) / provision against off balance sheet obligations         (18,934)         2,17           (Reversal) / provision against other assets         (21,818)         (136,978)           Other charges         5,607,146         5,422,350           Total non mark-up / interest expenses         5,607,146         5,422,350           Total non mark-up / interest expenses         5,607,146         5,422,350           Total non mark-up / interest expenses         5,607,146         5,422,350           Extra ordinary / unusual items         16         1           Current         1,534,595         1,610,414           Deferred         1,501,888         1,327,084 <td>Net mark-up / interest income after provisions</td> <td></td> <td>7,344,279</td> <td>6,860,158</td>	Net mark-up / interest income after provisions		7,344,279	6,860,158
Fee, commission and brokerage income         1,216,215         978,285           Dividend income         87,829         138,969           Income from dealing in foreign currencies         378,189         302,964           Gain on sale of securities - net         721,016         782,020           Unrealized gain / (loss) on revaluation of investments         1,5621         (1,003)           Classified as held for trading - net         1,41,40         154,732           Total non mark-up / interest income         2,553,010         2,355,967           Non mark-up / interest expenses         (18,934)         2,17           Keversal) / provision against off balance sheet obligations         (18,934)         2,17           (Reversal) / provision against other assets         (21,818)         (136,978)           Other charges         5,607,146         5,422,350           Total non mark-up / interest expenses         5,607,146         5,422,350           Total non mark-up / interest expenses         5,607,146         5,422,350           Total non mark-up / interest expenses         5,607,146         5,422,350           Extra ordinary / unusual items         16         1           Current         1,534,595         1,610,414           Deferred         1,501,888         1,327,084 <td>Non mark-up / interest income</td> <td></td> <td></td> <td></td>	Non mark-up / interest income			
Dividend income         87,829         138,969           Income from dealing in foreign currencies         378,189         302,964           Gain on sale of securities - net         721,016         782,020           Unrealized gain / (loss) on revaluation of investments classified as held for trading - net         5,621         (1,003)           Other income         144,140         154,732           Total non mark-up / interest income         2,553,010         2,355,967           Non mark-up / interest expenses         5,557,521         5,467,241           (Reversal) / provision against off balance sheet obligations (Reversal) / provision against other assets         (18,934)         217           (Reversal) / provision against other assets         (21,818)         (136,978)           Other charges         90,377         91,870           Total non mark-up / interest expenses         5,607,146         5,422,350           Extra ordinary / unusual items         4,290,143         3,793,775           Extra ordinary / unusual items         16         1,501,848         1,501,848           Current         (32,707)         (283,330)         1,501,888         1,327,084           Deferred         (32,707)         (283,330)         1,501,888         1,327,084           Profit after taxation			1 216 215	978 285
Note				
Gain on sale of securities - net         721,016         782,020           Unrealized gain / (loss) on revaluation of investments classified as held for trading - net         5,621         (1,003)           Other income         144,140         154,732           Total non mark-up / interest income         2,553,010         2,355,967           Non mark-up / interest expenses         9,897,289         9,216,125           Non mark-up / interest expenses         (18,934)         217           (Reversal) / provision against off balance sheet obligations         (18,934)         217           (Reversal) / provision against other assets         (21,818)         (136,978)           Other charges         90,377         91,870           Total non mark-up / interest expenses         5,607,146         5,422,350           Other charges         5,607,146         5,422,350           Extra ordinary / unusual items         2,007,143         3,793,775           Extra ordinary / unusual items         1         1,534,595         1,610,414           Deferred         (32,707)         (283,330)         2,783,295           Prior years         1,501,888         1,327,084           Profit after taxation         2,783,255         2,466,691           Diluted earnings per share         14				
Unrealized gain / (loss) on revaluation of investments classified as held for trading - net         1,003         (1,003)           Other income         144,140         154,732           Total non mark-up / interest income         2,553,010         2,355,967           Non mark-up / interest expenses         8,987,289         9,216,125           Non mark-up / interest expenses         15,557,521         5,467,241           (Reversal) / provision against off balance sheet obligations         (18,934)         217           (Reversal) / provision against other assets         (21,818)         (136,978)           Other charges         90,377         91,870           Ottal non mark-up / interest expenses         5,607,146         5,422,350           Total non mark-up / interest expenses         5,607,146         5,422,350           Extra ordinary / unusual items         1         2           Extra ordinary / unusual items         1         3,793,775           Extra ordinary / unusual items         1         1,534,595         1,610,414           Deferred         (32,707)         (283,330)           Prior years         1,501,888         1,327,084           Profit after taxation         2,788,255         2,466,691           Diluted earnings per share         14         1.74				
classified as held for trading - net Other income         5,621 144,140 154,732 154,732         (1,003) 154,732           Total non mark-up / interest income         2,553,010 2,355,967 9,897,289 9,216,125           Non mark-up / interest expenses           Administrative expenses         5,557,521 (18,934) 217 (18,934) 21			721,010	702,020
Other income         144,140         154,732           Total non mark-up / interest income         2,553,010         2,355,967           Non mark-up / interest expenses         9,897,289         9,216,125           Administrative expenseses         5,557,521         5,467,241           (Reversal) / provision against off balance sheet obligations         (18,934)         217           (Reversal) / provision against other assets         (21,818)         (136,978)           Other charges         90,377         91,870           Total non mark-up / interest expenses         5,607,146         5,422,350           Extra ordinary / unusual items         1         -           Extra ordinary / unusual items         1         -           Profit before taxation         16         -           Current         (32,707)         (283,330)           Deferred         (32,707)         (283,330)           Profit after taxation         1,501,888         1,327,084           Profit after taxation         2,788,255         2,466,691           Basic earnings per share         14         1.75         1.55           The annexed notes 1 to 19 and Annexure I form an integral part of this unconsolidated condensed interii financial			5 621	(1,003)
Total non mark-up / interest income         2,553,010 9,897,289 9,216,125           Non mark-up / interest expenses         Very 2,167,241 (1,89,34) 217 (1,89,34) (1,89,34) (1,89,34) (1,217 (1,818) (1,36,78) (1,818)	5			
Non mark-up / interest expenses         9,897,289         9,216,125           Administrative expenses         5,557,521         5,467,241           (Reversal) / provision against off balance sheet obligations         (18,934)         217           (Reversal) / provision against other assets         (21,818)         (136,978)           Other charges         90,377         91,870           Total non mark-up / interest expenses         5,607,146         5,422,350           Cotal non mark-up / unusual items         -         -           Extra ordinary / unusual items         -         -           Profit before taxation         16         -           Current         (32,707)         (283,330)           Prior years         1,501,888         1,327,084           Profit after taxation         1,501,888         1,327,084           Profit after taxation         2,788,255         2,466,691           Basic earnings per share         14         1.75         1.55           Diluted earnings per share         14         1.74         1.55				
Non mark-up / interest expenses         Administrative expenses       5,557,521       5,467,241         (Reversal) / provision against off balance sheet obligations       (18,934)       217         (Reversal) / provision against other assets       (21,818)       (136,978)         Other charges       90,377       91,870         Total non mark-up / interest expenses       5,607,146       5,422,350         Extra ordinary / unusual items           Extra ordinary / unusual items           Profit before taxation       16          Current       (32,707)       (283,330)         Prior years       1,501,888       1,327,084         Profit after taxation       1,501,888       1,327,084         Profit after taxation       2,788,255       2,466,691         Diluted earnings per share       14       1.75       1.55         Diluted earnings per share       14       1.74       1.55	Total non mark up / meerest meome			
(Reversal) / provision against off balance sheet obligations       (18,934)       217         (Reversal) / provision against other assets       (21,818)       (136,978)         Other charges       90,377       91,870         Total non mark-up / interest expenses       5,607,146       5,422,350         4,290,143       3,793,775         Extra ordinary / unusual items       4,290,143       3,793,775         Forfit before taxation       16       16         Current       1,534,595       1,610,414         Deferred       (32,707)       (283,330)         Prior years       1,501,888       1,327,084         Profit after taxation       2,788,255       2,466,691         Basic earnings per share       14       1.75       1.55         Diluted earnings per share       14       1.74       1.55         The annexed notes 1 to 19 and Annexure I form an integral part of this unconsolidated condensed interim Financial	Non mark-up / interest expenses		3,037,203	3,210,123
(Reversal) / provision against off balance sheet obligations       (18,934)       217         (Reversal) / provision against other assets       (21,818)       (136,978)         Other charges       90,377       91,870         Total non mark-up / interest expenses       5,607,146       5,422,350         4,290,143       3,793,775         Extra ordinary / unusual items       4,290,143       3,793,775         Forfit before taxation       16       16         Current       1,534,595       1,610,414         Deferred       (32,707)       (283,330)         Prior years       1,501,888       1,327,084         Profit after taxation       2,788,255       2,466,691         Basic earnings per share       14       1.75       1.55         Diluted earnings per share       14       1.74       1.55         The annexed notes 1 to 19 and Annexure I form an integral part of this unconsolidated condensed interim Financial				
(Reversal) / provision against other assets         (21,818)         (136,978)           Other charges         90,377         91,870           Total non mark-up / interest expenses         5,607,146         5,422,350           Extra ordinary / unusual items				
Other charges         90,377         91,870           Total non mark-up / interest expenses         5,607,146         5,422,350           Extra ordinary / unusual items         4,290,143         3,793,775           Profit before taxation         16			1 1 1	
Total non mark-up / interest expenses         5,607,146         5,422,350           Extra ordinary / unusual items         — • • • • • • • • • • • • • • • • • • •			1 ' '	
Extra ordinary / unusual items       4,290,143       3,793,775         Profit before taxation       16       -				
Extra ordinary / unusual items         − <t< td=""><td>lotal non mark-up / interest expenses</td><td></td><td></td><td></td></t<>	lotal non mark-up / interest expenses			
Profit before taxation         4,290,143         3,793,775           Taxation         16         1,534,595         1,610,414           Current         (32,707)         (283,330)           Prior years         1,501,888         1,327,084           Profit after taxation         2,788,255         2,466,691           Basic earnings per share         14         1.75         1.55           Diluted earnings per share         14         1.74         1.55			4,290,143	3,/93,//5
Taxation         16         1,534,595         1,610,414         (283,330)         (283,330)         1,270,884         1,327,084         2,788,255         2,466,691         2,788,255         2,466,691         1,550         1,55				-
Current Deferred Deferred Prior years         1,534,595 (32,707)         1,610,414 (283,330)           Profit after taxation         1,501,888 (2,788,255)         1,327,084 (2,466,691)           Basic earnings per share         14 1.75 (1.55)         1.55           Diluted earnings per share         14 1.74 (1.55)         1.55           The annexed notes 1 to 19 and Annexure I form an integral part of this unconsolidated condensed interim financial	Profit before taxation		4,290,143	3,/93,//5
Current Deferred Deferred Prior years         1,534,595 (32,707)         1,610,414 (283,330)           Profit after taxation         1,501,888 (2,788,255)         1,327,084 (2,466,691)           Basic earnings per share         14 1.75 (1.55)         1.55           Diluted earnings per share         14 1.74 (1.55)         1.55           The annexed notes 1 to 19 and Annexure I form an integral part of this unconsolidated condensed interim financial	Taxation	16		
Deferred Prior years         (32,707)         (283,330)           Profit after taxation         1,501,888         1,327,084           Profit after taxation         (Ruptable of this unconsolidated condensed interim financial part of this unconsolidated condensed in the part of this uncons		10	1.534.595	1.610.414
Prior years         1 / 1 / 1 / 1 / 1 / 1 / 1 / 1 / 1 / 1 /			1 '. ' . 1	
Profit after taxation         1,501,888 2,788,255         1,327,084 2,768,691           Residual containings per share         14         1.75         1.55           Diluted earnings per share         14         1.74         1.55           The annexed notes 1 to 19 and Annexure I form an integral part of this unconsolidated condensed interim financial			(32,707)	(203,330)
Profit after taxation $2,788,255$ $2,466,691$ (Rubertaxation)Basic earnings per share14 $1.75$ $1.55$ Diluted earnings per share14 $1.74$ $1.55$ The annexed notes 1 to 19 and Annexure I form an integral part of this unconsolidated condensed interim financial	Thoi years		1 501 888	1 327 084
Basic earnings per share 14 1.75 1.55  Diluted earnings per share 15 19 and Annexure I form an integral part of this unconsolidated condensed interim financial	Profit after taxation			
Basic earnings per share     14     1.75     1.55       Diluted earnings per share     14     1.74     1.55       The annexed notes 1 to 19 and Annexure I form an integral part of this unconsolidated condensed interim financial	Tront ditter tuxution		2,700,233	2,400,031
Basic earnings per share     14     1.75     1.55       Diluted earnings per share     14     1.74     1.55       The annexed notes 1 to 19 and Annexure I form an integral part of this unconsolidated condensed interim financial			(Rur	oees)
Diluted earnings per share 14 1.74 1.55  The annexed notes 1 to 19 and Annexure I form an integral part of this unconsolidated condensed interim financial	Rasic parnings per share	14	, ,	•
The annexed notes 1 to 19 and Annexure I form an integral part of this unconsolidated condensed interim financial	busic curmings per snare	177	1./ )	
	Diluted earnings per share	14	1.74	1.55
		olidated	 I condensed interir	n financial

Director

Director

## Unconsolidated Condensed Interim Statement Of Comprehensive Income (Un-audited) for the Three Months Period Ended March 31, 2017

	Three months period ended March 31, 2017	Three months period ended March 31, 2016
	(Rupees	in '000)
Profit after taxation	2,788,255	2,466,691
Other comprehensive income		
Items that are or may be reclassified subsequently to profit and loss account		
Exchange differences on translation of net investment in foreign branches	(28,176)	6,984
Comprehensive income - transferred to unconsolidated condensed interim statement of changes in equity	2,760,079	2,473,675
Components of comprehensive income not reflected in equity		
Items that are or may be reclassified subsequently to profit and loss account		
(Deficit) $\!\!\!/$ surplus on revaluation of available for sale securities - net of tax Related deferred tax liability	(1,037,716) 360,264 (677,452)	1,345,851 (471,048) 874,803

The annexed notes  $1\,\mathrm{to}\ 19$  and Annexure I form an integral part of this unconsolidated condensed interim financial information.

