

Indicative Deposit Profit Rates (Effective from November 1st, 2019)

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|---|---------------------------------|-------------------------|--|
| | | Pak Rs. SAVING ACCOUNTS | |
| | | | |
| Alfalah PLS Savings | A | | |
| Profit payment frequency Profit calculation on average balance | 6 monthly | | |
| Tiers | Rate | 7 | |
| All Tiers | 11.25% | - | |
| | 11.2570 | | |
| Alfalah Royal Profit | | | |
| Profit Payment Frequency | Monthly | | |
| Profit calculation on average balance | 1 | - | |
| Tiers | Rate | _ | |
| All Tiers* * Negotiated rates after obtaining necessary | 11.25% | | |
| * Negotiated rates after obtaining necessary | approvais can be offered off de | | |
| Alfalah Kifayat | | | |
| Profit Payment Frequency | Monthly | | |
| Profit calculation on average balance | | | |
| Tiers | Rate |] | |
| 0-499,999 | 11.25% | | |
| 500,000 - 4,999,999 | 11.50% | _ | |
| 5,000,000 & Above | 12.00% | | |
| Alfalah SnaPack | | | |
| Profit Payment Frequency | Monthly | | |
| Profit calculation on average monthly balance | | | |
| Tiers | Rate | 7 | |
| All Tiers | 11.75% | | |
| | | | |
| Alfalah Care Senior Citizen | | | |
| Profit Payment Frequency | Monthly | | |
| Profit calculation on daily balance | Data | 7 | |
| Tiers 0-9,999 | Rate 11.25% | - | |
| 10,000 & Above | 12.25% | - | |
| 10/000 4/10010 | 1212570 | | |
| Alfalah Pehchaan Savings Account | | | |
| Profit Payment Frequency | Monthly | | |
| Profit calculation on average balance | | 7 | |
| Tiers | Rate | - | |
| 0-49,999 50,000 - 499,999 | 11.25% 11.75% | - | |
| 50,000 & Above | 12.00% | - | |
| | 1210070 | | |
| Alfalah Asaan Saving Account | | | |
| Profit Payment Frequency | 6 monthly | | |
| Profit calculation on average balance | | - | |
| Tiers | Rate | _ | |
| All Tiers | 11.25% | | |
| Alfalah Asaan Remittance Saving Accou | unt | | |
| Profit Payment Frequency | Monthly | | |
| Profit calculation on average monthly balance | | | |
| Tiers | Rate |] | |
| All Tiers | 11.25% | | |
| | | | |
| Alfalah Corporate Payroll Savings | 6 marshile | | |
| Profit Payment Frequency Profit calculation on average balance | 6 monthly | | |
| Tiers | Rate | 1 | |
| All Tiers | 11.25% | - | |
| L | | - | |
| Alfa Saving Account (Digital Saving Acc | | | |
| Profit Payment Frequency | Monthly | | |
| Profit calculation on daily balance | . | 7 | |
| Tiers | Rate | - | |
| 0-9,999 10,000- 99,999 | 11.25% | - | |
| 10,000- 99,999 100,000 & Above | 16.00% 11.25% | - | |
| 100,000 & ADOVE | 11.25% | | |
| | | Pak Rs. TERM DEPOSIT | |
| | | | |
| PKR TERM DEPOSIT | | | |
| Tenors | Monthly | Annually/At Maturity | |

| Tenors | Monthly | Annually/At Maturity |
|---------|---------|----------------------|
| 1 Month | 11.80% | 11.80% |
| 3 Month | 11.40% | 11.95% |
| 6 Month | 11.40% | 12.00% |
| 1 Year | 11.75% | 12.25% |
| | • | • |

All rates quoted are on a per annum basis.

Air rates quoted are on a per annum basis. All TDRs less than Rs.100,000 will be booked at 11.25%, irrespective of the tenor/profit payment frequency. Term deposit rates for two to five years tenors will be available after obtaining necessary approvals. Negotiated rates after obtaining necessary approvals can be offered on PKR Term Deposits above Rs. 3,000,000 Negotiated Rates will be Market Based Rates and will be applicable on Group Relationship basis

Alfalah Mahana Amdan

| All Tiers | Profit on Monthly basis | | |
|-----------|-------------------------|--|--|
| 1 year | 11.75% | | |

All rates quoted are on a per annum basis.

Term deposit rates for two to five years tenors will be available after obtaining necessary approvals.

Alfalah Senior Citizens Mahana Amdan

| All Tiers | Profit on Monthly basis | |
|--|-------------------------|--|
| 1 year | 11.75% | |
| All rates quoted are on a per annum basis. | | |

Term deposit rates for two to five years tenors will be available after obtaining necessary approvals.

