# MOVING FORWARD WITH

Quarterly Report - March 31, 2020 (Un-audited)



Best Customer Franchise 201

Bank Alfalah

# Contents

Company Information	2
Directors' Review - English	5
Directors' Review - Urdu	10
Unconsolidated Condensed Interim Financial Statements	11
Unconsolidated Condensed Interim Statement of Financial Position	12
Unconsolidated Condensed Interim Profit and Loss Account (Un-audited)	13
Unconsolidated Condensed Interim Statement of Comprehensive Income (Un-audited)	14
Unconsolidated Condensed Interim Statement of Changes in Equity (Un-audited)	15
Unconsolidated Condensed Interim Cash Flow Statement (Un-audited)	16
Notes to and Forming Part of the Unconsolidated Condensed Interim Financial Statements (Un-audited)	17
Consolidated Condensed Interim Financial Statements	50
Consolidated Condensed Interim Statement of Financial Position	51
Consolidated Condensed Interim Profit and Loss Account (Un-audited)	52
Consolidated Condensed Interim Statement of Comprehensive Income (Un-audited)	53
Consolidated Condensed Interim Statement of Changes in Equity (Un-audited)	54
Consolidated Condensed Interim Cash Flow Statement (Un-audited)	55
Notes to and Forming Part of the Consolidated Condensed Interim Financial Statements (Un-audited)	56

# **Company Information**

## **Board of Directors**

HH Sheikh Nahayan Mabarak Al Nahayan Chairman/Director

Abdulla Nasser Hawaileel Al Mansoori Director

Abdulla Khalil Al Mutawa Director

Khalid Mana Saeed Al Otaiba Director

Efstratios Georgios Arapoglou Director

**Dr. Gyorgy Tamas Ladics** Director

Dr. Ayesha Khan Director

Atif Aslam Bajwa President/CEO and Director

## **Senior Management**

Atif Aslam Bajwa President and Chief Executive Officer

Aasim Wajid Jawad Group Head Strategy, Transformation and Customer Experience

Anjum Hai Chief Financial Officer

Bilal Asghar Group Head Corporate, Investment Banking and International Business

Faisal Rabbani Chief Risk Officer

Hafsa Abbasy Group Head Human Resource and Learning

Haroon Khalid Group Head Compliance and Control

Khawaja Muhammad Ahmed Group Head Operations and Corporate Services

Mehreen Ahmed Group Head Retail Banking

Mohib Hasan Khan Chief Information Officer

Muhammad Akram Sawleh Company Secretary, Head of Legal and Corporate Affairs

Dr. Muhammad Imran Group Head Islamic Banking

**Muhammad Yahya Khan** Group Head Digital Banking

Syed Ali Sultan Group Head Treasury and Capital Markets

Tahir Khurshid Group Head Audit and Inspection

Zahid Anjum Group Head Special Assets Management

## **Chief Financial Officer**

Anjum Hai

## **Company Secretary**

Muhammad Akram Sawleh

## Auditors

EY Ford Rhodes Chartered Accountants

## **Registered/Head Office**

B. A. Building I. I. Chundrigar Road Karachi, Pakistan bankalfalah.com

## **Share Registrar**

F.D. Registrar Services (Pvt) Limited 1705, 17th Floor, Saima Trade Tower-A I. I. Chundrigar Road Karachi, Pakistan

## **Board Committees**

### Board Audit Committee (BAC)

Abdulla Khalil Al Mutawa Member

Khalid Mana Saeed Al Otaiba Member

Efstratios Georgios Arapoglou Member

Dr. Ayesha Khan Member

# Board Human Resources, Remuneration and Nomination Committee (BHR&NC)

Dr. Ayesha Khan Chairperson

Abdulla Khalil Al Mutawa Member

Khalid Mana Saeed Al Otaiba Member

Dr. Gyorgy Tamas Ladics Member

# Board Strategy and Finance Committee (BS&FC)

Abdulla Khalil Al Mutawa Chairman

Khalid Mana Saeed Al Otaiba Member

Efstratios Georgios Arapoglou Member

Atif Aslam Bajwa Member

#### Board Risk Management Committee (BRMC)

Khalid Mana Saeed Al Otaiba Chairman

Abdulla Khalil Al Mutawa Member

Efstratios Georgios Arapoglou Member

Atif Aslam Bajwa Member

### Board Compensation Committee (BCC)

Dr. Ayesha Khan Chairperson

Khalid Mana Saeed Al Otaiba Member

Abdulla Khalil Al Mutawa Member

Efstratios Georgios Arapoglou Member

#### Board Information Technology Committee (BITC)

Dr. Gyorgy Tamas Ladics Chairman

Abdulla Khalil Al Mutawa Member

Khalid Mana Saeed Al Otaiba Member

Efstratios Georgios Arapoglou Member

Atif Aslam Bajwa Member

# **Directors' Review**

On behalf of the Board of Directors, we are pleased to present the unconsolidated condensed interim financial statements of Bank Alfalah Limited for the quarter ended 31st March, 2020.

#### **Economic Review**

2020 started off with expectations that Pakistan economy would emerge out of the stabilisation phase and head towards a managed growth path, but the outbreak of Coronavirus altered assessments and expectations completely. Global lockdowns, travel restrictions and other preventive measures took a toll on both local and international economy.

Pakistan's policymakers, in line with global central banks and governments, resorted to support and stimulus packages to compensate for the severely interrupted economic cycle. Aided by weak international oil prices, the government announced a PKR 1.2 trillion stimulus programme and a special package for the construction industry, with a view to support the wide range of allied industries associated with the sector.

State Bank of Pakistan announced a series of steps to ensure smooth functioning of the financial system. In addition to cutting the policy rate by a cumulative 425bp to 9% (200bps in April 2020), the SBP announced a comprehensive package for both individual and corporate borrowers. Key market indicators also reacted in tandem as secondary market bond yields adjusted sharply on expectations of further monetary easing, while the currency markets priced in PKR weakness, especially towards the end of March, closing the quarter down 7.7%.

Negative sentiments in the currency market were contained (to a certain extent) on news that the global pandemic could lead to varied forms of global assistances for developing economies like Pakistan. Furthermore, a US\$1.4bn emergency loan by the IMF should help improve market sentiments.

The stock market also reflected the new landscape as it priced in different scenarios depending on local and international news flow. In addition to Coronavirus, the oil heavy nature of PSX index meant that the first-round impact of oil prices declining was negative on the index. All in all, the benchmark KSE-100 index went from 6% positive for the year at one point, to closing the quarter down 28%.

Looking ahead, concerns remain over the extent of the impact of Coronavirus both in terms of domestic recovery and interplay with the external world. 2M20 exports are down 3% to US\$4.04bn, while imports are down 3.8% to US\$7.5bn. Remittances have so far shown 12% growth to US\$5.6bn in 1Q20 vs last year and current account deficit clocked in at US\$744mn for 2M20 (down 38% YoY). The outlook on these variables is largely dependent on how quickly global demand recovers and the impact of that on commodity prices. Market participants cannot predict the outcomes with any degree of confidence at this stage, hence all participants will likely move tentatively on all fronts.

The uncertainty is also likely to reflect in key banking sector metrics such as deposits, advances and business volumes. The change in mechanism for determining the minimum deposit rate payable on savings accounts will likely pressure banks' profitability. The SBP package for individual and corporate borrowers is expected to ease the near term asset quality pressures in addition to other measures announced by SBP to facilitate businesses (additional funding lines) and banks (CAR, financial reporting and provisions related relaxations). More importantly however the actions of policymakers and SBP has provided market the comfort that authorities stand ready to take all actions required to ensure stability and quick revival of the financial and economic system.

#### Our Response to COVID-19 Pandemic

The spread of COVID-19 has affected countries and economies across the world, including Pakistan. As we adapt to the new challenges presented by this outbreak, we keep the safety and health of our people a topmost priority. A Crisis Management Committee at the outset of the escalating situation is closely monitoring the developments on local and international fronts and prepare appropriate response measures. A board level Coronavirus-Crisis Management Committee has been setup to oversee and assist the Board of Directors and the management in the matters relating to COVID-19.

To minimise the exposure and impact of COVID-19, the following measures have been taken:

#### Employees

We have significantly scaled down the headcount present at our locations across Pakistan, including the branches. The majority of our employees are working remotely (while maintaining strong IT security) to increase social distancing for our colleagues in office critical roles. There is a complete suspension of employee travel and participation in all events. Internal communications are consistently being shared to increase awareness about social distancing and hygiene.

#### - Customers

The Bank is communicating with its customers on how they can connect with the Bank through its full suite of platforms, including digital and online channels, and also apprising them of the regulatory changes being introduced by the State Bank of Pakistan. The Bank has taken all measures to ensure that service levels are maintained, customer complaints are resolved as per SLAs, and the Bank continues to meet the expectations of its clients as they would have been in a normal scenario.

#### Communities

In an effort to support our community, especially the daily wage earners across the country whose lives have been most affected by the pandemic, we have introduced the Bank Alfalah COVID-19 Relief Programme for the Daily Wage Earners. Through this programme, we will assist credible charitable organisations across the country who have taken up the mantle and have commenced work in this regard; distributing food and medical supplies to the needy daily wage earners.

#### Regulator

We are working closely with the State Bank of Pakistan and the law enforcement agencies to keep the economy moving. The SBP has responded to the crisis by introducing various regulatory measures to maintain the soundness of the banking system and to sustain economic activity. As advised by the regulator, we are working with the customers to ensure that they have easy access to these benefits and relaxations.

#### Review of the Bank's Performance

The highlights of the financial results of the Bank for the quarter ended 31st March, 2020 are presented as follows:

	31st March, 2020	31st December, 2019
Financial Position	Rupee	es in Millions
Shareholders' Equity	88,089	88,028
Total Assets	1,081,803	1,065,311
Deposits	755,135	782,284
Advances – net	500,865	511,236
Investments – net	366,830	299,098

	Quarter ended 31st March, 2020	Quarter ended 31st March, 2019
Financial Performance	Rup	ees in Millions
Net Interest Income and Non-Markup Income	14,490	13,455
Non-Markup Expenses	8,206	6,875
Provisions and Write offs (net)	1,528	446
Profit before Tax	4,757	6,134
Profit after Tax	2,821	3,122
Basic Earnings per Share – Rupees	1.59	1.76
Diluted Earnings per Share – Rupees	1.59	1.76

The profit after taxation for the first quarter 2020 shows a decline of 9.6% to Rs. 2.821 billion from Rs. 3.122 billion in Q1 2019. The Earning Per Share (EPS) thus stands at Rs. 1.59 (Mar 2019: Rs. 1.76). This is primarily due to prudent provision built up against investment book and non-performing clients. Negative market sentiment and lockdown in an effort to lessen the spread of Coronavirus has started impacting the economy, while the cost of doing business would continue to rise.

On the revenue front, net markup income and non-markup income showed combined growth of 7.7%. Net interest income was 5.5% higher than the corresponding period last year and closed at Rs. 11.781 billion. Higher average earning assets along with effective balance sheet management contributed to this rise in the net interest income. Non-markup income stood at Rs. 2.709 billion, higher by 18.3%, with strong contribution from FX income of Rs. 10.56 billion due to favourable exchange rate movement. Fee and commission income remained flat due to low transaction volume amid the lockdown in the country. However, some of the income lines such as bancassurance, wealth management, trade and remittances were higher than last year.

Non-markup expenses were higher by 19.4% compared to same period last year largely driven by higher compensation cost, IT support and maintenance fee, regulatory compliances, full year impact of new branches opened last year along with overall impact of inflation and rupee devaluation. The cost to income ratio of the Bank stood at 55.6%.

A net provision charge of Rs. 1.528 billion was taken against advances and equity investments, versus Rs. 446.076 million during the same period last year. The Bank has non-performing advances of Rs. 23.502 billion and our NPL ratio remains at 4.5%, and continues to remain one of the lowest infection ratios in the industry. This ratio incorporates the impact of subjective provisioning taken by the Bank based on prudence. In the latter half of March 2020, the central bank relaxed regulation relating to provisioning and loan classification to soften the impact of the pandemic on the banks. The Bank took benefit of this relaxation. A 28% decline in KSE-100 index during Q1 2020 led to impairment of Rs. 935.446 million being booked on number of equity securities. The Bank took a conservative view and booked 100% impairment charge against shares despite relaxation allowed by the central bank.

The Bank's focus remains on re-profiling its deposit base. Total deposits have been reported at Rs. 755.135 billion, lower than December 2019 level, which is a customary decline in quarter one. The Bank's gross advances were reported at Rs. 520.436 billion. At the quarter end, our gross advances to deposits ratio improved to 68.9% against 67.7% as at the close of last year. Our CASA ratio (80.6%) remains a leading indicator for the Bank in the industry.

The shareholders' equity of the Bank improved marginally despite payment of dividend approved by the shareholders in the AGM held in March 2020. At the close of first quarter, the Bank remains adequately capitalised with CAR at 17.25%.

#### **Credit Rating**

The Bank has been assigned an Entity Rating of 'AA+' (Double A Plus) for the long-term and 'A1+' (A-One Plus) for the short-term by PACRA, with Outlook assigned as 'Stable'. The unsecured subordinated debt (Term Finance Certificates) of the Bank has been awarded a credit rating of 'AA' (Double A), with Outlook assigned as 'Stable'.

Furthermore, JCR-VIS Credit Rating Company Limited (JCR-VIS) also assigned an entity rating of 'AA+' (Double A Plus) for the long-term and 'AI+' (A-One Plus) for the short-term to the Bank, with Outlook assigned as 'Stable'. The unsecured Tier 1 Capital (Term Finance Certificate) of the Bank has been awarded a credit rating of 'AA-' (Double A Minus), with 'Stable' Outlook.

The assigned ratings reflect the Bank's diversified operations, healthy financial risk profile, strong sponsors and existing market presence. These ratings denote a very low expectation of credit risk, a strong capacity for timely payment of financial commitments in the long-term and the highest capacity for timely repayment in the short-term, respectively.

#### Future Outlook

Bank Alfalah remains well-positioned for sustainable growth and building long-term shareholder value in these testing times. We will continue to invest in Digital Banking, our technology infrastructure, human capital, and strengthening our compliance and controls environment. In these challenging times, we are there for our staff, clients, customers and communities. Our actions during this global crisis are essential to keeping the economy going. We are working very closely with our customers to assist them in their banking needs and minimise the risk of credit headwinds in these unprecedented times. At the same time, we will continue to focus on building a low cost deposit base, improving the return on capital on risk assets, optimising returns from the banking book, enforcing a strong cost discipline across the bank, and maximising value for our stakeholders.

#### Acknowledgment

On behalf of the Board, we would like to thank the State Bank of Pakistan, the Securities and Exchange Commission of Pakistan, the Ministry of Finance, and other regulatory authorities for their continuous guidance and support. At the same time, we would like to express our gratitude to our shareholders, our customers and business partners for their continued patronage. We are pleased with the performance of the Bank's management and employees who serve our clients, communities and shareholders with distinction and dedication.

Atif Aslam Bajwa President and Chief Executive Officer 26th April, 2020 Karachi Ayesha Khan Director ایڈرانسز اور ایکونٹی انویسٹمنٹ کے عوض نیٹ پرویژن چارج1.528 بلین روپے رہا جبکہ پچھلے سال اسی مدت کے دوران446.076 ملین روپے تھا ۔ بینک کے پاس23.502 بلین روپے کے نان پرفارمنگ ایڈوانسز موجود ہیں اور ہمارے این پی ایل کا تناسب 4.5 فیصد ہے جو که انڈ سٹری کے سب سے کم انقیکش تناسبوں میں سے ایک رہا ہے ۔ اس تناسب میں بینک کی طرف سے پروٹینس کی بنیاد پر لیا گیا سبجیکٹر پرویژننگ کا اثر شامل ہے ۔ مارچ2020 کے آخر میں مرکزی بینک نے بینکوں پر وبانی مرض کے اثرات کو کم کرنے کے لیے فراہمی اور قرض کی درجہ بندی کے متعلق ضابطے میں نرمی کی ۔ بینکٹ نے اس نرمی 2010 کی آخر میں مرکزی بینک نے بینکوں پر وبانی مرض کے اثرات کو کم کرنے کے لیے فراہمی اور قرض کی درجہ بندی کے متعلق ضابطے میں نرمی کی ۔ بینکٹ نے اس نرمی کا فائدہ اُٹھایا۔2020 کی پہلی سہ ماہی کے دوران کے ایس ای 100 انڈیکس میں 28 فیصد کی کسی ہوئی جس کی وجہ سے کئی ایکونٹی سیکیور ٹیز پر بُک کیے گئے456.96 ملین روپے کا نقصان ہوا۔ بینک نے ایک مراز کے ایس ای سینٹرل بینک کی طرف سے نزمی کی اچارت کے باوجود شیئر ز کے عوض نقصان کے 2010 فیصد چارج بُک کیے ۔

بینک کی توجہ اپنی ڈپارٹ بیس کی ری فائلنگ کرنے پر رہی ۔ کُل ڈپازٹس755.15 بلین روپے ریکارڈ کیے گئے ، جو که دسمبر2019 کے مقابلے میں کم ہے ، جو پہلی سه ماہی میں ایک روایتی کمی ہے ۔ بینک کے مجموعی ایڈوانسر550.435 بلین روپے ریکارڈ کیے گئے ۔ سه ماہی کے اختتام پر ، ڈپازٹس کے تناسب میں ہمارے مجموعی ایڈوانسز 68.9 فیصد بڑھ گئے جو که پچھلے سال کے اختتام پر 67.7 فیصد تھے ۔ ہمارے کرنٹ اکاؤنٹ سیونگ اکاؤنٹ کا تناسب ( 6.8 فیصد ) انڈ سٹری میں ہمارے مجموعی ایڈوانسز سربراہی علامت کی حیثیت رکھتا ہے ۔ مارچ 2020 میں منعقدہ سالانه اجلاس عام میں شیئر ہولڈرز کی طرف سے منظور شدہ ڈیریڈ نڈ کی ادائیگی کے باوجود بینک کے لیے ایک ہولڈرز کی ایکونٹی میں معمولی بہتری آئی ۔ پہلی سه ماہی کے اختتام پر ، بینکے17.26 فیصد پر سی امے آر کے ساتھ موزوں طور پر کیپیٹلانڈز ہا ۔

#### كريڈٹ ريٹنگ

کریڈٹ ریٹنگ ایجنسی PACRA کی جانب سے بینک کی اینٹیٹی ریٹنگ طویل مدت کے لیے '+Ak(ڈبل اے پلس) جبکہ قلیل مدت کے لیے '+Ak(اے ون پلس) تغریض کی گئی۔ بینک کا آؤٹ لک 'مثبت' قرار دیا گیا ہے۔بینک کے ان سیکیورڈ سب آرڈینیٹڈ ڈیبٹ (ٹرم فنانس سر ٹینکیٹ )کی کریڈٹ ریٹنگ AA(ڈبل اے) تغریض کی گئی ہے اور اس کا آؤٹ لک مثبت قرار دیا گیا ہے۔

کریڈٹ ریٹنگ کمپنچCR-VISنے بینک الفلاح کوطریل مدت کے لیے '+AA'(ڈبل اے پلس) جبکه قلیل مدت کے لیے'+1-A'(اے ون پلس) کریڈٹ ریٹنگ تنویض کی ہے ۔ بینک الفلاح کے لیے تنویض کی جانے والی ریٹنگ مستحکمآؤٹ لک کو ظاہر کرتی ہے بینک کے ان سیکیورڈTier کیپٹل (ڈرم فنانس سر ٹیفکیٹ )کی ریٹنگ -AA( ڈبل اے ماننس) تنویض کی گئی ہے اور اس کا آؤٹ لک مثبت قرار دیا گیا ہے ۔

تفویض کرد کریڈٹ ریٹنگ بینک الفلاح کے متنوع آپریشنز، مستحکم مالیاتی رسک پروفانل، اسپانسرز کی مضبوطی اور مارکیث میں بینک کی مستحکم پرزیشن کی عکاسی کرتی ہے۔ یہ ریٹنگ بینک کے بہت کم کریڈٹ رسک کے ساتھ طویل مدت کے لیے اپنے مالیاتی وعدوں کی بروقت تکمیل کی بھرپور صلاحیت اور قلیل مدت کے لیے اپنے مالیاتی وعدوں کی تکمیل کی اعلیٰ تر صلاحیت کو ظاہر کرتی ہے۔

#### آگے بڑھنے کا عزم

اس آزمانشی وقت میں بینک الفلاح مستحکم نمو اورشیئر بولڈر کے لیے مستقل بنیادوں پر ویلیو بنانے کی مؤثر پوزیش میں ہے ۔ ہم ڈیجیٹل بینکنگ، ٹیکنالوجی انفرااسٹرکچر، ہیمومن کیپیٹل، کمپلاننس اور کنٹرول ماحول کو بہتر بنانے کے لیے مزید سرمایہ کاری کریں گے۔اس چیلنجنگ وقت میں ، ہم اپنے عملے ، کلاننٹس، کسٹمز اور کمیونیٹیز کے ساتھ کھڑے ہیں۔اس عالسی بحران کے دوران ہمارے اقدامات معیشت کو جاری رکھنے کے لیے بہت اہم ہیں ۔ہم اپنے صارفین کے ساتھ ، ضروریات کو پورا کیا جاسکے اور کریڈ ٹ رسک کو کم سے کم کیا جاسکے ۔اسی کے ساتھ ہم کم لاگت کے ڈپازٹ بیس ، کیپیٹل آن رسک ایسینڈ کی انٹی کی ساتھ کو بہتر بنانے اور لاگت میں مضبوط نظم و ضبط لانے کے لیے اور اسٹیک ہولڈرز کی ویلیو بڑھانے کے لیے مسلسل کوشاں ہیں ۔

#### اظمار تشكر:

بورڈ کی جانب سے ہم اسٹیٹ بینک آف پاکستان، سیکیررٹیز ایکسچینج کمیشن آف پاکستان ، وزارت خزانہ اور دیگر ریگولیٹری اتھارٹیزکی مسلسل رہنمانی اور تعاون کی فراہمی کا شکریہ ادا کرتے ہیں ۔ ہم مشاورت اور سرپرستی کرنے والے اپنے معزز شینرہولڈرز، صارفین،کاروباری شریک اور بینک کے عملے کا بھی تبہ دل سے شکر گزار ہیں۔ ہم بینک کی انتظامیہ اور ملازمین کی کارکردگی سے خوش اور مطمنن ہیں جو ہمارے کلانٹلس ، کمیونیڈیز اور شیئر ہولڈرز کو اپنی بھر پور خدمات پیش کرتے ہیں ۔

> عاطف اسلم باجوه صدر اور چیف ایگزیکٹو آفیسر 26اپریل ، 2020 کراچی

عائشه خان ڈائریکٹر

#### ۔ صارفین

بینک اپنے صارفین کے ساتھ رابطے میں ہے کہ وہ کس طرح ڈیجیٹل اور آن لانں چینلز سمیت اپنے پورے پلیٹ فارمز کے ذریعے بینک سے رابطہ قانم کر سکتے ہیں اور انھیں اسٹیٹ بینک آف پاکستان کی طرف سے پیش کی جانے والی ریگولیٹری تبدیلیوں سے بھی آگاہ کررہے ہیں۔ بینک نے اس بات کو یقینی بنانے کے لیے تمام اقدامات اُٹھائے ہیں کہ خدمات کے لیولز برقرار رہیں. صارفین کی شکایات کو ایس ایل اے کے مطابق حل کیا جانے اور بینک اپنے کلانٹٹس کی توقعات پر اُسی طرح پردا اترے جیسا کہ عام حالات میں ہوتا ہے ۔

#### . كميونيڻيز

ہساری کمیونٹی کی مدد کے لیے ، خاص طور پر ملک بھر میں روزانہ اجرت کمانے والے جن کی زندگی وبانی بیماری سے سب سے زیادہ متاثرہوئی ہے ، ہم نے روزانہ اجرت حاصل کرنے والوں کے لیے بینک الفلاح COVID-19 ریلیف پہروگرام متعارف کروایا ہے ۔ اس پہروگرام کے ذریعے ہم ملک بھرمیں معتبر رفاہی تنظیموں کی مدد کریں گے جنھوں نے اس کام کی ذمہ داری اٹھائی ہے اور اس سلسلے میں کام کا آغاز کیا ہے جس کے تحت روازنہ اجرت کمانے والے ضرورت مندوں کو کھانا اور طبی سامان تقسیم کیا جاتا ہے ۔

#### ۔ ریگولیٹر

معیشت کو متحرك رکھنے کے لیے ہم اسٹیٹ بینک آف پاکستان اور قانون نافذ کرنے والے اداروں کے ساتھ مل کر کام کررہے ہيں .اسٹیٹ بینک نے بینکاری نظام اور معاشی سرگرمی کو مستقل برقرار رکھنے کے لیے کئی مختلف ریگرلیٹری اقدامات کا آغاز کر کے بحران پر اپنے رد عمل کا اظہار کیا ہے . جیسا که ریگولیٹر نے مشورہ دیاہے ، ہم صارفین کے ساتھ مل کر کام کررہے ہیں تاکہ یہ یقینی بنایا جا سکے که ان کو ان فواند اورنرمی تک رسائی کی سہولت حاصل رہے ۔

#### بينک کي کارکردگي کا جائزہ

31 مارچ ،2020 کو ختم ہونے والی سه ماہی کے لیے بینک کے مالیاتی نتانج کی جھلکیاں مندرجه ذیل ہیں :

31 دسمبر ، 2019	31 مارچ،2020	
ىيى	روپي ملين ه	مالياتي پوزيشن
88,028	88,089	شينر ہولڈرز کی ايکونٹی
1,065,311	1,081,803	اثاثوں کی مجموعی مالیت
782,284	755,135	جمع شده رقوم(ڈپازٹس)
511,236	500,865	ايدوانسز . خالص
299,098	366,830	سرمايه كاريان .خالص
31 مارچ،2019 کو ختم ہونے والی سه ماہی	31 مارچ، 2020 کو ختم ہونے والی سہ ماہی روپے ملین میں	
ىلين ميں	روبى •	مالياتي كاركردكي
13,455	14,490	خالص سود آمدني اور نان مارك أپ آمدني
6,875	8,206	نان مارك آپ اخراجات
446	1,528	پرویژنز اور رانٹ آفز (خالص)

 6,134
 4,757

 قبل از ٹیکس منافع
 757

 ہداز ٹیکس منافع
 2,821

 ہداز ٹیکس منافع
 2,821

 ینادی آمدنی فی شینر . روپے
 1.76

 1.76
 1.59

 ثانیلیو ٹڈ آمدنی فی شینر . روپے
 1.76

2020کی پہلی سہ ماہی کے لیے بعد از ٹیکس منافع نے 6.6فیصد کمی کا اظہار کیا ، جو که 2.8.1 بلین روپے رہا جبکه 2019کی پہلی سه ماہی میں 3.122 بلین روپے تھا ۔ فی شیئر آمدنی 15.9روپے پر قائم ہونی ( مارچ 1.76:2019 روپے ) . اس کی بنیادی وجه انویسٹمنٹ بُک اور عدم کارکردگی کا مظاہرہ کرنے والے کلائنٹس کے لیے بنائی گئی محتاط شرط ہے . کورونا وائرس کے پھیلاؤ کو کم کرنے کی کوشش میں مارکیٹ کے منٹی رجحانات اور لاگ ڈاؤن نے معیشت کو متاثر کرنا شروع کردیا ہے جبکہ کاروبار کرنے کی لاگت میں اضافہ ہوتا رہے گا.