Chief Executive Officer	Director	Director	Director

Chief Executive Officer

# Unconsolidated Condensed Interim Cash Flow Statement (Un-audited) for the Three Months Period Ended March 31, 2017

N	lote	Three months period ended March 31, 2017	Three months period ended March 31, 2016
CASH FLOWS FROM OPERATING ACTIVITIES		(Rupees	in '000)
Profit before taxation Less: Dividend income		4,290,143 (87,829) 4,202,314	3,793,775 (138,969) 3,654,806
Adjustments Depreciation Amortisation (Reversal) / provision against loans and advances - net (Reversal) / provision for diminution in value of investments - net (Reversal) / provision against off-balance sheet obligations (Reversal) / provision against other assets Unrealized (gain) / loss on revaluation of investments classified as held for trading - net Bad debts written-off directly		444,894 101,768 (78,542) (3,896) (18,934) (21,818)	421,415 76,666 228,631 11,563 217 (136,978) 1,003
Gain on sale of operating fixed assets - net Charge for defined benefit plan		(2,852) 66,000 480,999 4,683,313	(2,270) 66,716 666,963 4,321,769
(Increase) / decrease in operating assets Lendings to financial institutions Held for trading securities Advances Other assets (excluding tax recoverable and dividend receivable)		(7,999,563) (7,344,017) 1,270,014 1,516,950 (12,556,616)	5,317,895 (6,191,772) 10,448,886 7,041,826 16,616,835
Increase / (decrease) in operating liabilities Bills payable Borrowings Deposits and other accounts Other liabilities		(866,028) 26,225,828 (40,729,662) 430,762 (14,939,100) (22,812,403)	1,589,395 (29,333,221) (16,830,164) (803,541) (45,377,531) (24,438,927)
Gratuity paid Income tax paid Net cash (used in) / generated from operating activities		(1,056,050) (23,868,453)	(1,102,604) (25,541,531)
CASH FLOWS FROM INVESTING ACTIVITIES  Net investments in available for sale securities  Net investments in held to maturity securities  Net investments in associated companies  Dividend income received  Investment in operating fixed assets  Proceeds from sale of operating fixed assets  Net cash generated from / (used in) investing activities		9,055,771 1,510,955 - 75,792 (629,325) 56,228 10,069,421	5,724,705 (10,066,441) - 32,198 (767,448) 2,371 (5,074,615)
CASH FLOWS FROM FINANCING ACTIVITIES  Redemption of Sub-oridnated loans Dividend Paid		(1,000)	(1,000)
Net cash generated (used in) / from financing activities Exchange difference on translation on the net investments in foreign branche Decrease in cash and cash equivalents Cash and cash equivalents at beginning of the period Effects of exchange rate changes on cash and cash equivalents	es	(1,000) (28,176) (13,828,208) (88,774,527 (23,430)	(1,000) 6,984 (30,610,162) 93,351,641 244,080
Cash and cash equivalents at end of the period	15	88,751,097 74,922,889	93,595,721 62,985,559
The annexed notes 1 to 19 and Annexure I form an integral part of this uncon information.	ısolidat	ed condensed inter	rim financial

Director

Director

Director

# Unconsolidated Condensed Interim Statement Of Changes In Equity (Un-audited) for the Three Months Period Ended March 31, 2017

		C	apital Reserve	!s	Revenu	e Reserve	
	Share capital	Share premium	Statutory reserve*	Exchange translation reserve	Employee share option compensation reserve	Unappropriated profit	Total
				(Rupees in '00	0)		
Balance as at January 1, 2016 Changes in equity for three months period ended March 31, 2016 Total comprehensive income	15,898,062	4,329,648	8,140,904	1,572,966	120,602	12,362,596	42,424,778
Profit after tax	-	-	-	-	-	2,466,691	2,466,69
Other comprehensive income							
Exchange difference on translation of net investment in foreign branches	-	-	_	6,984	_		6,98
	-	-	-	6,984	-	2,466,691	2,473,67
ransfer to statutory reserve	-	-	493,338	-	_	(493,338)	
ransfer from surplus on revaluation of fixed assets - net of tax  Fransactions with owners, recorded directly in equity	-	-	-	-	-	8,055	8,05
Final cash dividend for the year ended December 31, 2015 (a) 10% Amortisation of deferred employee compensation expense	-	-	-	-	26,805	(1,589,806)	(1,589,806 26,80
Balance as at March 31, 2016	15.898.062	4.329.648	8.634.242	1.579.950	147,407	12.754.198	43,343,50
Changes in equity for nine months period ended December 31, 2016 Total comprehensive income	15/050/002	1,525,010	0,03 1,2 12	1,5, 5,550	111,101	12,7 3 1,13 0	13/3 13/30
Profit after tax	-	-	-	-	-	5,433,217	5,433,21
Other comprehensive income				4.070			4.07
Exchange difference on translation of net investment in foreign branches Remeasurement of defined benefit plans		[		4,0/0	]	309,314	309,31
Related tax charge		] [	<u>-</u>		]	(108,260)	(108,260
	-			4,070	-	5,634,271	5,638,34
Fransfer to statutory reserve	_	_	1,086,644	-	_	(1,086,644)	
Transfer from surplus on revaluation of fixed assets - net of tax	-	-	-	-	-	35,633	35,63
Fransactions with owners, recorded directly in equity Share capital issued during the period	54,014	30,881					84,89
Recognition of fair value of share based payments on grant date	34,014	30,001	-	-	132.026		132,02
Jnamortised portion of deferred employee compensation expense	_	_	_	_	(49,216)	_	(49,21)
Fransfer to Share Premium on issuance of shares					(,,		(,
under Stock Option Scheme		56,597			(56,597)		
Balance as at December 31, 2016	15,952,076	4,417,126	9,720,886	1,584,020	173,620	17,337,458	49,185,18
Changes in equity for three months period ended March 31, 2017 Total comprehensive income						,	
Profit after tax	-	-	-	-	-	2,788,255	2,788,25
Other comprehensive income				(20.176)			/20.17/
Exchange difference on translation of net investment in foreign branches	-			(28,176)	-	2,788,255	2,760,07
ransfer to statutory reserve	-	_	557,651	-	-	(557,651)	
ransfer from surplus on revaluation of fixed assets - net of tax	-	-	-	-	-	7,991	7,99
ransactions with owners, recorded directly in equity							
Amortisation of deferred employee compensation expense	-				30,899	-	30,89
Balance as at March 31, 2017	15,952,076	4,417,126	10,278,537	1,555,844	204,519	19,576,053	51,984,15

<sup>\*</sup> This represents reserve created under section 21(i) (a) of the Banking Companies Ordinance, 1962.

The annexed notes 1 to 19 and Annexure I form an integral part of this unconsolidated condensed interim financial information.

Chief Executive Officer	Director	Director	Director

# Notes To And Forming Part of the Unconsolidated Condensed Interim Financial Information (Un-audited) for the Three Months Period Ended March 31, 2017

#### 1 STATUS AND NATURE OF BUSINESS

Bank Alfalah Limited (the Bank) is a banking company incorporated in Pakistan on June 21, 1992 as a public limited company under the Companies Ordinance, 1984. It commenced its banking operations on November 1, 1992. The Bank's registered office is located at B. A. Building, I. I. Chundrigar Road, Karachi and is listed on the Pakistan Stock Exchange (formerly Karachi, Lahore and Islamabad Stock Exchanges). The Bank is engaged in banking services as described in the Banking Companies Ordinance, 1962 and is operating through 476 conventional banking branches including 18 sub branches (2016: 475 branches including 18 sub branches), 10 overseas branches (2016: 10 branches), 153 Islamic banking branches (2016: 153 branches) and 1 offshore banking unit (2016: 1 unit).

JCR-VIS has assigned a long term credit rating of AA+ [Double A plus] and a short term credit rating of A1+ [A one plus] as at February 2017 with a stable outlook to the Bank.

PACRA has also assigned a long term credit rating of AA [Double A] and a short term credit rating of A1+ [A one plus] to the Bank as at June 2016 with a positive outlook (2015: AA [Double A] for long term and A1+ [A one plus] for short term with a stable outlook).

#### 2 BASIS OF PRESENTATION

- 2.1 The unconsolidated condensed interm financial information represents separate financial information of Bank Alfalah Limited in which investments in subsidiaries and associates are accounted on the basis of direct equity interest rather than on the basis of reported results.
- 2.2 In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan has issued various circulars from time to time. Permissible form of trade-related modes of financing includes purchase of goods by banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in this unconsolidated condensed interm financial information as such, but are restricted to the amount of facility actually utilised and the appropriate portion of mark-up thereon. The Islamic Banking branches of the Bank have complied with the requirements set out under the Islamic Financial Accounting Standards issued by the Institute of Chartered Accountants of Pakistan and notified under the provisions of the Companies Ordinance, 1984.
- 2.3 Key financial figures of the Islamic Banking branches are disclosed in Annexure I to this unconsolidated condensed interim financial information.
- 2.4 The disclosures made in this unconsolidated condensed interim financial information have been limited based on the format prescribed by the State Bank of Pakistan through BSD Circular Letter No. 2 dated May 12, 2004 and the requirements of International Accounting Standard 34, "Interim Financial Reporting". They do not include all of the information required for the full annual financial statements and this unconsolidated condensed interim financial information should be read in conjunction with the financial statements of the Bank for the year ended December 31, 2016.

#### 3 STATEMENT OF COMPLIANCE

3.1 This unconsolidated condensed interim financial information has been prepared in accordance with the requirements of International Accounting Standard 34 "Interim Financial Reporting", the provisions of Companies Ordinance, 1984, Banking Companies Ordinance, 1962 and the directives issued by the Securities and Exchange Commission of Pakistan (SECP) and the State Bank of Pakistan (SBP). In case where requirements differ, provisions of the Companies Ordinance, 1984, Banking Companies Ordinance, 1962 and the said directives have been followed.

#### 4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies and the methods of computation adopted in the preparation of this unconsolidated condensed interim financial information are same as those applied in the preparation of the financial statements of the Bank for the year ended December 31, 2016.

#### 5 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The basis and methods used for critical accounting estimates and judgements adopted in this unconsolidated condensed interim financial information are same as those applied in the preparation of the annual financial statements of the Bank for the year ended December 31, 2016.

#### 6 FINANCIAL RISK MANAGEMENT

The Bank's Financial Risk Management objectives and policies are consistent with those disclosed in the annual financial statements for the year ended December 31, 2016.

7	LENDINGS TO FINANCIAL INSTITUTIONS	Note	March 31, 2017 (Un-audited) (Rupees ir	December 31, 2016 (Audited) 1 '000)
		7.1	4,141,903	5,306,590
	Call money lendings	7.2	24,241,676	24,497,227
	Bai Muajjal	7.3	8,600,326	345,212
	Repurchase agreement lendings		36,983,905	30,149,029

- 7.1 These represent lendings to financial institutions at interest rates ranging from 3.00% to 9.00% per annum (December 2016: 0.25% to 9.00% per annum) having maturities upto July 2017 (December 2016: March 2017).
- 7.2 This represents Bai Muajjal agreements entered into with State Bank of Pakistan (SBP) / other commercial banks, whereby the Bank sold Sukuks having carrying value of Rs. 24,242 million on deferred payment basis. The rates of return range from 5.60% to 5.76% per annum (December 2016: 5.62% to 5.97% per annum), and these are due to mature by September 2017 (December 2016: June 2017).
- 7.3 These represent short term lending to financial institutions against investement securities. These carry markup rates ranging from 5.80% to 6.15% per annum (December 2016: 6.15% per annum) with maturities upto May 2017 (December 2016: January 2017).

#### 8 INVESTMENTS - NET

Investments by types		March 3	1, 2017 (Un-a	uaitea)	Decemb	er 31, 2016 (A	uaitea)
, ,,	Note	Held by Bank	Given as collateral	Total	Held by Bank	Given as collateral	Total
				····· (Rupees	in '000)		
Held for trading securities							
Market Treasury Bills		18,473,476	-	18,473,476	14,120,130	-	14,120,1
Pakistan Investment Bonds		1,699,196		1,699,196	20,207	-	20,2
Overseas Bonds		29,488	1,980,902	2,010,390	549,615	-	549,
Fully paid up ordinary shares/ units - Listed		591,792 20,793,952	1,980,902	591,792 22,774,854	740,776 15,430,728		740,7 15,430,7
Available for sale securities		20,793,932	1,300,302	22,774,034	13,430,720	-	13,430,
Market Treasury Bills		30,712,023	2,043,761	32,755,784	38,584,821		38,584,
Pakistan Investment Bonds		49,347,125	150,833,283	200,180,408	78,936,759	128,150,711	207,087,4
Fully paid up ordinary shares / units - Listed		7,069,894	-	7,069,894	6,223,937	-	6,223,
Fully paid up ordinary shares - Unlisted		82,055	-	82,055	82,056	-	82,
Term Finance Certificates		514,484	-	514,484	514,483	-	514,-
Preference Shares - Listed		108,835	-	108,835	108,835	-	108,
Preference Shares - Unlisted		25,000	-	25,000	25,000	-	25,0
Redeemable Participating Certificates		1,022,053	-	1,022,053	501,938	-	501,
Pakistan Euro Bonds		2,697,140	-	2,697,140	2,688,770	-	2,688,
Overseas Bonds		7,421,446	6,741,460	14,162,906	7,819,677	4,839,993	12,659,
Sukuk Bonds		40,715,567	3,774,415	44,489,982	38,663,395	5,023,937	43,687,
Hald to maturity appreciates		139,715,622	163,392,919	303,108,541	174,149,671	138,014,641	312,164
Held to maturity securities Market Treasury Bills		321,487		321,487	1,995,857		1,995,
Pakistan Investment Bonds		31,929,727		31,929,727	31,793,773	]	31,793
Term Finance Certificates		524,266		524,266	524,266	_	524,
Pakistan Euro Bonds		707,722	-	707,722	706,255		706,
Commercial Papers		261,140	-	261,140	661,557	-	661,
Overseas Bonds		10,380,183	1,038,891	11,419,074	9,714,052	1,036,079	10,750
Sukuk Bonds		3,604,741	-	3,604,741	3,847,273	-	3,847,
		47,729,266	1,038,891	48,768,157	49,243,033	1,036,079	50,279
Subsidiaries							
Alfalah Securities (Private) Limited		1,126,000	-	1,126,000	1,126,000	-	1,126,0
Alfalah GHP Investment Management Limited		130,493	-	130,493	130,493	-	130,
Alfalah GHP Cash Fund		525,474	-	525,474	525,474	_	525,
		1,781,967	=	1,781,967	1,781,967	=	1,781,
Associates							
Alfalah Insurance Limited		68,990	-	68,990	68,990	-	68,9
Sapphire Wind Power Company Limited		978,123	-	978,123	978,123	-	978
Alfalah GHP Money Market Fund		55,153	-	55,153	55,153	-	55
Alfalah GHP Income Multiplier Fund		250,000	-	250,000	250,000	-	250,0
Alfalah GHP Sovereign Fund Alfalah GHP Islamic Stock Fund		200,000 250,000	-	200,000 250,000	200,000 250,000	-	200,0 250,0
Alfalan GHP ISlamic Stock Fund		1,802,266		1,802,266	1,802,266	_	1,802,
Investments at cost		211,823,073	166,412,712	378,235,785	242,407,665	139,050,720	381,458,
Provision for diminution in value of investments	8.2	(2,075,885)		(2,075,885)	(2,079,781)		(2,079,
Investments (net of provisions)	0.2	209,747,188	166,412,712	376,159,900	240,327,884	139,050,720	379,378,
Surplus / (deficit) on revaluation of							
held for trading securities - net		(13,810)	19,431	5,621	109	_	
Surplus / (deficit) on revaluation of		(40,040)	13, 131	5,521	100		
available for sale securities-net		8,402,611	281,987	8,684,598	7,636,113	2,077,811	9,713,
Total investments		218,135,989	166,714,130	384,850,119	247,964,106	141,128,531	389,092,
		718 135 989	ibb /14 13()	384 85U H9	747 9h4 IUh	141.128.531	389.092.

8.2 Particulars of provision for diminution in value of investments - net

Opening balance Charge for the period / year Reversals during the period / year Provision written off / (adjusted) during the period / year Closing balance

2,079,781	6,345,811
-	100,766
(3,896)	-
(3,896)	100,766
-	(4,366,796)
2,075,885	2,079,781

2017

2016 (Un-audited) (Audited) (Rupees in '000)

8.3	Particulars of provision for diminution in value of investments by type and segment	Note	March 31, 2017 (Un-audited)	December 31, 2016 (Audited) s in '000)
0.5	, , , , , , , , , , , , , , , , , , , ,		(Kupee	3 111 000)
	Available for sale securities Listed companies / mutual funds - Fully paid up ordinary shares / units - First Dawood Investment Bank Limited		15,000	15,000
	- Preference shares - Agritech Limited		108,835	108,835
	Unlisted companies  - Fully paid up ordinary shares of Rs. 10 each  - Pakistan Export Finance Guarantee Agency Limited  - Al-Hamra Avenue (Private) Limited  - Pakistan Mobile Communications Limited (Related party)		5,725 50,000 3,936	5,725 50,000 3,936
	Unlisted securities  - Term finance certificates / sukuks  - Azgard Nine Limited  - Security Leasing Corporation Limited I  - Security Leasing Corporation Limited II  - New Allied Electronics  - Fauji Akbar Portia Marine Terminals Limited  - Quetta Textile Mills Limited		76,220 6,418 23,105 2,185 161,407 72,619	76,220 6,418 23,105 2,185 161,407 72,619
	- Preference shares - Trust Investment Bank Limited		25,000	25,000
	Held to maturity securities Unlisted securities - Term finance certificates / sukuk bonds - Agritech Limited - BRR Guardian Modaraba - Security Leasing Corporation Limited - Sitara Peroxide (Private) Limited - Zulekha Textile Mills		499,586 32,281 29,245 113,643 24,680	499,586 36,177 29,245 113,643 24,680
	Investment in subsidiaries			
	Unlisted company - Fully paid up ordinary shares of Rs. 10 each - Alfalah Securities (Private) Limited		826,000	826,000
9	ADVANCES - NET			2/0.0/.01
	Loans, cash credits, running finances etc. In Pakistan Outside Pakistan		302,339,135 13,937,792 316,276,927	309,121,955 13,181,132 322,303,087
	Net investment in finance lease In Pakistan Outside Pakistan		4,242,105 - 4,242,105	4,181,047 4,181,047
	Islamic financing and related assets (gross)	9.1	65,446,120	57,908,118
	Bills discounted and purchased (excluding market treasury bills) Payable in Pakistan Payable outside Pakistan		3,826,412 4,692,664 8,519,076 394,484,228	5,033,339 6,437,718 11,471,057 395,863,309
	Provision against advances Specific provision against non-performing advances General provision against advances	9.3 9.3	(16,188,525) (766,826) (16,955,351)	(16,366,993) (775,967) (17,142,960)
			377,528,877	378,720,349

- 9.1 This represents financing and related assets placed under shariah permisible modes and presented in Annexure I to this unconsolidated condensed interim financial information.
- 9.2 Advances include Rs. 18,326 million (December 31, 2016: Rs. 19,019 million) which have been placed under non-performing status as detailed below:

March 31, 2017 (Un-audited)

	Cla	ssified Adva	nces	Pro	vision Requi	red	ı	Provision Hel	d
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
				(R	lupees in '00	0)			
Category of classification									
Other Assets Especially Mentioned									
(Agri Financing)	95,093	-	95,093	1,150	-	1,150	1,150	-	1,150
Substandard	2,116,224	-	2,116,224	552,967	-	552,967	552,967	-	552,967
Doubtful	1,705,935	-	1,705,935	1,433,490	-	1,433,490	1,433,490	-	1,433,490
Loss	14,106,572	301,829	14,408,401	13,967,755	233,163	14,200,918	13,967,755	233,163	14,200,918
	18,023,824	301,829	18,325,653	15,955,362	233,163	16,188,525	15,955,362	233,163	16,188,525

#### December 31, 2016 (Audited)

	Cla	ssified Adva	nces	Pro	ovision Requi	red	F	Provision Hel	d
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
				(R	Rupees in '00	0)			
Category of classification									
Other Assets Especially Mentioned									
(Agri Financing)	149,224	-	149,224	4,318	-	4,318	4,318	-	4,318
Substandard	2,336,995	-	2,336,995	577,634	-	577,634	577,634	-	577,634
Doubtfu <b>l</b>	1,990,208	-	1,990,208	1,483,906	-	1,483,906	1,483,906	-	1,483,906
Loss	14,223,167	318,921	14,542,088	14,061,997	239,138	14,301,135	14,061,997	239,138	14,301,135
	18,699,594	318,921	19,018,515	16,127,855	239,138	16,366,993	16,127,855	239,138	16,366,993

#### 9.3 Particulars of provisions against advances

	March 3	l, 2017 (Unau	ıdited)	Decembe	r 31, 2016 ( <i>A</i>	Audited)
	Specific	General	Total	Specific	General	Total
			(Rupees	in '000)		
	16,366,993	775,967	17,142,960	15,452,555	739,904	16,192,459
nt and other movements	(3,152)	(1,683)	(4,835)	347	(1,135)	(788)
year during the period / year	538,652 (609,736) (71,084)	29,984 (37,442) (7,458)	568,636 (647,178) (78,542)	3,408,125 (2,362,817) 1,045,308	157,643 (120,445) 37,198	3,565,768 (2,483,262) 1,082,506
off	(104,232)	-	(104,232)	(131,217)	-	(131,217)
	16,188,525	766,826	16,955,351	16,366,993	775,967	17,142,960

- 9.3.1 The additional profit arising from availing the forced sales value (FSV) benefit net of tax at March 31, 2017 which is not available for distribution as either cash or stock dividend to shareholders and bonus to employees amounted to Rs. 45.472 million (December 31, 2016: Rs. 95.817 million).
- 9.3.2 General provision against consumer loans represents provision maintained at an amount equal to 1.5% of the fully secured performing portfolio and 5% of the unsecured performing portfolio as required by the Prudential Regulations issued by the State Bank of Pakistan. General reserve of at least equivalent to 1% of the secured and performing SE portfolio and 2% of the unsecured and performing SE portfolio is also maintained as required under Prudential Regulations for Small and Medium Enterprise Financing.

10	OPERATING FIXED ASSETS	Note	March 31, 2017 (Un-audited) (Rupee	December 31, 2016 (Audited) s in '000)
	Capital work-in-progress Property and equipment Intangible assets		943,522 16,064,504 1,170,271 18,178,297	775,408 16,098,712 1,259,147 18,133,267
10.1	Additions to operating fixed assets		March 31, 2017 (UnA	s period ended March 31, 2016 audited) s in '000)
	Office premises Leasehold improvements Office equipments Furniture and fixtures Vehicles		29,393 91,857 331,533 1,090 13,257	269,841 37,602 279,810 12,804 15,542
10.2	Additions to intangibles Computer software		12,982	103,013
10.3	Disposals of operating fixed assets			
	Office premises Leasehold improvements Office equipments Furniture and fixtures Vehicles		50,159 1,633 28,391 4,374 10,205	10 37,916 1,915 5,866
11	BORROWINGS Secured		March 31, 2017 (Un-audited) (Rupee	December 31, 2016 (Audited) es in '000)
	Borrowings from State Bank of Pakistan under ERF / LTF - EOP Repurchase agreement borrowings Borrowings from other central banks Bai Muajjal	11.1 11.2	22,141,431 144,683,250 224,497 18,932,720 185,981,898	21,668,916 136,763,030 198,418 - 158,630,364
	<b>Unsecured</b> Call borrowings Bai Muajjal	11.3 11.4	16,486,164 2,068,801 18,554,965	13,461,835 6,218,836 19,680,671
			204,536,863	178,311,035

- 11.1 This represents repurchase agreement borrowing from SBP and other banks at the rate of 1.05% and 5.85% per annum respectively (December 2016: 1.10% and 5.95% per annum) having maturities upto May 2017 (December 2016: February 2017).
- 11.2 This represents borrowings from financial institutions at mark-up rates ranging from 5.73% to 5.79% per annum (December 2016: Nil) having maturities upto February 2018 (December 2016: Nil).
- 11.3 This represents borrowings from financial institutions at mark-up rates ranging from 0.55% to 5.85% per annum (December 2016: 0.55% to 5.80% per annum) having maturities upto June 2017 (December 2016: March 2017).
- 11.4 This represents borrowings from financial institutions at mark-up rates ranging from 5.60% to 5.70% per annum (December 2016: 5.60% to 5.70% per annum) having maturities upto May 2017 (December 2016: May 2017).

12	DEPOSITS AND OTHER ACCOUNTS	March 31, 2017 (Un-audited) (Rupee:	December 31, 2016 (Audited) s in '000)
	Customers Fixed deposits Savings deposits Current accounts - non-remunerative Others	75,530,650 218,483,141 274,618,476 6,493,409 575,125,676	94,268,250 229,010,684 283,711,087 4,721,828 611,711,849
	Financial institutions Remunerative deposits Non-remunerative deposits	20,669,904 4,419,012 25,088,916 600,214,592	27,435,848 1,796,557 29,232,405 640,944,254
13	CONTINGENCIES AND COMMITMENTS	March 31, 2017 (Un-audited)	December 31, 2016 (Audited)
13.1	Direct credit substitutes	(Rupee:	s in '000)
	<ul> <li>i) Government</li> <li>ii) Banking companies and other financial institutions</li> <li>iii) Others</li> </ul>	1,401,442 - 40,579 1,442,021	1,632,063 - 53,167 1,685,230
13.2	Transaction - related contingent liabilities		
	<ul><li>i) Government</li><li>ii) Banking companies and other financial institutions</li><li>iii) Others</li></ul>	33,239,542 771,810 9,905,149	32,243,564 544,762 11,725,088
13.3	Trade - related contingent liabilities	43,916,501	44,513,414
	Letters of credit	77,553,693	73,061,529
	Acceptances	10,397,578	12,188,691
13.4	Other contingencies		
	Claims against the Bank not acknowledged as debts	17,506,560	13,847,649
	These mainly represents counter claims filed by the borrowers for restrict assets (such as hypothecated / mortgaged / pledged assets kept as secur cases filed by Ex. employees of the Bank for damages sustained by them from the Bank's employment. Based on legal advice and / or internal assess that the matters will be decided in Bank's favour and the possibility of an remote and accordingly no provision has been made in this unconsolidatinformation.	rity), damage to consequent to sment, managem ny outcome aga	reputation and the termination ent is confident inst the Bank is
12.5	Commitments in respect of forward lendings	March 31, 2017 (Un-audited) (Rupe	December 31, 2016 (Audited) es in '000)
13.3	Commitments in respect of forward lendings Commitments to extend credit Commitments in respect of investments	19,021,040 3,082,006	28,450,269 3,596,186
13.6	Commitments in respect of forward exchange contracts Purchase Sale	73,383,660 53,702,756	53,992,848 41,084,440

265,473

336,774

13.7 Commitments for the acquisition of fixed asset

13.8	Commitments in respect of repo transactions	March 31, 2017 (Un-audited) (Rupees i	December 31, 2016 (Audited) 1 '000)
	Repurchase Resale	144,846,287 8,607,690	<u>136,912,078</u> <u>349,222</u>
13.9	Other commitments		
	Interest rate swaps Futures Donations	7,643,647 6,674,096 22,000	7,622,307 - 22,000
13.10	Contingency for tax payable (note 16)		
14	EARNINGS PER SHARE	March 31, 2017 (Un-auc	
14.1	BASIC EARNINGS PER SHARE	(Rupees i	1 000)
	Profit after taxation for the period	2,788,255	2,466,691
		(Number of sha	res in thousand)
	Weighted average number of ordinary shares	1,595,208	1,591,809
	Basic earnings per share	(Ru 1.75	npees) 1.55
14.2	DILUTED EARNINGS PER SHARE	(Rupee	s in '000)
	Profit after taxation for the period	2,788,255	2,466,691
	Weighted average number of ordinary shares	(Number of sha 1,605,612	res in thousand) 1,591,809
	weighted average number of ordinary shares		
	Diluted earnings per share	1.74	1.55
15	CASH AND CASH EQUIVALENTS	March 31, 2017 (Un-audited) (Rupee	December 31, 2016 (Audited) s in '000)
	Cash and balances with treasury banks Balances with other banks Call money lendings	63,407,058 7,373,928 4,141,903 74,922,889	74,071,384 9,373,123 5,306,590 88,751,097

#### 16 TAXATION

The income tax assessments of the Bank have been finalized upto and including tax year 2016. Matters of disagreement exist between the Bank and tax authorities for various assessment years and are pending with the Commissioner of Inland Revenue (Appeals), Appellate Tribunal Inland Revenue (ATIR), High Court of Sindh and Supreme Court of Pakistan. These issues mainly relate to addition of mark up in suspense to income, taxability of profit on government securities, bad debts written off and disallowances relating to profit and loss expenses.

In respect of tax years 2008, 2011, 2015 and 2016, the tax authorities have raised certain issues including default in payment of WWF, dividend income from mutual funds not being taken under income from business, disallowance of Leasehold improvements resulting in additional demand of Rs.503.487 million. As a result of appeal filed before Commissioner Appeals against these issues, relief has been provided for tax amount of Rs.60.032 million whereas appeal effect orders are pending. The management's appeals on certain issues are pending before Commissioner Appeals. The management is confident that these matters will be decided in favour of the Bank and consequently has not made any provision in respect of these amounts.

The Bank has received amended assessment orders for Tax Years from 2010 to 2013 wherein Tax Authorities have disallowed depreciation on Ijara Assets considering it Finance Lease and raised a tax demand of Rs.990.423 million. As a result of appeal filed before Commissioner Appeal, relief is provided to the Bank. Accordingly tax amount is reduced to Rs.96.160 million. The Bank has filed appeal before Appellate Tribunal. During the year, Bank has received another amended assessment order for Tax Year 2014 wherein a tax demand of Rs.34.375 million is raised on this matter. The Bank has not made any provision against these orders and the management is of the view that the matter will be settled in Bank's favour through appellate process.

In respect of monitoring of withholding taxes, the Bank has received various orders from tax authorities. The Bank has not made provision amounting to Rs.433.377 million against tax demand for tax years 2009, 2011, 2015 and 2016. The Bank intends to obtain relief through rectification orders. The management is of the view that the matter will be settled in Bank's favour.

The Bank has received an order from a provincial tax authority wherein tax authority has disallowed certain exemptions of sales tax on banking services and demanded sales tax and penalty amounting to Rs.97.560 million (excluding default surcharge) for the period from July 2011 to June 2014. Bank's appeal against this order is currently pending before Commissioner Appeals. The Bank has not made any provision against this order and the management is of the view that the matter will be settled in Bank's favour through appellate process.

#### 17 RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions and include major shareholders, subsidiary company, associated companies with or without common directors, retirement benefit funds and directors and key management personnel and their close family members.

Banking transactions with the related parties are executed substantially on the same terms, including markup rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties and do not involve more than a normal risk.

Contributions to and accruals in respect of staff retirements and other benefit plans are made in accordance with the actuarial valuations / terms of the contribution plan. Remuneration to executives is determined in accordance with the terms of their appointment.

#### 17.1 Details of transactions with the related parties and balances with them as at period end are as follows:

		Marci	n 31, 2017 (Un-au	dited)	
	Directors	Key Management Personnel	Group / Associated Companies / Others	Subsidiaries / Associates	Total
			(Rupees in '000)		
Deposits					
Balance at beginning of the period	10,201	164,506	8,688,564	1,121,889	9,985,160
Placements during the period	146,101	295,834	27,909,380	14,008,978	42,360,293
Withdrawals / adjustments during the period Balance at end of the period	(147,363)		(29,705,150) 6,892,794	(13,751,526) 1,379,341	(43,923,114) 8,422,339
Advances	:				
Delegate at her trades of the protect	70 120	251 225	0.040.330		0 470 701
Balance at beginning of the period Disbursements / adjustments during the period	79,130	351,335 55,444	8,040,236 1,963,458	-	8,470,701 2,018,902
Repayments / adjustments during the period	(4,935		(2,134,398)	-	(2,179,751)
Balance at end of the period	74,195	366,361	7,869,296	-	8,309,852
Provision held against advances		-	1,543,054	-	1,543,054
Investments					
Balance at beginning of the period	-	-	2,027,290	3,584,233	5,611,523
Investments during the period	-	-	(255.055)	-	(255.055)
Redemption / adjustments during the period Balance at end of the period		-	(255,055) 1,772,235	3,584,233	(255,055) 5,356,468
Provision held against investments		-	53,936	826,000	879,936
Call borrowings / Repo					
Balance at beginning of the period	-	-	-	-	-
Borrowings during the period	-	-	2,200,000	-	2,200,000
Repayments during the period		-	(2,200,000)		(2,200,000)
Balance at end of the period		-	-	-	-
Call lendings / Reverse repo					
Balance at beginning of the period	-	-	-	-	-
Placements during the period	-	-	21,600,000	-	21,600,000
Withdrawals during the period		-	(21,600,000)	-	(21,600,000)
Balance at end of the period		-		-	

17.2

17.3

17.4

17.5

operating fixed assets

Revenue from Alfalah GHP Investment Management Limited against sale of units

		Dece	mber 31, 2016 (Au	idited)	
	Directors	Key Management Personnel	Group / Associated Companies / Others	Subsidiaries / Associates	Total
Deposits			(Rupees in '000)		
Balance at beginning of the year	14,825	120,281	6,095,049	402,093	6,632,248
Placements during the year	306,363		117,678,110	47,045,141	166,287,526
Withdrawals / adjustments during the year Balance at end of the year	(310,987)		(115,084,595) 8,688,564	(46,325,345) 1,121,889	(162,934,614 9,985,160
Advances	10,201	104,500	0,000,304	1,121,003	3,303,100
Balance at beginning of the year	89,000	328,280	6,339,450		6,756,730
Disbursements during the year		287,570	22,062,374	-	22,349,944
Repayments / adjustments during the year	(9,870)		(20,361,588)	-	(20,635,973
Balance at end of the year	79,130	351,335	8,040,236	-	8,470,701
Provision held against advances			1,543,054		1,543,054
Investments			1,343,034		1,3-13,03-1
Balance at beginning of the year			4,716,796	4,466,152	9,182,948
Investments during the year	-	= -	1,977,290	258,481	2,235,771
Redemptions / adjustments during the year		-	(4,666,796)	(1,140,400)	(5,807,196
Balance at end of the year	-	=	2,027,290	3,584,233	5,611,523
Provision held against investments		-	53,936	826,000	879,936
Call borrowings / Repo					
Balance at beginning of the year	_	=	_	_	
Borrowing during the year	=	=	2,200,000	=	2,200,000
Repayments during the year Balance at end of the year	<u> </u>	-	(2,200,000)	-	(2,200,000
Call lendings / Reverse Repo					
Balance at beginning of the year	_	_	_	_	
Placements during the year	=	=	17,250,000	=	17,250,000
Withdrawals during the year		-	(17,250,000)	-	(17,250,000
Balance at end of the year		-	-	-	-
Advances			1	March 31, 2017 (Un-audited) (Rupees	December 31 2016 (Audited)
Running finance				785,031	753,858
Long term loans				7,524,821	7,716,843
Contingencies and commitments					
Letters of credit, acceptance and Guarantees	outstanding			2,208,604	1,724,344
Customer Accounts					
PLS accounts				5,550,485	5,957,992
Current accounts				652,347	1,212,614
Fixed deposit accounts				2,219,507	2,814,554
				March 31, 2017	March 31, 2016
Transactions with Subsidiaries / Associates a	nd Others				audited)
Subsidiaries / Associates					es in '000)
Mark-up expense on deposits	e Fund TFC	leguad		16,854	9,537
Mark-up paid to Alfalah GHP Income Multiplie Mark-up paid to Alfalah GHP Income fund on	n runa on IFCs TFCs issued	issuea		224 1,429	256 2,678
Brokerage Expense pertaining to Alfalah Secu		limited		105	135
	Titles (Private)	Lillitea		105	
Rent Income from Alfalah Insurance Limited		Lillited		-	499
	Limited Company Limite	ed		- - 322,484	499 115 454,132

