

## **Bank Alfalah & Pak Suzuki Sales Promotion**

**(July – September 2020)**

### **Promo Pricing**

<b><i>Variable Rates</i></b> <b><i>(July 2020 KIBOR – 7.17%)</i></b>	<b>2 Years</b>	<b>3 Years</b>	<b>4 - 5 Years</b>	<b>6 - 7 Years</b>
Standard Pricing	10.67% (K* + 3.50%)	11.17% (K+ 4.00%)	11.67% (K+ 4.50%)	12.17% (K%+ 5.00%)
<b>Suzuki Promo Pricing</b>	<b>10.17%</b> <b>(K + 3.00%)</b>	<b>10.17%</b> <b>(K+ 3.00%)</b>	<b>10.17%</b> <b>(K +3.00%)</b>	<b>10.67%</b> <b>(K + 3.50%)</b>
<b>Discount</b>	<b>0.50%</b>	<b>1.00%</b>	<b>1.50%</b>	<b>1.50%</b>

\*The 1-Year KIBOR rate on the 1<sup>st</sup> of the month will be used to determine the rate for the entire month.  
KIBOR for the month of July-2020 is 7.17%.

### **Promo is limited to the following three Suzuki variants only:**

- WagonR VXL
- WagonR AGS
- Alto AGS

**Insurance Rate for the Promo:** 1.99% (Alfalah Insurance Company Limited)

**Financing Tenure available:** 2-7 years

### **Free Registration & 1-Year Free Maintenance**

Pak Suzuki is offering Free Registration worth 17k-20k per unit (approximately) & 1-year Free Maintenance exclusively to BAFL disbursed cases during July – Sep 2020 for Wagon R VXL, Wagon R AGS & Alto AGS.