ریوینیر کی سطح پر اصل مارک اپ آمدنی اور نان مارک اپ آمدنی کوملا کر 7.7 فیصد کی ترقی دیکھنے میں آئی ۔ اصل سودی آمدنی 5.5 فیصد تھی جوکہ پچھلے سال کی اسی مدت کے مقابلے میں زیادہ رہی اور 11.781 بلین روپے پر بند ہونی ۔ اصل سودی آمدنی میں اس اضافے کی وجہ بلند اوسط آمدنی کے اثاثے اور مؤثر بیلنس شیٹ مینجمنٹ ہیں ۔ نان مارک اپ آمدنی 2.709 بلین روپے پر قائم ہوئی جس میں 18.8 فیصد کا اضافہ ہے ، جس کی وجہ موافق تبادله شرح کی وجہ سے 1.056 بلین روپے لوڑی بیلنس شیٹ مینجمنٹ آمدنی کی مضبوط حصمہ داری ہے ۔ ملک میں لاک ڈاؤن کے دوران ٹرانزیکشن کی تعداد کم ہونے کی وجہ سے 1.056 بلین روپے فارن کرنسی ذرائع جیسے بینکاشورنس ، ویلتھ مینجمنٹ ، تجارت اور ترسیلات زر ، پچھلے سال کے مقابلے میں بلند رہے ۔

پچھلے سال اسی مدت کے مقابلے میں نان مارک اپ اخراجات 19.4 فیصد بلند رہے ، جو بڑی حد تک بلند معاوضه لاگت ، آئی ٹی کی معاونت اور مینٹیننس فیس ، ریگولیٹری کمپلاننسز ، پچھلے سال کھولی گئی نئی برانچوں کے باعث ہونے والے پورے سال کے اثرات بمع مہنگانی اورروپے کی مالیت میں کمی سے ہونے والے تمام تر اثر کے باعث ممکن ہوا ۔ بینک کی آمدنی کے تناسب کی لاگت 55.6 فیصد پر قانم ہونی ۔

## ڈائریکٹر کا جائزہ

#### معزز شيئر ہولڈرز،

ہم بورڈ آف ڈانریکٹرز کی جانب سے 31 مارچ 2020کو ختم ہونے والی سہ ماہی کے لیے بینک الفلاح لمیٹڈ کے غیر منظم کنڈ ینسڈ عبوری مالیاتی گوشوار بے پیش کرنے میں خوشی محسوس کرتے ہیں ۔

#### معاشى جائزه

سال 2020کا آغاز ان توقعات سے ہوا کہ پاکستان کی معیشت استحکامی مرحلے سے باہر نکل آنے گی اور ایک ترقی کے ایک منظم شدہ راستے پر آگے بڑھے گی لیکن کورونا وائبرس کے پھیلاؤ نے اندازوں اور توقعات کو مکمل طور پر تبدیل کردیا ـ عالمی لاك ڈاؤن ، سفر ی پابندیوں اور دیگر احتیاطی اقدامات نے مقامی اور بین الاقوامی دونوں معیشت کو نقصان پہنچایا۔

پاکستان کے پالیسی سازوں نے عالمی وسطی بینکوں اور حکومتوں کے ساتھ مل کر شدید طور پر متاثر معاشی سانیکل کی تلافی کے لیے حمایت اور محرک پیکیجز کا سہارا لیا . بین الاقوامی سطح پر تیل کی کم قیمتوں کی مدد سے حکومت نے اس شعبے سے وابسته صنعتوں کی وسیع رینچ کی معاونت کرنے کے پیش نظر 1.2 ٹریلین روپے کے محرک پروگرام اور تعمیراتی صنعت کے لیے ایک خصو صی پیکیچ کا اعلان کیا .

اسٹیٹ بینک آف پاکستان نے مالیاتی نظام کی فعلیت کی آسانی کو یقینی بنانے کے لیے کئی اقدامات کا اعلان کیا ۔ پالیسی کی شرح میں مجموعی طور پر bp 425 سے 9 فیصد تک ( اپریل 2020 میں bps میں bp کسی کے علاوہ ، اسٹیٹ بینک آف پاکستان نے اندرادی اور کارپرریٹ دونوں قرض دہندگان کے لیے ایک جامع پیکیج کا اعلان کیا ۔ مارکیٹ کے اہم نساننڈوں نے بھی اس پر رد عمل کا اظہار کیا کیونکہ ثانوی مارکیٹ میں بانڈ کی پیداوار، مالیات میں مزید آسانی کی توقعات پر مکمل طور پر مارفق رہی ،

کرنسی مارکیٹ میں منفی رجعانات (ایک خاص حدتک) ان خبروں پر مشتمل تیے که عالمی وبائی بیماری پاکستان جیسی ترقی پذیر معیشتوں کے لیے مختلف قسم کی عالمی معاونت کا سبب بن سکتی ہے . مزید یہ کہ ، آنی ایم ایف کی طرف سے 1.4 بیلین امریکی ڈالر کے ہنگامی قرض کے ذریعے مارکیٹ کے رجحانات کو بہتر بنانے میں مدد ملے گی .

اسٹاك ماركيٹ نے بھى نئے پیش منظر كى عكاسى كى كيونكه اس نے مختلف پس منظر وں ميں قيمت مقرر كى ہے جس كا انحصار مقامى اور بين الاقوامى خبروں پر ہے . كورونا وائرس كے علاوہ ، پى ايس ايكس الڏيكس كے تيل كى بھارى نوعيت سے مراد ہے كہ تيل كى قيمتوں ميں كمى كے پہلے مرحلے كا اثر انڈيكس پر منتى رہا . تمام تر خلاصہ يہ رہا كہ بينچ مارك كے ايس اى100 انڈيكس سال كے ليے 6 فيصد مثبت سے ايك مقطے پر قائم ہوا اور سہ ماہى كا اختتام 28 فيصد پر ہوا .

اگے بڑھتے ہونے ، متامی سطح پر صحت یابی اور بیرونی دنیا کے ساتھ تعامل دونوں کے لحاظ سے کورونا وائرس کے اثر ات کی حد تک خدشات برقرار ہیں ۔2020 کے پہلے دو ماہ میں برآمدات 3 فیصد کم ہوکر 4.04 بلین امریکی ڈالر ہیں جبکہ درآمدات 3.8 فیصد کم ہو کر 7.5 بلین امریکی ڈالر ہیں ۔ترسیلات زر میں اب تک 12 فیصد کی ترقی ہوئی جو کہ پچھلے سال کے متابلے میں2020 کی پہلی سہ ماہی میں 5.6 بلین امریکی ڈالر رہے اور کرنٹا کاؤنٹ ڈیفیسٹ 2020کے پہلے دو ماہی میں 2020 کی پہلی سہ ماریکی ڈالر ہیں اور کی پر دی کی ڈالر ہیں ۔ترسیلات زر میں اب تک 12 فیصد کی ترقی رہے ( سال به سال 38 فیصد کم ) ۔ان متغیرات کا تعلمٰ نظربڑی حد تک اس بات پر منحصر سے کہ عالمی طلب کتنی تیزی سے بازیافت ہوتی ہے اور اس سے تجارتی اشیاء کی قیمتوں پر کیا اثر پڑتا ہے ۔مارکیٹ کے شراکت دار اس مرحلے پر کسی بھی درجے کے اعتماد کے ساتھ نتائج کی پیش گوئی نہیں کر سکتے ہیں ، لہٰذا تمام شراکت دار آرمانشی کی

غیر یقینی صورت حال کا امکان بینکوں کے اہم شعبوں جیسے ڈپازٹس ، ایٹوانسز اور کاروباری حجم میں بھی ظاہر ہوگا .سیونگز اکاؤنٹس پر قابل ادا کم سے کم ڈپازٹ کی شرح کے تعین کے لیے طریقۂ کارمیں تبدیلی بینکوں کے منافع پر دباؤ ڈالے گی ۔ انفرادی اور کارپوریٹ قرض داروں کے لیے اسٹیٹ بینک آف پاکستان کے پیکیچ سے توقع ہے کہ کاروباروں (اضافی فنڈنگ لاننز) اور بینکوں ( سی اے آر ، مالی رپورٹنگ اور متعلقہ نرمی سے متعلق شرانط ) کو آسانی فراہم کرنے کے لیے اسٹیٹ بینک آف پاکستان کی طرف سے اعلان کردہ دیگر اقدامات کے علاوہ قریب مدتی ایسیٹ کوالٹی دباؤ میں آسانی ملے گی ۔ تاہم سب سے اہم بات یہ ہے کہ پالیسی سازوں اور اسٹیٹ بینک آف پاکستان کی پاکستان کے اقدامات نے مارکیٹ کو یہ اطمینان فراہم کیا ہے کہ حکام مالی اور معاشی نظام کے استحکام اور جلد بحالی کو یقینی بنانے کے لیے ضروری تمام اقدامات انٹھان میں میں آس می میں تعلق شرانط کو کی بینی کہ اور اسٹیٹ بینک آف پاکستان کی لیے تیار ہیں ۔

#### وبائی کورونا وائرس COVID-19 سے نمٹنے کے لیے ہماری حکمتِ عملی

وبانی کورونا وانرس 19-COVID کے پھیلاؤ نے پوری دنیا کے کئی ممالک بشمول پاکستان کی معیشت کو متاثر کیا ہے ۔کیونکه بیماری کے پھیلاؤ کی وجه سے ہمیں نئے چیلنجز کا سامنا ہے اسی لیے ہماری اولین ترجیع ہمارے لوگوں کی صحت اور حفاظت ہے ۔اس سلسلے میں کرانسز مینجمنٹ کمیٹی متامی اوربین الاقوامی سطحوں پر بڑھتی ہوئی صورتحال کی نگرانی کررہی ہے اور موزوں اقدامات تیار کررہی ہے ۔بورڈ کے لیول پر کورونا وانرس کرانسز مینجمنٹ کمیٹی تشکیل دی گئی ہے جو وبانی کروونا وائرس 2010 اسے متعلقہ معاملات میں بورڈ آف ڈائریکٹرز اور انتظامیہ کی نگرانی اور مدد کر رہی ہے ۔

وبانی کورونا وانرس COVID-19 کے اثرات کو کم کرنے کے لیے مندرجہ ذیل اقدامات اُثھانے گئے ہیں :

#### ۔ ملازمین

ہم نے برانچوں سمیت پاکستان بھر میں اپنے دفاتر پر موجود افراد کی تعداد کو نمایاں طور پر کم کردیا ہے ۔ہمارے ملازمین کی اکثریت اپنے گھروں ( آئی ٹی کے مضبوط تحفظ کے ساتھ ) سے کام کر رہی ہے تاکہ دفتر میں لوگوں کے درمیان سماجی فاصلے کو بڑھایا جا سکے ۔ملازمین کے لیے سفر کرنے اور تمام تقریبات میں شرکت کرنے پر مکمل معطلی ہے ۔اندرونی مواصلات کو یکساں طور پر ایک دوسرے تک پہنچایا جارہا ہے تاکہ سماجی فاصلے اور حفظان صحت سے متعلق آگاہی کو بڑھایا جا سکے ۔ Bank Alfalah Limited Unconsolidated Condensed Interim Financial Statements Quarter Ended March 31, 2020

# Unconsolidated Condensed Interim Statement of Financial Position

As at March 31, 2020

ASSETS	Note	(Un-audited) (Audited) March 31, December 31, 2020 2019 (Rupees in '000)	
Cash and balances with treasury banks	7	78,802,042	100,731,873
Balances with other banks	8	8,524,128	4,709,968
Lendings to financial institutions	9	50,404,016	71,434,895
Investments	10	366,829,676	299,098,115
Advances	11	500,864,636	511,235,949
Fixed assets	12	29,222,533	29,087,028
Intangible assets	13	1,304,684	1,257,361
Deferred tax assets		-	-
Other assets	14	45,851,176	47,755,956
		1,081,802,891	1,065,311,145
LIABILITIES			
Bills payable	15	14,835,781	17,169,059
Borrowings	16	146,893,349	102,842,330
Deposits and other accounts	17	755,134,773	782,284,196
Liabilities against assets subject to finance lease		-	-
Subordinated debt	18	11,986,000	11,987,000
Deferred tax liabilities	19	3,442,407	3,450,993
Other liabilities	20	61,421,700	59,549,991
		993,714,010	977,283,569
NET ASSETS		88,088,881	88,027,576
REPRESENTED BY			
Share capital		17,771,651	17,771,651
Reserves		27,864,628	26,046,019
Surplus on revaluation of assets	21	10,615,036	11,367,004
Unappropriated profit		31,837,566	32,842,902
		88,088,881	88,027,576
CONTINGENCIES AND COMMITMENTS	22		

The annexed notes 1 to 42 form an integral part of these unconsolidated condensed interim financial statements.

President & Chief Executive Officer

**Chief Financial Officer** 

Director

Director

# Unconsolidated Condensed Interim Profit and Loss Account (Un-audited)

For the quarter ended March 31, 2020

	Note	Quarter ended March 31, 2020 (Rupees	Quarter ended March 31, 2019 in '000)
Mark-up/Return/Interest Earned	24	25,905,669	20,760,690
Mark-up/Return/Interest Expensed	25	14,124,862	9,595,493
Net Mark-up/ Interest Income	20	11,780,807	11,165,197
NON MARK-UP/INTEREST INCOME			
Fee and Commission Income	26	1,651,844	1,679,857
Dividend Income		87,056	75,786
Foreign Exchange Income		1,055,601	477,970
(Loss) / gain from derivatives		(61,236)	3,403
Loss on securities	27	(45,991)	(26,491)
Other Income	28	22,054	79,275
Total non-markup/interest Income		2,709,328	2,289,800
Total Income		14,490,135	13,454,997
NON MARK-UP/INTEREST EXPENSES			
Operating expenses	29	8,054,495	6,742,403
Workers Welfare Fund	30	110,122	131,022
Other charges	31	41,090	1,427
Total non-markup/interest expenses		8,205,707	6,874,852
Profit Before Provisions		6,284,428	6,580,145
Provisions and write offs - net	32	1,527,594	446,076
Extra ordinary / unusual items		-	-
PROFIT BEFORE TAXATION		4,756,834	6,134,069
Taxation	33	1,935,576	3,011,608
PROFIT AFTER TAXATION		2,821,258	3,122,461
		Rup	ees
Basic earnings per share	34	1.59	1.76
Diluted earnings per share	35	1.59	1.76

The annexed notes 1 to 42 form an integral part of these unconsolidated condensed interim financial statements.

President & Chief Executive Officer

**Chief Financial Officer** 

Director

Director

Director

## Unconsolidated Condensed Interim Statement of Comprehensive Income (Un-audited) For the guarter ended March 31, 2020

	Quarter ended March 31, 2020 (Rupees	Quarter ended March 31, 2019 in '000)
Profit after taxation	2,821,258	3,122,461
Other comprehensive income		
Items that may be reclassified to profit and loss account in subsequent periods:		
Effect of translation of net investment in foreign branches	1,536,483	184,570
Movement in surplus / (deficit) on revaluation of investments - net of tax	(742,106)	651,758
	794,377	836,328
Items that will not be reclassified to profit and loss account in subsequent periods:		
Movement in surplus / (deficit) on revaluation of operating fixed assets - net of tax	(9,450)	(6,789)
Movement in surplus / (deficit) on revaluation of non-banking assets - net of tax	(412)	(302)
	(9,862)	(7,091)
Total comprehensive income	3,605,773	3,951,698

The annexed notes 1 to 42 form an integral part of these unconsolidated condensed interim financial statements.

**President & Chief Executive Officer** 

**Chief Financial Officer** 

Director

Director

Director

## Unconsolidated Condensed Interim Statement of Changes in Equity (Un-audited) For the quarter ended March 31, 2020

		Capital Reserves			Revenue Reserves	Surplus/(I revalu			
	Share capital	Share premium	Exchange translation reserve	Statutory reserve	Employee share option compensation reserve	Investments	Fixed / Non Banking Assets	Unappropriated profit	Total
	17,743,629	4,695,600	5,051,449	13,273,115	(Rupees in '000 30,590	43,730	7,339,220	27,469,542	75,646,875
Balances as at January 01, 2019	17,743,029	4,093,000	3,031,449	13,273,113	30,390	43,730	7,339,220	27,403,342	/3,640,6/5
Changes in equity for the quarter ended March 31, 2019									
Profit after taxation	-	-	-	-	-	-	-	3,122,461	3,122,461
Other comprehensive income - net of tax	-	-	184,570	-	-	651,758	1,272	-	837,600
Transfer to statutory reserve	-	-	-	312,246	-	-	-	(312,246)	-
Transfer from surplus on revaluation of assets to unappropriated profit - net of tax	-	-	-	-	-	-	(8,363)	8,363	-
Amortisation of deferred employee compensation expense	-	-	-	-	2,822	-	-	-	2,822
Transactions with owners, recorded directly in equity									
Final cash dividend for the year ended December 31, 2018 at $15\%$	-	-	-	-	-	-	-	(2,661,544)	(2,661,544)
Balance as at March 31, 2019	17,743,629	4,695,600	5,236,019	13,585,361	33,412	695,488	7,332,129	27,626,576	76,948,214
Changes in equity for nine months ended December 31, 2019									
Profit after taxation	-	-	-	-	-	-	-	9,573,056	9,573,056
Other comprehensive income - net of tax	-	-	1,536,284	-	-	3,349,470	82,719	62,104	5,030,577
Transfer to statutory reserve	-	-	-	957,306	-	-	-	(957,306)	-
Transfer from surplus on revaluation of assets to unappropriated profit - net of tax	-		-	-	-	-	(92,802)	92,802	-
Reversal of deferred employee compensation expense	-	-	-	-	(8,023)	-	-	-	(8,023)
Transfer of Share Premium on issuance of shares under Employee Stock Option Scheme	-	25,389		-	(25,389)				-
Transactions with owners, recorded directly in equity									
interim cash dividend for the half year ended June 30, 2019 at 20%	-	-	-	-	-	-	-	(3,554,330)	(3,554,330)
Shares issued during the year	28,022	10,060	-	-	-	-	-	-	38,082
Balance as at December 31, 2019	17,771,651	4,731,049	6,772,303	14,542,667	<u> </u>	4,044,958	7,322,046	32,842,902	88,027,576
Changes in equity for the quarter ended March 31, 2020									
Profit after taxation	-	-	-	-	-	-	-	2,821,258	2,821,258
Other comprehensive income - net of tax	-		1,536,483			(742,106)		_,,	794,377
Transfer to statutory reserve			1,000,100	282,126		(/ 12,100)		(282,126)	, , , , , , , ,
Transfer from surplus on revaluation of	-	-	-	202,120	-	-	-		-
assets to unappropriated profit - net of tax	-	-	-	-	-	-	(9,862)	9,862	-
Transactions with owners, recorded directly in equity									10 mm - 0007
Final cash dividend for the year ended December 31, 2019 at 20%	-	-	-	-	-	-	-	(3,554,330)	(3,554,330)
Balance as at March 31, 2020	17,771,651	4,731,049	8,308,786	14,824,793		3,302,852	7,312,184	31,837,566	88,088,881

The annexed notes 1 to 42 form an integral part of these unconsolidated condensed interim financial statements.

**Chief Financial Officer** 

Director

Director

# Unconsolidated Condensed Interim Cash Flow Statement (Un-audited)

For the quarter ended March 31, 2020

for the quarter ended March 31, 2020	Quarter ended March 31,	Quarter ended March 31,
	2020	2019
	(Rupees	in '000)
CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation	4 755 024	6 124 060
Dividend income	4,756,834 (87,056)	6,134,069 (75,786)
	4,669,778	6,058,283
Adjustments	4,003,770	0,000,200
Depreciation	937,447	812,494
Amortisation	114,618	121.852
Provisions and write offs - net	1,576,055	446,076
Unrealised loss on revaluation of investments		
classified as held for trading - net	(169,364)	15,722
Borrowing cost on lease liability	342,224	388,023
Workers' Welfare Fund	110,122	131,022
Gain on sale of operating fixed assets - net	(3,532)	(63,854)
Charge for defined benefit plan	42,620	38,378
	2,950,190	1,889,713
	7,619,968	7,947,996
(Increase) / decrease in operating assets		(44.0.044.00.0)
Lendings to financial institutions	8,918,849	(110,011,630)
Held for trading securities	(34,425,576)	46,989,902
Advances	9,505,122	36,626,852
Other assets (excluding advance taxation)	1,901,109 (14,100,496)	3,547,582 (22,847,294)
Increase / (decrease) in operating liabilities	(14,100,498)	(22,047,294)
Bills payable	(2,333,278)	(8,369,067)
Borrowings	43,320,217	(48,074,342)
Deposits	(27,149,423)	(14,980,672)
Other liabilities (excluding current taxation)	(1,949,464)	(261,683)
	11,888,052	(71,685,764)
	5,407,524	(86,585,062)
Income tax paid	(2,192,011)	(863,726)
Net cash generated from / (used in) operating activities	3,215,513	(87,448,788)
CASH FLOWS FROM INVESTING ACTIVITIES		
Net investments in available-for-sale securities	(40,601,540)	97,128,330
Net investments in held-to-maturity securities	6,162,337	(7,860,056)
Dividends received	48,167	19,488
Investments in operating fixed assets	(865,754)	(868,259)
Proceed from sale proceeds of fixed assets	4,123	185,230
Effect of translation of net investment in foreign branches	1,536,284	184,570
Net cash (used in) / generated from investing activities	(33,716,383)	88,789,303
CASH FLOWS FROM FINANCING ACTIVITIES		
(Redemption) / issuance of sub-ordinated debt	(1,000)	(1,000)
Payment of lease liability	(452,772)	(486,467)
Dividend paid	(3,179)	(3,285)
Net cash generated / used in financing activities	(456,951)	(490,752)
Increase / (decrease) in cash and cash equivalents	(30,957,821)	849,763
Cash and cash equivalents at beginning of the year	138,260,005	100,959,790
Effects of exchange rate changes on cash and cash equivalents	(3,205,273)	(458,394)
·	135,054,732	100,501,396
Cash and cash equivalents at end of the period	104,096,911	101,351,159
The environment of the 42 form on integral work of these unconcelled to decide		

The annexed notes 1 to 42 form an integral part of these unconsolidated condensed interim financial statements.