2,349

40,266

429

7,477

March 31,

2016

March 31, 2017

		2017	2016
			-audited)
		(Rupe	es in '000)
	Other Income from Sapphire Wind Power Company Limited	1,817	-
	Others		
	Mark-up income	122,991	100,707
	Mark-up expense on deposits	77,042	30,231
	Rent income from Warid Telecom (Private) Limited / Pakistan Mobile	77,042	30,231
	Communication Limited	4,514	4.100
	Rent expense paid to Wateen Telecom Limited	7,317	2,346
	Interest received on placements with Silk Bank	6,997	125
	Mark-up paid to Key Management Personnel on TFCs Issued	733	123
	Mark-up received on Sukuk from Pakistan Mobile Communication Limited	26,045	-
	Amount received on Redemption of Silk Bank Preference Shares	20,043	439,200
	Interest paid on Borrowings from Silk Bank	366	433,200
	Payment to Institute of Bankers of Pakistan for calendars and diaries etc.	2,222	- 65
	Payment to Wateen Telecom Limited and Wateen Solutions (Private) Limited for	2,222	-
	purchase of equipment and maintenance charges	25,160	33,857
	Payment to Monet (Private) Limited for Branchless banking services	14,529	85,092
		14,529	
	Payment to Timber Links	963	1,081 4,155
	Payment to Expressive Safety & Security Solutions		
	Payment to Olive International (Private) Limited	189	833
	Payment to Computer Marketing Co. (Private) Limited.	1,756	6,781
	Payment to MEC Engineer	2,056 2,565	2,951
	Payment to Tahiri Printers	2,565 713	1,583
	Payment to MEK STEEL FURNITURE	3.919	-
	Payment to S-TECH		
	Payment to The Pakistan Business Council	1,500	-
	Payment to Digital Plus	9,828	- 79.113
	Contribution to employees provident fund	82,129	-, -
	Contribution to gratuity fund	66,000	66,716
		March 31,	December 31,
17.6	Palances with Subridiaries / Associates and Others	March 31, 2017	December 31, 2016
17.6	Balances with Subsidiaries / Associates and Others		
17.6		2017 (Un-audited)	2016
17.6	Subsidiaries / Associates	2017 (Un-audited) (Rupees	2016 (Audited) s in '000)
17.6	Subsidiaries / Associates Advance against issuance of Shares - Sapphire Wind Power Company Limited	2017 (Un-audited) (Rupees	2016 (Audited) s in '000)
17.6	Subsidiaries / Associates Advance against issuance of Shares - Sapphire Wind Power Company Limited Rent receivable from Alfalah Insurance Company Limited	2017 (Un-audited) (Rupees 112,350 624	2016 (Audited) s in '000) 112,350 416
17.6	Subsidiaries / Associates Advance against issuance of Shares - Sapphire Wind Power Company Limited Rent receivable from Alfalah Insurance Company Limited Brokerage payable to Alfalah Securities (Private) Limited	2017 (Un-audited) (Rupees 112,350 624 267	2016 (Audited) s in '000) 112,350 416 296
17.6	Subsidiaries / Associates Advance against issuance of Shares - Sapphire Wind Power Company Limited Rent receivable from Alfalah Insurance Company Limited Brokerage payable to Alfalah Securities (Private) Limited TFCs held by Alfalah GHP Income Multiplier Fund	2017 (Un-audited) (Rupees 112,350 624 267 6,115	2016 (Audited) s in '000) 112,350 416 296 6,116
17.6	Subsidiaries / Associates Advance against issuance of Shares - Sapphire Wind Power Company Limited Rent receivable from Alfalah Insurance Company Limited Brokerage payable to Alfalah Securities (Private) Limited	2017 (Un-audited) (Rupees 112,350 624 267	2016 (Audited) s in '000) 112,350 416 296
17.6	Subsidiaries / Associates Advance against issuance of Shares - Sapphire Wind Power Company Limited Rent receivable from Alfalah Insurance Company Limited Brokerage payable to Alfalah Securities (Private) Limited TFCs held by Alfalah GHP Income Multiplier Fund	2017 (Un-audited) (Rupees 112,350 624 267 6,115	2016 (Audited) s in '000) 112,350 416 296 6,116
17.6	Subsidiaries / Associates Advance against issuance of Shares - Sapphire Wind Power Company Limited Rent receivable from Alfalah Insurance Company Limited Brokerage payable to Alfalah Securities (Private) Limited TFCs held by Alfalah GHP Income Multiplier Fund TFCs held by Alfalah GHP Income Fund Others	2017 (Un-audited) (Rupees 112,350 624 267 6,115	2016 (Audited) s in '000) 112,350 416 296 6,116
17.6	Subsidiaries / Associates Advance against issuance of Shares - Sapphire Wind Power Company Limited Rent receivable from Alfalah Insurance Company Limited Brokerage payable to Alfalah Securities (Private) Limited TFCs held by Alfalah GHP Income Multiplier Fund TFCs held by Alfalah GHP Income Fund  Others  Mark-up suspended on advances to Warid Telecom (Private) Limited	2017 (Un-audited) (Rupees 112,350 624 267 6,115 47,914	2016 (Audited) is in '000) 112,350 416 296 6,116 72,887
17.6	Subsidiaries / Associates  Advance against issuance of Shares - Sapphire Wind Power Company Limited Rent receivable from Alfalah Insurance Company Limited Brokerage payable to Alfalah Securities (Private) Limited TFCs held by Alfalah GHP Income Multiplier Fund TFCs held by Alfalah GHP Income Fund  Others  Mark-up suspended on advances to Warid Telecom (Private) Limited Mark-up suspended on advances to Wateen Telecom (Private) Limited	2017 (Un-audited) (Rupees 112,350 624 267 6,115 47,914	2016 (Audited) s in '000) 112,350 416 296 6,116 72,887 61,267 808,508
17.6	Subsidiaries / Associates Advance against issuance of Shares - Sapphire Wind Power Company Limited Rent receivable from Alfalah Insurance Company Limited Brokerage payable to Alfalah Securities (Private) Limited TFCs held by Alfalah GHP Income Multiplier Fund TFCs held by Alfalah GHP Income Fund  Others  Mark-up suspended on advances to Warid Telecom (Private) Limited	2017 (Un-audited) (Rupees 112,350 624 267 6,115 47,914 65,657 847,785 19,491	2016 (Audited) s in '000) 112,350 416 296 6,116 72,887
17.6	Subsidiaries / Associates  Advance against issuance of Shares - Sapphire Wind Power Company Limited Rent receivable from Alfalah Insurance Company Limited Brokerage payable to Alfalah Securities (Private) Limited TFCs held by Alfalah GHP Income Multiplier Fund TFCs held by Alfalah GHP Income Fund  Others  Mark-up suspended on advances to Warid Telecom (Private) Limited Mark-up suspended on advances to Wateen Telecom (Private) Limited Mark-up suspended on advances to Wateen Wimax	2017 (Un-audited) (Rupees 112,350 624 267 6,115 47,914	2016 (Audited) is in '000) 112,350 416 296 6,116 72,887 61,267 808,508 16,808
17.6	Subsidiaries / Associates  Advance against issuance of Shares - Sapphire Wind Power Company Limited Rent receivable from Alfalah Insurance Company Limited Brokerage payable to Alfalah Securities (Private) Limited TFCs held by Alfalah GHP Income Multiplier Fund TFCs held by Alfalah GHP Income Fund  Others  Mark-up suspended on advances to Warid Telecom (Private) Limited Mark-up suspended on advances to Wateen Telecom (Private) Limited Mark-up suspended on advances to Wateen Wimax Mark-up receivable on Sukuk from Pakistan Mobile Communication Limited Advance Rent from Warid Telecom Limited	2017 (Un-audited) (Rupees 112,350 624 267 6,115 47,914 65,657 847,785 19,491 2,972 4,650	2016 (Audited) s in '000) 112,350 416 296 6,116 72,887 61,267 808,508 16,808 3,247 9,164
17.6	Subsidiaries / Associates  Advance against issuance of Shares - Sapphire Wind Power Company Limited Rent receivable from Alfalah Insurance Company Limited Brokerage payable to Alfalah Securities (Private) Limited TFCs held by Alfalah GHP Income Multiplier Fund TFCs held by Alfalah GHP Income Fund  Others  Mark-up suspended on advances to Warid Telecom (Private) Limited Mark-up suspended on advances to Wateen Telecom (Private) Limited Mark-up suspended on advances to Wateen Wimax Mark-up receivable on Sukuk from Pakistan Mobile Communication Limited Advance Rent from Warid Telecom Limited TFCs held by Taavun (Private) Limited	2017 (Un-audited) (Rupees 112,350 624 267 6,115 47,914 65,657 847,785 19,491 2,972 4,650 498,700	2016 (Audited) is in '000) 112,350 416 296 6,116 72,887 61,267 808,508 16,808 3,247 9,164 332,467
17.6	Subsidiaries / Associates  Advance against issuance of Shares - Sapphire Wind Power Company Limited Rent receivable from Alfalah Insurance Company Limited Brokerage payable to Alfalah Securities (Private) Limited TFCs held by Alfalah GHP Income Multiplier Fund TFCs held by Alfalah GHP Income Fund  Others  Mark-up suspended on advances to Warid Telecom (Private) Limited Mark-up suspended on advances to Wateen Telecom (Private) Limited Mark-up suspended on advances to Wateen Wimax Mark-up receivable on Sukuk from Pakistan Mobile Communication Limited Advance Rent from Warid Telecom Limited	2017 (Un-audited) (Rupees 112,350 624 267 6,115 47,914 65,657 847,785 19,491 2,972 4,650 498,700 218,490	2016 (Audited) is in '000) 112,350 416 296 6,116 72,887 61,267 808,508 16,808 3,247 9,164 332,467 132,348
17.6	Subsidiaries / Associates  Advance against issuance of Shares - Sapphire Wind Power Company Limited Rent receivable from Alfalah Insurance Company Limited Brokerage payable to Alfalah Securities (Private) Limited TFCs held by Alfalah GHP Income Multiplier Fund TFCs held by Alfalah GHP Income Fund  Others  Mark-up suspended on advances to Warid Telecom (Private) Limited Mark-up suspended on advances to Wateen Telecom (Private) Limited Mark-up suspended on advances to Wateen Wimax Mark-up receivable on Sukuk from Pakistan Mobile Communication Limited Advance Rent from Warid Telecom Limited TFCs held by Taavun (Private) Limited	2017 (Un-audited) (Rupees 112,350 624 267 6,115 47,914 65,657 847,785 19,491 2,972 4,650 498,700 218,490	2016 (Audited) is in '000) 112,350 416 296 6,116 72,887 61,267 808,508 16,808 3,247 9,164 332,467 132,348 March 31,
17.6	Subsidiaries / Associates  Advance against issuance of Shares - Sapphire Wind Power Company Limited Rent receivable from Alfalah Insurance Company Limited Brokerage payable to Alfalah Securities (Private) Limited TFCs held by Alfalah GHP Income Multiplier Fund TFCs held by Alfalah GHP Income Fund  Others  Mark-up suspended on advances to Warid Telecom (Private) Limited Mark-up suspended on advances to Wateen Telecom (Private) Limited Mark-up suspended on advances to Wateen Wimax Mark-up receivable on Sukuk from Pakistan Mobile Communication Limited Advance Rent from Warid Telecom Limited TFCs held by Taavun (Private) Limited	2017 (Un-audited) (Rupees 112,350 624 267 6,115 47,914 65,657 847,785 19,491 2,972 4,650 498,700 218,490 March 31, 2017	2016 (Audited) s in '000) 112,350 416 296 6,116 72,887 61,267 808,508 16,808 3,247 9,164 332,467 132,348 March 31, 2016
	Subsidiaries / Associates  Advance against issuance of Shares - Sapphire Wind Power Company Limited Rent receivable from Alfalah Insurance Company Limited Brokerage payable to Alfalah Securities (Private) Limited TFCs held by Alfalah GHP Income Multiplier Fund TFCs held by Alfalah GHP Income Fund  Others  Mark-up suspended on advances to Warid Telecom (Private) Limited Mark-up suspended on advances to Wateen Telecom (Private) Limited Mark-up suspended on advances to Wateen Wimax Mark-up receivable on Sukuk from Pakistan Mobile Communication Limited Advance Rent from Warid Telecom Limited TFCs held by Taavun (Private) Limited TFCs held by Key Management Personnel	2017 (Un-audited) (Rupees 112,350 624 267 6,115 47,914 65,657 847,785 19,491 2,972 4,650 498,700 218,490 March 31, 2017 (Un-audited)	2016 (Audited) is in '000) 112,350 416 296 6,116 72,887 61,267 808,508 16,808 3,247 9,164 332,467 132,348 March 31, 2016
17.6	Subsidiaries / Associates  Advance against issuance of Shares - Sapphire Wind Power Company Limited Rent receivable from Alfalah Insurance Company Limited Brokerage payable to Alfalah Securities (Private) Limited TFCs held by Alfalah GHP Income Multiplier Fund TFCs held by Alfalah GHP Income Fund  Others  Mark-up suspended on advances to Warid Telecom (Private) Limited Mark-up suspended on advances to Wateen Telecom (Private) Limited Mark-up suspended on advances to Wateen Wimax Mark-up receivable on Sukuk from Pakistan Mobile Communication Limited Advance Rent from Warid Telecom Limited TFCs held by Taavun (Private) Limited	2017 (Un-audited) (Rupees 112,350 624 267 6,115 47,914 65,657 847,785 19,491 2,972 4,650 498,700 218,490 March 31, 2017	2016 (Audited) is in '000) 112,350 416 296 6,116 72,887 61,267 808,508 16,808 3,247 9,164 332,467 132,348 March 31, 2016
	Subsidiaries / Associates  Advance against issuance of Shares - Sapphire Wind Power Company Limited Rent receivable from Alfalah Insurance Company Limited Brokerage payable to Alfalah Securities (Private) Limited TFCs held by Alfalah GHP Income Multiplier Fund TFCs held by Alfalah GHP Income Fund  Others  Mark-up suspended on advances to Warid Telecom (Private) Limited Mark-up suspended on advances to Wateen Telecom (Private) Limited Mark-up suspended on advances to Wateen Wimax Mark-up receivable on Sukuk from Pakistan Mobile Communication Limited Advance Rent from Warid Telecom Limited TFCs held by Taavun (Private) Limited TFCs held by Key Management Personnel	2017 (Un-audited) (Rupees 112,350 624 267 6,115 47,914 65,657 847,785 19,491 2,972 4,650 498,700 218,490 March 31, 2017 (Un-aud (Rupees in	2016 (Audited) is in '000) 112,350 416 296 6,116 72,887 61,267 808,508 16,808 3,247 9,164 332,467 132,348 March 31, 2016 dited) in '000)
	Subsidiaries / Associates  Advance against issuance of Shares - Sapphire Wind Power Company Limited Rent receivable from Alfalah Insurance Company Limited Brokerage payable to Alfalah Securities (Private) Limited TFCs held by Alfalah GHP Income Multiplier Fund TFCs held by Alfalah GHP Income Fund  Others  Mark-up suspended on advances to Warid Telecom (Private) Limited Mark-up suspended on advances to Wateen Telecom (Private) Limited Mark-up suspended on advances to Wateen Telecom (Private) Limited Advance Rent from Warid Telecom Limited TFCs held by Taavun (Private) Limited TFCs held by Taavun (Private) Limited TFCs held by Key Management Personnel  The key management personnel / directors compensation are as follows: Salaries and Allowances	2017 (Un-audited) (Rupees 112,350 624 267 6,115 47,914 65,657 847,785 19,491 2,972 4,650 498,700 218,490 March 31, 2017 (Un-auc (Rupees in	2016 (Audited) is in '000) 112,350 416 296 6,116 72,887 61,267 808,508 16,808 3,247 9,164 332,467 132,348 March 31, 2016 ditted) n '000)
	Subsidiaries / Associates  Advance against issuance of Shares - Sapphire Wind Power Company Limited Rent receivable from Alfalah Insurance Company Limited Brokerage payable to Alfalah Securities (Private) Limited TFCs held by Alfalah GHP Income Multiplier Fund TFCs held by Alfalah GHP Income Fund  Others  Mark-up suspended on advances to Warid Telecom (Private) Limited Mark-up suspended on advances to Wateen Telecom (Private) Limited Mark-up suspended on advances to Wateen Telecom (Private) Limited Advance Rent from Warid Telecom Limited TFCs held by Taavun (Private) Limited TFCs held by Taavun (Private) Limited TFCs held by Key Management Personnel  The key management personnel / directors compensation are as follows: Salaries and Allowances Fair value charge against employee stock option scheme	2017 (Un-audited) (Rupees 112,350 624 267 6,115 47,914 65,657 847,785 19,491 2,972 4,650 498,700 218,490 March 31, 2017 (Un-aud (Rupees in 209,682 30,899	2016 (Audited) s in '000) 112,350 416 296 6,116 72,887 61,267 808,508 16,808 3,247 9,164 332,467 132,348 March 31, 2016 ditted) n '000)
	Subsidiaries / Associates  Advance against issuance of Shares - Sapphire Wind Power Company Limited Rent receivable from Alfalah Insurance Company Limited Brokerage payable to Alfalah Securities (Private) Limited TFCs held by Alfalah GHP Income Multiplier Fund TFCs held by Alfalah GHP Income Fund  Others  Mark-up suspended on advances to Warid Telecom (Private) Limited Mark-up suspended on advances to Wateen Telecom (Private) Limited Mark-up suspended on advances to Wateen Telecom (Private) Limited Advance Rent from Warid Telecom Limited TFCs held by Taavun (Private) Limited TFCs held by Taavun (Private) Limited TFCs held by Key Management Personnel  The key management personnel / directors compensation are as follows: Salaries and Allowances	2017 (Un-audited) (Rupees 112,350 624 267 6,115 47,914 65,657 847,785 19,491 2,972 4,650 498,700 218,490 March 31, 2017 (Un-aud (Rupees in 209,682 30,899	2016 (Audited) is in '000) 112,350 416 296 6,116 72,887 61,267 808,508 16,808 3,247 9,164 332,467 132,348 March 31, 2016 ditted) n '000)

#### 18 GENERAL

Comparative information has been re-classified, re-arranged or additionally incorporated in this unconsolidated condensed interim financial information, wherever necessary, to facilitate comparison and to conform with changes in presentation in the current period.

