

## **Bank Alfalah & Honda Sales Promotion**

**(July – September 2020)**

### **Promo Pricing**

<b><i>Variable Rates</i></b> <b><i>(July 2020 KIBOR – 7.17%)</i></b>	<b>2 Years</b>	<b>3 Years</b>	<b>4 - 5 Years</b>	<b>6 - 7 Years</b>
Standard Pricing	10.67% *(K + 3.50%)	11.17% *(K+ 4.00%)	11.67% *(K+ 4.50%)	12.17% *(K%+ 5.00%)
Honda Promo Pricing	9.99% *(K + 2.82%)	10.67% *(K+ 3.50%)	10.67% *(K +3.5%)	11.17% *(K + 4%)
<b>Discount</b>	<b>0.68%</b>	<b>0.5%</b>	<b>1%</b>	<b>1%</b>

\*The 1-Year KIBOR rate on the 1<sup>st</sup> of the month will be used to determine the rate for the entire month. KIBOR for the month of July-2020 is 7.17%.

#### **Promo is limited to the following Honda Variants only:**

- Civic RS Turbo & VTEC Turbo Oriel
- Oriel 1.8 VTEC
- City (All grades)
- BRV (All grades)

**Insurance Rate for the Promo:** 2.25% (Alfalah Insurance / Atlas Insurance)

**Financing Tenure available:** 2-7 years

Promo is valid for both Normal Financing & Residual Financing Product