President & Chief Executive Officer	Chief Financial Officer	Director	Director	Director

## Notes to and Forming Part of the Unconsolidated Condensed Interim Financial Statements (Un-audited) For the guarter ended March 31, 2020

#### 1 STATUS AND NATURE OF BUSINESS

Bank Alfalah Limited (the Bank) is a banking company incorporated in Pakistan on June 21, 1992 as a public limited company. It commenced its banking operations on November 1, 1992. The bank's registered office is located at B. A. Building, I. I. Chundrigar Road, Karachi and its shares are listed on the Pakistan Stock Exchange. The Bank is engaged in banking services as described in the Banking Companies Ordinance, 1962. The Bank is operating through 674 branches (December 31, 2019: 674 branches) and 24 sub-branches (December 31, 2019: 24 sub-branches). Out of these, 501 (December 31, 2019: 501) are conventional, 162 (December 31, 2019: 102) are Islamic, 10 (December 31, 2019: 10) are overseas and 1 (December 31, 2019: 1) is an offshore banking unit.

#### 2 BASIS OF PRESENTATION

#### 2.1.1 STATEMENT OF COMPLIANCE

These unconsolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards comprise of:

- International Financial Reporting Standard 34 "Interim Financial Reporting" issued by the International Accounting Standards Board (IASB) and notified under Companies Act 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Act, 2017;
- Provisions of and directives issued under the Banking Companies Ordinance, 1962 and the Companies Act, 2017; and
- Directives issued by the State Bank of Pakistan (SBP) and the Securities and Exchange Commission of Pakistan (SECP).

Whenever the requirements of the Banking Companies Ordinance, 1962, Companies Act, 2017 or the directives issued by the SBP and the SECP differ with the requirements of IFRS or IFAS, requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 and the said directives shall prevail.

The SBP has deferred the applicability of International Accounting Standard (IAS) 40, 'Investment Property' for banking companies through BSD Circular Letter No. 10 dated August 26, 2002 till further instructions. Further, the SECP has deferred the applicability of International Financial Reporting Standard (IFRS) 7, 'Financial Instruments: Disclosures' on banks through its notification S.R.O 411(I)/2008 dated April 28, 2008. The State Bank of Pakistan through BPRD Circular No. 04 of 2015 dated February 25, 2015 has deferred applicability of Islamic Financial Accounting Standard-3 for Profit and Loss Sharing on Deposits (IFAS-3) issued by the ICAP and notified by the SECP, vide their S.R.O 571 of 2013 dated June 12, 2013 for Institutions offering Islamic Financial Services (IIFS).

SBP vide its BPRD Circular No. 04 of 2019 dated 23 October 2019 directed the banks in Pakistan to implement IFRS 9 with effect from 01 January 2021. IFRS 9 includes revised guidance on the classification and measurement of financial instruments, a new expected credit loss model for calculating impairment on financial assets, and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39.

Accordingly, the requirements of these standards have not been considered in the preparation of these unconsolidated condensed interim financial statements; except for overseas branches where such standards are applicable.

- 2.1.2 These unconsolidated condensed interim financial statements represent separate financial statements of Bank Alfalah Limited in which investment in subsidiaries and associates are accounted for on the basis of direct equity interest rather than on the basis of reported results.
- 2.1.3 Key financial figures of the Islamic Banking branches are disclosed in note 40 to these unconsolidated condensed interim financial statements.

#### 2.2 Standards, interpretations of and amendments to published approved accounting standards that are effective in the current period

There are certain new and amended standards, interpretations and amendments that are mandatory for the Bank's accounting periods beginning on or after January 1, 2020 but are considered not to be relevant or do not have any significant effect on the Bank's operations and therefore not detailed in these unconsolidated condensed interim financial statements.

#### 2.3 Standards, interpretations of and amendments to published approved accounting standards that are not yet effective

The following standards, amendments and interpretations of approved accounting standards will be effective for the accounting periods as stated below:

#### Standard, Interpretation or Amendment

IFRS 9 'Financial Instruments'

Further, following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

IFRS 1 – First time adoption of IFRSs

IFRS 17 – Insurance Contracts

#### 3 BASIS OF MEASUREMENT

Standard

#### 3.1 Accounting convention

These unconsolidated condensed interim financial statements have been prepared under the historical cost convention except for certain fixed assets and non banking assets acquired in satisfaction of claims which are stated at revalued amounts; held for trading, available for sale investments and derivative financial instruments which are measured at fair value and defined benefit obligations which are carried at present value.

#### 3.2 Functional and Presentation Currency

These unconsolidated financial statements are presented in Pakistani Rupees, which is the Bank's functional and presentation currency.

The amounts are rounded off to the nearest thousand rupees except as stated otherwise.

#### 4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these unconsolidated condensed interim financial statements are consistent with those applied in the preparation of the financial statements of the Bank for the year ended December 31, 2019.

#### 5 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The basis for accounting estimates adopted in the preparation of this condensed interim unconsolidated financial information is the same as that applied in the preparation of the unconsolidated financial statements for the year ended December 31, 2019.

#### 6 FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies adopted by the Bank are consistent with those disclosed in the unconsolidated financial statements for the year ended December 31, 2019, except for the following additional considerations due to the COVID - 19.

periods beginning on or after) January 01, 2014

IASB Effective date (annual

Effective date (annual periods beginning on or after)

January 01, 2021

January 01, 2021

#### 6.1 Risk management in the current economic scenario

The COVID - 19 and the measures to reduce its spread has impacted the economy of Pakistan significantly. Regulators and governments across the globe have introduced fiscal and economic stimulus measures to mitigate its impact.

The State Bank of Pakistan (SBP) has responded to the crisis by cutting the policy rate by 425 basis points to 9 percent and by introducing regulatory measures to maintain banking system soundness and to sustain economic activity. These include (i) reducing the capital conservation buffer by 100 basis points to 1.5 percent; (ii) increasing the regulatory limit on extension of credit to SMEs by 44 percent to Rs 180 million; (iii) relaxing the debt burden ratio for consumer loans from 50 percent to 60 percent; (iv) allowing banks to defer clients' payment of principal on loan obligations by one year; and (v) relaxing regulatory criteria for restructured/rescheduled loans for borrowers who require relief beyond the extension of principal repayment for one year.

COVID 19 has impacted the banks in Pakistan from various facets which includes increase in overall credit risk pertaining to loans and advances portfolio in certain sectors, reduced fee income due to slowdown in economic activity, operational issues such as operations of Branches, managing cyber security threat and managing investment banking activities including arrangement of syndicate loans, debt and capital advisory services etc. We have discussed below the major aspects of COVID 19 on the Bank's risk management policies.

#### 6.1.1 Assets quality and credit risk

The Risk department of the Bank is regularly conducting assessments to identify borrowers operating in various sectors which are most likely to get affected. The Bank has further strengthened its credit review procedures in the light of COVID 19. Bank has conducted various stress tests on the Credit portfolio and is confident that the CAR buffer CAR buffer currently maintained is sufficient.

#### 6.1.2 Liquidity management

Bank has received applications for deferral of principal and / or restructuring / rescheduling and is expected to receive further such applications. These applications are being reviewed by the bank as per its established policies. The Asset and Liability Committee (ALCO) of the Bank is continuously monitoring the liquidity position and is taking due precautionary measures where needed. The Bank has conducted various stress testing on its liquidity ratios and is confident that the liquidity buffer currently maintained by the Bank is sufficient to cater any adverse movement in cash flow maturity profile.

#### 6.1.3 Equity investments

The Bank has investment in equity securities and despite SBP relaxation, has taken the full impact of impairment in these unconsolidated condensed interim financial statements.

#### 6.1.4 Foreign Exchange Risk

Due to recent economic slowdown, the PKR has been devalued against USD significantly from December 31, 2019 and the USD / PKR parity stood at Rs 166.7037 as at March 31, 2020. The exchange rate is expected to remain volatile till the uncertainty around COVID 19 resolves. The Bank has reviewed the Net Open Position of the bank and has had no significant impact on P&L.

#### 6.1.5 Operations

The Bank is closely monitoring the situation and has invoked required actions to ensure safety and security of Bank staff and an uninterrupted service to our customers. The senior management of the Bank is continuously monitoring the situation and is taking timely decisions to resolve any concerns. Business Continuity Plans (BCP) for respective areas are in place and tested. The Bank has significantly enhanced monitoring for all cyber security risk during these times from its information security protocols. The remote work capabilities were enabled for staff and related risk and control measures were assessed to make sure they are fully protected using virtual private network ("VPN") connections. Further, the Bank has also ensured that its remote access systems are sufficiently resilient to any unwanted cyber attacks.

The Bank is communicating with its customers on how they can connect with the Bank through its full suite of channels including digital and online channels. The Bank has taken all measures to ensure that service levels are maintained, customer complaints are resolved as per SLAs and the Bank continues to meet the expectations of their clients as they would in a normal scenario.

#### 6.1.6 Capital Adequacy Ratio

Under the current scenario, the Banks are under pressure to extend further credit to its borrowers, while overall deteriorating credit risk and increased NPL may also put additional pressures on the Bank from Capital Adequacy Ratio perspective. The SBP has relaxed the Capital Conversion Buffer (CCB) requirements for the Banks to 1.5%, resulting in an overall CAR requirement of 11.5%. The reduced CCB has also provided an additional limit to the Bank for its tier 2 capital. Further the regulatory limit for retail loans has also increased by SBP to 180 million, which will now result in reduced Risk Weighted Assets for some of its loans. In addition to the measures by SBP, the Senior management of the Bank is continuously monitoring the impacts of various decisions of its CAR and taking further lending decisions based on the overall impacts on RWA. The Bank also believes that it has sufficient buffer in its CAR requirement to meet any adverse movements in credit. market or operational risks.

(Un-audited)	(Audited)		
March 31,	December 31,		
2020	2019		
(Rupees in 000)			

8,380,566

8,524,128

4,135,633

4,709,968

#### 7 CASH AND BALANCES WITH TREASURY BANKS

In hand		
Local currency	20,466,925	15,799,677
Foreign currency	2,265,730	2,418,292
	22,732,655	18,217,969
With State Bank of Pakistan in		
Local currency current account	25,625,536	44,854,841
Foreign currency current account	5,054,092	5,551,990
Foreign currency deposit account	12,650,115	14,084,512
	43,329,743	64,491,343
With other central banks in		
Foreign currency current account	10,367,529	8,529,825
Foreign currency deposit account	1,194,949	659,039
	11,562,478	9,188,864
With National Bank of Pakistan in local currency current account	1,084,160	8,469,281
Prize bonds	93,006	364,416
	78,802,042	100,731,873

#### 8 BALANCES WITH OTHER BANKS

In Pakistan in current account	143,562	574,335
Outside Pakistan		
In current account	7,728,394	3,535,371
In deposit account	652,172	600,262

9	LENDINGS TO FINANCIAL INSTITUTIONS

Call / clean money lendings Repurchase agreement lendings (Reverse Repo) Bai Muajjal receivable	18,440,694 12,271,276	30,552,042 24,931,724
with State Bank of Pakistan	-	9,018,518
with other financial institutions	19,699,734	6,942,429
	19,699,734	15,960,947
	50,411,704	71,444,713
Less: expected credit loss - overseas branches	(7,688)	(9,818)
Lending to Financial Institutions - net of provision	50,404,016	71,434,895

#### 10

INVESTMENTS		March 31, 202	0 (Un-audited)			December 31, 2019 (Audited)		
.1 Investments by type:	Cost / Amortised cost	Provision for diminution	Surplus / (Deficit)	Carrying Value	Cost / Amortised cost	Provision for diminution	Surplus / (Deficit)	Carrying Value
				(Rupees	in '000)			
Held-for-trading securities								
Federal Government Securities								
Market Treasury Bills	53,362,110	-	84,130	53,446,240	20,533,478	-	(14,058)	20,519,420
Pakistan Investment Bonds	5,336,962	-	60,153	5,397,115	5,148,051	-	(12,795)	5,135,256
Government of Pakistan Sukuks	1,477,888	-	22,112	1,500,000	-	-	-	-
Shares								
Ordinary shares / units - Listed	-	-	-	-	449,778	-	4,858	454,636
Foreign Securities								
Overseas Bonds - Sovereign	1,275,665 61,452,625	-	2,969 169,364	1,278,634 61,621,989	915,694 27,047,001	-	2,043 (19,952)	917,737 27,027,049
Available-for-sale securities	01,452,025		103,304	01,021,909	27,047,001	-	(15,552)	27,027,045
Federal Government Securities								
Market Treasury Bills	80,507,897		490,099	80,997,996	72,573,764		(14,777)	72,558,987
Pakistan Investment Bonds	116,712,054		6,211,732	122,923,786	92,232,030	-	3,220,117	95,452,147
Government of Pakistan Sukuks	4,992,074		(74,164)	4,917,910	4,212,347	-	86,367	4,298,714
Government of Pakistan Sukuks	4,992,074	-	(74,164)	4,917,910	4,212,547	-	40,577	4,298,71
Shares	2,072,772	-	(223,102)	1,073,309	1,925,052	-	40,577	1,900,225
Ordinary shares / units - Listed	6,495,648	(1,748,022)	1,423,236	6,170,862	5,605,847	(1,029,285)	2,506,441	7,083,003
Ordinary shares / units - Unlisted	1,151,285	(59,661)	2,125,250	1,091,624	1,151,285	(1,025,265) (59,661)	2,500,111	1,091,624
Preference Shares - Listed	108,835	(108,835)		1,001,014	108,835	(108,835)		1,001,02
Preference Shares - Unlisted	25,000	(25,000)	-	-	25,000	(25,000)	-	
Non Government Debt Securities								
Term Finance Certificates	1,553,967	(409,577)	(8,272)	1,136,118	1,753,977	(409,577)	(22,887)	1,321,513
Sukuks	7,013,002	(96,511)	188,762	7,105,253	4,817,886	(96,510)	170,457	4,891,833
Foreign Securities	.,,	(,,	,	-,,	.,,	(==,===,		.,==,==
Overseas Bonds - Sovereign	11,833,363	-	(426,714)	11,406,649	10,206,335	-	144,151	10,350,486
Overseas Bonds - Others	20,898,142	-	(507,952)	20,390,190	19,409,473	-	330,542	19,740,015
Redeemable Participating Certificates	2,961,229			2,961,229	2,727,165	-		2,727,165
······································	256,325,268	(2,447,606)	6,897,544	260,775,206	216,749,596	(1,728,868)	6,460,988	221,481,716
Held-to-maturity securities								
Federal Government Securities								
Pakistan Investment Bonds	16,721,457	-	-	16,721,457	25,968,179	-	-	25,968,179
Other Federal Government Securities	7,216,366	-	-	7,216,366	7,216,366	-	-	7,216,366
Non Government Debt Securities								
Term Finance Certificates	914,266	(524,265)	-	390,001	714,266	(524,266)	-	190,000
Sukuks	1,242,870	(107,937)	-	1,134,933	1,255,831	(120,898)	-	1,134,933
Foreign Securities								
Overseas Bonds - Sovereign	16,739,677	-	-	16,739,677	13,901,861	-	-	13,901,861
Overseas Bonds - Others	831,338	-	-	831,338	771,808	-	-	771,808
	43,665,974	(632,202)	-	43,033,772	49,828,311	(645,164)	-	49,183,147
Associates	1,177,606	-	-	1,177,606	1,177,606	-	-	1,177,606
Subsidiaries	300,000	(42,981)	-	257,019	300,000	(42,981)	-	257,019
General provision and expected credit loss-								
Overseas operations	-	(35,916)	-	(35,916)	-	(28,422)	-	(28,422
Total Investments	362,921,473	(3,158,705)	7,066,908	366,829,676	295,102,514	(2,445,435)	6,441,036	299,098,115

10.2	Investments given as collateral	(Un-audited) March 31, 2020	(Audited) December 31, 2019
		(Rupees	s in 000)
	Market Treasury Bills	-	10,243,269
	Pakistan Investment Bonds	46,271,899	10,841,800
	Government of Pakistan Sukuks	1,833,741	-
	Overseas Bonds	8,136,094	4,630,519
	Sukuk Bonds	5,665,161	4,641,103
		61,906,895	30,356,691

Market value of securities given as collateral is Rs.62,573.552 million (December 31, 2019: Rs. 30,746.266 million).

#### 10.3 Provision for diminution in value of investments

<b>10.3.1</b> Opening balance Exchange and other adjustments Charge / reversals	2,445,435 2,622	1,423,999 3,548
Charge / reversals Charge for the period / year Reversals for the period / year Reversal on disposals	940,317 (12,960) (216,709)	1,589,125 (49,130) (522,107)
Clasing Balance	710,648	1,017,888
Closing Balance	3,158,705	2,445,43

#### 10.3.2 Particulars of provision against debt securities

Category of classification	March 31, 2020 (Un-audited) December 31, 2019 (Audi			
	NPI	Provision (Rupees	NPI 5 in '000)	Provision
Domestic				
Loss	1,138,290	1,138,290	1,151,251	1,151,251
	1,138,290	1,138,290	1,151,251	1,151,251
Overseas	-	-	-	-
Total	1,138,290	1,138,290	1,151,251	1,151,251

10.3.3 The market value of securities classified as held-to-maturity as at March 31, 2020 amounted to Rs. 44,272.727 million (December 31, 2019 : Rs. 49,648.885 million).

#### 11 ADVANCES

	Note	Perfo	Performing		forming	Total	
		March 31, 2020 (Un-audited)	December 31, 2019 (Audited)	March 31, 2020 (Un-audited)	December 31, 2019 (Audited)	March 31, 2020 (Un-audited)	December 31, 2019 (Audited)
				·····(Rupees	in '000)		
Loans, cash credits, running finances, etc		391,554,444	403,040,273	21,796,976	20,686,613	413,351,420	423,726,886
Islamic financing and related assets	40.3	91,416,545	87,309,952	1,519,908	1,532,279	92,936,453	88,842,231
Bills discounted and purchased		13,962,934	17,203,494	185,523	198,336	14,148,457	17,401,830
Advances - gross		496,933,923	507,553,719	23,502,407	22,417,228	520,436,330	529,970,947
Provision against advances							
- Specific	11.4	-	-	(18,636,034)	(17,740,415)	(18,636,034)	(17,740,415)
- General	11.4	(935,660)	(994,583)	-	-	(935,660)	(994,583)
		(935,660)	(994,583)	(18,636,034)	(17,740,415)	(19,571,694)	(18,734,998)
Advances - net of provision		495,998,263	506,559,136	4,866,373	4,676,813	500,864,636	511,235,949

11.1 Advances include an amount of Rs. 144.771 million (December 31, 2019: Rs. 147.568 million), being Employee Loan facilities allowed to Citibank, N.A. Pakistan's employees, which were either taken over by the Bank, or were granted afresh, under a specific arrangement executed between the Bank and Citibank, N.A. Pakistan. The said arrangement is subject to certain relaxations as specified wide SBP Letter BPRD/RB/Citi/27/21089 dated September 11, 2017.

The said arrangement covers only existing employees of Citibank, N.A, Pakistan, and the relaxations allowed by the SBP are on continual basis, but subject to review by SBP's BID and OSED departments. These loans carry markup at the rates ranging from 14.15% to 24.42% (December 31, 2019: 9.46% to 24.46%) with maturities up to December 7309 (December 31, 2019: December 2039).

		(Un-audited)	(Audited)
		March 31,	December 31,
		2020	2019
		(Rupees	in '000)
11.2	Particulars of advances (Gross)		
	In local currency	474,527,439	490,264,805
	In foreign currencies	45,908,891	39,706,142
		520,436,330	529,970,947

11.3 Advances include Rs. 23,502.407 million (December 31, 2019: Rs. 22,417.228 million) which have been placed under non-performing status as detailed below:

Category of Classification	March 31, 2020	March 31, 2020 (Un-audited) December 31, 20		
	Non- Performing Loans	Provision	Non- Performing Loans in '000)	Provision
Domestic		(nupces		
Other Assets Especially Mentioned	1,618,186	7,759	1,712,714	8,347
Substandard	2,938,667	417,595	2,382,226	579,152
Doubtful	1,055,779	501,572	1,918,480	947,661
Loss	17,315,741	17,250,731	15,868,239	15,777,510
	22,928,373	18,177,657	21,881,659	17,312,670
Overseas				
Not past due but impaired				
> 365 days	574,034	458,377	535,569	427,745
	574,034	458,377	535,569	427,745
Total	23,502,407	18,636,034	22,417,228	17,740,415

#### 11.4 Particulars of provision against advances

	March 31, 2020 (Un-audited)		ed)	Decem	ber 31, 2019 (Audit	ed)
	Specific	General	Total	Specific	General	Total
			(Rupees in	'000)		
Opening balance	17,740,415	994,583	18,734,998	15,883,399	873,314	16,756,713
Exchange and other adjustments	32,157	15,205	47,362	36,327	26,819	63,146
Charge for the period / year	1,187,839	-	1,187,839	4,262,029	94,450	4,356,479
Reversals for the period / year	(247,520)	(74,128)	(321,648)	(2,222,967)	-	(2,222,967)
	940,319	(74,128)	866,191	2,039,062	94,450	2,133,512
Amounts written off	(48,283)	-	(48,283)	(201,332)	-	(201,332)
Amounts charged off - agriculture financing	(28,574)	-	(28,574)	(17,041)	-	(17,041)
	(76,857)	-	(76,857)	(218,373)	-	(218,373)
Closing balance	18,636,034	935,660	19,571,694	17,740,415	994,583	18,734,998

11.4.1 The additional profit arising from availing the forced sales value (FSV) benefit - net of tax at March 31, 2019 which is not available for distribution as either cash or stock dividend to shareholders/ bonus to employees amounted to Rs. 75.412 million (December 31, 2019: Rs. 70.090 million).

- 11.4.2 General provision includes provision against consumer loans being maintained at an amount equal to 1% of the fully secured performing portfolio and 4% of the unsecured performing portfolio. Provision against E portfolio is being maintained at an amount equal to 1% against unsecured performing SE portfolio as required by the Prudential Regulations issued by the State Bank of Pakistan. General provision also includes provision held at overseas branches to meet the requirements of regulatory authorities of the respective countries in which overseas branches operates.
- 11.4.3 Although the Bank has made provision against its non-performing portfolio as per the category of classification of the loan, the Bank holds enforceable collateral in the event of recovery through litigation. These securities comprise of charge against various tangible assets of the borrower including land, building and machinery, stock in trade etc.
- 11.4.4 The State Bank of Pakistan, vide BPRD circular letter 13 of 2020 dated March 26, 2020, has relaxed certain classification criteria of SBP Prudential Regulation R-8 (Classification and Provisioning of Assets) to soften the impact of COVID-19 on the banks and to give relief to the bank's borrowers. Accordingly, certain exposures as at March 31, 2020 relating to facilities of customers have not been classified as non-performing.