#### 19 DATE OF AUTHORISATION

This unconsolidated condensed interim financial information was authorised for issue on April 24, 2017 by the Board of Directors of the Bank.

Chief Executive Officer	Director	Director	Director

# Annexure - I Islamic Banking Business

The bank is operating through 153 Islamic banking branches as at March 31, 2017 (December 31, 2016: 153 branches).

STATEMENT OF FINANCIAL POSITION	Note	March 31, 2017	December 31, 2016
		(Rupees i	n '000)
ASSETS			
Cash and balances with treasury banks		10,773,572	10,191,942
Balances with and due from financial institutions		776,589	1,672,323
Lendings to financial institutions		26,242,231	27,997,227
Investments - net		38,124,566	38,670,241
Islamic financing and related assets	A-I.1	64,314,026	56,720,714
Operating fixed assets		2,104,790	2,128,031
Other assets		2,566,931	2,317,048
LIABILITIES		144,902,705	139,697,526
Bills payable		2,166,810	1,862,656
Borrowings		7,945,554	3,833,240
Deposits and other accounts		7,545,554	3,033,240
Current accounts		45,341,169	43,990,411
Saving accounts		51,560,322	53,988,674
Term deposits		21,212,337	18,038,671
Others		465,792	428,262
Deposit from financial institutions - Remunerative		1,295,192	1,113,125
Deposits from financial institutions-Non-Remunerative	2	151,482	1,867
Other liabilities		4,560,962	6,302,957
		134,699,620	129,559,863
NET ASSETS		10,203,085	10,137,663
REPRESENTED BY			
Islamic banking fund		1,800,000	1,800,000
Exchange equalization reserve		(1,524)	878
Unappropriated / unremitted profit		7,005,263	6,626,936
		8,803,739	8,427,814
Surplus on revaluation of assets		1,399,346	1,709,849
		10,203,085	10,137,663
Remuneration to Shariah Advisor / Board		1,680	6,720
CHARITY FUND			
CHARITY FUND		140 214	176 557
Opening Balance Additions during the period / year		148,314	176,557
Received from customers on delayed payments & Others		3,998	40,182
Non-shariah compliant income		14,403	9,524
Profit on charity saving account		1,103	6,958
Tront on charty saving account		19,504	56,664
Distribution of Charity		13/30 .	30,001
Welfare Works		(16,200)	(38,357)
Health		(1,025)	(38,850)
Education		· - 1	(7,700)
		(17,225)	(84,907)
		<u> </u>	<u> </u>
Closing Balance		150,593	148,314

# Annexure - I Islamic Banking Business

PROFIT & LOSS ACCOUNT	Three months period ended March 31, 2017 (Rupees	Three months period ended March 31, 2016 s in '000)
Income / return earned	1,743,085	1,757,353
Income / return expensed	829,432	897,095
Net income / return earned	913,653	860,258
(Reversal) / provisions against loans and advances - net	(54,380)	14,632
(Reversal) / provision for diminution in value of investments - net	(3,896)	11,563
Bad debts written off directly	-	-
	(58,276)	26,195
Net income / return earned after provisions	971,929	834,063
Other income		
Fee, commission and brokerage income	110,534	65,641
Dividend income	-	-
Income from dealing in foreign currencies	30,234	33,506
Loss on sale of securities - net	(1,781)	-
Unrealised gain on revaluation of investment classified as held for trading	-	1,207
Other income	24,784	18,167
Total other income	163,771	118,521
	1,135,700	952,584
Other expenses		
Administrative expenses	757,485	755,991
Other charges	10	22
Total other expenses	757,495	756,013
Profit before taxation	378,205	196,571

# Annexure - I Islamic Banking Business

CASH FLOW STATEMENT	Three months period ended March 31, 2017 (Rupees	Three months period ended March 31, 2016 in '000)
CASH FLOW FROM OPERATING ACTIVITIES Profit before taxation	378,205	196,571
Dividend income	378,205	196,571
Adjustments	5, 6,205	150,5/1
Depreciation	58,008	60,291
Amortization	233	151
(Reversal) / provision against islamic financing and related assets - net	(54,380)	14,632
(Reversal) / provision for diminution in value of investments Loss / (qain) on sale of operating fixed assets - net	(3,896) 366	11,563 (42)
2033 7 (gain) on sale of operating fixed assets - flet	331	86.595
	378,536	283,166
(Increase) / decrease in operating assets		
Lendings to financial institutions	1,754,996	4,995,529
Held for trading securities	(7.520.022)	857
Islamic financing and related assets Other assets	(7,538,932) (234,399)	(50,608) 70,804
Other dasets	(6,018,335)	5,016,582
Increase/ (decrease) in operating liabilities	(5/225/525)	2,022,002
Bills Payable	304,154	740,771
Borrowings	4,112,314	(3,594,250)
Deposits and other accounts	2,465,284	622,229
Other liabilities	(1,741,995) 5.139,757	43,772 (2,187,478)
	(500,042)	3,112,270
Income tax paid	(19,772)	(10,909)
Net cash (used in ) / generated from operating activities	(519,814)	3,101,361
CASH FLOW FROM INVESTING ACTIVITIES		
Net investments in available for sale securities	946	(2,678,301)
Net investment in held to maturity securities	242,532	138,060
Net Investments in operating fixed assets	(35,000)	(31,752)
Proceeds from sale of operating fixed assets	(366)	(2.571.051)
Net cash generated from / (used in) investing activities	208,112	(2,571,951)
Adjustment of exchange translation reserve	(2,402)	(131)
(Decrease) / increase in cash and cash equivalents	(314,104)	529,279
Cash and cash equivalents at beginning of the period  Cash and cash equivalents at end of the period	11,864,265 11,550,161	12,455,117 12,984,396
cash and cash equivalents at end of the period	11,550,161	12,304,396

# Islamic Banking Business Notes To The Annexure I

		Note	March 31, 2017 (Rupees ir	December 31, 2016 1 '000)
A-I.1	Islamic Financing and Related Assets Murabaha Ijarah Diminishing Musharakah Musharakah Running Musharakah Salam Istisna Falah Tijarah SBP Islamic Export Refinance Scheme Others	A-I.1.1 A-I.1.2 A-I.1.3 A-I.1.5 A-I.1.6 A-I.1.7 A-I.1.8 A-I.1.9 A-I.1.10	9,894,111 8,375,101 898,873 8,548,546 10,676,227 19,676,676 1,704,597 116,648 3,394,617 1,028,630 64,314,026	10,002,211 7,912,045 709,981 9,893,714 10,424,504 11,888,467 1,934,468 100,000 2,889,840 965,484
A-I.1.1	Murabaha Financing/Investments/Receivables Advances Inventory Others (Provisions)		8,368,106 764,210 1,282,583 (520,788) 9,894,111	6,793,602 2,869,333 867,834 (528,558) 10,002,211
A-I.1.2	<b>Ijarah</b> Advances Assets Others (Provisions)		754,540 7,862,419 (241,858) 8,375,101	614,708 7,566,948 (269,611) 7,912,045
A-I.1.3	Diminishing Musharakah Financing / Investments / Receivables Advances Others (Provisions)		836,678 180,311 (118,116) 898,873	747,673 100,077 (137,769) 709,981
A-I.1.4	Musharakah Financing / Investments / Receivables Advances Others (Provisions)		8,330,468 399,299 (181,221) 8,548,546	8,978,617 1,096,318 (181,221) 9,893,714
A-I.1.5	Running Musharakah Financing / Investments / Receivables Advances Others (Provisions)		10,676,227	10,424,504
A-I.1.6	Salam Financing / Investments / Receivables Advances Inventory Others (Provisions)		10,676,227 19,722,576 1,000 (46,900)	10,424,504 11,927,367 8,000 (46,900) 11,888,467
A-I.1.7	Istisna Financing / Investments / Receivables Advances Inventory		219,622 1,479,975 5,000 1,704,597	221,340 1,469,378 243,750 1,934,468
A-I.1.8	Falah Tijarah Financing / Investments / Receivables Inventory		99,866 16,782	50,000 50,000
A-I.1.9	SBP Islamic Export Refinance Scheme Financing / Investments / Receivables Advances Others (Provisions)		3,394,617	2,889,840
A-I.1.10	Others Staff Loans Staff Loans Inventory Advance Against Musharakah Staff Advance Against Ijarah Staff Overdue Acceptances and FBP Others (Provisions)		3,394,617 963,369 73,841 10,185 4,446 (23,211) 1,028,630	2,889,840 915,094 48 63,413 8,472 1,802 (23,345) 965,484

# Consolidated Condensed Interim Statement Of Financial Position

As at March 31, 2017

Chief Executive Officer

	Note	March 31, 2017 (Un-audited)	December 31, 2016 (Audited)
		(Rupees i	, ,
ASSETS			
Cash and balances with treasury banks		63,407,155	74,071,394
Balances with other banks		7,571,383	9,498,787
Lendings to financial institutions	7	36,983,905	30,149,029
Investments - net	8	385,463,224	389,666,922
Advances - net	9	377,531,043	378,724,300
Operating fixed assets	10	18,261,216	18,216,937
Deferred tax assets - net		-	-
Other assets		17,188,804	19,115,47
		906,406,730	919,442,840
LIABILITIES			
Bills payable		12,020,962	12,886,990
Borrowings	11	204,536,863	178,710,629
Deposits and other accounts	12	600,152,159	640,854,22
Sub-ordinated loans		8,316,670	8,317,670
Liabilities against assets subject to finance lease		-	-
Deferred tax liabilities - net		2,531,807	2,911,53
Other liabilities		15,741,155	14,836,92
		843,299,616	858,517,970
NET ASSETS		63,107,114	60,924,870
REPRESENTED BY			
Share capital		15,952,076	15,952,076
Reserves		16,456,026	15,895,652
Unappropriated profit		20,109,406	17,777,73
		52,517,508	49,625,46
Non-controlling interest		341,460	323,466
Surplus on revaluation of assets - net of tax		10,248,146	10,975,939
		63,107,114	60,924,870
CONTINGENCIES AND COMMITMENTS	13		

Director

Director

Director

# Consolidated Condensed Interim Profit and Loss Account (Un-audited)

for the Three Months Period Ended March 31, 2017

	Note	Three months period ended March 31, 2017 (Rupees i	Three months period ended March 31, 2016 n '000)
			-
Mark-up / return / interest earned		13,861,814	14,944,5
Mark-up / return / interest expensed	-	6,602,578	7,849,3
Net mark-up / interest income		7,259,236	7,095,
(Reversal) / provision against loans and advances - net	9.2	(78,542)	228,
(Reversal) / provision for diminution in value of investments - net	8.2	(3,896)	11,5
Bad debts written off directly			
Net mark-up / interest income after provisions	-	(82,438) 7,341,674	240, 6,855,
Non mark-up / interest income			
Fee, commission and brokerage income		1,335,600	1,052,
Dividend income		88,069	139,3
Income from dealing in foreign currencies		378,189	302,9
Gain on sale of securities - net		754,812	782,0
Unrealized gain / (loss) on revaluation of investments		, 5 ,,512	, 02,0
		E 621	/1.0
classified as held for trading - net		5,621	(1,0
Share of profit from associates		83,705	72,5
Other income		146,960	154,9
Total non mark-up / interest income	_	2,792,956	2,503,3
Non-mode on Clarence commence		10,134,630	9,358,3
Non mark-up / interest expenses			
Administrative expenses		5,629,750	5,540,0
(Reversal) / provision against off balance sheet obligations		(18,934)	
(Reversal) / provision against other assets		(21,818)	(136,9
Other charges		96,222	92,
Total non mark-up / interest expenses		5,685,220	5,495,6
Total non-mark up / meerest expenses	-	4,449,410	3,862,6
Extra ordinary / unusual items		-	
Profit before taxation		4,449,410	3,862,6
Taxation	16		
Current	· [	1,548,722	1,616,5
Deferred		1,365	(283,3
Prior years		1,505	(203,3
Filol years	L	1.550.007	1 222
Profit after taxation	-	1,550,087	1,333,
Profit after taxation	=	2,899,323	2,529,4
Profit attributable to:			
Equity holders of the Bank		2,881,329	2,519,2
Non-controlling Interest		17,994	10,2
-	-	2,899,323	2,529,
	•	/n	
Basic earnings per share	14	(Rupe 1.81_	es) 1
Diluted control of the control of th	1.4	170	
Diluted earnings per share	14	1.79	1
The annexed notes 1 to 19 form an integral part of this consolidated conder	nsed interim financ	ial information.	
Executive Officer Director	Director		Director

# Consolidated Condensed Interim Statement Of Comprehensive Income (Un-audited)

for the Three Months Period Ended March 31, 2017

	Three months period ended March 31, 2017 (Rupees	Three months period ended March 31, 2016 in '000)
Profit after taxation	2,899,323	2,529,427
Other comprehensive income		
Items that are or may be reclassified subsequently to profit and loss account		
Exchange differences on translation of net investment in foreign branches	(28,176)	6,984
Comprehensive income - transferred to consolidated condensed interim statement of changes in equity	2,871,147	2,536,411
Attributable to:		
Equity holders of the Bank	2,853,153	2,526,208
Non-controlling Interest	17,994	10,203
Comprehensive income - transferred to statement of changes in equity	2,871,147	2,536,411
Components of comprehensive income not reflected in equity		
Items that are or may be reclassified subsequently to profit and loss account		
Surplus / (deficit) on revaluation of available for sale securities – net of tax Share of surplus on revaluation of associates' available for sale securities	(704,311) - - (704,311)	874,803 48 874,851

The annexed notes 1 to 19 form an integral part of this consolidated condensed interim financial information.