Alfalah Floating Term Deposit*

| Tier-1 | | | |
|----------------------|----------------------|---------------------|---------------------|
| PKR 50,000-1,999,999 | | | |
| Tenor | Monthly | Quarterly | Half yearly |
| 1 year | 1 month KIBID -0.40% | 3 month KIBID-0.40% | 6 month KIBID-0.40% |
| 2 years | 1 month KIBID -0.17% | 3 month KIBID-0.17% | 6 month KIBID-0.17% |
| 3 years | 1 month KIBID -0.15% | 3 month KIBID-0.15% | 6 month KIBID-0.15% |
| | | | |
| Tier-2 | | | |

| PKR 2,000,000-100,000,000 | | | | |
|---------------------------|----------------------|---------------------|---------------------|--|
| Tenor | Monthly | Quarterly | Half yearly | |
| 1 year | 1 month KIBID -0.20% | 3 month KIBID-0.20% | 6 month KIBID-0.20% | |
| 2 years | 1 month KIBID -0.17% | 3 month KIBID-0.17% | 6 month KIBID-0.17% | |
| 3 years | 1 month KIBID -0.15% | 3 month KIBID-0.15% | 6 month KIBID-0.15% | |

| Tier-3 | | | | | |
|--|----------------------|---------------------|---------------------|--|--|
| PKR 100,000,000+ | | | | | |
| Tenor | Monthly | Quarterly | Half yearly | | |
| 1 year | 1 month KIBID -0.10% | 3 month KIBID-0.10% | 6 month KIBID-0.10% | | |
| 2 years | 1 month KIBID -0.10% | 3 month KIBID-0.10% | 6 month KIBID-0.10% | | |
| 3 years | 1 month KIBID -0.10% | 3 month KIBID-0.10% | 6 month KIBID-0.10% | | |
| *Rates are quoted as KIBID less applied margin | | | | | |

Rates are quoted as KIBID less applied margin.

| FCY FE-25 SAVING ACCOUNTS | | | | | | |
|--|---|--------|--------|--------|--------|--------|
| Profit Payment Frequency | Half Yearly | | | | | |
| Profit calculation on a minimum monthly bala | Profit calculation on a minimum monthly balance | | | | | |
| Tiers | EUR | GBP | JPY | USD | CNY | AED |
| 0-10k | 0.010% | 0.100% | 0.010% | 0.100% | 0.100% | 0.100% |
| 10k-50k | 0.010% | 0.150% | 0.010% | 0.150% | 0.150% | 0.150% |
| 50k-100k | 0.010% | 0.200% | 0.010% | 0.200% | 0.200% | 0.200% |
| 100K+* | 0.010% | 0.250% | 0.010% | 0.250% | 0.250% | 0.250% |

FCY Term Deposits

*Negotiated rates may be offered for FCY amounts equivalent to or more than PKR 5,000,000, after obtaining necessary approvals. Equivalency will be based on the foreign exchange revaluation rate quoted on the last day by SBP.

| 0-49,999 (Units of FCY) | | | |
|-------------------------|--------|--------|--------|
| Tenors | EUR | GBP | USD |
| 1 Month | 0.010% | 0.100% | 0.100% |
| 3 Months | 0.010% | 0.125% | 0.125% |
| 6 Months | 0.010% | 0.150% | 0.150% |
| 12 Months | 0.010% | 0.250% | 0.250% |

50,000 - 99,999 (Units of FCY)

| Tenors | EUR | GBP | USD |
|-----------|--------|--------|--------|
| 1 Month | 0.010% | 0.150% | 0.150% |
| 3 Months | 0.010% | 0.200% | 0.200% |
| 6 Months | 0.010% | 0.300% | 0.300% |
| 12 Months | 0.010% | 0.400% | 0.400% |

100,000+ (Units of FCY)*

| Tenors | EUR | GBP | USD |
|-----------|--------|--------|--------|
| 1 Month | 0.010% | 0.200% | 0.200% |
| 3 Months | 0.010% | 0.300% | 0.300% |
| 6 Months | 0.010% | 0.400% | 0.400% |
| 12 Months | 0.010% | 0.500% | 0.500% |

*Negotiated rates may be offered for FCY amounts equivalent to or more than PKR 3,000,000, after obtaining necessary approvals. Equivalency will be based on the foreign exchange revaluation rate quoted on the last day by SBP.

Please note for all of the above categories:

1) Early encashment of a time deposit is subject to a penalty as per the bank's schedule of charges
2) Rate offering to a customer may differ as a result of agreement between concerned customer and bank
3) Irrespective of amount, for all tenors less than 1 month, the term deposit rate will be negotiated between the customer and the bank