		Note	(Un-audited) March 31, 2020	(Audited) December 31, 2019
			(Rupees	in '000)
12	FIXED ASSETS			
			700 000	c (2) (12)
	Capital work-in-progress	12.1	726,399	643,413
	Property and equipment		19,435,228	19,256,348
	Right-of-use assets		9,060,906	9,187,267
			29,222,533	29,087,028
12.1	Capital work-in-progress			
	Civil works		308,773	328,506
	Equipment		402,255	295,383
	Others		15,371	19,524
			726,399	643,413

(Un-audited)				
March 31,	March 31,			
2020	2019			
·(Rupees	in 000)			

(Un-audited) (Audited) March 31,

-----(Rupees in '000)-----

2020

December 31,

2019

#### 12.2 Additions to fixed assets

The following additions have been made to fixed assets during the period:

Capital work-in-progress - net	82,986	209,310
Property and equipment		
Building on Freehold land	16,913	3,708
Building on Leasehold land	12,082	9,193
Lease hold improvement	97,817	9,032
Furniture and fixture	22,643	4,616
Office equipment	471,552	384,929
	621,007	411,478
Total additions to fixed assets	703,993	620,788

#### 12.3 Disposal of fixed assets

The net book value of fixed assets disposed off during the period is as follows:

Leasehold land	-	120,000
Furniture and fixture	-	30
Office equipment	591	1,346
Total disposal of fixed assets	591	121,376

#### 13 INTANGIBLE ASSETS

	Capital work-in-progress / Advance payment to suppliers	348,405	253,483
	Software	956,279	1,003,878
		1,304,684	1,257,361
		(Un-au	dited)
		March 31,	March 31,
		2020	2019
13.1	Additions to intangible assets	(Rupees in '000)	
	The following additions have been made to intangible assets during the period:		
	Capital work-in-progress - net	94,922	113,660
	Directly purchased	66,839	133,811
	Total additions to intangible assets	161,761	247,471

13.2 There were no disposals during the period ended March 31, 2020 and March 31, 2019.

		Note	(Un-audited) March 31, 2020 (Rupees	(Audited) December 31, 2019 in '000)
14	OTHER ASSETS		(	
	Income/ Mark-up accrued in local currency - net of provision		18,738,960	21,292,325
	Income/ Mark-up accrued in foreign currency - net of provision		1,294,143	1,092,865
	Advances, deposits, advance rent and other prepayments		2,129,765	1,842,797
	Advance against subscription of share		82,312	82,312
	Non-banking assets acquired in satisfaction of claims		762,210	763,935
	Dividend receivable		39,959	1,070
	Mark to market gain on forward foreign exchange contracts		6,823,369	2,436,300
	Mark to market gain on derivatives		-	20,977
	Stationery and stamps on hand		18,886	23,164
	Defined benefit plan		1,019,177	1,019,177
	Branch adjustment account		24,078	-
	Due from card issuing banks		355,917	886,234
	Accounts receivable		1,353,877	829,639
	Receivable against fraud and forgeries		94,221	117,010
	Acceptances		10,620,166	16,645,791
	Others		2,495,526	689,837
			45,852,566	47,743,433
	Less: Provision held against other assets	14.2	(243,514)	(230,236)
	Other Assets (Net of Provision)		45,609,052	47,513,197
	Surplus on revaluation of non-banking assets acquired in			
	satisfaction of claims		242,124	242,759
			45,851,176	47,755,956
14.1	Provision held against other assets			
	Advances, deposits, advance rent & other prepayments		232,909	219,631
	Non banking assets acquired in satisfaction of claims		10,605	10,605
			243,514	230,236

#### 14.2 Movement in provision held against other assets

Opening balance	230,236	389,766
Charge for the period / year	12,631	72,108
Reversals	(760)	(54,540)
	11,871	17,568
Amount Written off	-	(167,949)
Exchange and other adjustments	1,407	(9,149)
Closing balance	243,514	230,236

		(Un-audited) March 31, 2020 (Rupees	(Audited) December 31, 2019 in '000)
15	BILLS PAYABLE		
	In Pakistan	14,594,136	16,950,808
	Outside Pakistan	241,645	218,251
		14,835,781	17,169,059
		14,033,701	17,105,055
16	BORROWINGS		
	Secured		
	Borrowings from State Bank of Pakistan		
	Under export refinance scheme	38,414,091	31,680,935
	Long-Term Finance Facility	19,681,617	17,892,935
	Financing Facility for Storage of Agriculture Produce (FFSAP)	318,402	325,330
	Repurchase agreement borrowings	40,000,000	5,000,000
		98,414,110	54,899,200
	Repurchase agreement borrowings	14,045,382	16,064,786
	Bai Muajjal	12,988,656	19,192,374
	Total secured	125,448,148	90,156,360
	Unsecured		
	Call borrowings	14,947,129	10,126,463
	Overdrawn nostro accounts	1,669,953	939,151
	Others		
	- Pakistan Mortgage Refinance Company	493,461	494,646
	- Karandaaz Risk Participation	705,504	502,375
	- Other financial institutions	3,629,154	623,335
	Total unsecured	21,445,201	12,685,970
		146,893,349	102,842,330

#### 17 DEPOSITS AND OTHER ACCOUNTS

	March	31, 2020 (Un-au	dited)	Decem	December 31, 2019 (Audited)	
	In Local	In Foreign	Total	In Local	In Foreign	Tetal
	Currency	Currencies	Iotai	Currency	Currencies	Total
			(Rupees	in '000)		
Customers						
Current deposits	258,765,959	72,418,544	331,184,503	270,727,709	66,720,895	337,448,604
Savings deposits	220,724,842	32,651,429	253,376,271	191,870,815	33,470,756	225,341,571
Term deposits	96,524,285	44,434,964	140,959,249	106,891,979	52,368,120	159,260,099
Others	10,225,411	1,855,689	12,081,100	9,393,064	2,215,457	11,608,521
	586,240,497	151,360,626	737,601,123	578,883,567	154,775,228	733,658,795
Financial Institutions						
Current deposits	2,480,711	394,910	2,875,621	1,885,877	468,616	2,354,493
Savings deposits	11,336,744	47,641	11,384,385	28,412,020	56,425	28,468,445
Term deposits	2,699,066	427,524	3,126,590	17,579,094	78,196	17,657,290
Others	126,324	20,730	147,054	144,086	1,087	145,173
	16,642,845	890,805	17,533,650	48,021,077	604,324	48,625,401
	602,883,342	152,251,431	755,134,773	626,904,644	155,379,552	782,284,196

(Un-audited)	(Audited)		
March 31,	December 31,		
2020	2019		
(Rupees in '000)			

#### 18 SUBORDINATED DEBT

18	SUBORDINATED DEBT			
18.1	Term Finance Certificate	s V - Quoted, Unsecured	4,986,000	4,987,000
	Issue amount	Rs. 5,000,000,000		
	Issue date	February 2013		
	Maturity date	February 2021		
	Rating	"AA" (Double A) by Pakistan Credit Rating Company Limited ("PACRA").		
	Security	Unsecured.		
	Ranking	Subordinated to all other indebtedness of the Bank including deposits but superior to equity and ADT-1 instruments.		
	Profit payment frequency	Payable semi-annually in arrears.		
	Redemption	The instrument will be structured to redeem semi-annually in such a way that $0.30\%$ of the principal will be redeemed in the first 90 months and remaining principal of 99.70% at maturity in the 96th month.		
	Mark-up	Base Rate + 1.25 percent.		
		Base Rate is defined as the simple average of the ask rate of the six months KIBOR prevailing on one business day prior to each redemption date, for the redemption amount payable on the beginning of each semi- annual period for the markup due at the end of that period.		
	Lock-in-clause	Mark-up will only be paid from the Bank's current year's earning and if the Bank is in compliance of regulatory MCR and CAR requirements set by SBP from time to time.		
	Call option	There is no call option available to the Bank.		
18.2	Term Finance Certificate	s - Additional Tier-I - Quoted, Unsecured		
	Issue amount	Rs. 7,000,000,000	7,000,000	7,000,000
	lssue date Maturity date	March 2018 Perpetual.		
	Rating	"AA-" (double A minus) by JCR-VIS Credit Rating Company Limited.		
	Security	Unsecured.		
	Ranking	Subordinated to all other indebtedness of the Bank including deposits but superior to equity.		
		Payable semi-annually in arrears.		
	Redemption Mark-up	Perpetual. For the period at end of which the Bank is in compliance with Minimum		
		Capital Requirement (MCR) and Capital Adequacy Ratio (CAR) requirements of SBP, mark-up rate will be Base Rate + 1.50% with no step up feature.		
		(Base Rate is defined as the six months KIBOR (Ask side) prevailing on one (1) business day prior to previous profit payment date.		
	Lock-in-clause	Mark-up will only be paid from the Bank's current year's earning and if the Bank is in compliance of regulatory MCR and CAR requirements set by SBP from time to time.		
		by SBF from time to time.		
	Loss absorbency clause	In conformity with SBP Basel III Guidelines, the TFCs shall, if directed by the SBP, be permanently converted into ordinary shares upon: (i) the CET 1 Trigger Event; (ii) the point of non-viability Trigger Event; or (iii) failure by the Bank to comply with the Lock-In Clause. The SBP will have full discretion in declaring the point of non-viability Trigger Event.		
	Loss absorbency clause	In conformity with SBP Basel III Guidelines, the TFCs shall, if directed by the SBP, be permanently converted into ordinary shares upon: (i) the CET 1 Trigger Event ; (ii) the point of non-viability Trigger Event ; or (iii) failure by the Bank to comply with the Lock-In Clause. The SBP will have full discretion in declaring the point of non-viability Trigger Event. The Bank may, at its sole discretion, exercise call option any time after		
	·	In conformity with SBP Basel III Guidelines, the TFCs shall, if directed by the SBP, be permanently converted into ordinary shares upon: (i) the CET 1 Trigger Event ; (ii) the point of non-viability Trigger Event ; or (iii) failure by the Bank to comply with the Lock-In Clause. The SBP will have full discretion in declaring the point of non-viability Trigger Event.	11,986,000	11,987,000

ited)	(Audite	(Un-audited)	Note	
ber 31,	Decembe	March 31,		
19	2019	2020		
)	in '000)	(Rupees		

#### 19 DEFERRED TAX LIABILITIES

	Deductible Temporary Differences on			
	- Provision against investments		(965,635)	(682,296)
	- Provision against advances		(470,870)	(566,205)
	- Provision against other assets		(348,617)	(341,904)
	- Provision against lending to financial institutions		(1,013)	(1,997)
	- Unrealised loss on revaluation of HFT investments		59,277	(6,983)
			(1,726,858)	(1,599,385)
	Taxable Temporary Differences on		(1), 20,000)	(1,000,000)
	- Surplus on revaluation of fixed assets and non banking assets		1,293,719	1,299,030
	- Surplus on revaluation of investments		2,414,140	2,261,346
	- Accelerated tax depreciation		1,461,406	1,490,002
	·····		5,169,265	5,050,378
			3,442,407	3,450,993
20	OTHER LIABILITIES			
20	UTHER LIABILITIES			
	Mark-up/ Return/ Interest payable in local currency		4,256,874	3,539,887
	Mark-up/ Return/ Interest payable in foreign currency		947,813	710,032
	Unearned commission and income on bills discounted and guarantees		227,107	295,257
	Accrued expenses		5,522,237	5,433,669
	Current taxation		6,284,613	6,379,668
	Acceptances		10,620,166	16,645,791
	Dividends payable		3,644,191	93,040
	Mark to market loss on forward foreign exchange contracts		4,472,324	3,658,322
	Mark to market loss on derivatives		1,092,863	35,385
	Branch adjustment account		-	233,567
	ADC settlement accounts		999,052	405,493
	Provision for Compensated absences		576,000	540,000
	Payable against redemption of customer loyalty / reward points		400,013	372,334
	Charity payable		394	1,155
	Provision against off-balance sheet obligations	20.1	117,595	129,249
	Security deposits against leases, lockers and others		7,537,716	7,121,497
	Worker's Welfare Fund		1,588,710	1,478,588
	Payable to vendors and suppliers		519,984	637,962
	Indirect Taxes Payable		620,105	754,542
	Lease Liability		9,598,598	9,367,014
	Others		2,395,345	1,717,539
			61,421,700	59,549,991
20.1	Provision against off-balance sheet obligations			
	Opening balance		129,249	78,450
	Exchange and other adjustments		7,595	11,113
			·	
	Charge for the period / year		-	39,686
	Reversals		(19,249)	-
			(19,249)	39,686

Closing balance

129,249

117,595

		Note	(Un-audited) March 31, 2020 (Rupees	(Audited) December 31, 2019 in '000)
21	SURPLUS ON REVALUATION OF ASSETS			
	Surplus / (deficit) on revaluation of - Available for sale securities - Fixed Assets - Non-banking assets acquired in satisfaction of claims Deferred tax on surplus / (deficit) on revaluation of: - Available for sale securities - Fixed Assets - Non-banking assets acquired in satisfaction of claims Derivatives	10.1	6,897,544 8,363,778 242,124 15,503,446 2,414,140 1,257,981 35,737 3,707,858 (1,180,552)	6,460,988 8,378,317 242,759 15,082,064 2,261,346 1,263,070 35,960 3,560,376 (154,684)
			10,615,036	11,367,004
22	CONTINGENCIES AND COMMITMENTS			
	-Guarantees	22.1	63,197,409	63,456,341
	-Commitments	22.2	464,177,891	496,023,657
	-Other contingent liabilities	22.3.1	10,777,592 538,152,892	10,150,887
			538,152,892	569,630,885
22.1	Guarantees:			
	Financial guarantees		619,688	639,642
	Performance guarantees		32,811,513	34,663,032
	- Other guarantees		29,766,208	28,153,667
			63,197,409	63,456,341
22.2	Commitments:			
	Documentary credits and short-term trade-related transactions - Letters of credit		84,556,465	93,696,623
	Commitments in respect of:			
	- forward foreign exchange contracts	22.2.1	272,447,600	305,449,119
	- forward government securities transactions	22.2.2	53,202,643	39,382,735
	- derivatives	22.2.3	21,604,800	17,745,535
	- forward lending	22.2.4	30,679,384	38,052,512
	Commitments for acquisition of:			
	- operating fixed assets		1,385,387	1,283,925
	- intangible assets		301,612	413,208
			464,177,891	496,023,657

		Note	(Un-audited) March 31, 2020 (Rupees	(Audited) December 31, 2019 in '000)
22.2.1	Commitments in respect of forward foreign exchange contracts			
	Purchase Sale		160,034,635 112,412,965 272,447,600	185,084,250 120,364,869 305,449,119
22.2.2	Commitments in respect of forward government securities transactions			
	Purchase Sale		40,923,630 12,279,013 53,202,643	11,353,334 28,029,401 39,382,735
22.2.3	Commitments in respect of derivatives (Interest Rate Swaps)			
	Purchase Sale		21,604,800 - 21,604,800	17,745,535 - <b>17,745,535</b>
22.2.4	Commitments in respect of forward lending			
	Undrawn formal standby facilities, credit lines and other commitments to lend Commitments in respect of investments	22.2.4.1	25,264,794 5,414,590 30,679,384	32,688,405 5,364,107 38,052,512

22.2.4.1 These represent commitments that are irrevocable because they cannot be withdrawn at the discretion of the Bank without the risk of incurring significant penalty or expense.

#### 22.3 Other contingent liabilities

22.3.1 Claims against the Bank not acknowledged as debts 10,777,592 10,150,887

These mainly represents counter claims filed by the borrowers for restricting the Bank from disposal of assets (such as hypothecated / mortgaged / pledged assets kept as security), damage to reputation and cases filed by Ex. employees of the Bank for damages sustained by them consequent to the termination from the Bank's employment. Based on legal advice and / or internal assessment, management is confident that the matters will be decided in Bank's favour and the possibility of any outcome against the Bank is remote and accordingly no provision has been made in these financial statements.

#### 22.4 Contingency for tax payable

22.4.1 There were no tax related contingencies other than as disclosed in note 33.1.

#### 23 DERIVATIVE INSTRUMENTS

Derivatives are a type of financial contract, the value of which is determined by reference to one or more underlying assets or indices. The major categories of such contracts include futures, swaps and options. Derivatives also include structured financial products that have one or more characteristics of futures, swaps and options.

#### 23.1 **Product Analysis**

Product Analysis		Mar	March 31, 2020 (Un-audited)		December 31, 2019 (Audited)			
			Interest Rate Swaps			Interest Rate Swaps		
	Counterparties	No. of contracts	Notional Principal	Mark to market gain / (loss) (Rupe	contracts	Notional Principal	Mark to market gain / (loss)	
With Banks for Hedging		34	21,604,800	(1,092,863)	30	17,745,535	(14,408)	
		34	21,604,800	(1,092,863)	30	17,745,535	(14,408)	