Chief Executive Officer	Director	Director	Director

# Consolidated Condensed Interim Cash Flow Statement (Un-audited)

for the Three Months Period Ended March 31, 2017

	Note	Three months period ended March 31, 2017	Three months period ended March 31, 2016
CASH FLOWS FROM OPERATING ACTIVITIES		(Rupees i	n '000)
Profit before taxation		4,449,410	3,862,680
Dividend income		(88,069)	(139,369)
Share of profit from associates		(83,705)	(72,503)
Adjustments		4,277,636	3,650,808
Depreciation		447,848	423,899
Amortisation		102,211	77,687
(Reversal) / provision against loans and advances - net		(78,542)	228,631
(Reversal) / provision for diminution in value of investment	s - net	(3,896)	11,563
Provision against off-balance sheet obligations (Reversal) / provision against other assets		(18,934) (21,818)	217 (136,978)
Unrealized gain / (loss) on revaluation of investments		(21,010)	(130,976)
classified as held for trading - net		(5,621)	1.003
Bad debts written-off directly		- '	-
Gain on sale of operating fixed assets - net		(2,720)	(2,270)
Charge for defined benefit plan		66,000	66,716
		484,528 4,762,164	670,468
(Increase) / decrease in operating assets		4,/62,164	4,321,276
Lendings to financial institutions		(7,999,563)	5,317,895
Held for trading securities		(7,344,017)	(6,191,772)
Advances		1,271,799	10,449,104
Other assets (excluding tax recoverable and dividend rec	eivable)	1,958,160	7,025,325
		(12,113,621)	16,600,552
Increase / (decrease) in operating liabilities Bills payable		(866,028)	1,589,395
Borrowings		25,826,234	(29,333,221)
Deposits and other accounts		(40,702,066)	(16,823,135)
Other liabilities		374,092	(808,078)
		(15,367,768)	(45,375,039)
		(22,719,225)	(24,453,211)
Income tax paid		(1,078,375)	(1,108,773)
Net cash used in operating activities		(23,797,600)	(25,561,964)
CASH FLOWS FROM INVESTING ACTIVITIES			
Net investments in available for sale securities		9,059,334	5,724,705
Net investments in held to maturity securities		1,510,955	(10,066,441)
Net investments in associated companies			-
Dividend income received Investment in fixed assets		76,032 (632,124)	32,598 (772,179)
Proceeds from sale of operating fixed assets		56,249	2,371
Net cash generated from / (used in) investing activities		10,070,446	(5,078,946)
, j		-,,	(-,,,
CASH FLOWS FROM FINANCING ACTIVITIES			
(Redemption) of Sub-oridnated loans		(1,000)	(1,000)
Dividend Paid		(1,000)	(1,000)
Net cash generated from / (used in ) financing activities Exchange difference on translation on the net investments	in foreign branches	(28,176)	6,984
Decrease in cash and cash equivalents	in roreign branches	(13,756,330)	(30,634,946)
Cash and cash equivalents at beginning of the period		88,900,201	93,382,609
Effects of exchange rate changes on cash and cash equiva	lents	(23,430)	244,080
Colored and a Colored and a Colored	15	88,876,771	93,626,689
Cash and cash equivalents at end of the period	15	75,120,441	62,991,743
The annexed notes 1 to 19 form an integral part $\sigma$	of this consolidated condensed interim fina	ncial information.	
Chief Executive Officer Dir	ector Directo		Director

# Consolidated Condensed Interim Statement Of Changes In Equity (Un-audited)

for the Three Months Period Ended March 31, 2017

			Capital Reserv	/es	Revenue	Reserve			
	Share capital	Share premium	Statutory reserve*	Exchange translation reserve	Employee share option compensation reserve	Unappropriated profit	Sub-total	Non Controlling Interest	Total
Balance as at January 1, 2016 Changes in equity for three months period ended March 31, 2016 Total comprehensive income	15,898,062	4,329,648	8,140,904	1,572,966	120,602	12,813,488	42,875,670	274,134	43,149,80
Profit after tax	-	- 1	-	-	-	2,519,224	2,519,224	10,203	2,529,42
Other comprehensive income									
Exchange difference on translation of				6.984			6,984		6.98
net investment in foreign branches	——			6,984	<u> </u>	2,519,224	2,526,208	10,203	2,536,4
Transfer to statutory reserve			493,338		_	(493,338)			
Transfer from surplus on revaluation of fixed assets - net of tax  Transactions with owners, recorded directly in equity	-	-	-	-	-	8,055	8,055	-	8,05
Final cash dividend for the year ended December 31, 2015 @ 10%	-	-	-	-	-	(1,589,806)	(1,589,806)		(1,589,806
Amortisation of deferred employee compensation expense	-	-	-	-	26,805	-	26,805	=	26,80
Balance as at March 31, 2016 Changes in equity for nine months period ended December 31, 2016	15,898,062	4,329,648	8,634,242	1,579,950	147,407	13,257,623	43,846,932	284,337	44,131,26
Total comprehensive income									
Profit after tax						5,370,570	5,370,570	39,129	5,409,69
Effect of change in minority interest Other comprehensive income						-	-	-	-
exchange difference on translation of net investment in foreign branches	-	-	-	4,070	-	-	4,070	-	4,07
Remeasurement of defined benefit plans	-	-	-	-	-	309,314	309,314		309,31
Related tax charge						(108,260)	(108,260)		(108,260
Share of Remeasurement of defined benefit plans of associate	-	-	-	4,070		(499) 5.571.125	(499) 5,575,195	39.129	5,614,32
Transfer to statutory reserve	-	-	1,086,644	4,070	_	(1,086,644)		33,123	3,014,32
Fransfer from surplus on revaluation of fixed assets – net of tax  Fransactions with owners, recorded directly in equity	-	=	=	÷	=	35,633	35,633		35,63
Share capital issued during the period	54,014	30,881	-	-	-		84,895		84,89
Recognition of fair value of share based payments on grant date	-	-	-	-	132,026		132,026		132,02
Jnamortised portion of deferred employee compensation expense	-	-	-	-	(49,216)	-	(49,216)		(49,216
Transfer to Share Premium on issuance of shares under Stock Option Scheme		56,597			(56,597)	-	-		-
Balance as at December 31, 2016	15,952,076	4,417,126	9,720,886	1,584,020	173,620	17,777,737	49,625,465	323,466	49,948,93
Changes in equity for three months period ended March 31, 2017									
Total comprehensive income									
Profit after tax	-	-	-	-	-	2,881,329	2,881,329	17,994	2,899,32
Other comprehensive income									
exchange difference on translation of net investment in foreign branches			-	(28,176)		2.881.329	(28,176)	17.994	(28,176
Fransfer to statutory reserve	-	-	557,651	(20,1/0)	-	(557,651)	- 2,033,133	- 11,334	2,071,14
Fransfer from surplus on revaluation of fixed assets - net of tax	-	-	-	-	-	7,991	7,991		7,99
Fransactions with owners, recorded directly in equity						,			,
	_	-	-	_	30,899	-	30,899		30,89
Amortisation of deferred employee compensation expense									

The annexed notes 1 to 19 form an integral part of this consolidated condensed interim financial information.

Chief Executive Officer	Director	Director	Director

## Notes To And Forming Part Of The Consolidated Condensed Interim Financial Information (Un-audited) for the Three Months Period Ended March 31, 2017

#### 1 STATUS AND NATURE OF BUSINESS

1.1 The "Group" consists of:

#### **Holding Company**

#### Bank Alfalah Limited, Pakistan

Bank Alfalah Limited (the Bank) is a banking company incorporated in Pakistan on June 21, 1992 as a public limited company under the Companies Ordinance, 1984. It commenced its banking operations on November 1, 1992. The Bank's registered office is located at B. A. Building, I. I. Chundrigar Road, Karachi and is listed on the Pakistan Stock Exchange (formerly Karachi, Lahore and Islamabad Stock Exchanges). The Bank is engaged in banking services as described in the Banking Companies Ordinance, 1962 and is operating through 476 conventional banking branches including 18 sub branches (2016: 475 branches including 18 sub branches), 10 overseas branches (2016: 10 branches), 153 Islamic banking branches (2016: 153 branches) and 1 offshore banking unit (2016: 1 unit).

JCR-VIS has assigned a long term credit rating of AA+ [Double A plus] and a short term credit rating of A1+ (A one plus) as at February 2017 with a stable outlook to the Bank.

PACRA has also assigned a long term credit rating of AA [Double A] and a short term credit rating of A1+ (A one plus) to the Bank as at June 2016 with a positive outlook (2015: AA [Double A] for long term and A1+ [A one plus] for short term with a stable outlook).

	Percentage of Holding	
	March 31, 2017	December 31, 2016
Subsidiaries		
Alfalah Securities (Private) Limited, Pakistan	97.91 percent	97.91 percent
Alfalah GHP Investment Management Limited, Pakistan	40.22 percent	40.22 percent

1.2 In addition, the Group maintains invesments in associates, as well as in certain mutual funds established under trust structure not consolidated as subsidiaries, based on directives issued by the Security and Exchange Commission of Pakistan (SECP) through S.R.O. 56(I)/2016, dated January 28, 2016 (refer note 8.1), as detailed in note 1.2 and note 2.4 to the annual consolidated financial statments for the year ended December 31, 2016.

#### 2 BASIS OF PRESENTATION

- 2.1 This consolidated condensed interim financial information represents financial information of the holding company Bank Alfalah Limited and its subsidiaries. The assets and liabilities of subsidiaries have been consolidated on a line-by-line basis and the investment held by the Bank is eliminated against the corresponding share capital of subsidiaries in these consolidated financial statements.
- 2.2 In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan has issued various circulars from time to time. Permissible form of trade-related modes of financing includes purchase of goods by banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in this consolidated condensed interim financial information as such, but are restricted to the amount of facility actually utilised and the appropriate portion of mark-up thereon. The Islamic Banking branches of the Bank have complied with the requirements set out under the Islamic Financial Accounting Standards issued by the Institute of Chartered Accountants of Pakistan and notified under the provisions of the Companies Ordinance, 1984.
- 2.3 Key financial figures of the Islamic Banking branches are disclosed in Annexure I to the unconsolidated condensed interim financial information of the Bank.
- 2.4 The disclosures made in this consolidated condensed interim financial information have been limited based on the format prescribed by the State Bank of Pakistan through BSD Circular Letter No. 2 dated May 12, 2004 and the requirements of International Accounting Standard 34, "Interim Financial Reporting". They do not include all of the information required for the full annual financial statements and this consolidated condensed interim financial information should be read in conjunction with the financial statements of the Bank for the year ended December 31, 2016.

#### 2.5 Rasis of consolidation

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity, so as to obtain economic benefits from its activities.

This consolidated condensed interim financial information incorporates the financial statements of subsidiaries from the date that control commences until the date that control ceases.

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating polices. Associates as well as investment in mutual funds established under trust structure (not consolidated as subsidiaries) are accounted for using the equity method.

Non-controlling interests are that part of the net results of operations and of net assets of subsidiaries attributable to interest which are not owned by the holding company. Material intra-group balances and transactions are eliminated.

#### 3 STATEMENT OF COMPLIANCE

3.1 This consolidated condensed interim financial information has been prepared in accordance with the requirements of International Accounting Standard 34 "Interim Financial Reporting", the provisions of Companies Ordinance, 1984, Banking Companies Ordinance, 1962 and the directives issued by the Securities and Exchange Commission of Pakistan (SECP) and the State Bank of Pakistan (SBP). In case where requirements differ, provisions of the Companies Ordinance, 1984, Banking Companies Ordinance, 1962 and the said directives have been followed.

#### 4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies and the methods of computation adopted in the preparation of this consolidated condensed interim financial information are same as those applied in the preparation of the annual consolidated financial statements of the Group for the year ended December 31, 2016.

#### 5 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The basis and methods used for critical accounting estimates and judgements adopted in this consolidated condensed interim financial information are same as those applied in the preparation of the annual consolidated financial statements of the Group for the year ended December 31, 2016.

#### 6 FINANCIAL RISK MANAGEMENT

The Group's Financial Risk Management objectives and policies are consistent with those disclosed in the annual consolidated financial statements for the year ended December 31, 2016.

7	LENDINGS TO FINANCIAL INSTITUTIONS	Note	March 31, 2017 (Un-audited) (Rupees	December 31, 2016 (Audited) in '000)
	Call money lendings	7.1	4,141,903	5,306,590
	Bai Muajjal	7.2	24,241,676	24,497,227
	Repurchase agreement lendings	7.3	8,600,326	345,212
			36,983,905	30,149,029

- 7.1 These represent lendings to financial institutions at interest rates ranging from 3.00% to 9.00% per annum (December 2016: 0.25% to 9.00% per annum) having maturities upto July 2017 (December 2016: March 2017).
- 7.2 This represents Bai Muajjal agreements entered into with State Bank of Pakistan (SBP) / other commercial banks, whereby the Bank sold Sukuks having carrying value of Rs. 24,242 million on deferred payment basis. The rates of return range from 5.60% to 5.76% per annum (December 2016: 5.62% to 5.97% per annum), and these are due to mature by September 2017 (December 2016: June 2017).
- 7.3 These represent short term lending to financial institutions against investement securities. These carry markup rates ranging from 5.80% to 6.15% per annum (December 2016: 6.15% per annum) with maturities upto May 2017 (December 2016: January 2017).

INVESTMENTS - NET

8

8.1

Investments by types Note	March	March 31, 2017 (Un-audited)			ber 31, 2016 (Au	31, 2016 (Audited)		
	Held by	Given as	Total	Held by	Given as	Total		
	Group	collateral	(Rupees in	Group	collateral			
Held-for-trading securities			(Rupees II	1 000)				
Market Treasury Bills	18,473,476	-	18,473,476	14,120,130	-	14,120,1		
Pakistan Investment Bonds	1,699,196	-	1,699,196	20,207	-	20,20		
Overseas Bonds	29,488	1,980,902	2,010,390	549,615	-	549,6		
Fully paid up ordinary shares/ units - Listed	591,792	-	591,792	740,776	-	740,7		
Assilable for all association	20,793,952	1,980,902	22,774,854	15,430,728	-	15,430,7		
Available-for-sale securities	20 712 022	2.0.42.761	22.755.704	20.504.021		20.504.6		
Market Treasury Bills	30,712,023 49,347,125	2,043,761 150,833,283	32,755,784 200,180,408	38,584,821 78,936,759	128,150,711	38,584,8		
Pakistan Investment Bonds	7,069,894	150,833,283			128,150,/11	207,087,4		
Fully paid up ordinary shares / units - Listed	106,099	- 1	7,069,894 106,099	6,223,937 109,662	-	6,223,9 109,6		
Fully paid up ordinary shares / units - Unlisted		- 1			-			
Term Finance Certificates	514,484	- 1	514,484	514,483	-	514,4		
Preference Shares - Listed	108,835	-	108,835	108,835	-	108,8		
Preference Shares - Unlisted	25,000	- 1	25,000	25,000	-	25,0		
Redeemable Participating Certificates	1,022,053	- 1	1,022,053	501,938	-	501,9		
Pakistan Euro Bonds	2,697,140		2,697,140	2,688,770	-	2,688,7		
Overseas Bonds Sukuk Bonds	7,421,446 40,715,567	6,741,460 3,774,415	14,162,906 44,489,982	7,819,677 38,663,395	4,839,993 5,023,937	12,659,6 43,687,		
Sakak Bonds	139,739,666	163,392,919	303,132,585	174,177,277	138,014,641	312,191,		
Held-to-maturity securities								
Market Treasury Bills	321,487	-	321,487	1,995,857	-	1,995,8		
Pakistan Investment Bonds	31,929,727	-	31,929,727	31,793,773	-	31,793,		
Term Finance Certificates	524,266	-	524,266	524,266	-	524,2		
Pakistan Euro Bonds	707,722	-	707,722	706,255	-	706,		
Commercial Papers	261,140	-	261,140	661,557	-	661,		
Overseas Bonds	10,380,183	1,038,891	11,419,074	9,714,052	1,036,079	10,750		
Sukuk Bonds	3,604,741	-	3,604,741	3,847,273	-	3,847,		
	47,729,266	1,038,891	48,768,157	49,243,033	1,036,079	50,279		
Investments in Associates and Mutual Funds established under Trust Structure not								
considered for consolidation								
Alfalah Insurance Limited	294,465	-	294,465	282,909	-	282,9		
Sapphire Wind Power Company Limited	1,254,637	-	1,254,637	1,221,237	-	1,221,		
Alfalah GHP Money Market Fund	58,297	-	58,297	57,287	-	57,2		
Alfalah GHP Income Multiplier Fund	303,389	-	303,389	298,473	-	298,4		
Alfalah GHP Sovereign Fund	258,478	-	258,478	253,490	-	253,4		
Alfalah GHP Income Fund	172,464	-	172,464	169,745	-	169,7		
Alfalah GHP Islamic Income Fund	6,767	-	6,767	6,683	-	6,6		
Alfalah GHP Islamic Stock Fund	449,592	-	449,592	439,502	-	439,5		
Alfalah GHP Cash Fund	549,205	-	549,205	534,264	-	534,2		
	3,347,294		3,347,294	3,263,590		3,263,5		
Investments at cost	211,610,178	166,412,712	378,022,890	242,114,628	139,050,720	381,165,		
Provision for diminution in value	2 (1.240.005)		(1.240.005)	(1.252.701)		(1.252.5		
of investments 8.3		100 412 712	(1,249,885)	(1,253,781)	120 050 720	(1,253,7		
Investments (net of provisions)	210,360,293	166,412,712	376,773,005	240,860,847	139,050,720	379,911,		
Surplus / (deficit) on revaluation of								
held for trading securities - net	(13,810)	19,431	5,621	109	-	1		
Surplus / (deficit) on revaluation of								
available for sale securities-net	8,402,611	281,987	8,684,598	7,677,435	2,077,811	9,755,2		
Total investments	218,749,094	166,714,130	385,463,224	248,538,391	141,128,531	389,666,		
	210,7 43,034	100,717,130	303,703,224	240,550,531	171,120,331	303,000,		
					March 31,	December 3		
					2017	2016		