Mark-UP/RETURN/INTEREST EARNED         March 31, 2020         March 31, 2020           0.         Commission of the second				Note	(Un-au Quarter	
24         MARK-UP/AETUMN/INTEREST EARNED           Dr.         1         Lams and advances         15,752,603           0         Lendings to financial institutions         1373,447           1         Lendings to financial institutions         1373,447           0         Biances with banks         25,293           1         On securities purchased under resale agreements / Bal Mugjal         870,286           25         MARK-UP/RETURN/INTEREST EXPENSED         0           0r.         a)         Deposits         95,780           10         Borrowings         96,624         20,760,690           26         MARK-UP/RETURN/INTEREST EXPENSED         0         65,204           0         Scurities soid under repurchase agreements         95,780         306,224           0         Scurities soid under repurchase agreements         262,416         306,203           10         Borrowings         1482,674         487,000           11         Barch banking customer fees         264,414         285,492           12         State of foreign currency sagainst foreign currency deposits / borrowings         1428,2674         487,002           12         Reward points         12,2574         306,573           14         Depos				-	March 31,	March 31,
Ore:         Investments           a)         Losan and advances         15,752,603         11,749,458           b)         Investments         7,848,090         3221,540           c)         Lendings to financial institutions         1,373,447         1,063,030           c)         Balances with banks         25,395,669         20,760,690           c)         Descurities purchased under resale agreements / Bal Muajjal         870,226         27,791,886           c)         Securities sold under repurchase agreements         25,405,669         20,760,690           c)         Securities sold under repurchase agreements         26,43,702         7,571,886           c)         Securities sold under repurchase agreements         26,44,447         435,342           d)         Sub ordinated debt         455,442         304,227           d)         Berrowing cost on leased properties         14,42,64,862         9,595,433           g)         Reward points         22,574         33,669         23,737           c)         Gest of foreign currency swaps against foreign currency deposits / borrowings         1,442,64,862         9,595,433           g)         Reward points         23,738         22,574         33,866           Correstumer finance related frees	~ 4			-	(Rupees i	n '000)
a)       Loans and advances       15,752,603       13,749,458         b)       Investments       7,884,090       3,221,540         c)       Lendings to financial institutions       1,373,447       1,063,300         d)       Balances with banks       25,233       791         e)       On securities purchased under resule agreements / Bal Muajjal       27,256       27,256,971         25       MARK-UP/RETURN/INTEREST EXPENSED       0       7,571,886         On:       a)       Deposits       91,570,236       27,257,186         b)       Borrowings       10,643,702       7,571,886         c)       Socurities sold under repurchase agreements       25,2415       396,204         d)       Sub ordinated debt       252,405       396,204         d)       Sub ordinated debt       252,405       396,204         d)       Branch banking customer fees       294,914       353,966         Consumer finance related fees       785,813       257,272       31,6732         Commission on trade       365,252       343,400       253,728       7,676       59,9344         Consumer finance related fees       78,581       57,373       Commission on trade       365,252       343,400       265,252       <	24		EARNED			
c)       Lendings to financial institutions       1,373,447       1,033,309         d)       Balances with banks       25,239       791         e)       On securities purchased under resule agreements / Bal Muajjal       25,269,5669       20,760,690         25       MARK-UP/RETURN/INTEREST EXPENSED       0       0       0         Dr.       a)       Deposits       91,780       416,404         c)       Securities sold under repurchase agreements       0       304,227       416,404         d)       Sub ordinated debt       304,227       416,404       263,416       396,204,297         e)       Cost of foreign currency waps against foreign currency deposits / borrowing       342,224       388,023       22,574       416,404         g)       Reward points       22,574       31,679       1,412,4062       9,5954,793         g)       Reward points       23,396       66,5976       59,974       43,023         g)       Reward points       23,396       66,5976       59,974       35,3966         Consumer finance related fees       19,966       35,770       14,124,962       9,5954,31       57,772         Commission on cash management       12,325       7,668       Commission on agametes       74,499					15,752,603	13,749,458
a)         Balances with banks         25,233         791           c)         On securities purchased under resale agreements / Bal Muajjal         870,236         2.72,871           25         MARK-UP/RETURN/INTEREST EXPENSED         0:         25,905,669         20.760,690           Or:         a)         Depoits         10,643,702         7,571,886           b)         Borrowings         10,643,702         7,571,886           c)         Securities sold under repurchase agreements         25,2415         396,204           c)         Securities sold under repurchase agreements         26,2415         396,204           d)         Sub ordinated debt         453,492         344,227           g)         Reward points         22,491         338,065           c.os of foreign currency swaps against foreign currency deposits / borrowings         14,82,674         487,000           342,224         388,002         342,224         388,023           g)         Reward points         22,4914         353,966           Consumer finance related fees         66,976         59,974           Card related fees (debit and credit cards)         203,841         235,278           Commission on taxade frees         74,498         65,275           Com					7,884,090	3,221,540
e)         On securities purchased under resule agreements / Bal Muajjal         B70,285         2,725,871           25         MARK-UP/RETURN/INTEREST EXPENSED         T         25,905,669         20,760,699           26         MARK-UP/RETURN/INTEREST EXPENSED         10,643,702         7,571,886           b)         Borrowing         315,780         316,644           c)         Securities sold under repurchase agreements         282,416         396,204           d)         Sub ordinated debt         342,224         388,023           g)         Reward points         342,224         388,023           g)         Reward points         224,914         353,966           Consumer finance related fees         29,959,433         242,574         381,679           26         FEE & COMMISSION INCOME         234,914         353,966         59,974           Card related fees         19,968,35,770         149,246,243         362,572           Commission on tade         362,523         343,400         357,705           Commission on agarantees         73,499         65,425         7,373           Commission on agarantees         73,499         65,425         7,668           Commission on Emalegreement fee         02,076         10,844 <td></td> <td></td> <td>stitutions</td> <td></td> <td></td> <td></td>			stitutions			
Z5         MARK-UP/RETURN/INTEREST EXPENSED           Dr.         a)         Deposits         10,643,702         7,571,886           b)         Borrowings         252,415         395,2780         416,404           c)         Securities sold under repurchase agreements         252,415         395,2780         416,404           d)         Sub ordinated debt         252,416         395,2780         416,404           d)         Sub ordinated debt         455,492         304,297           e)         Cost of foreign currency waps against foreign currency deposits / borrowings         1,482,674         487,000           g)         Reward points         244,914         353,966         35,770           Cost of foreign currency waps against foreign currency deposits / borrowings         14,124,862         9,595,493           26         FEE & COMMISSION INCOME         203,841         255,728         Credit related fees         19,968         35,770           Correlated fees (dual of credit crads)         203,841 and credit crads)         203,841         255,723         343,400           Commission on trade         362,523         343,400         20,776         68,935         7,668           Commission on cash management         12,355         7,668         20,776 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td></t<>						
Or:         ID, 643, 702         7, 571, 886           a)         Deposits         10, 643, 702         7, 571, 886           b)         Borrowings         146, 404         352, 416         396, 204           c)         Securities sold under repurchase agreements         252, 416         396, 204           c)         Sub ordinated debt         455, 492         304, 297           e)         Cost of foreign currency swaps against foreign currency deposits / borrowings         1, 442, 674         485, 003           g)         Reward points         22, 574         316, 799         14, 124, 862         9, 595, 493           26         FEE & COMMISSION INCOME         E         E         Commission related fees         66, 976         59, 974           Card related fees         19, 966         35, 770         Investment banking customer fees         78, 581         57, 773           Commission on cash management         12, 325         78, 581         57, 773           Commission on cash management         12, 325         7, 688         Commission on cash management         12, 325           Commission on nearbare         88, 721         68, 093         Commission on abenazir Income Support Programme (BISP)         50, 564         86, 729           7         (LOSS) / GAIN ON		e) On securities purchased	i under resale agreements / Bai Muajjai	-		
a)         Depositis         10,643,702         7,571,866           b)         Borrowings         915,780         416,404           c)         Securities sold under repurchase agreements         262,416         396,204           d)         Sub ordinated debt         262,416         396,204           d)         Sub ordinated debt         482,674         487,000           f)         Borrowing cost on leased properties         342,224         388,023           g)         Reward points         224,914         553,967           g)         Reward points         224,914         553,967           d)         Sub ordinated des         66,976         59,974           Consumer finance related fees         203,841         225,728           Card related fees (bit and credit cards)         203,841         255,728           Card related fees (bit and credit cards)         203,841         255,728           Commission on rade         362,223         344,400           Commission on rade         362,252         343,400           Commission on remittances including home remittances         88,9721         68,095           Commission on remittances including home remittances         88,9721         68,0574           Commission on remittance	25		EXPENSED			
b)         Borowings         195,780         416,404           c)         Securities sold under repurchase agreements         262,416         396,204           d)         Sub ordinated debt         455,492         304,207           e)         Cost of foreign currency swaps against foreign currency deposits / borrowings         1,462,6574         487,000           g)         Reward points         22,574         316,80,23           g)         Reward points         22,574         316,790           g)         Reward points         203,841         225,780           g)         Reward points         66,576         59,974           Cradit related fees         159,568         357,770           Investment banking customer fees         78,581         57,770           Commission on guarantees         74,499         65,425           Commission on nemating including home re					10 6 43 703	7 571 000
c)         Securities sold under repurchase agreements         262, 416         396, 204, 294           d)         Sub ordinated debt         455, 492         304, 297           e)         Cost of foreign currency swaps against foreign currency deposits / borrowings         1, 462, 574         487,000           f)         Borrowing cost on leased properties         342, 224         308,023           g)         Reward points         224,914         353,966           Consumer finance related fees         66,5976         59,974           Cord foreign currency swaps against foreign currency deposits / borrowings         1,482,672         34,2224           Branch banking customer fees         294,914         353,966           Consumer finance related fees         66,5976         59,974           Card related fees (field and credit cards)         203,841         225,728           Credit related fees         78,5681         57,733           Commission on trade         362,523         343,400           Commission on trade         362,523         343,400           Commission on trade         20,776         10,041           Commission on trade megement         12,355         7,668           Commission on trade surgenerit histitution (fOB)         23,364         27,342 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td></t<>						
a)         Sub ardinated debt         455,492         304,297           a)         Cost of foreign currency swaps against foreign currency deposits / borrowing         342,224         388,023           g)         Reward points         22,574         31,679           g)         Reward points         22,574         31,679           g)         Reward points         22,574         31,579           g)         Reward points         22,574         31,579           g)         Reward points         22,574         31,579           g)         Reward points         22,574         353,966           Consumer finance related fees         66,976         59,974           Card related fees         203,841         235,728           Credit related fees         78,581         57,373           Commission on trade         362,523         343,400           Commission on cash management         12,355         7,668           Commission on bancassurance         66,429         20,776         10,841           Commission on bancassurance         67,209         64,649         20,776         10,841           Commission on bancassurance         144,497         86,571         10,841         20,975         10,841      <			purchase agreements			
f)       Borrowing cost on leased properties       342,224       388,023         g)       Reward points       242,574       31,679         g)       Reward points       14,124,862       9,595,493         26       FEE & COMMISSION INCOME       59,974       353,966         Consumer finance related fees       66,976       59,974         Card related fees       19,968       357,70         Investment banking fees       78,581       57,373         Commission on cash management       12,235       7,668         Commission on cash management       12,325       7,668         Commission on Bancassurance       88,721       66,6976         Commission on Bancassurance       67,209       64,649         Wealth Management Fee       20,776       10,841         Commission on Benjores' Old-Age Benefit Institution (EOBI)       28,364       27,342         Commission on Benjor Programme (BISP)       50,564       86,541         Atternate Delivery Channel (ADC)       122,666       121,525         Others       16,51,844       1,679,857         27       (LOSS) / GAIN ON SECURITIES       182,953       (22,008)         Shares       3(39,94,47)       (45,991)       (26,491) <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td></td<>						
g)         Reward points         22,574 14,124,862         31,679 9,595,493           26         FEE & COMMISSION INCOME         5         7         5         5         7         5         5         7         5         5         7         5         6         5         7         5         6         5         7         5         6         5         7         5         6         5         7         5         6         6         7         3         6         7         3         6         7         3         4         4         6         6         6         7         3         6         4         4         4         6         6         7         0         6         4         4         6         6         7         10         10         10         10         10         10		e) Cost of foreign currence	y swaps against foreign currency deposits / borrow	/ings	1,482,674	487,000
14,124,862         9,595,493           26         FEE & COMMISSION INCOME           Branch banking customer fees Consumer finance related fees         26,914         353,966           Card related fees (debit and credit cards)         203,841         235,728           Credit related fees         19,968         35,770           Investment banking fees         78,581         57,373           Commission on trade         362,523         343,400           Commission on cash management         12,355         7,668           Commission on cash management         12,355         7,668           Commission on bancassurance         144,497         86,574           Card acquiring business         67,209         64,649           We aith Management Fee         20,776         10,841           Commission on Employees' 0/01-Age Benefit Institution (EOB)         23,364         27,342           Commission on Employees' 0/01-Age Benefit Institution (EOB)         23,364         27,342           Commission on Employees' 0/01-Age Benefit Institution (EOB)         23,364         27,342           Commission on Employees' 0/01-Age Benefit Institution (EOB)         23,364         27,342           Commission on Employees' 0/01-Age Benefit Institution (EOB)         23,364         27,342           Comm			ed properties			
Branch banking customer fees       294,914       353,966         Consumer finance related fees       66,976       59,974         Card related fees (debit and credit cards)       203,841       225,728         Credit related fees       19,968       35,770         Investment banking fees       76,581       57,373         Commission on tade       362,523       343,400         Commission on guarantees       73,499       65,425         Commission on resiltances including home remittances       88,721       66,095         Commission on remistances including home remittances       88,721       66,095         Commission on neacassurance       144,497       86,574         Card acquiring business       67,209       64,649         Wealth Management Fee       20,776       10,841         Commission on Benazir Income Support Programme (BISP)       50,564       86,541         Alternate Delivery Channel (ADC)       122,666       121,525         Others       163,390       163,939       162,3957         Z7       (LOSS) / GAIN ON SECURITIES       182,953       362,493       362,493         Realised (loss) / gain on:       Federal Government Debt Securities       139,364       1(57,22)         Z01       Realised (loss) / ga		g) Reward points		-		
Consumer finance related fees         66,976         59,974           Card related fees (debit and credit cards)         203,841         235,728           Credit related fees         19,968         35,770           Investment banking fees         78,581         57,373           Commission on trade         362,523         343,400           Commission on cash management         12,355         7,668           Commission on cash management         12,355         7,668           Commission on cash management         20,776         10,841           Commission on traitdances including home remittances         88,721         68,095           Commission on bancassurance         144,497         86,574           Card acquiring business         67,209         64,649           Wealth Management Fee         20,776         10,841           Commission on Employees' Old-Age Benefit Institution (EOBI)         28,364         27,342           Commission on Benazir Income Support Programme (BISP)         50,564         86,591           Alternate Delivery Channel (ADC)         122,666         121,552           Others         16,390         54,959           J.651,844         1,679,857         271           ZID (LOSS) / GAIN ON SECURITIES         182,953 <t< td=""><td>26</td><td>FEE &amp; COMMISSION INCOME</td><td></td><td>=</td><td></td><td></td></t<>	26	FEE & COMMISSION INCOME		=		
Consumer finance related fees         66,976         59,974           Card related fees (debit and credit cards)         203,841         235,728           Credit related fees         19,968         35,770           Investment banking fees         78,581         57,373           Commission on trade         362,523         343,400           Commission on cash management         12,355         7,668           Commission on cash management         12,355         7,668           Commission on cash management         20,776         10,841           Commission on traitdances including home remittances         88,721         68,095           Commission on bancassurance         144,497         86,574           Card acquiring business         67,209         64,649           Wealth Management Fee         20,776         10,841           Commission on Employees' Old-Age Benefit Institution (EOBI)         28,364         27,342           Commission on Benazir Income Support Programme (BISP)         50,564         86,591           Alternate Delivery Channel (ADC)         122,666         121,552           Others         16,390         54,959           J.651,844         1,679,857         271           ZID (LOSS) / GAIN ON SECURITIES         182,953 <t< td=""><td></td><td>Branch banking customer fees</td><td></td><td></td><td>294,914</td><td>353.966</td></t<>		Branch banking customer fees			294,914	353.966
Credit related fees         19,968         35,770           Investment banking fees         78,581         57,373           Commission on rade         362,523         343,400           Commission on rade         73,499         65,425           Commission on rash management         12,355         7,668           Commission on remittances including home remittances         88,721         68,095           Commission on remittances including home remittances         20,776         10,841           Card acquiring business         67,209         64,649           Wealth Management Fee         20,776         10,841           Commission on Employees' Old-Age Benefit Institution (EOBI)         20,854         27,733           Commission on Benazir Income Support Programme (BISP)         50,564         86,541           Alternate Delivery Channel (ADC)         122,666         121,552           Others         16,390         54,959           Investiged - held for trading         10.1         169,364         (15,722)           Unrealised - held for trading         10.1         169,364         (15,722)           Von Government Securities         182,953         (22,208)         (22,208)           Shares         10,01         169,364         (15,722)						
Investment banking fees         76,581         57,373           Commission on trade         362,523         343,400           Commission on guarantees         77,499         65,425           Commission on cash management         12,355         7,668           Commission on cancassurance         144,497         66,574           Card acquiring business         67,209         64,649           Wealth Management Fee         20,776         10,841           Commission on Benazir Income Support Programme (BISP)         50,564         86,541           Alternate Delivery Channel (ADC)         122,666         121,552           Others         16,390         54,959           Unrealised - held for trading         10.1         169,364         (15,722)           Vinealised (loss) / gain on:         182,953         (22,208)         36,222           Shares         (39,447)         36,242         10,769)           Non Government Debt Securities         11,39,444         (16,656)         (10,769)           21         Realised (		Card related fees (debit and cr	edit cards)			235,728
Commission on trade         362,523         343,400           Commission on guarantees         73,499         65,425           Commission on cash management         12,355         7,668           Commission on remittances including home remittances         88,721         68,095           Commission on remittances including home remittances         88,721         68,095           Commission on remittances including home remittances         88,721         68,095           Commission on tancassurance         144,497         86,574           Card acquiring business         67,209         64,649           Wealth Management Fee         20,776         10,841           Commission on Employees' Old-Age Benefit Institution (EOBI)         28,364         27,342           Commission on Benazir Income Support Programme (BISP)         50,564         86,541           Alternate Delivery Channel (ADC)         122,666         121,552           Others         16,390         54,959           Unrealised - held for trading         10.1         169,364         (15,722)           Vorrealised - held for trading         10.1         182,953         (22,208)           Shares         (399,447)         36,242         (18,147)           Non Government Debt Securities         (215,355)						
Commission on guarantees         73,499         65,425           Commission on cash management         12,355         7,668           Commission on remittances including home remittances         86,721         68,095           Commission on bancassurance         144,497         86,574           Card acquiring business         67,209         64,649           Wealth Management Fee         20,776         10,841           Commission on Benazir Income Support Programme (BISP)         50,564         86,541           Alternate Delivery Channel (ADC)         122,666         121,552           Others         16,390         54,959           J.653,844         1.679,857           Z7         (LOSS) / GAIN ON SECURITIES         166,390           Realised         27.1         (215,355)         (10,769)           Unrealised - held for trading         10.1         169,364         (15,722)           Z7.1         Realised (oss) / gain on:         20,776         10,849           Federal Government Securities         182,953         (22,208)           Shares         (399,447)         1(6,656)           Non Government Debt Securities         21,852         (10,769)           Shares         (39,94,47)         14,8147						
Commission on cash management         12,355         7,668           Commission on remittances including home remittances         88,721         68,095           Commission on bancassurance         144,497         86,574           Card acquiring business         67,209         64,649           Wealth Management Fee         20,776         10,841           Commission on Employees' Old-Age Benefit Institution (EOBI)         28,364         27,342           Commission on Benazir Income Support Programme (BISP)         50,564         86,541           Alternate Delivery Channel (ADC)         122,666         121,552           Others         16,5390         54,959           1,651,844         1,679,857           Z7         (LOSS) / GAIN ON SECURITIES         [0,769)           Realised (loss) / gain on:         [0,25,953]         (22,208)           Federal Government Securities         [162,953]         (22,208)           Shares         [399,447)         36,242           Non Government Debt Securities         [163,950]         (215,355)           Shares         (215,355)         (10,769)           Non Government Debt Securities         [163,64]         [163,447]           Volters         [215,355]         (10,769)           (215,35						
Commission on remittances including home remittances         88,721         68,095           Commission on bancassurance         144,497         86,574           Card acquiring business         67,209         64,649           Wealth Management Fee         20,776         10,841           Commission on Employees' Old-Age Benefit Institution (EOBI)         28,364         27,342           Commission on Benazir Income Support Programme (BISP)         50,564         86,571           Alternate Delivery Channel (ADC)         122,666         121,552           Others         16,390         54,939           Unrealised - held for trading         10.1         169,364         (15,722)           Virealised - held for trading         10.1         169,364         (15,722)           Virealised (loss) / gain on:         7-1         (215,355)         (10,769)           Federal Government Securities         182,953         (322,208)         36,242           Shares         182,953         (22,208)         36,242           Non Government Debt Securities         182,953         (10,769)           Shares         (215,355)         (10,769)         (18,147)           Non Government Debt Securities         3,532         (20,857)         (20,769)           28		5	ent		•	
Commission on bancassurance         144,497         86,574           Card acquiring business         67,209         64,649           Wealth Management Fee         20,776         10,841           Commission on Employees' Old-Age Benefit Institution (EOBI)         28,364         27,342           Commission on Benazir Income Support Programme (BISP)         50,564         86,541           Alternate Delivery Channel (ADC)         122,666         121,552           Others         16,390         54,959           1,651,844         1,679,857           Z7         (LOSS) / GAIN ON SECURITIES         10.1         169,364         (15,722)           Wrealised - held for trading         10.1         169,364         (15,722)           Virrealised - held for trading         10.1         169,364         (15,722)           Virrealised forsol / gain on:         182,953         (22,208)         36,242           Federal Government Securities         139,94471         36,242         -           Non Government Debt Securities         (10,769)         (12,5355)         (10,769)           Shares         (215,3355)         (10,769)         (16,655)           (18,17)         (16,655)         (10,769)         (16,655)           (215,3355)						
Card acquiring business         67,209         64,649           Wealth Management Fee         20,776         10,841           Commission on Employees' Old-Age Benefit Institution (EOBI)         28,364         27,342           Commission on Benazir Income Support Programme (BISP)         50,564         86,541           Alternate Delivery Channel (ADC)         122,666         121,552           Others         16,390         54,959           I,651,844         1,679,857           27         (LOSS) / GAIN ON SECURITIES         1169,364         (15,722)           Realised         27.1         (215,355)         (10,769)           Unrealised - held for trading         10.1         169,364         (15,722)           (45,991)         (26,491)         36,242         (18,147)           Yon Government Securities         182,953         (22,208)         36,242           Shares         Non Government Debt Securities         (18,147)         1,139         (6,656)           (18,147)         1,139         (6,656)         (10,769)         246         (10,769)           28         OTHER INCOME         3,532         63,854         7,016         3,532         63,854           Profit on termination of leased contracts (ljarah)         12,415			-			
Commission on Employees' Old-Age Benefit Institution (EOBI) Commission on Benazir Income Support Programme (BISP) Alternate Delivery Channel (ADC)         28,364         27,342           Alternate Delivery Channel (ADC) Others         50,564         86,541         122,666         121,552           27         (LOSS) / GAIN ON SECURITIES         1,651,844         1,679,857           27         (LOSS) / GAIN ON SECURITIES         (10,769)         10.1         169,364         (15,722)           27.1         Realised (loss) / gain on: Federal Government Securities Shares         27.1         (215,355)         (10,769)           27.1         Realised (loss) / gain on: Federal Government Debt Securities Shares         182,953         (22,208)           36,242         -         (18,147)         (18,147)           -         1,139         (6,656)         (215,355)           28         OTHER INCOME         3,532         63,854           Rent on property Gain on sale of fixed assets-net Profit on termination of leased contracts (ljarah)         12,415         10,0315           246         -         -         10,315		Card acquiring business				64,649
Commission on Benazir Income Support Programme (BISP)         50,564         86,541           Alternate Delivery Channel (ADC)         122,666         121,552           Others         16,390         54,959           16,390         54,959         1,679,857           27         (LOSS) / GAIN ON SECURITIES         27.1         (215,355)         (10,769)           Unrealised - held for trading         10.1         169,364         (15,722)           Variable - held for trading         10.1         169,364         (15,722)           27.1         Realised (loss) / gain on: Federal Government Securities         182,953         (22,208)           Shares         (399,447)         36,242         -           Non Government Debt Securities         (10,769)         (10,769)         (10,769)           28         OTHER INCOME         215,355)         (10,769)         (10,769)           28         OTHER INCOME         3,532         63,854         10,315           Others         3,532         63,854         5,066         5,106           Gain on sale of fixed assets-net Profit on termination of leased contracts (ljarah)         12,415         10,315         246         -						
Alternate Delivery Channel (ADC)       122,666       121,552         Others       16,390       54,959         1,651,844       1,679,857         27       (LOSS) / GAIN ON SECURITIES         Realised       27.1       (215,355)       (10,769)         Unrealised - held for trading       10.1       169,364       (15,722)         27.1       Realised (loss) / gain on:       182,953       (22,208)         Shares       182,953       (22,208)         Non Government Securities       182,953       (22,208)         Shares       (399,447)       36,242         Non Government Debt Securities       (18,147)       1,139         Foreign Securities       (10,769)       215,3355       (10,769)         28       OTHER INCOME       3,532       63,851         Rent on property       3,532       63,851       10,315         Others       3,532       63,854       -						
Others         16,390         54,959           27         (LOSS) / GAIN ON SECURITIES           Realised         27.1         (215,355)         (10,769)           Unrealised - held for trading         10.1         169,364         (15,722)           27.1         Realised (loss) / gain on:         162,953         (22,208)           Shares         182,953         (22,208)         36,242           Non Government Securities         139,9447)         36,242           Foreign Securities         (18,147)         (18,147)           Foreign Securities         (215,335)         (10,769)           28         OTHER INCOME         2         5,861         5,106           Gain on sale of fixed assets-net         3,532         63,854           Profit on termination of leased contracts (ljarah)         12,415         10,315           Others         246         -						
1,651,844       1,679,857         27       (LOSS) / GAIN ON SECURITIES         Realised Unrealised - held for trading         10.1       109,364         10.1       109,364         10.1       109,364         10.1       109,364         10.1       109,364         10.1       109,364         10.1       109,364         10.1       109,364         10.1       109,364         10.1       109,364         10.1       109,364         10.1       109,364         10.1       109,364         10.1       109,364         10.2,208)       36,242         10.3       109,447)         50,621       50,242         -       (18,147)         10,139       (16,147)         11,139       (16,147)         (16,147)       (16,147)         (16,148)       (10,769)         28       OTHER INCOME         Rent on property       5,861       5,106         Gain on sale of fixed assets-net       3,532       63,854         Profit on termination of leased contracts (ljarah)       12,415       10,315			()			
Realised       27.1       (215,355)       (10,769)         Unrealised - held for trading       10.1       169,364       (15,722)         27.1       Realised (loss) / gain on:       (45,991)       (26,491)         Federal Government Securities       182,953       (22,208)         Shares       (399,447)       36,242         Non Government Debt Securities       1,139       (18,147)         Foreign Securities       (215,355)       (10,769)         28       OTHER INCOME       2       5,861       5,106         Gain on sale of fixed assets-net       3,532       63,854       2,415       10,315         Profit on termination of leased contracts (ljarah)       12,415       10,315       246       -		others		-		
Realised       27.1       (215,355)       (10,769)         Unrealised - held for trading       10.1       169,364       (15,722)         27.1       Realised (loss) / gain on:       (45,991)       (26,491)         Federal Government Securities       182,953       (22,208)         Shares       (399,447)       36,242         Non Government Debt Securities       1,139       (18,147)         Foreign Securities       (215,355)       (10,769)         28       OTHER INCOME       2       5,861       5,106         Gain on sale of fixed assets-net       3,532       63,854       2,415       10,315         Profit on termination of leased contracts (ljarah)       12,415       10,315       246       -	27	(LOSS) / GAIN ON SECURITIES		-		
Unrealised - held for trading         10.1         169,364         (15,722)           27.1         Realised (loss) / gain on: Federal Government Securities Shares Non Government Debt Securities         182,953         (22,208)           182,953         (22,208)         (18,147)         36,242           -         (18,147)         (18,147)           1,139         (6,656)         (10,769)           28         OTHER INCOME         5,861         5,106           Gain on sale of fixed assets-net Profit on termination of leased contracts (ljarah)         3,532         63,854           Others         246         -				27.1	(215 255)	(10.700)
(45,991)         (26,491)           Federal Government Securities Shares Non Government Debt Securities Foreign Securities         182,953 (399,447)         (22,208)           (18,147)         36,242 - (18,147)         - (18,147)           1,139         (6,656)           (215,355)         (10,769)           28         OTHER INCOME         5,861         5,106           Gain on sale of fixed assets-net Profit on termination of leased contracts (ljarah)         3,532         63,854           Others         246         -						
27.1       Realised (loss) / gain on: Federal Government Securities Shares Non Government Debt Securities Foreign Securities       182,953 (399,447)       (22,208) 36,242         Non Government Debt Securities Foreign Securities       1,139       (26,656) (215,335)       (10,769)         28       OTHER INCOME       5,861       5,106 3,532       5,851       5,106 3,532       5,854         Profit on termination of leased contracts (ljarah)       12,415       10,315       10,315		onrealised - neid for trading		10.1		
Federal Government Securities         182,953         (22,208)           Shares         (399,447)         36,242         -           Non Government Debt Securities         -         (1,139)         (6,656)           7         1,139         (1,0,769)         (1,0,769)           28         OTHER INCOME         -         -         -           Rent on property         5,861         5,106         -           Gain on sale of fixed assets-net         3,532         63,854         -           Profit on termination of leased contracts (ljarah)         12,415         10,315         -           Others         246         -         -         -	27.1	Realised (loss) / gain on:		-		
Non Government Debt Securities         -         (18,147)           Foreign Securities         1,139         (6,656)           (215,355)         (10,769)           28         OTHER INCOME           Rent on property         5,861         5,106           Gain on sale of fixed assets-net         3,532         63,854           Profit on termination of leased contracts (ljarah)         12,415         10,315           Others         246         -		Federal Government Securities		Г	182,953	(22,208)
Foreign Securities         1,139         (6,656)           (215,335)         (10,769)           28         OTHER INCOME           Rent on property         5,861         5,106           Gain on sale of fixed assets-net         3,532         63,854           Profit on termination of leased contracts (ljarah)         12,415         10,315           Others         246         -					(399,447)	
(215,355)         (10,769)           28         OTHER INCOME           Rent on property         5,861         5,106           Gain on sale of fixed assets-net         3,532         63,854           Profit on termination of leased contracts (ljarah)         12,415         10,315           Others         246         -			es		-	
28 OTHER INCOME Rent on property 5,861 5,106 Gain on sale of fixed assets-net 3,532 63,854 Profit on termination of leased contracts (Ijarah) 12,415 10,315 Others 246 -		Foreign Securities		L		
Rent on property         5,861         5,106           Gain on sale of fixed assets-net         3,532         63,854           Profit on termination of leased contracts (ljarah)         12,415         10,315           Others         246         -				=	(213,333)	(10,703)
Gain on sale of fixed assets-net         3,532         63,854           Profit on termination of leased contracts (ljarah)         12,415         10,315           Others         246         -	28	OTHER INCOME				
Profit on termination of leased contracts (ljarah)         12,415         10,315           Others         246         -						
Others 246						
			l contracts (ljarah)			10,315
		Utners		-		- 70 275
				=	22,034	13,215

		Note	(Un-au Quarter	
		-	March 31, 2020	March 31, 2019
29	OPERATING EXPENSES	-	(Rupees i	in '000)
29		20.1	2 700 450	2 100 501
	Total compensation expense Property expense	29.1	3,799,150	3,100,581
	Rent and taxes	Г	66,781	52,097
	Utilities cost		212,218	153,805
	Security (including guards)		197,295	154,662
	Repair and maintenance (including janitorial charges)		155,275	120,644
	Depreciation on right-of-use assets		468,493	429,085
	Depreciation on non-banking assets acquired in satisfaction of claims		1,725	2,189
	Depreciation on owned assets	L	142,553	105,313
	Information to shall any expenses		1,244,340	1,017,795
	Information technology expenses Software maintenance	Г	367,000	258,346
	Hardware maintenance		148,059	60,422
	Depreciation		98,802	82,712
	Amortisation		114,618	121,852
	Network charges		101,325	83,173
		F	829,804	606,505
	Other operating expenses	-		
	Directors' fees and allowances		74,679	71,107
	Fees and allowances to Shariah Board		2,340	1,950
	Legal and professional charges		76,162	41,626
	Outsourced services costs		248,240 131,899	268,273 121,060
	Travelling and conveyance Clearing and custodian charges		23,524	19,245
	Depreciation		23,524	19,245
	Training and development		24,466	25,913
	Postage and courier charges		65,868	65,197
	Communication		86,920	55,445
	Stationery and printing		171,234	122,310
	Marketing, advertisement and publicity		266,762	339,597
	Donations		-	1,580
	Auditors Remuneration		13,646	13,605
	Brokerage and Commission		45,192	57,391
	Entertainment		61,995	53,936
	Repairs and maintenance		102,058	102,698
	Insurance		237,953	231,286
	Cash Handling Charges		153,194	103,405
	CNIC Verification		22,459	23,260
	Others	L	145,011	103,254
		-	2,181,201 8,054,495	2,017,522 6,742,403
29.1	Total compensation expense	=	0,054,455	0,7 12,703
	Managerial Remuneration	Г	1	
	i) Fixed		2,707,731	2,349,876
	ii) Variable:		, , ,	
	a) Cash Bonus / Awards etc.		494,492	354,028
	b) Bonus and Awards in Shares etc.		-	2,822
	Charge for defined benefit plan		42,620	30,000
	Contribution to defined contribution Plan		118,811	99,066
	Medical		136,433	103,430
	Conveyance		64 886	56 391

Conveyance

Others

Sub-total

Sign-on Bonus

**Grand Total** 

Severance Allowance

Staff compensated absences

56,391

30,000 25,670

3,051,283

3,100,581

49,298

64,886

36,000

24,404

7,650

166,123

3,799,150

3,625,377

#### 30 WORKERS WELFARE FUND

Through Finance Act 2008, the Federal Government introduced amendments to the Workers' Welfare Fund (WWF) Ordinance, 1971 whereby the definition of industrial establishment was extended. The amendments were challenged and conflicting judgments were rendered by various courts. Appeals against these orders were filed in the Honourable Supreme Court.

The Honourable Supreme Court of Pakistan vide its order dated November 10, 2016 held that the amendments made in the law introduced by the Federal Government for the levy of Workers Welfare Fund were not lawful. The Federal Board of Revenue filed review petitions against the above judgment. These petitions are currently pending with the Honourable Supreme Court of Pakistan.

A legal advice was obtained by the Pakistan Banking Association which highlights that consequent to filing of these review petitions, a risk has arisen and the judgment is not conclusive until the review petition is decided. Accordingly, the amount charged for Workers Welfare Fund since 2008 has not been reversed.

		Note	(Un-aud Quarter e	•	
		-	March 31, 2020	March 31, 2019	
31	OTHER CHARGES	-	(Rupees in	ees in '000)	
	Penalties imposed by State Bank of Pakistan		40,824	1,427	
	Penalties imposed by other regulatory bodies	_	266	-	
		=	41,090	1,427	
32	PROVISIONS & WRITE OFFS - NET				
	Reversal of provision against lending to financial institutions		(2,812)	-	
	Provisions for diminution in value of investments	10.3.1	710,648	163,713	
	Provisions against loans & advances	11.4	866,191	355,112	
	Provision against other assets	14.2	11,871	-	
	Reversal of provision against off-balance sheet obligations	20.1	(19,249)	(7,643)	

Recovery of written off / charged off bad debts

Other provisions / write off - net

#### 33 TAXATION

Current		2,143,728	2,512,272
Prior years	33.1	(46,772)	603,000
Deferred		(161,380)	(103,664)
		1,935,576	3,011,608

9,406

(48,461)

1,527,594

(12,297)

(52,809)

446.076

33.1 a) The income tax assessments of the Bank have been finalized upto and including tax year 2019. Matters of disagreement exist between the Bank and tax authorities for various assessment years and are pending with the Commissioner of Inland Revenue (Appeals). Appellate Tribunal Inland Revenue (ATIR), High Court of Sindh and Supreme Court of Pakistan. These issues mainly relate to addition of mark up in suspense to income, taxability of profit on government securities, bad debts written off and disallowances relating to profit and loss expenses.

In respect of tax years 2008, 2014, 2017 and 2019, the tax authorities have raised certian issues including default in payment of WWF, allocation of expenses to dividend and capital gains, dividend income from mutual funds not being taken under income from business, disallowance of Leasehold improvements and provision against other assets resulting in additional demand of Rs.667.746 million (December 31, 2019: Rs.857.729 million). As a result of appeal filed before Commissioner Appeals against these issues, relief has been provided for tax amount of Rs. 116.351 million but appeal effect of which is pending. Bank has filed appeals on these issues which are pending before Commissioner Appeals and Appellate Tribunal. The management is confident that these matters will be decided in favour of the Bank and consequently has not made any provision in respect of these amounts.

- b) In respect of monitoring of withholding taxes, the Bank has received order from tax authorities. The Bank has not made provision amounting to Rs.24.920 million against tax demand for tax year 2019 as management is of the view that the matter will be settled in Bank's favour in appeals.
- c) The Bank has received an order from a provincial tax authority wherein tax authority has disallowed certain exemptions of sales tax on banking services and demanded sales tax and penalty amounting to Rs.77.592 million (December 31, 2019 : Rs.77.592 million) (excluding default surcharge) for the period from July 2011 to June 2014. Bank's appeal against this order is currently pending before Commissioner Appeals. The Bank has not made any provision against this order and the management is of the view that the matter will be settled in Bank's favour through appellate process.
- d) The Bank has received an order from a provincial tax authority wherein tax authority has demanded sales tax on banking services and penalty amounting to Rs.410.619 million (excluding default surcharge) allegedly for short payment of sales tax for the year 2012. Bank has filed an appeal before Commissioner Appeals after consultation with tax advisor. The Bank has not made any provision against this order and the management is of the view that the matter will be settled in Bank's favour through appellate process.

34	BASIC EARNINGS PER SHARE	(Un-audited) March 31, March 31, 2020 2019 (Rupees in '000)		
	Profit for the period	2,821,258	·	
		(Number of sl	nares in '000)	
	Weighted average number of ordinary shares	1,777,165	1,774,363	
		(Rup	ees)	
	Basic earnings per share	1.59	1.76	
35	DILUTED EARNINGS PER SHARE	(Rupees	in '000)	
	Profit for the period	2,821,258	3,122,461	
		(Number of sl	nares in '000)	
	Weighted average number of ordinary shares (adjusted for the effects of all dilutive potential ordinary shares)	1,777,165	1,776,417	
		(Rupees)		
	Diluted earnings per share	1.59	1.76	

## 36 FAIR VALUE MEASUREMENTS

The fair value of quoted securities other than those classified as held to maturity, is based on quoted market price. Quoted securities classified as held to maturity are carried at cost. The fair value of unquoted equity securities, other than investments in associates and subsidiaries, is determined on the basis of the break-up value of these investments as per their latest available audited financial statements. The fair value of unquoted debt securities, fixed term loans, other assets, other liabilities, fixed term deposits and borrowings cannot be calculated with sufficient reliability due to the absence of a current and active market for these assets and liabilities and reliable data regarding market rates for similar instruments.

In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since these are either short-term in nature or, in the case of customer loans and deposits, are frequently repriced.

## 36.1 Fair value of financial instruments

The Bank measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the assets or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Fair value measurements using input for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

		March 31, 2020	(Un-audited	)
	Level 1	Level 2	Level 3	Total
On balance sheet financial instruments		(Rupees ii	1 '000)	
Financial assets - measured at fair value				
Investments				
Federal Government Securities	-	270,856,636	-	270,856,636
Shares	6,170,862	-	-	6,170,862
Non-Government Debt Securities	-	8,241,371	-	8,241,371
Foreign Securities	-	36,036,702	-	36,036,702
Off-balance sheet financial instruments - measured at fair value				
Forward purchase of foreign exchange	-	6,823,369	-	6,823,369
Forward sale of foreign exchange	-	(4,472,324)	-	(4,472,324)
Derivatives purchases	-	(1,092,863)	-	(1,092,863)
		December 31, 20	)19 (Audited	)
	Level 1	Level 2	Level 3	Total
On balance sheet financial instruments		Level 2 (Rupees in		
On balance sheet financial instruments Financial assets - measured at fair value				
Financial assets - measured at fair value Investments		(Rupees in		
Financial assets - measured at fair value Investments Federal Government Securities				199,930,753
Financial assets - measured at fair value Investments Federal Government Securities Shares		<b>(Rupees i</b> i 199,930,753 -	n '000) - -	199,930,753 7,537,639
Financial assets - measured at fair value Investments Federal Government Securities		<b>(Rupees in</b> 199,930,753 - 6,213,346	n '000) - -	199,930,753 7,537,639 6,213,346
Financial assets - measured at fair value Investments Federal Government Securities Shares		<b>(Rupees i</b> i 199,930,753 -	n '000) - -	199,930,753 7,537,639
Financial assets - measured at fair value Investments Federal Government Securities Shares Non-Government Debt Securities		<b>(Rupees in</b> 199,930,753 - 6,213,346	n '000) - -	199,930,753 7,537,639 6,213,346
Financial assets - measured at fair value Investments Federal Government Securities Shares Non-Government Debt Securities Foreign Securities		<b>(Rupees in</b> 199,930,753 - 6,213,346	n '000) - -	199,930,753 7,537,639 6,213,346
Financial assets - measured at fair value Investments Federal Government Securities Shares Non-Government Debt Securities Foreign Securities Off-balance sheet financial instruments - measured at fair value		(Rupees in 199,930,753 - 6,213,346 33,735,403	ייייייייייייייייייייייייייייייייייייי	199,930,753 7,537,639 6,213,346 33,735,403

- 36.2 Certain categories of fixed assets (land and buildings) and non banking assets acquired in satisfaction of claims are carried at revalued amounts (level 3 measurement) determined by professional valuers based on their assessment of the market values. The valuations are conducted by the valuation experts appointed by the Bank which are also on the panel of State Bank of Pakistan.
- **36.3** The Bank's policy is to recognise transfers into and out of the different fair value hierarchy levels at the date the event or change in circumstances that caused the transfer occurred. There were no transfers between levels 1 and 2 during the current period.

## 36.4 Valuation techniques used in determination of fair values:

## (a) Financial instruments in level 1

Financial instruments included in level 1 comprise of investments in ordinary shares of listed companies.

## (b) Financial instruments in level 2

Financial instruments included in level 2 comprise of Market Treasury Bills, Pakistan Investment Bonds, GoP Sukuks, Overseas Government Sukuks, Overseas and Euro Bonds, Term Finance Certificates, and other than Government Sukuks, forward foreign exchange contracts, and interest rate swaps.

## (c) Financial instruments in level 3

Currently, no financial instruments are classified in level 3.

The fair value of unquoted debt securities, fixed term loans, other assets, other liabilities, fixed term deposits and borrowings cannot be calculated with sufficient reliability due to the absence of a current and active market for these assets and liabilities and reliable data regarding market rates for similar instruments.

ltem	Valuation approach and input used
Forward foreign exchange contracts	The valuation has been determined by interpolating the FX revaluation rates announced by the State Bank of Pakistan.
Interest rate swaps	The fair value of interest rate swaps is determined using prices and curves through Bloomberg.
Market Treasury Bills(MTB) / Pakistan Investment Bonds(PIB), and GoP Sukuks (GIS)	The fair value of MTBs and PIBs are derived using PKRV rates. GIS are revalued using PKISRV rates. Floating rate PIBs are revalued using PKFRV rates.
Overseas Government Sukuks, Overseas and Euro Bonds	The fair value of Overseas Government Sukuks, and Overseas Bonds are valued on the basis of price available on Bloomberg.
Debt Securities (TFCs) and Sukuk other than Government	Investment in WAPDA Sukuks, debt securities (comprising term finance certificates, bonds and any other security issued by a company or a body corporate for the purpose of raising funds in the form of redeemable capital) are valued on the basis of the rates announced by the Mutual Funds Association of Pakistan (MUFAP) in accordance with the methodology prescribed by the Securities and Exchange Commission of Pakistan.
Ordinary shares - listed	The fair value of investments in listed equity securities are valued on the basis of closing quoted market price available at the Pakistan Stock Exchange.
Fixed assets and non banking assets acquired in satisfaction of claims	The valuation experts used a market based approach to arrive at the fair value of the Bank's properties. The market approach used prices and other relevant information generated by market transactions involving identical or comparable or similar properties. These values are adjusted to reflect the current condition of the properties. The effect of changes in the unobservable inputs used in the valuations can not be determined with certainty accordingly a qualitative disclosure of sensitivity has not been presented in these financial statements.

		-	For the	For the quarter ended March 31, 2020 (Un-audited)	rch 31, 2020 (Un	-audited)	-	Ĩ
	Retail	Corporate	Islamic	Treasury Digital	Digital	Overseas	Others	Total
Profit & Loss				(unber	6000			
Net mark-up/return/profit	(2,470,423)	5,805,162	2,477,466	5,646,815	(2,052)	737,858	(414,019)	11,780,807
Inter segment revenue - net	9,266,723	(4,144,350)	(101,604)	(5,770,260)	167,869	219,425	362,197	•
Non mark-up / return / interest income	907,260	383,668	332,012	873,052	82,239	79,275	51,822	2,709,328
Total Income	7,703,560	2,044,480	2,707,874	749,607	248,056	1,036,558		14,490,135
Segment direct expenses	3,375,852	243,354	1,046,684	120,716	343,305	453,459	2,622,337	8,205,707
Inter segment expense allocation	1,787,602	203,545	418,404	60,363	96,394	56,029	(2,622,337)	. '
Total expenses	5,163,454	446,899	1,465,088	181,079	439,699	509,488		8,205,707
Provisions / (Reversals)	442,427	442,738	(25,982)	719,501	2	(51,092)		1,527,594
Profit before tax	2,097,679	1,154,843	1,268,768	(150,973)	(191,645)	578,162		4,756,834
				As at March 31, 2020 (Un-audited)	020 (Un-audited	(		
	Retail	Corporate	Islamic	Treasury	Digital	Overseas	Others	Total
				(Rupees in '000)	(000, ui			
Balance Sneet	100 120 21	7 000 501	14 371 757	990 966 E	CN3 CC5	507 ICE 01	1	071 365 78
					740/770			
Investments	1, 269, 059	1,084,426	17,956,551	285,579,933	•	60,656,309	283,398	366,829,676
Net inter segment lending	322,279,335		•		7,581,140	•	86,759,302	416,619,777
Lendings to financial institutions	•		28,699,795	12,271,276	•	9,432,945	•	50,404,016
Advances - performing	122,788,885	248,706,618	91,345,948		7,984	24,947,472	8,201,356	495,998,263
Advances - non-performing	909,493	3,537,428	272,307		•	115,658	31,487	4,866,373
Others	22,000,070	9,219,322	12,072,755	5,927,305	1,218,178	454,432	25,486,331	76,378,393
Total Assets	512,220,843	270,547,375	164,718,613	307,115,480	9,129,944	113,928,539	120,761,874	1,498,422,668
Borrowings	14,026,089	36,167,047	12,419,462	54,640,496		29,640,255		146,893,349
Subordinated debt		•	•	•	•		11,986,000	11,986,000
Deposits & other accounts	472,394,500	93,586,890	116,465,043	•	8,901,406	63,779,586	7,348	755,134,773
Net inter segment borrowing		135,964,749	14,107,396	246,893,617		19,654,015		416,619,777
Others	24,956,202	4,828,689	19,870,772	2,386,470	228,538	2,093,436	25,335,781	79,699,888
Total liabilities	511,376,791	270,547,375	162,862,673	303,920,583	9,129,944	115,167,292	37,329,129	1,410,333,787
Net Assets	844,052		1,855,940	3,194,897		(1,238,753)	83,432,745	88,088,881
Equity								88,088,881
Contingencies & Commitments	48,819,304	100,495,938	48,526,795	290,208,431	15,527	49,161,544	925,353	538,152,892

37 SEGMENT INFORMATION

37.1 Segment details with respect to Business Activities

38 Bank Alfalah

			For the c	For the quarter ended March 31, 2019 (Un-audited)	ch 31, 2019 (Un	-audited)		
	Retail	Corporate	Islamic	Treasury	reasury Digital /	Overseas	Others	Total
Profit & Loss								
Net mark-up/return/profit	(883,939)	5,434,265	1,979,692	4,362,526	(1,040)	606,546	(332,853)	11,165,197
Inter segment revenue - net	6,952,915	(3,063,264)	(159,625)	(4,058,927)	97,869	95,617	135,415	
Non mark-up / return / interest income	962,088	265,790	245,711	351,055	118,649	143,963	202,544	2,289,800
Total Income	7,031,064	2,636,791	2,065,778	654,654	215,478	846,126	5,106	13,454,997
Segment direct expenses	2,892,173	223,509	839,812	116,135	318,881	358,142	2,126,200	6,874,852
Inter segment expense allocation	1,415,699	189,630	341,774	64,203	61,529	46,721	(2,119,556)	
Total expenses	4,307,872	413,139	1,181,586	180,338	380,410	404,863	6,644	6,874,852
Provisions / (Reversals)	(54,740)	349,324	(27,489)	168,772		11,747	(1,538)	446,076
Profit before tax	2,777,932	1,874,328	911,681	305,544	(164,932)	429,516		6,134,069
			-	As at December 31, 2019 (Audited)	, 2019 (Audited	(		
	Retail	Corporate	Islamic	Treasury	Digital	Overseas	Others	Total
				(Rupees in '000)	(000, u			
Balance Sheet								
Cash & Bank balances	51,080,368	11,905,006	13,687,542	16,301,602	324,045	12,143,278		105,441,841
Investments	1,372,585	914,973	13,738,131	227,999,155		53,548,116	1,525,155	299,098,115
Net inter segment lending	304,115,617				6,760,322		85,510,486	396,386,425
Lendings to financial institutions			37,791,008	24,931,724		8,712,163		71,434,895
Advances - performing	146,947,933	240,367,593	87,226,466	,	5,030	24,183,451	7,828,663	506,559,136
Advances - non-performing	1,406,411	2,796,345	285,911		'	107,824	80,322	4,676,813
Others	27,365,192	9,325,333	13,838,916	5,633,291	942,522	1,529,100	19,465,991	78,100,345
Total Assets	532,288,106	265,309,250	166,567,974	274,865,772	8,031,919	100,223,932	114,410,617	1,461,697,570
Borrowings	12,437,067	31,182,760	6,973,823	30,360,377		21,888,303	ı	102,842,330
Subordinated debt					'		11,987,000	11,987,000
Deposits & other accounts	492,107,112	103,018,182	122,023,365		7,827,966	57,300,323	7,248	782,284,196
Net inter segment borrowing		123,412,730	14,836,417	238,756,902	,	19,380,376		396,386,425
Others	26,832,583	7,695,578	20,835,736	2,406,630	203,953	1,599,871	20,595,692	80,170,043
Total liabilities	531,376,762	265,309,250	164,669,341	271,523,909	8,031,919	100,168,873	32,589,940	1,373,669,994
Net Assets	911,344		1,898,633	3,341,863		55,059	81,820,677	88,027,576
Equity								88,027,576
<b>Contingencies &amp; Commitments</b>	60,523,866	98,407,250	46,150,780	319,880,787	5,142	44,060,060	603,000	569,630,885

38 RELATED PARTY TRANSACTIONS

The Bank has related party transactions with its parent, subsidiaries, associates, employee benefit plans and its directors and Key Management Personnel.

The Banks enters into transactions with related parties in the ordinary course of business and on substantially the same terms as for comparable transactions with person of similar standing. Contributions to and accuusls in respect of staff retirement benefits and other benefits plans are made in accordance with the actuarial valuations / terms of the contribution plan. Remuneration to the executives / officers is determined in accordance with the terms of their appointment.