8.2 Particulars of provision for diminution in value of investments

> Opening balance Charge for the period / year Reversals during the period / year

Provision written off / (adjusted) during the period / year Closing balance

1,253,781	5,519,811
-	100,766
(3,896)	-
(3,896)	100,766
	(4,366,796)
1,249,885	1,253,781

(Rupees in '000)

(Audited)

(Un-audited)

8.3	Particulars of provision for diminution in value of investments by type and segment	Note	March 31, 2017 (Un-audited) (Rupees i	December 31, 2016 (Audited) n '000)
	Available for sale securities			
	Listed companies / mutual funds			
	- Fully paid up ordinary shares / units			
	<ul> <li>First Dawood Investment Bank Limited</li> </ul>		15,000	15,000
	- Preference shares			
	- Agritech Limited		108,835	108,835
	Helisted assessments			
	Unlisted companies - Fully paid up ordinary shares of Rs. 10 each			
	- Pakistan Export Finance Guarantee Agency Limited		5,725	5,725
	- Al-Hamra Avenue (Private) Limited		50,000	50.000
	- Pakistan Mobile Communications Limited (Related party)		3,936	3,936
	Unlisted securities			
	- Term finance certificates / sukuk bonds			
	- Azgard Nine Limited		76,220	76,220
	- Security Leasing Corporation Limited		6,418	6,418
	- Security Leasing Corporation Limited II		23,105	23,105
	- New Allied Electronics		2,185	2,185
	- Fauji Akbar Portia Marine Terminals Limited		161,407	161,407
	- Quetta Textile Mills Limited		72,619	72,619
	- Preference shares			
	- Trust Investment Bank Limited		25,000	25,000
	Held to maturity securities Unlisted securities - Term finance certificates / sukuk bonds - Agritech Limited - BRR Guardian Modaraba - Security Leasing Corporation Limited - Sitara Peroxide (Private) Limited - Zulekha Textile Mills (formerly Khunja Textile Mills Limited)		499,586 32,281 29,245 113,643 24,680	499,586 36,177 29,245 113,643 24,680
			1,249,885	1,253,781
9	ADVANCES - NET			
	Loans, cash credits, running finances etc.			
	In Pakistan		302,342,572	309,127,177
	Outside Pakistan		13,937,792	13,181,132
	Net investment in finance lease		316,280,364	322,308,309
	In Pakistan Outside Pakistan		4,242,105	4,181,047
	Outside Pakistali		4,242,105	4,181,047
	Islamic financing and related assets (gross)		65,446,120	57,908,118
	Bills discounted and purchased (excluding market treasury bills)			
	Payable in Pakistan		3,826,412	5,033,339
	Payable outside Pakistan		4,692,664	6,437,718
			8,519,076 394,487,665	11,471,057 395,868,531
	Provision against advances		227,707,002	100,000,111
	Specific provision against non-performing advances	9.2	(16,189,795)	(16,368,263)
	General provision against advances	9.2	(766,827)	(775,968)
			(16,956,622)	(17,144,231)
			377,531,043	378,724,300

9.1 Advances include Rs. 18,326 million (December 31, 2016: Rs. 19,020 million) which have been placed under non-performing status as detailed below:

		31 March 2017 (Un-audited)								
	Clas	sified Adva	nces	Pro	Provision Required			Provision Held		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total	
					(Rupees in 'O	00)				
Category of classification										
Other Assets Especially										
Mentioned (Agri Financing)	95,093	-	95,093	1,150	-	1,150	1,150	-	1,150	
Substandard	2,116,224	-	2,116,224	552,967	-	552,967	552,967	-	552,967	
Doubtful	1,705,935	-	1,705,935	1,433,490	-	1,433,490	1,433,490	-	1,433,490	
Loss	14,107,842	301,829	14,409,671	13,969,025	233,163	14,202,188	13,969,025	233,163	14,202,188	
	18,025,094	301,829	18,326,923	15,956,632	233,163	16,189,795	15,956,632	233,163	16,189,795	
			<del>-</del>	<del>-</del>	•	<del>-</del>	•	•		

	December 31, 2016 (Audited)								
	Clas	sified Adva	nces	Pro	vision Required		Provision Held		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Domestic	Overseas	Total
					(Rupees in 'O	00)			
Category of classification									
Other Assets Especially									
Mentioned (Agri Financing)	149,224	-	149,224	4,318	-	4,318	4,318	-	4,318
Substandard	2,336,995	-	2,336,995	577,634	-	577,634	577,634	-	577,634
Doubtful	1,990,208	-	1,990,208	1,483,906	-	1,483,906	1,483,906	-	1,483,906
Loss	14,224,437	318,921	14,543,358	14,063,267	239,138	14,302,405	14,063,267	239,138	14,302,405
	18,700,864	318,921	19,019,785	16,129,125	239,138	16,368,263	16,129,125	239,138	16,368,263

#### 9.2 Particulars of provisions against non-performing loans and advances

	March 31, 2017 (Unaudited)			December 31, 2016 (Audited)		
	Specific	General	Total	Specific	General	Total
			(Rupees in	'000)		
Opening balance	16,368,263	775,968	17,144,231	15,452,915	739,904	16,192,819
Exchange adjustment and other movements	(3,152)	(1,683)	(4,835)	1,258	(1,135)	123
Charge for the period / year	538,652	29,984	568,636	3,408,124	157,644	3,565,768
Reversals / recoveries during the period / year	(609,736)	(37,442)	(647,178)	(2,362,817)	(120,445)	(2,483,262)
•	(71,084)	(7,458)	(78,542)	1,045,307	37,199	1,082,506
Amounts written off	(104,232)	-	(104,232)	(131,217)	-	(131,217)
Closing balance	16,189,795	766,827	16,956,622	16,368,263	775,968	17,144,231

- 9.2.1 The additional profit arising from availing the forced sales value (FSV) benefit net of tax at March 31, 2017 which is not available for distribution as either cash or stock dividend to shareholders and bonus to employees amounted to Rs. 45.472 million (December 31, 2016: Rs. 95.817 million).
- 9.2.2 General provision against consumer loans represents provision maintained at an amount equal to 1.5% of the fully secured performing portfolioand 5% of the unsecured performing portfolioas required by the Prudential Regulations issued by the State Bank of Pakistan. General reserve of at least equivalent to 1% of the secured and performing SE portfolio and 2% of the unsecured and performing SE portfolio is also maintained as required under Prudential Regulations for Small and Medium Enterprise Financing.

10	OPERATING FIXED ASSETS	Note	March 31, 2017 (Un-audited) (Rupees in	December 31, 2016 (Audited) 1 '000)
	Capital work-in-progress Property and equipment Intangible assets		943,522 16,140,638 1,177,056 18,261,216	775,408 16,144,219 1,297,310 18,216,937
			Three months March 31, 2017	March 31, 2016
10.1	Additions to operating fixed assets		(Un-aud (Rupees in	
	Office premises Leasehold improvements Office equipments Furniture and fixtures Vehicles		29,393 91,857 333,963 1,459 13,257	269,841 37,602 282,688 13,179 15,542
10.2	Additions to intangibles			
	Computer software		12,982	103,192
10.3	Disposals of operating fixed assets			
	Leasehold land Office premises Leasehold improvements Office equipments Furniture and fixtures Vehicles		50,159 1,633 28,391 4,753 10,205	- 10 37,916 1,915 7,338
			March 31, 2017	December 31, 2016
11	BORROWINGS		(Un-audited) (Rupees ii	(Audited) n '000)
	Secured Borrowings from State Bank of Pakistan under ERF / LTF - EOP Repurchase agreement borrowings Borrowings from other central banks Bai Muajjal Other short term borrowings	11.1 11.2	22,141,431 144,683,250 224,497 18,932,720 - 185,981,898	21,668,916 136,763,030 198,418 - 399,594 159,029,958
	<b>Unsecured</b> Call borrowings Bai Muajjal	11.3 11.4	16,486,164 2,068,801 18,554,965 204,536,863	13,461,835 6,218,836 19,680,671 178,710,629

- 11.1 This represents repurchase agreement borrowing from SBP and other banks at the rate of 1.05% and 5.85% per annum respectively (December 2016: 1.10% and 5.95% per annum) having maturities upto May 2017 (December 2016: February 2017).
- 11.2 This represents borrowings from financial institutions at mark-up rates ranging from 5.73% to 5.79% per annum (December 2016: Nil) having maturities upto February 2018 (December 2016: Nil).
- 11.3 This represents borrowings from financial institutions at mark-up rates ranging from 0.55% to 5.85% per annum (December 2016: 0.50% to 5.80% per annum) having maturities upto June 2017 (December 2016: March 2017).
- 11.4 This represents borrowings from financial institutions at mark-up rates ranging from 5.60% to 5.70% per annum (December 2016: 5.60% to 5.70% per annum) having maturities upto May 2017 (December 2016: May 2017).

12	DEPOSITS AND OTHER ACCOUNTS	March 31, 2017 (Un-audited) (Rupees	December 31, 2016 (Audited) in '000)
	Customers Fixed deposits Savings deposits Current accounts - non-remunerative Others Financial institutions	75,530,650 218,483,141 274,618,476 6,493,409 575,125,676	94,268,250 229,010,684 283,711,087 4,721,828 611,711,849
	Remunerative deposits Non-remunerative deposits	20,607,471 4,419,012 25,026,483 600,152,159	27,347,009 1,795,367 29,142,376 640,854,225
13	CONTINGENCIES AND COMMITMENTS		
13.1	Direct credit substitutes		
	i) Government ii) Banking companies and other financial institutions iii) Others	1,401,442 - 40,579 1,442,021	1,632,063 - 53,167 1,685,230
13.2	Transaction - related contingent liabilities	1, 112,021	1,003,230
	i) Government ii) Banking companies and other financial institutions iii) Others	33,239,542 771,810 9,905,149 43,916,501	32,243,564 544,762 11,725,088 44,513,414
13.3	Trade - related contingent liabilities	13,310,301	11,515, 111
	Letters of credit	77,553,693	73,061,529
	Acceptances	10,397,578	12,188,691
13.4	Other contingencies		
	Claims against the Bank not acknowledged as debts	17,506,560	13,847,649
	These mainly represents counter claims filed by the borrowers for restricting the Bank	from disposal o	f assets (such as

These mainly represents counter claims filed by the borrowers for restricting the Bank from disposal of assets (such as hypothecated / mortgaged / pledged assets kept as security), damage to reputation and cases filed by Ex. employees of the Bank for damages sustained by them consequent to the termination from the Bank's employment. Based on legal advice and /or internal assessment, management is confident that the matters will be decided in Bank's favour and the possibility of any outcome against the Bank is remote and accordingly no provision has been made in this consolidated condensed interim financial information.

March 31,

December 31,

13.5	Commitments in respect of forward lendings	2017 (Un-audited) (Rupees ii	2016 (Audited) n '000)
	Commitments to extend credit	19,021,040	28,450,269
	Commitments in respect of investments	3,082,006	3,596,186
13.6	Commitments in respect of forward exchange contracts		
	Purchase	73,383,660	53,992,848
	Sale	53,702,756	41,084,440
13.7	Commitments for the acquisition of fixed asset	265,473	336,774
13.8	Commitments in respect of repo transactions		
	Repurchase	144,846,287	136,912,078
	Resale	8,607,690	349,222
13.9	Other commitments		
	Interest rate swaps	7,643,647	7,622,307
	Futures	6,674,096	
	Donations	22,000	22,000
13.10	Contingency for tax payable (note 16)		

14	EARNINGS PER SHARE	March 31, 2017 (Un-au (Rupees	•
14.1	BASIC EARNINGS PER SHARE	. ,	•
	Profit after taxation for the period attributable to equity holders of the Bank	2,881,329	2,519,224
		(Number of share	s in thousand)
	Weighted average number of ordinary shares	1,595,208	1,591,809
		(Rup	ees)
	Basic earnings per share	1.81	1.58
14.2	DILUTED EARNINGS PER SHARE	(Rupees	in '000)
	Profit after taxation for the period attributable to equity holders of the Bank	2,881,329	2,519,224
		(Number of share	s in thousand)
	Weighted average number of ordinary shares	1,605,612	1,591,809
		(Rup	ees)
	Diluted earnings per share	1.79	1.58
		March 31, 2017	December 31, 2016
4-	CASU AND CASU FOUNDAMENTS	(Un-audited)	(Audited)
15	CASH AND CASH EQUIVALENTS	(Rupees	•
	Cash and balances with treasury banks	63,407,155	74,071,394
	Balances with other banks	7,571,383	9,498,787
	Call money lendings	4,141,903	5,306,590
		75,120,441	88,876,771
16	TAXATION		

March 31

March 21

### 16 TAXATION

16.1 The income tax assessments of the Bank have been finalized upto and including tax year 2016. Matters of disagreement exist between the Bank and tax authorities for various assessment years and are pending with the Commissioner of Inland Revenue (Appeals), Appellate Tribunal Inland Revenue (ATIR), High Court of Sindh and Supreme Court of Pakistan. These issues mainly relate to addition of mark up in suspense to income, taxability of profit on government securities, bad debts written off and disallowances relating to profit and loss expenses.

In respect of tax years 2008, 2011, 2015 and 2016, the tax authorities have raised certain issues including default in payment of WWF, dividend income from mutual funds not being taken under income from business, disallowance of Leasehold improvements resulting in additional demand of Rs.503.487 million. As a result of appeal filed before Commissioner Appeals against these issues, relief has been provided fortax amount of Rs.60.032 million whereas appeal effect orders are pending. The management's appeals on certain issues are pending before Commissioner Appeals. The management is confident that these matters will be decided in favour of the Bank and consequently has not made any provision in respect of these amounts.

The Bank has received amended assessment orders for Tax Years from 2010 to 2013 wherein Tax Authorities have disallowed depreciation on Ijara Assets considering it Finance Lease and raised a tax demand of Rs.990.423 million. As a result of appeal filed before Commissioner Appeal, relief is provided to the Bank. Accordingly tax amount is reduced to Rs.96.160 million. The Bank has filed appeal before Appellate Tribunal. During the year, Bank has received another amended assessment order for Tax Year 2014 wherein a tax demand of Rs.34.375 million is raised on this matter. The Bank has not made any provision against these orders and the management is of the view that the matter will be settled in Bank's favour through appellate process.

In respect of monitoring of withholding taxes, the Bank has received various orders from tax authorities. The Bank has not made provision amounting to Rs.433.377 million against tax demand for tax years 2009, 2011, 2015 and 2016. The Bank intends to obtain relief through rectification orders. The management is of the view that the matter will be settled in Bank's favour.

The Bank has received an order from a provincial tax authority wherein tax authority has disallowed certain exemptions of sales tax on banking services and demanded sales tax and penalty amounting to Rs.97.560 million (excluding default surcharge) for the period from July 2011 to June 2014. Bank's appeal against this order is currently pending before Commissioner Appeals. The Bank has not made any provision against this order and the management is of the view that the matter will be settled in Bank's favour through appellate process.

#### 17 RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions and include major shareholders, subsidiary company, associated companies with or without common directors, retirement benefit funds and directors and key management personnel and their close family members.

Banking transactions with the related parties are executed substantially on the same terms, including markup rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties and do not involve more than a normal risk.

Contributions to and accruals in respect of staff retirements and other benefit plans are made in accordance with the actuarial valuations / terms of the contribution plan. Remuneration to executives is determined in accordance with the terms of their appointment.

17.1 Details of transactions with the related parties and balances with them as at period end are as follows:

<u> </u>	March 31, 2017 (Un-audited)					
	Directors	Key Management Personnel	Group Companies / Others / Strategic Investments	Associates	Total	
_			(Rupees in '000)			
Deposits						
Balance at beginning of the period Placements during the period Withdrawals / adjustments during the period Balance at end of the period	10,201 146,101 (147,363) 8,939	164,506 295,834 (319,075) 141,265	8,688,767 27,909,380 (29,705,353) 6,892,794	1,031,657 13,121,800 (12,836,549) 1,316,908	9,895,131 41,473,115 (43,008,340) 8,359,906	
= Advances						
Balance at beginning of the period Disbursements / adjustments during the period Repayments / adjustments during the period Balance at end of the period	79,130 - (4,935) 74,195	351,335 58,193 (40,586) 368,942	8,040,236 1,963,458 (2,134,398) 7,869,296	- - -	8,470,701 2,021,651 (2,179,919) 8,312,433	
Provision held against advances	-	-	1,543,054	-	1,543,054	
Investments =						
Balance at beginning of the period Investments during the period Redemption / adjustments during the period Balance at end of the period	- - -	- - -	2,027,290 - (255,055) 1,772,235	3,263,590 83,705 - 3,347,295	5,290,880 83,705 (255,055) 5,119,530	
Provision held against investments	-	-	53,936	-	53,936	
Call borrowings / Repo						
Balance at beginning of the period Borrowings during the period Repayments during the period Balance at end of the period	- - -	- - -	- 2,200,000 (2,200,000) -	- - -	- 2,200,000 (2,200,000) -	
Call lendings / Reverse repo					_	
Balance at beginning of the period Placements during the period Withdrawals during the period Balance at end of the period	- - -	- - -	- 21,600,000 (21,600,000) -	- - -	21,600,000 (21,600,000)	

17.2

17.3

17.4

Current accounts

Fixed deposit accounts

	December 31, 2016 (Audited)				
	Directors	Key Management Personnel	Group Companies / Others / Strategic Investments	Associates	Total
			(Rupees in '00	0)	
Deposits					
Balance at beginning of the year	14,825	120,281	6,095,252	350,316	6,580,674
Placements during the year	306,363	1,257,912	117,678,110	44,962,231	164,204,616
Withdrawals / adjustments during the year	(310,987)	(1,213,687)	(115,084,595)	(44,280,890)	(160,890,159
Balance at end of the year	10,201	164,506	8,688,767	1,031,657	9,895,13
Advances					
Balance at beginning of the year	89,000	328,280	6,339,450	-	6,756,730
Disbursements during the year	-	287,570	22,062,374	-	22,349,94
Repayments / adjustments during the year	(9,870)	(264,515)	(20,361,588)	-	(20,635,973
Balance at end of the year	79,130	351,335	8,040,236	-	8,470,70
Provision held against advances	-	-	1,543,054	-	1,543,054
Investments					
Balance at beginning of the year	-	-	4,716,796	4,019,314	8,736,11
Investments during the year	-	-	1,977,290	67,267	2,044,55
Redemptions / adjustments during the year		-	(4,666,796)	(822,991)	(5,489,787
Balance at end of the year		-	2,027,290	3,263,590	5,290,880
Provision held against investments		-	53,936	-	53,936
Call borrowings / Repo					
Balance at beginning of the year	-	-	-	-	-
Borrowing during the year	-	-	2,200,000	-	2,200,00
Repayments during the year		-	(2,200,000)	-	(2,200,000
Balance at end of the year					-
Call lendings / Reverse Repo					
Balance at beginning of the year	-	-		-	-
Placements during the year	-	-	17,250,000	-	17,250,000
Withdrawals during the year Balance at end of the year		-	(17,250,000)	-	(17,250,000
				March 31, 2017 (Un-audited) (Rupees	December 31 2016 (Audited) in '000)
Advances					
Running finance Long term loans				785,031 7,527,402	753,858 7,716,843
Contingencies and commitments					
Letters of credit, acceptance and Guarantee	es outstanding			2,208,604	1,724,34
Customer Accounts					
PLS accounts				5,491,636	5,869,15
Current accounts				648 763	1 211 42

648,763

2,219,507

1,211,423

2,814,554

17.5

17.6

Transactions with Associates and Others	March 31, 2017 (Un-au (Rupees	
Associates and funds not considered for consolidation  Mark-up expense on deposits / TFCs	17.580	11.217
Rent Income from Alfalah Insurance Limited	17,360	499
Insurance premium paid to Alfalah Insurance Company Limited	322,954	454,132
Insurance claims received from Alfalah Insurance Company Limited against	,	- , -
operating fixed assets	2,349	429
Other Income from Sapphire Wind Power Company Limited	1,817	-
Management Fee earned from fund	102,986 10.451	80,427
Sales load from fund Advisory Income from fund	408	3,374
Advisory income from fund	400	
Others		
Mark-up income	123,065	100,707
Mark-up expense on deposits	77,042	30,231
Rent income from Warid Telecom (Private) Limited / Pakistan Mobile		
Communication Limited	4,514	4,100
Rent expense paid to Wateen Telecom Limited	-	2,346
Interest received on placements with Silk Bank	6,997	125
Mark-up paid to Key Management Personnel on TFCs Issued	733	-
Mark-up received on Sukuk from Pakistan Mobile Communication Limited	26,045	- 439.200
Amount received on Redemption of Silk Bank Preference Shares Interest paid on Borrowings from Silk Bank	- 366	439,200 85
Payment to Institute of Bankers of Pakistan	2,222	-
Payment to Wateen Telecom Limited and Wateen Solutions (Private) Limited for	2,222	
purchase of equipment and maintenance charges	25,160	33,857
Payment to Monet (Private) Limited for Branchless banking services	14,529	85,092
Payment to Timber Links	18	1,081
Payment to Expressive Safety & Security Solutions	963	4,155
Payment to Olive International (Private) Limited	189	833
Payment to Computer Marketing Co. (Private) Limited.	1,756	6,781
Payment to MEC Engineer Payment to Tahiri Printers	2,056	2,951
Payment to MEK STEEL FURNITURE	2,565 713	1,583
Payment to S-TECH	3,919	_
Payment to The Pakistan Business Council	1,500	_
Payment to Digital Plus	9,828	-
Contribution to employees provident fund	84,235	79,113
Contribution to gratuity fund	66,000	66,716
	March 31,	December 31,
	2017	2016
	(Un-audited) (Rupees	(Audited)
Balances with Associates and Others	(Rupees	000)
Associates	112.250	112.250
Advance against issuance of Shares - Sapphire Wind Power Company Limited Rent receivable from Alfalah Insurance Company Limited	112,350 624	112,350 416
TFCs held by Alfalah GHP Income Multiplier Fund	6,115	6.116
TFCs held by Alfalah GHP Income Fund	47.914	72,887
Management fee receivable from fund	140,418	137,853
Sales load receivable from fund	14,369	14,982
Investment in fund	399,261	395,697
Receivable against formation cost for fund	1,487	2,647
Insurance payable for general and health Receivable against allocation of expenses from fund	183 8,133	480 13,127
Advisory income receivable from fund	1,438	180,000
Seed capital in fund	-	976
·		5.0
Others	CE CE=	C1 2C7
Mark-up suspended on advances to Warid Telecom (Private) Limited	65,657 847,785	61,267 808,508
Mark-up suspended on advances to Wateen Telecom (Private) Limited Mark-up suspended on advances to Wateen Wimax	847,785 19,491	808,508 16,808
Mark-up receivable on Sukuk from Pakistan Mobile Communication Limited	2,972	3,247
Advance Rent from Warid Telecom Limited	2,972 4,650	9,164
TFCs held by Taavun (Private) Limited	498,700	332,467
TFCs held by Key Management Personnel	218,490	132,348
-		

March 31, March 31, 2017 2016 (Un-audited) (Rupees in '000)

#### 17.7 The key management personnel / directors compensation are as follows:

Salaries and Allowances	209,682	484,814
Fair value charge against employee stock option scheme	30,899	26,805

In addition the Chief Executive Officer and other executive officers are provided with the Bank maintained car as per Bank's policy.

### 18 GENERAL

Comparative information has been re-classified, re-arranged or additionally incorporated in this consolidated condensed interim financial information, wherever necessary, to facilitate comparison and to conform with changes in presentation in the current period.

#### 19 DATE OF AUTHORISATION

This consolidated condensed interim financial information was authorised for issue on April 24, 2017 by the Board of Directors of the Bank.

Chief Executive Officer	Director	Director	Director

# **Branch Network**

### Bank Alfalah Presence in Pakistan

Sr#	Landing	No	No. of Branches		
Sr#	Location	Conventional	Islamic	Total	
1	Karachi	75	35	110	
2	Lahore	62	30	92	
3	Islamabad	25	10	35	
4	Rawalpindi	23	8	31	
5	Faisalabad	19	10	29	
6	Ouetta	14	4	18	
7	Multan	11	6	17	
8	Peshawar	10	4	14	
9	Gujranwala	11	2	13	
10	Sialkot	8	3	11	
11	Hyderabad	6	2	8	
12	Gujrat	5	2	7	
13	Sargodha	5	2	7	
14	Sahiwal	3	1	4	
15	Okara	3	1	4	
16	Jhang	2	1	3	
17	Sheikhupura	3	-	3	
18	Taxila	3	-	3	
19	Rahim Yar Khan	2	- 1	3	
20	Jhelum	2	1	3	
20	Bahawalpur	2	1	3	
22	Mingora	2	1	3	
23	Mingora Abbottabad	2	1	3	
23	Mansehra	1	1	2	
				2	
25	Bahawalnagar	1	1 1	2	
26	Nankana Sahib	1	=		
27	Charsadda	2	-	2	
28	Chakwal	2	-	2	
29	Chichawatni	2	-	2	
30	Mirpurkhas	1	1	2	
31	Dera Ghazi Khan	2	-	2	
32	Jaranwala	2	-	2	
33	Dera Ismail Khan	1	1	2	
34	Kohat	2	-	2	
35	Mandi Bahauddin	1	1	2	
36	Gilgit	2	-	2	
37	Mianwali	1	1	2	
38	Gojra	2	-	2	
39	Muzaffarabad	1	1	2	
40	Haripur	2	-	2	
41	Attock	2	-	2	
42	Sukkur	1	1	2	

		No. of Branches		
Sr#	Location	Conventional	Islamic	Total
43	Ghotki	1	_	1
44	Sanghar	1	_	1
45	Dhudial	-	1	1
46	Mardan	1	-	1
47	Ali Pur	1	_	1
48	Pishin	1	_	1
49	Farooqabad	1	_	1
50	Dukki	1	_	1
51	Fateh Jang	1	_	1
52	Chillas	1	_	1
53	Fort Abbas	1	_	1
54	Pano Aqil	1	_	1
55	Gaggo Mandi	1	_	1
56	Bhimber	1	_	1
57	Gawadar	1	_	1
58	Burewala	1	-	1
59	Ghazi	1	-	1
60	Daultala	1	-	1
			-	
61 62	Chishtian	1 1	-	1
	Depalpur		-	1
63	Ghourgushti	1	-	1
64	Murree	1	-	1
65	Chitral	1	-	1
66	Nowshera Virkan	1	-	1
67	Choa Saidan Shah	1	-	1
68	Phalia	1	-	1
69	Gujar Khan	1	-	1
70	Rabwah	1	-	1
71	Allahabad	1	-	1
72	Bhowana	1	-	1
73	Arifwala	1	-	1
74	Shahdadkot	1	-	1
75	Hafizabad	1	-	1
76	Shujaabad	1	-	1
77	Hangu	1	-	1
78	Malakwal	1	-	1
79	Chowk Azam	1	-	1
80	Mandi Quaidabad	1	-	1
81	Haroonabad	1	-	1
82	Mehrabpur.	1	-	1
83	Hasan Abdal	-	1	1
84	Mirpur Mathelo	1	-	1

C#	1	No. of Branches			No. of Branches		
Sr#	Location	Conventional	Islamic	Total			
85	Hasilpur	1	_	1			
86	Battagram	1	_	1			
87	Haveli Lakha	1	_	1			
88	Chiniot	1	_	1			
89	Havelian	1	_	1			
90	Nawabshah	1	_	1			
91	Hazro	1	_	1			
92	Besham	1	_	1			
93	Hub	1	_	1			
94	Pattoki	1	_	1			
95	Hunza Nagar	1	_	1			
96	Pindi Ghaib	-	1	1			
97	D.G Khan	_	1	1			
98	Bhakkar	1	-	1			
99	Badin	1	_	1			
100	Rajanpur	1	_	1			
101	Islamgarh	1	_	1			
102	Renala Khurd	1	_	1			
103	Jacobabad	1	_	1			
104	Sambrial	1		1			
105	Jahania	1	_	1			
106	Serai Alamgir	-	1	1			
107	Jalalpur Bhattian	1	-	1			
108	Shakargarh	1	_	1			
109	Jalalpur Jattan	-	1	1			
110	Shinkiari	1	-	1			
111	Jampur	1		1			
112	Sibi	1	-	1			
113	Dadu	1	-	1			
114	Mailsi	-	1	1			
115	Jauharabad	1	-	1			
116	Mamukanjan	1	-	1			
117	Jehlum	1	_	1			
117	Mandi Faizabad	1	-	1			
119	Dadyal	1	-	1			
120	Deharki	2	-	2			
120	Ahmedpur East	1	-	1			
121	Mehar	1	-	1			
123	Kabirwala	-	1	1			
123	Mian Channu	- 1	1	1			
124	Mian Channu Kahirpur	1	-	1			
125	Ranirpur Batkhela	1	-	1			
126	DatKfield	1	-	1			

Sr#	Location	NO	. or branches	
Sr#	Location	Conventional	Islamic	Total
127	Kahuta	1	_	1
128	Mirpur, AJK	1	_	1
129	Kallar Syedan	1	_	1
130	Moro	1	_	1
131	Kamalia	-	1	1
132	Muridke	1	-	1
133	Kamoke	1	_	1
134	Muslim Bagh	1	_	1
135	Kamra	1	_	1
136	Muzaffargarh	1	_	1
137	Kandhkot	1	_	1
138	Narowal	1	_	1
139	Bakhshi Pul	1	_	1
140	Nowshera	1		1
141	Kasur	1	_	1
141	Oghi	1	-	1
143	Khan Bela	1	_	1
143	Pakpattan	1	-	1
144	Khanewal	1	-	1
145	Pasrur	1	-	1
140	Khanna	1	-	1
	Bewal	-	1	1
148		1	-	1
149 150	Khanpur		-	
	Phool Nagar	1	-	1
151	Kharian	1	-	1
152	Pir Mahal	1	-	1
153	Khoiratta	1	-	1
154	Qaboola	1	-	1
155	Khushab	-	1	1
156	Qutba	1	-	1
157	Khuzdar	-	1	1
158	Bhalwal	1	-	1
159	Kkurrianwala	1	-	1
160	Rawalakot	1	-	1
161	Daharki	1	-	1
162	Rawat	1	-	1
163	Kot Abdul Malik	-	1	1
164	Sadiqabad	1	-	1
165	Zhob	1	-	1
166	Saidqabad	<del>-</del>	1	1
167	Skardu	1	-	1
168	Samundri	1	-	1

No. of Branches

Sr#	Location	No. of Branches		
3i #	Location	Conventional	Islamic	Total
169	Swabi	1	_	1
170	Buner	1	_	1
171	Tando Adam	1	_	1
172	Shahdad Pur	1	_	1
173	Tank Adda	1	_	1
174	Shahkot	_	1	1
175	Daska	1	-	1
176	Sharakpur	_	1	1
177	Tench Bhatta	1	-	1
178	Shikarpur	1	_	1
179	Turbat	1	_	1
180	Shorkot	1	_	1
181	Umerkot	1	_	1
182	Chak Khasa	1	_	1
183	Vehari	-	1	1
184	Sillanwali	1	-	1
185	Waisa	1	_	1
186	Zafarwal	1	_	1
187	Kotli	1	_	1
188	Talagang	1	_	1
189	Kotmomin	1		1
190	Tando Allahyar	1	_	1
191	Kotri District Jamshoro	1		1
192	Tarnol	1	_	1
193	Bannu	1	_	1
194	Temargarha	1	_	1
195	Lala Musa	1	-	1
196	Toba Tek Singh	1	-	1
197	Larkana	1	-	1
198	Uch Sharif	1	-	1
199	Layyah	1	-	1
200	Usta Muhammad	1	-	1
200	Liaquat Pur	1	-	1
201	Wah Cantt	1	-	1
202	Lodharan	1	-	1
203	Yazman	1	-	1
204	Yazman Lodhran	1	-	1
205	Chaman	1	-	1
			-	
207	Loralai	1	-	1
208	Kot Addu	<u>-</u> 476	1 153	<u>1</u> 629

# **Branch Network**

# Bank Alfalah Presence In Foreign Countries

Sr#	Location	No. Branches
	Bangladesh	
1	Dhaka	4
2	Chittagong	1
3	Sylhet	1
4	Dhanmondi	1
	Afghanistan	
1	Kabul	2
2	Herat	1
	Bahrain (WBU)	
1	Manama	1
	Total	11