Details of transactions with related parties during the year, other than those which have been disclosed elsewhere in these financial statements are as follows:

	Directors/ CEO	Key management personnel	Subsidiaries	Associates	Other related parties	Key Directors/ CEO management personnel	Key management personnel	Subsidiaries	Associates	Other related parties
		As at Ma	As at March 31, 2020 (Un-audited)	audited)			As at Dec	As at December 31, 2019 (Audited)	Audited)	]
			(Rupees in '000)					(Rupees in '000)		
Lendings to financial institutions Opening balance								,		
Addition during the year	•	•		•	27,228,609	'		'	'	21,936,072
Repaid during the year					(27,228,609)					(21,936,072)
Closing balance	•	•	•	•		,	,		,	,
Investments Opening balance			300,000	1,177,606	1,191,425		,	430,493	1,816,343	992,661
Investment made during the year		•	•		-	ı	I			
Investment redeemed / disposed off during the year Transfer in / (out) - net					(or) -			- (130,493)	- (638,737)	(40,400) 769,230
Closing balance			300,000	1,177,606	1,191,415			300,000	1,177,606	1,191,425
Provision for diminution in value of investments			42,981		3,936			42,981		3, 936
Advances										
Opening balance	91,129 5	661,838		•	4,200,405	105,650	449,323		'	3,354,510
Repaid during the year	с (3,689)	(100,761)			287,344)	(14,521)	(169,822)			(1,937,348)
Transfer in / (out) - net	205	52,745	•	•	. '		(12,473)			
Closing balance	87,650	693,272			4,113,491	91,129	661,838			4,200,405
Provision held against advances										
Other Assets										
Interest / mark-up accrued	1,081	76,163	•	•	126,403	10,939	69,192			98,163
Receivable from staff retirement fund	•		•	•	976,558					1,019,178
Prepayment / rent receivable	•	•	•	•	6,263	•	•	•	•	8,517
Advance against shares	•	•	•	•	82,312					82,312

		Key			Other related		Key			Other related
	Directors/ CEO	management personnel	Subsidiaries	Associates	parties	Directors/ CEO	management personnel	Subsidiaries	Associates	parties
		As at Ma	As at March 31, 2019 (Un-audited)	audited)			As at Dec	As at December 31, 2019 (Audited)	Audited)	
			(Rupees in '000)					(Rupees in '000)-		
Borrowings Onening Halance					494 646					200.000
Borrowings during the year					1.994.974	,	,	,	,	1.268.678
Settled during the year					(1,996,109)	,	,		'	(974,032)
Closing balance		•		•	493,461					494,646
Demosits and other accounts										
Opening balance	12,076	257,121	9,335		4,584,695	7,438	193,954	48,155	1,056,941	3, 193, 911
Received during the year	49,135	578,419	238,201	-	4,548,385	599,337	3,114,936	2,374,943	25,280,433	32,495,316
Withdrawn during the year	(17,338)	(457,397)	(241,079)	(6,758,609)	(4,699,211)	(594,695)	(2,912,486)	(2,382,998)	(25,779,990)	(31,104,316)
Transfer in / (out) - net	(13, 187)	4,260			(383,111)	(4)	(139, 283)	(30,765)	30,765	(216)
Closing balance	30,686	382,403	6,457	929,391	4,050,758	12,076	257,121	9,335	588,149	4,584,695
Other Liabilities										
Interest / mark-up payable	135	1,450	•	•	11,761	'	156	'	'	7,007
Unearned rent	•	•	•	780	•			,	1,560	
Others	•	•	352		3,962	•		283	'	3,962
<b>Contingencies and Commitments</b>										
Other contingencies		•		218,173					202,657	
		For the quarter	For the quarter ended March 31, 2019 (Un-audited)	019 (Un-audited)			For the quarter ended March 31, 2019 (Un-audited)	nded March 31, 2	019 (Un-audited)	
			(Rupees in '000)					(Rupees in '000)		
Income										
Mark-up / return / interest earned	3,654	8,974	•	•	206,505	1,414	5,584			156,206
Fee and commission income	•	•	•	18,829	•			10,535	•	
Dividend income	•	•	•	•	•	•	•		•	3,018
Other income	•	•	•	780					681	
Expenses										
Mark-up / return / interest paid	224	3,748	54	45,466	70,543	7	2, 433	96	14,319	48,786
Other operating expenses										
Rent paid in respect of Premises	•	•		•	2,757	'	'	'	•	1,841
Repairs and maintenance	•	•	•	•	•			•	•	30,451
Travelling and accomodation	•	•	•	•	2,336					2,328
Communication cost	•	•	•	•	14,805			•	•	8,702
Brokerage and commission	•	•	762	•				201		
Charge for defined benefit plan	•	•	•	•	42,620			'		30,000
Contribution to defined contribution plan	•	•	•	•	118,811					990'66
Managerial remuneration (including fee and allowances)	254,878	584,530	•	•	•	177,301	536,753			
Others		•		•						105
Insurance premium paid				152,689					475,958	
Insurance claims settled		'		86,645		'	,	,	66,201	,

Capital Adequacy Ratio (CAR):           Eligible Common Equity Tier 1 (CET 1) Capital         65,614,057         66,649,897           Eligible Additional Tier 1 (ADT 1) Capital         7,000,000         7,000,000           Total Eligible Tier 1 Capital         72,614,057         73,649,897           Eligible Tier 2 Capital         19,753,465         20,026,784           Total Eligible Capital (Tier 1 + Tier 2)         92,367,522         93,676,681	39	CAPITAL ADEQUACY, LEVERAGE RATIO & LIQUIDITY REQUIREMENTS	(Un-audited) March 31, 2020 (Rupees	(Audited) December 31, 2019 in '000)
Capital Adequacy Ratio (CAR):         Eligible Common Equity Tier 1 (CET 1) Capital         Eligible Common Equity Tier 1 (ADT 1) Capital         Total Eligible Tier 1 Capital         Total Eligible Tier 2 Capital         Total Eligible Capital (Tier 1 + Tier 2)         Risk Weighted Assets (RWAs):         Credit Risk         Market Risk         Operational Risk         Total         Common Equity Tier 1 Capital Adequacy ratio		Minimum Capital Requirement (MCR):		
Eligible Common Equity Tier 1 (CET 1) Capital       65,614,057       66,649,897         Eligible Additional Tier 1 (ADT 1) Capital       7,000,000       7,000,000         Total Eligible Tier 1 Capital       72,614,057       73,649,897         Eligible Tier 2 Capital       19,753,465       20,026,784         Total Eligible Capital (Tier 1 + Tier 2)       92,367,522       93,676,681         Risk Weighted Assets (RWAs):       466,539,296       483,571,672         Credit Risk       5,132,688       7,377,863         Operational Risk       63,886,413       63,886,413         Total       535,558,397       554,835,948         Common Equity Tier 1 Capital Adequacy ratio       12.25%       12.01%		Paid-up capital (net of losses)	17,771,651	17,771,651
Eligible Additional Tier 1 (ADT 1) Capital       7,000,000       7,000,000         Total Eligible Tier 1 Capital       72,614,057       73,649,897         Eligible Tier 2 Capital       19,753,465       20,026,784         Total Eligible Capital (Tier 1 + Tier 2)       92,367,522       93,676,681         Risk Weighted Assets (RWAs):       466,539,296       483,571,672         Credit Risk       5,132,688       7,377,863         Operational Risk       63,886,413       63,886,413         Total       535,558,397       554,835,948         Common Equity Tier 1 Capital Adequacy ratio       12.25%       12.01%		Capital Adequacy Ratio (CAR):		
Total Eligible Tier 1 Capital       72,614,057       73,649,897         Eligible Tier 2 Capital       19,753,465       20,026,784         Total Eligible Capital (Tier 1 + Tier 2)       92,367,522       93,676,681         Risk Weighted Assets (RWAs):       466,539,296       483,571,672         Credit Risk       5,132,688       7,377,863         Operational Risk       63,886,413       63,886,413         Total       535,558,397       554,835,948         Common Equity Tier 1 Capital Adequacy ratio       12.25%       12.01%		Eligible Common Equity Tier 1 (CET 1) Capital	65,614,057	66,649,897
Eligible Tier 2 Capital       19,753,465       20,026,784         Total Eligible Capital (Tier 1 + Tier 2)       92,367,522       93,676,681         Risk Weighted Assets (RWAs):       466,539,296       483,571,672         Credit Risk       466,539,296       483,571,672         Market Risk       5,132,688       7,377,863         Operational Risk       63,886,413       63,886,413         Total       535,558,397       554,835,948         Common Equity Tier 1 Capital Adequacy ratio       12.25%       12.01%		Eligible Additional Tier 1 (ADT 1) Capital	7,000,000	7,000,000
Total Eligible Capital (Tier 1 + Tier 2)         92,367,522         93,676,681           Risk Weighted Assets (RWAs):         466,539,296         483,571,672           Credit Risk         466,539,296         483,571,672           Market Risk         5,132,688         7,377,863           Operational Risk         63,886,413         63,886,413           Total         535,558,397         554,835,948           Common Equity Tier 1 Capital Adequacy ratio         12.25%         12.01%		Total Eligible Tier 1 Capital	72,614,057	73,649,897
Risk Weighted Assets (RWAs):     466,539,296     483,571,672       Credit Risk     5,132,688     7,377,863       Operational Risk     63,886,413     63,886,413       Total     535,558,397     554,835,948       Common Equity Tier 1 Capital Adequacy ratio     12.25%     12.01%		Eligible Tier 2 Capital	19,753,465	20,026,784
Credit Risk         466,539,296         483,571,672           Market Risk         5,132,688         7,377,863           Operational Risk         63,886,413         63,886,413           Total         535,558,397         554,835,948           Common Equity Tier 1 Capital Adequacy ratio         12.25%         12.01%		Total Eligible Capital (Tier 1 + Tier 2)	92,367,522	93,676,681
Market Risk         5,132,688         7,377,863           Operational Risk         63,886,413         63,886,413           Total         535,558,397         554,835,948           Common Equity Tier 1 Capital Adequacy ratio         12.25%         12.01%		Risk Weighted Assets (RWAs):		
Operational Risk         63,886,413         63,886,413           Total         535,558,397         554,835,948           Common Equity Tier 1 Capital Adequacy ratio         12.25%         12.01%		Credit Risk	466,539,296	483,571,672
Total         535,558,397         554,835,948           Common Equity Tier 1 Capital Adequacy ratio         12.25%         12.01%		Market Risk	5,132,688	7,377,863
Common Equity Tier 1 Capital Adequacy ratio 12.25% 12.01%		Operational Risk	63,886,413	63,886,413
		Total	535,558,397	554,835,948
Tier 1 Capital Adequacy Ratio 13.27%		Common Equity Tier 1 Capital Adequacy ratio	12.25%	12.01%
		Tier 1 Capital Adequacy Ratio	13.56%	13.27%
Total Capital Adequacy Ratio 16.88%		Total Capital Adequacy Ratio	17.25%	16.88%

In line with Basel III Capital Adequacy guidelines, following capital requirements are applicable to the Bank:

Common Equity Tier 1 Capital Adequacy ratio	6.00%	6.00%
Tier 1 Capital Adequacy Ratio	7.50%	7.50%
Total Capital Adequacy Ratio	11.50%	12.50%

For Capital adequacy calculation, Bank has adopted Standardized Approach for Credit & Market Risk related exposures and Alternate Standardized Approach (ASA) for operational risk.

Leverage Ratio (LR):		
Eligible Tier-1 Capital	72,614,057	73,649,897
Total Exposures	1,335,208,177	1,263,841,607
Leverage Ratio	5.44%	5.83%
Liquidity Coverage Ratio (LCR):		
Total High Quality Liquid Assets	314,048,037	285,456,439
Total Net Cash Outflow	183,545,061	174,614,928
Liquidity Coverage Ratio	171%	163%
Net Stable Funding Ratio (NSFR):		
Total Available Stable Funding	697,645,488	687,962,685
Total Required Stable Funding	511,047,379	499,005,864
Net Stable Funding Ratio	137%	138%

## 40 ISLAMIC BANKING BUSINESS

The Bank is operating 162 Islamic banking branches (December 31, 2019: 162 branches) and 1 sub branch (December 31, 2019: 1 sub branch) and 121 Islamic banking windows (December 31, 2019: 121 Islamic banking windows) as at March 31, 2020.

## STATEMENT OF FINANCIAL POSITION

ASSETS	Note	(Un-audited) March 31, 2020 (Rupees i	(Audited) December 31, 2019 n '000)
Cash and balances with treasury banks		12,594,597	12,870,647
Balances with other banks		1,776,660	816,895
Due from financial institutions	40.1	28,699,795	37,791,008
Investments	40.2	17,956,551	13,738,131
Islamic financing and related assets - net	40.3	91,618,255	87,512,377
Fixed assets		5,879,589	5,921,069
Intangible assets		29,063	28,653
Due from Head Office		-	-
Other assets		6,164,103	2,503,492
Total Assets		164,718,613	161,182,272
LIABILITIES Bills payable Due to financial institutions Deposits and other accounts Due to Head Office Subordinated debt Deferred tax liabilities Other liabilities	40.4	2,565,856 12,419,462 116,465,043 - - 202,689 17,102,227 148,755,277 15,963,336	4,016,519 6,973,823 122,023,365 - - 159,203 12,899,271 146,072,181 15,110,091
REPRESENTED BY			
Islamic Banking Fund		1,800,000	1,800,000
Reserves		-	-
Surplus on revaluation of assets		1,855,939	1,837,884
Unappropriated/ Unremitted profit	40.5	12,307,397	11,472,207
		15,963,336	15,110,091
CONTINGENCIES AND COMMITMENTS	40.6		

The profit and loss account of the Bank's Islamic banking branches for the quarter ended March 31, 2020 is as follows:

## PROFIT AND LOSS ACCOUNT

		(Un-aud	lited)
		Quarter ended	Quarter ended
		March 31,	March 31,
		2020	2019
		(Rupees i	n '000)
Profit / return earned	40.7	4,061,236	3,044,508
Profit / return expensed	40.8	1,583,770	1,064,816
Net Profit / return		2,477,466	1,979,692
Other income			1
Fee and Commission Income		205,982	216,142
Foreign Exchange Income		103,865	37,678
Gain / (loss) on securities		9,485	(19,205)
Other Income		12,680	11,097
Total other income		332,012	245,712
Total Income		2,809,478	2,225,404
Other expenses			
Operating expenses		1,424,541	1,199,235
Workers Welfare Fund		27,967	21,533
Other charges		12,580	1,090
Total other expenses		1,465,088	1,221,858
Profit / (loss) before provisions		1,344,390	1,003,546
Provisions and write offs - net		(25,982)	(27,489)
Profit / (loss) before taxation		1,370,372	1,031,035
Taxation		535,406	404,294
Profit / (loss) after taxation		834,966	626,741

		March 3	1, 2020 (Un-a	audited)	Decem	ber 31, 2019 (A	udited)
		In Local	In Foreign	Total	In Local	In Foreign	Total
		Currency	Currencies	TULAI	Currency	Currencies	IULAI
40.1	Due from Financial Institutions			(Rupees	in '000)		
	Unsecured	9,000,061	-	9,000,061	21,830,061	-	21,830,061
	Bai Muajjal Receivable						
	from other Financial Institutions	19,699,734	-	19,699,734	6,942,429	-	6,942,429
	from State Bank of Pakistan	-	-	-	9,018,518	-	9,018,518
		28,699,795	-	28,699,795	37,791,008	-	37,791,008

## 40.2 Investments

	I	March 31, 202	0 (Un-audited)	)	December 31, 2019 (Audited)			
	Cost / Amortised cost	Provision for diminution	Surplus / (Deficit)	Carrying Value	Cost / Amortised cost	Provision for diminution	Surplus / (Deficit)	Carrying Value
By segment: Federal Government	(Rupees in '000)							
Securities								
ljarah Sukuks Others Federal	2,469,074	-	30,926	2,500,000	496,004	-	(1,004)	495,000
Government Securities	7,216,366	-	-	7,216,366	7,216,366	-	-	7,216,366
	9,685,440	-	30,926	9,716,366	7,712,370	-	(1,004)	7,711,366
Non Government Debt Securities								
Listed	-	-	-	-	-	-	-	-
Unlisted	8,159,361	(107,938)	188,762	8,240,185	5,977,205	(120,898)	170,458	6,026,765
	8,159,361	(107,938)	188,762	8,240,185	5,977,205	(120,898)	170,458	6,026,765
Total Investments	17,844,801	(107,938)	219,688	17,956,551	13,689,575	(120,898)	169,454	13,738,131

(Un-audited)	(Audited)		
March 31,	December 31,		

2020 2019

------(Rupees in '000)------

## 40.3 Islamic financing and related assets

ljarah	13,406,417	13,316,958
Murabaha	9,891,289	8,513,403
Musharaka	34,849,921	37,119,860
Diminishing Musharaka	1,831,479	1,798,472
Salam	6,051,646	3,160,589
Other Islamic Modes	6,551,306	5,319,660
Advances against Islamic assets	15,300,990	15,870,982
Inventory related to Islamic financing	5,053,405	3,742,307
Gross Islamic financing and related assets	92,936,453	88,842,231

Less: provision	against	Islamic	financings
-----------------	---------	---------	------------

- Specific

- General

Islamic financing and related assets - net of provision

(1,247,649)

(70,549)

(1,318,198)

91,618,255

(1,246,416)

(1,329,854) 87,512,377

(83,438)

In Local Currency         In Foreign Currency         Total         In Local Currency         In Foreign Currency         Total           Currency         Currency         Currency         Currency         Currency         Total         In Foreign Currency         Total         Total         Total         Total         Total         Total         Total         Total         Total         Currency         Total         Currency         Total         Total         Currency         Signad         Signad
Currency         Currencies         Currency         Currency         Currency
Customers         48,489,008         4,334,918         52,823,926         49,796,551         3,924,311         53,720,862           Savings deposits         45,193,366         2,549,532         47,742,898         42,140,823         2,579,906         44,720,729           Term deposits         14,517,335         222,158         14,739,493         14,952,359         245,276         15,197,635           Other deposits         728,241         137,909         866,150         2,359,360         181,527         2,540,887           I08,927,950         7,244,517         116,172,467         109,249,093         6,931,020         116,180,113           Financial Institutions         Urrent deposits         17,197         -         17,197         2,827         2,827           Savings deposits         275,379         -         275,379         310,398         -         310,398           Term deposits         -         -         -         5,530,027         -         5,530,027
Current deposits         48,489,008         4,334,918         52,823,926         49,796,551         3,924,311         53,720,862           Savings deposits         45,193,366         2,549,532         47,742,898         42,140,823         2,579,906         44,720,729           Term deposits         14,517,335         222,158         14,739,493         14,952,359         245,276         15,197,635           Other deposits         728,241         137,909         866,150         2,359,360         181,527         2,540,887           I08,927,950         7,244,517         116,172,467         109,249,093         6,931,020         116,180,113           Financial Institutions         Urrent deposits         17,197         -         17,197         2,827         2,827           Savings deposits         275,379         -         275,379         310,398         310,398           Term deposits         -         -         -         5,530,027         5,530,027         5,530,027
Savings deposits         45,193,366         2,549,532         47,742,898         42,140,823         2,579,906         44,720,729           Term deposits         14,517,335         222,158         14,739,493         14,952,359         245,276         15,197,635           Other deposits         728,241         137,909         866,150         2,359,360         181,527         2,540,887           Id8,927,950         7,244,517         116,172,467         109,249,093         6,931,020         116,180,113           Financial Institutions         Urrent deposits         17,197         -         17,197         2,827         -         2,827           Savings deposits         275,379         -         275,379         310,398         -         310,398           Term deposits         -         -         5,530,027         -         5,530,027
Term deposits         14,517,335         222,158         14,739,493         14,952,359         245,276         15,197,635           Other deposits         728,241         137,909         866,150         2,359,360         181,527         2,540,887           108,927,950         7,244,517         116,172,467         109,249,093         6,931,020         116,180,113           Financial Institutions         Current deposits         17,197         -         17,197         2,827         -         2,827           Savings deposits         275,379         -         275,379         310,398         -         310,398           Term deposits         -         -         5,530,027         -         5,530,027
Other deposits         728,241         137,909         866,150         2,359,360         181,527         2,540,887           108,927,950         7,244,517         116,172,467         109,249,093         6,931,020         116,180,113           Financial Institutions            2,827         2,827         2,827           Current deposits         17,197         -         17,197         2,827         2,827         2,827           Savings deposits         275,379         -         275,379         310,398         310,398           Term deposits         -         -         5,530,027         5,530,027         5,530,027
I08,927,950         7,244,517         I16,172,467         I09,249,093         6,931,020         I16,180,113           Financial Institutions         Current deposits         17,197         -         17,197         2,827         -         2,827           Savings deposits         275,379         -         275,379         310,398         -         310,398           Term deposits         -         -         -         5,530,027         -         5,530,027
Financial Institutions         -         17,197         2,827         -         2,827           Current deposits         17,197         -         275,379         -         2,827         310,398         -         310,398           Term deposits         -         -         -         5,530,027         -         5,530,027
Current deposits         17,197         -         17,197         2,827         -         2,827           Savings deposits         275,379         -         275,379         310,398         -         310,398           Term deposits         -         -         -         5,530,027         -         5,530,027
Savings deposits         275,379         -         275,379         310,398         -         310,398           Term deposits         -         -         -         5,530,027         -         5,530,027
Term deposits 5,530,027 - 5,530,027
<b> 292,576292,576</b> 5,843,252 - 5,843,252
<b>109,220,526 7,244,517 116,465,043</b> 115,092,345 6,931,020 122,023,365
(Un-audited) (Audited)
March 31, December 31,
2020 2019
(Rupees in '000)
40.5 Islamic Banking Business Unappropriated Profit
Opening Balance 11,472,207 8,586,749
Add: Islamic Banking profit before taxation for the period       1,370,372       4,777,753         (1,370,372       4,777,753       (1,320,372)       (1,320,372)
Less: Taxation (535,406) (1,892,751) Less: Transfer from surplus on revaluation of assets to unappropriated profit - nel 224 456
Less: Transfer from surplus on revaluation of assets to unappropriated profit - nel <b>224</b> 456 Closing Balance <b>12,307,397</b> 11,472,207
40.6 Contingencies and Commitments
-Guarantees <b>3,028,639</b> 6,862,663
-Commitments 27,229,903 39,288,117
<b>30,258,542</b> 46,150,780
(Un-audited)
Quarter ended
March 31, March 31, 2020 2019
(Rupees in '000)
40.7 Profit/Return Earned of Financing, Investments and Placement
Financing <b>2,565,573</b> 1,953,852
Investments 303,790 313,635
Placements <b>1,191,873</b> 777,021
<b>4,061,236</b> 3,044,508
40.8 Profit on Deposits and other Dues Expensed
Deposits and other accounts <b>1,430,740</b> 915,156
Due to Financial Institutions 46,675 30,928
Cost of foreign currency swaps against foreign currency deposits / borrowings <b>6,565</b> 37,000
Borrowing cost on lease liability 97,323 78,919
Reward points 2,813
<b>1,583,770</b> 1,064,816

## 40.9 Pls Pool Management- Islamic Banking Group (IBG)

## 41.9.1 The pools, their key features and risk and reward characteristics.

The profit and loss sharing between the Rabbul Maal (depositor) and Mudarib (Bank - IBG) is based upon the underlying principles of Mudaraba, where Bank also contributes its equity to general pool of funds, and becomes the capital provider.

Currently IBG is managing following pools:

- 1) General Pool for LCY Depositors
- 2) FCY Pool for Foreign Currency (USD, GBP and EURO) depositors
- 3) Fls Pool for Treasury Purposes
- 4) IERS Pool for Islamic Export Refinance Scheme facilities
- 5) Special pool
- 6) Islamic Banking Afghanistan Operations Pool

All the Mudaraba based Remunerative deposits shall be considered as an investment from Rabbul Maal in the pool, along with IBG's own share of equity, which is also commingled in the pool. The applications of these funds are on Advances, Investments, and Placements for generating profits to be shared among the depositors as per the Weightage system.

The IERS pool is maintained as per the guideline under SBP IERS Scheme.

The assets, liabilities, equities, income and expenses are segregated for each of the pool. No pool investment is intermingled with each other. The risk associated with each pool is thus equally distributed among the pools.

41.9.2	Avenues/sectors where Mudaraba based deposits have been deployed.	(Un-audited) March 31, 2020	(Audited) December 31, 2019
		(Rupees	in '000)
	Agriculture, Forestry, Hunting and Fishing	12,475,555	12,471,430
	Automobile and transportation equipment	1,635,353	1,749,256
	Cement	6,176,354	4,985,228
	Chemical and Pharmaceuticals	3,069,684	2,953,882
	Construction	2,706,530	2,385,646
	Electronics and electrical appliances	594,765	909,496
	Exports / Imports	1,086,244	486,837
	Financial	373,462	488,492
	Food & Allied Products	4,417,709	5,100,512
	Footwear and Leather garments	433,327	563,986
	Individuals	15,100,107	14,678,109
	Insurance	5,699	6,370
	Metal & Allied industries	3,128,392	2,634,532
	Mining and Quarrying	1,419	1,745
	Oil and Allied	1,831,131	454,678
	Power (electricity), Gas, Water, Sanitary	10,112,942	12,379,177
	Services	1,130,113	1,468,208
	Sugar	3,226,511	1,347,178
	Textile	19,104,500	17,915,169
	Transport, Storage and Communication	1,075,943	1,284,021
	Wholesale and Retail Trade	3,224,187	3,335,626
	Others	2,026,526	1,242,653
	Total Gross Islamic Financing and Related Assets	92,936,453	88,842,231
	Total Gross Investments	17,844,801	13,689,575
	Total Islamic Placements	28,699,795	37,791,008
	Total Invested Funds	139,481,049	140,322,814

## 41.9.3 The major components of Profit distribution and charging of the expenses.

Profit is distributed among the Mudaraba deposits on the basis of underlying principles of weightage mechanism which are announced before the beginning of the concerned period. Only direct attributable expenses such as depreciation on ijarah assets, brokerage, CIB Charges, bad debts write off on advances and loss on sale of investments etc are charged to the pool. Expenses of pool(s) do not include general and specific provisioning created against non-performing financings and diminution in the value of investments.

## **41.9.4** The Bank managed the following general and specific pools during the period:

Remunerative Depositor's Pools	Profit rate and weightage announcement period	Profit rate return earned	ra	sharing tio	Mudarib share	Profit rate return distributed to remunerative deposits (Savings and fixed)	Percentage of Mudarib share transferred through Hiba	Amount of Mudarib Share transferred through Hiba
			Mudarib Share / Fee	Rabbul Maal Share	(Rupees in '000)			(Rupees in '000)
General Pool								
PKR Pool	Monthly	12.41%	50.00%	50.00%	1,017,628	7.96%	23.25%	225,629
USD Pool	Monthly	2.57%	85.00%	15.00%	15,984	1.44%	36.07%	5,813
GBP Pool	Monthly	4.46%	85.00%	15.00%	1,775	0.31%	0.00%	-
EUR Pool	Monthly	4.52%	85.00%	15.00%	2,430	0.42%	0.00%	-
Special Pool								
Special Pool (Saving)	Monthly	13.76%	16.43%	83.57%	2,376	11.47%	0.00%	-
Special Pool (TDR)	Monthly	17.99%	9.16%	90.84%	15,384	13.08%	0.00%	-

Specific pools	Profit rate and weightage announcement period	Profit rate return earned	Profit sharing ratio		ratio Mudarib distributed of Muda Mudarib to share share remunerative transfer deposits throug		Percentage of Mudarib share transferred through Hiba	Amount of Mudarib Share transferred through Hiba
			Bank Share	SBP Share	(Rupees in '000)			(Rupees in '000)
Islamic Export Refinance (IERS) Pool	Monthly	9.99%	87.98%	12.02%	269,097	Nil	0.90%	2,411

## 41 DATE OF AUTHORISATION

These unconsolidated condensed interim financial statements were authorised for issue on April 26, 2020 by the Board of Directors of the Bank.

## 42 GENERAL

Comparative information has been re-classified, re-arranged or additionally incorporated in these unconsolidated condensed interim financial statements, wherever necessary to facilitate comparison.

**42.1** The effect of reclassification, rearrangement, restatement in the comparitive information presented in the unconsolidated condensed interim financial statement for the quarter ended March 31, 2020 is as follows:

Description of item Receivable from Visa, Mastercard and other switches	<b>Nature</b> Asset	<b>Rs '000</b> 886,234	From Other Assets - Branch adjustment account	<b>To</b> Other Assets - Due from card issuing banks
Payable against ATM / ADC settlement accounts	Liability	405,493	Other Assets - Branch adjustment account	Other Liabilities - ADC settlement accounts
Commission on bills discounting	Income	3,372	Fee and commission income - Commission on	Markup income - Loans and advances
Rental income on properties	Income	5,106	Administrative Expenses - Rent and taxes	Other income - Rental income
Borrowing cost on lease laibility	Expense	388,023	Markup expensed - Borrowings	Markup expensed - Borrowing cost on leased liabilities
Medical, Group life and Pay continuation insurance	Expense	74,407	Administrative Expenses - Insurance	Administrative Expenses - Compensation expenses
Depreciation on properties acquired under debt asset swap arrangements	Expense	2,189	Administrative Expenses - Depreciation on owned assets	Administrative Expenses - Depreciation on non -banking assets acquired in satifaction of claims
NIFT clearing charges	Expense	2,108	Administrative Expenses - Communication	Administrative Expenses - Clearing and custodian charges

42.2 The State Bank of Pakistan, vide its circular BPRD/BA&CPD/006315/20 dated April 22, 2020, has advised the banks to suspend dividend for the quarter ended March 31, 2020 and quarter ending June 30, 2020. This is a precautionary measure to conserve capital and enhance the lending and loss absorption capacity of the banks caused due to COVID-19 pandemic.

**President & Chief Executive Officer** 

**Chief Financial Officer** 

Director

Director

Director

Bank Alfalah Limited Consolidated Condensed Interim Financial Statements Quarter Ended March 31, 2020

# Consolidated Condensed Interim Statement of Financial Position

As at March 31, 2020

	Note	(Un-audited) March 31, 2020 (Rupees ir	(Audited) December 31, 2019 1 '000)
ASSETS			
Cash and balances with treasury banks	7	78,803,288	100,731,903
Balances with other banks	, 8	8,632,365	4,926,851
Lendings to financial institutions	9	50,404,016	71,434,895
Investments	10	368,656,431	300,905,557
Advances	10	500,868,647	511,237,779
Fixed assets	12	29,240,020	29,107,720
Intangible assets	13	1,307,642	1,260,320
Deferred tax assets		-	
Other assets	14	46,156,733	48,144,414
	L	1,084,069,142	1,067,749,439
LIABILITIES			
Bills payable	15	14,835,781	17,169,059
Borrowings	16	147,023,502	103,133,573
Deposits and other accounts	17	755,128,305	782,274,860
Liabilities against assets subject to finance lease		-	-
Subordinated debt	18	11,986,000	11,987,000
Deferred tax liabilities	19	4,166,466	4,137,405
Other liabilities	20	61,520,530	59,764,355
	_	994,660,584	978,466,252
NET ASSETS	-	89,408,558	89,283,187
REPRESENTED BY			
Share capital		17,771,651	17,771,651
Reserves		27,864,628	26,046,019
Surplus on revaluation of assets	21	10,619,959	11,376,517
Unappropriated profit		33,062,288	33,996,699
Total equity attributable to the equity holders of the Bank	-	89,318,526	89,190,886
Non-controlling interest		90,032	92,301
	=	89,408,558	89,283,187
CONTINGENCIES AND COMMITMENTS	22		

The annexed notes 1 to 42 form an integral part of these consolidated condensed interim financial statements.

**Chief Financial Officer** 

Director

Director

Director

## **Consolidated Condensed Interim** Profit and Loss Account (Un-audited)

For the quarter ended March 31, 2020

	Note	Quarter ended	Quarter ended
		March 31,	March 31,
		2020	2019
			(Restated)
		(Rupees	in '000)
Mark-up/Return/Interest Earned	24	25,907,916	20,760,594
Mark-up/Return/Interest Expensed	25	14,127,997	9,597,169
Net Mark-up/ Interest Income		11,779,919	11,163,425
NON MARK-UP/INTEREST INCOME			
Fee and Commission Income	26	1,697,809	1,708,242
Dividend Income		87,056	75,786
Foreign Exchange Income		1,055,601	477,970
(Loss) / gain from derivatives		(61,236)	3,403
Loss on securities	27	(47,484)	(25,384)
Share of profit from assocaites		107,710	43,933
Other Income	28	22,066	82,160
Total non-markup/interest Income		2,861,522	2,366,110
Total Income		14,641,441	13,529,535
NON MARK-UP/INTEREST EXPENSES			
Operating expenses	29	8,094,266	6,759,316
Workers Welfare Fund	30	110,122	131,022
Other charges	31	41,090	1,427
Total non-markup/interest expenses		8,245,478	6,891,765
Profit Before Provisions		6,395,963	6,637,770
Provisions and write offs - net	32	1,527,594	446,076
Extra ordinary / unusual items		-	-
PROFIT BEFORE TAXATION		4,868,369	6,191,694
Taxation	33	1,975,606	3,027,502
PROFIT AFTER TAXATION		2,892,763	3,164,192
Profit / (loss) attributable to:			
Equity holders of the Bank		2,892,183	3,168,259
Non-controlling interest		580	(4,067)
		2,892,763	3,164,192
		Rup	ees
Paris Farrings any share Destated	34	1.62	1 70
Basic Earnings per share - Restated Diluted Earnings per share - Restated	34	1.63	1.79
Share Earnings per share - restated	55	1.05	1.70

Note Quarter ended Quarter ended

The annexed notes 1 to 42 form an integral part of these consolidated condensed interim financial statements.

	President & Chief Executive Officer	Chief Financial Officer	Director	Director	Director
52	Bank Alfalah				

# Consolidated Condensed Interim Statement of Comprehensive Income (Un-audited)

For the quarter ended March 31, 2020

	Quarter ended March 31, 2020 (Rupees	Quarter ended March 31, 2019 (Restated) in '000)
Profit after taxation	2,892,763	3,164,192
Other comprehensive income		
Items that may be reclassified to profit and loss account in subsequent periods:		
Effect of translation of net investment in foreign branches	1,536,483	184,570
Movement in (deficit) / surplus on revaluation of investments - net of tax	(749,448)	657,162
Movement in share of (deficit) / surplus on revaluation of investment of associate - net of tax	(97)	957
	786,938	842,689
Items that will not be reclassified to profit and loss account in subsequent periods:		
Movement in Surplus / (deficit) on revaluation of operating fixed assets - net of tax	(9,450)	(6,789)
Movement in Surplus / (deficit) on revaluation of non-banking assets - net of tax	(412)	(302)
	(9,862)	(7,091)
Total comprehensive income	3,669,839	3,999,790
Profit / (loss) attributable to:		
Equity holders of the Bank	3,672,108	4,001,760
Non-controlling interest	(2,269) 3,669,839	(1,970) 3,999,790
	5,005,055	3,333,730

The annexed notes 1 to 42 form an integral part of these consolidated condensed interim financial statements.

President & Chief Executive Officer

**Chief Financial Officer** 

Director

Director

Director

## Consolidated Condensed Interim Statement of Changes in Equity (Un-audited)

For the quarter ended March 31, 2020

	Capital Reserves				Revenue Reserves	Surplus/(Deficit)	) on revaluation				
	Share capital	Share premium	Exchange translation reserve	Statutory reserve	Employee share option compensation reserve	Investments	Fixed / Non Banking Assets	Unappropriated profit	Sub -total	Non Controlling Interest	Total
Balance as at January 1, 2019	17,743,629	4,695,600	5,051,449	13,273,115	30,590	(Rupees in '000)- 49,907	7,339,220	28,323,585	76,507,095	514,757	77,021,852
Changes in equity for the quarter ended March 31, 2019 Profit after taxation								3,168,259	3,168,259	(4,067)	3,164,192
Other comprehensive income - net of tax			184,570	-	-	656,022	1,272		841,864	2,097	843,961
Transfer to statutory reserve				312,246	-			(312,246)	-		
Transfer from surplus on revaluation of assets to unappropriated profit - net of tax			-		-		(8,363)	8,363			
Amortisation of deferred employee compensation expense	-		-	-	2,822	-	-		2,822	-	2,822
Cost of issuance of shares by the subsidiary company				-	-			(15,299)	(15,299)	(9,701)	(25,000)
Movement in reserves due to capital injection by non-controlling interest	-	-	-	-	-	-	-	47,035	47,035	(47,035)	
Reclassification of subsidary and associate - net of tax	-	-	-	-	-	-	-	(91,033)	(91,033)	(512,475)	(603,508)
Transactions with owners, recorded directly in equity											
Final cash dividend for the year ended December 31, 2018 at $15\%$								(2,661,544)	(2,661,544)		(2,661,544)
Capital injection by non-controlling interest			-	-	-				-	157,500	157,500
Balance as at March 31, 2019	17,743,629	4,695,600	5,236,019	13,585,361	33,412	705,929	7,332,129	28,467,120	77,799,199	101,076	77,900,275
Changes in equity for nine months period ended December 31, 2019											
Profit after taxation								9,878,541	9,878,541	(10,926)	9,867,615
Other comprehensive income - net of tax	-		1,536,284		-	3,348,542	82,719	69,872	5,037,417	2,151	5,039,568
Transfer to statutory reserve				957,306	-			(957,306)	-		
Transfer from surplus on revaluation of assets to unappropriated profit $\ensuremath{n}$ et of tax			-		-		(92,802)	92,802			
Reversal of deferred employee compensation expense			-	-	(8,023)				(8,023)		(8,023)
Transfer to Share Premium on Issuance of shares under Employee Stock Option Scheme		25,389			(25,389)						
Transactions with owners, recorded directly in equity											
Interim cash dividend for the half year ended June 30, 2019 $\ensuremath{\textcircled{0}}20\%$								(3,554,330)	(3,554,330)		(3,554,330)
Shares issued during the year	28,022	10,060	-	-	-		-		38,082		38,082
Balance as at December 31, 2019	17,771,651	4,731,049	6,772,303	14,542,667	-	4,054,471	7,322,046	33,996,699	89,190,886	92,301	89,283,187
Changes in equity for the quarter ended March 31, 2020 Profit after taxation								2,892,183	2,892,183	580	2,892,763
Other comprehensive income - net of tax			1,536,483			(746,696)			789,787	(2,849)	786,938
Transfer to statutory reserve				282,126				(282,126)			
Transfer from surplus on revaluation of assets to unappropriated profit - net of tax							(9,862)	9,862			
Transactions with owners, recorded directly in equity Final cash dividend for the year ended December 31, 2019 at 20%				-				(3,554,330)	(3,554,330)		(3,554,330)
Balance as at March 31, 2020	17,771,651	4,731,049	8,308,786	14,824,793		3,307,775	7,312,184	33,062,288	89.318.526	90,032	89,408,558
				,,- 35			.,,		,,-10		.,,

The annexed notes 1 to 42 form an integral part of these consolidated condensed interim financial statements.

President & Chief Executive Officer

**Chief Financial Officer** 

Director

Director

Director

# Consolidated Condensed Interim Cash Flow Statement (Un-audited)

For the quarter ended March 31, 2020

	March 31,	March 31,
	2020	•
		2019 in '000)
CASH FLOWS FROM OPERATING ACTIVITIES	(Rupees	in 000)
	4 000 000	C 101 CO 4
Profit before taxation	4,868,369	6,191,694
Dividend income	(87,056)	(75,786)
Share of profit from associates	(107,710)	(43,933)
	4,673,603	6,071,975
Adjustments		
Depreciation	941,011	813,700
Amortisation	114,679	122,052
Provisions and write offs - net	1,576,055	498,885
Unrealised (gain) / loss on revaluation of investments		
classified as held for trading - net	(167,871)	15,722
Borrowing cost on lease liability	342,298	388,023
Workers' Welfare Fund	110,122	131,022
Gain on sale of operating fixed assets - net	(3,544)	(66,739)
Charge for defined benefit plan	42,620	30,000
5	2,955,370	1,932,665
	7,628,973	8,004,640
(Increase) / Decrease in operating assets		
Lendings to financial institutions	8,918,849	(110,011,630)
Held for trading securities	(34,344,671)	46,997,650
Advances	9,502,941	36,629,352
Other assets (excluding advance taxation)	1,982,323	3,756,367
other assets (excluding durance taxation)	(13,940,558)	(22,628,261)
Increase / (decrease) in operating liabilities	(13,940,550)	(22,020,201)
	(2 222 270)	(0.260.067)
Bills payable Borrowings	(2,333,278) 43,159,127	(8,369,067) (48,275,602)
5		
Deposits	(27,146,555)	(14,966,264)
Other liabilities (excluding current taxation)	(2,059,775)	(174,477)
	11,619,519	(71,785,410)
	5,307,934	(86,409,031)
	(	(
Income tax paid	(2,193,517)	(876,916)
Net cash generated from / (used in) operating activities	3,114,417	(87,285,947)
CASH FLOWS FROM INVESTING ACTIVITIES		
Net investments in available-for-sale securities	(40,601,543)	97,128,330
Net investments in held-to-maturity securities	6,162,337	(7,860,056)
Investment in associated companies	-,,	(36,364)
Dividends received	48,167	19,488
Investments in operating fixed assets	(866,174)	(868,933)
Proceed from sale proceeds of fixed assets	4,135	188,242
Effect of translation of net investment in foreign branches	1,536,483	184,570
Net cash (used in) / generated from investing activities	(33,716,595)	88,755,277
	(33,710,333)	00,/ 33,2//
CASH FLOWS FROM FINANCING ACTIVITIES		
(Redemption) / issuance of sub-ordinated debt	(1,000)	(1,000)
Payment of leased obligations	(458,894)	(486,467)
Dividend paid	(3,179)	(3,285)
Net cash (used in) / generated from financing activities	(463,073)	(490,752)
(Decrease) / Increase in cash and cash equivalents	(31,065,251)	978,578
Cash and cash equivalents at beginning of the year	138,476,918	100,996,425
Effects of exchange rate changes on cash and cash equivalents	(3,205,273)	(458,394)
	135,271,645	100,538,031
Cash and cash equivalents at end of the period	104,206,394	101,516,609

The annexed notes 1 to 42 form an integral part of these consolidated condensed interim financial statements.

**President & Chief Executive Officer** 

**Chief Financial Officer** 

Director

Director

Director

Quarter ended

Quarter ended

rector

## Notes to and Forming Part of the Consolidated Condensed Interim Financial Statements (Un-audited)

For the quarter ended March 31, 2020

## 1 STATUS AND NATURE OF BUSINESS

## 1.1 The "Group" consists of:

## Holding Company

## Bank Alfalah Limited, Pakistan

		Percentage of	Holding
		March 2020 De	cember 2019
	Subsidiary		
	Alfalah CLSA Securities (Private) Limited, Pakistan	61.20%	61.20%
	Formerly: Alfalah Securities (Private) Limited		
1.2	In addition the Group maintains investments in the following:	Percentage of March 2020 De	Holding cember 2019
	Associates		
	Alfalah Insurance Company Limited	30%	30%
	Sapphire Wind Power Company Limited	30%	30%
	Alfalah GHP Investment Management Limited, Pakistan	40.22%	40.22%

1.2.1 Alfalah GHP Investment Management Limited was declassified as subsidiary and classified as an associate effective January 1, 2019 based on management's reassessment of control over the entity. Consequently, the profit and loss statement for the quarter end March 31, 2019 of the group has been restated. Instead of line by line consolidation of the P&L items of Alfalah GHP Investment Management Limited, share of profit of this entity has been reported.

1.2.2 TriconBoston Consulting (Private) Limited was classified from associate to available for sale investment effective January 1, 2019 based on management's reassessment of significant influence over the investee. Consequently, the profit and loss statement for the quarter ended March 31, 2019 of the group has been restated and excludes share of profit of TriconBoston Consulting (Private) Limited.

### 2 BASIS OF PRESENTATION

2.1 These consolidated condensed interim financial statements represent financial statements of holding company - Bank Alfalah Limited and its subsidiary. The assets and liabilities of subsidiary have been consolidated on a line-by-line basis and the investment held by the holding company is eliminated against the corresponding share capital of subsidiary in these consolidated condensed interim financial statements.

## 2.2 STATEMENT OF COMPLIANCE

These consolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards comprise of:

- International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under Companies Act 2017.
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Act, 2017
- Provisions of and directives issued under the Banking Companies Ordinance, 1962 and the Companies Act, 2017.
- Directives issued by the State Bank of Pakistan (SBP) and the Securities and Exchange Commission of Pakistan (SECP)

Whenever the requirements of the Banking Companies Ordinance, 1962, Companies Act, 2017 or the directives issued by the SBP and the SECP differ with the requirements of IFRS or IFAS, requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 and the said directives shall prevail.

The SBP has deferred the applicability of International Accounting Standard (JAS) 40, 'Investment Property' for banking companies through BSD Circular Letter No. 10 dated August 26, 2002 till further instructions. Further, the SECP has deferred the applicability of International Financial Reporting Standard (JRS), 'Financial Instruments: Disclosures' on banks through Ist notification S.R.O 4110/J2008 dated April 28, 2008. The State Bank of Pakistan through BPRD Circular No. 04 of 2015 dated February 25, 2015 has deferred applicability of Islamic Financial Accounting Standard-3 for Profit and Loss Sharing on Deposits (IFAS-), issued by the ICAP and notified by the SECP, vide their SRO No. 571 of 2013 dated June 12, 2013 for Institutions offering Islamic Financial Services (IIFS).

SBP vide its BPRD Circular No. 04 of 2019 dated 23 October 2019 directed the banks in Pakistan to implement IFRS 9 with effect from 01 January 2021. IFRS 9 includes revised guidance on the classification and measurement of financial instruments, a new expected credit loss model for calculating impairment on financial assets, and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39.

Accordingly, the requirements of these standards have not been considered in the preparation of these consolidated condensed interim financial statements ; except for overseas branches and subsidary where such standards are applicable.

## 2.2.1 Basis of consolidation

Subsidiary are entities controlled by the Group. Control exists when the Group is exposed, or has rights, to variable returns from its investment with investee and has the ability to effect those return through its power over the investee.

These consolidated financial statements incorporate the financial statements of subsidiary from the date that control commences until the date that control ceases.

Associates are those entites in which the Group has significant influence, but not control, over the financial and operating polices. Associates as well as investment in mutual funds established under trust structure (not consolidated as subsidiaries) are accounted for using the equity method.

Non-controlling interests are that part of the net results of operations and of net assets of subsidiaries attributable to interest which are not owned by the Holding Company, Material intra-group balances and transactions are eliminated.

Key financial figures of the Islamic Banking branches are disclosed in Annexure II to the unconsolidated financial statements.

#### Standards, interpretations of and amendments to published approved accounting standards that are effective in the current year. 23

There are certain new and amended standards, interpretations and amendments that are mandatory for the Group's accounting periods beginning on or after January 1, 2020 but are considered not to be relevant or do not have any significant effect on the Group's operations and therefore not detailed in these consolidated condensed interim financial statements.

#### Standards, interpretations of and amendments to published approved accounting standards that are not vet effective. 2.4

The following standards, amendments and interpretations of approved accounting standards will be effective for the accounting periods as stated below:

Standard, Interpretation or Amendment	
---------------------------------------	--

IFRS 9 'Financial Instruments'

Further, following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

IASB Effective date (annual periods beginning on or after)

IFRS 1 - First time adoption of IFRSs IFRS 17 - Insurance Contracts

#### з BASIS OF MEASUREMENT

Standard

#### Accounting convention 3.1

These consolidated condensed interim financial statements have been prepared under the historical cost convention except that certain fixed assets and non banking assets acquired in satisfaction of claims which are stated at revalued amounts; held for trading, available for sale investments and derivative financial instruments which are measured at fair value and defined benefit obligation which are carried at present value.

#### **Functional and Presentation Currency** 3.2

These consolidated financial statements are presented in Pakistani Rupees, which is the Group's functional and presentation currency.

The amounts are rounded off to the nearest thousand rupees except as stated otherwise.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES 4

The principal accounting policies applied in the preparation of these consolidated condensed interim financial statements are consistent with those applied in the preparation of the financial statements of the Group for the year ended December 31, 2019.

#### CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS 5

The basis for accounting estimates adopted in the preparation of this condensed interim consolidated financial information is the same as that applied in the preparation of the consolidated financial statements for the year ended December 31, 2019.

#### FINANCIAL RISK MANAGEMENT 6

The financial risk management objectives and policies adopted by the Bank are consistent with those disclosed in the consolidated financial statements for the year ended December 31, 2019, except for the following additional considerations due to the COVID - 19,

January 01, 2021

Effective date (annual periods beginning on or after)

January 01, 2014 January 01, 2021

### 6.1 Risk management in the current economic scenario

The COVID - 19 and the measures to reduce its spread has impacted the economy of Pakistan significantly. Regulators and governments across the globe have introduced fiscal and economic stimulus measures to mitigate its impact.

The State Bank of Pakistan (SBP) has responded to the crisis by cutting the policy rate by 425 basis points to 9 percent and by introducing regulatory measures to maintain banking system soundness and to sustain economic activity. These include (i) reducing the capital conservation buffer by 100 basis points to 1.5 percent; (ii) increasing the regulatory limit on extension of credit to SMEs by 44 percent to Rs 180 million; (iii) relaxing the debt burden ratio for consumer loans from 50 percent to 60 percent; (iv) allowing banks to defer clients' payment of principal on loan obligations by one year; and (v) relaxing regulatory criteria for restructured/rescheduled loans for borrowers who require relief beyond the extension of principal repayment for one year.

COVID 19 has impacted the banks in Pakistan from various facets which includes increase in overall credit risk pertaining to loans and advances portfolio in certain sectors, reduced fee income due to slowdown in economic activity, operational issues such as operations of Branches, managing cyber security threat and managing investment banking activities including arrangement of syndicate loans, debt and capital advisory services etc. We have discussed below the major aspects of COVID 19 on the Bank's risk management policies.

## 6.1.1 Assets quality and credit risk

The Risk department of the Bank is regularly conducting assessments to identify borrowers operating in various sectors which are most likely to get affected. The Bank has further strengthened its credit review procedures in the light of COVID 19. Bank has conducted various stress tests on the Credit portfolio and is confident that the CAR buffer CAR buffer currently maintained is sufficient.

## 6.1.2 Liquidity management

Bank has received applications for deferral of principal and / or restructuring / rescheduling and is expected to receive further such applications. These applications are being reviewed by the bank as per its established policies. The Asset and Liability Committee (ALCO) of the Bank is continuously monitoring the liquidity position and is taking due precautionary measures where needed. The Bank has conducted various stress testing on its liquidity ratios and is confident that the liquidity buffer currently maintained by the Bank is sufficient to cater any adverse movement in cash flow maturity profile.

## 6.1.3 Equity investments

The Bank has investment in equity securities and despite SBP relaxation, has taken the full impact of impairment in these consolidated condensed interim financial statements.

## 6.1.4 Foreign Exchange Risk

Due to recent economic slowdown, the PKR has been devalued against USD significantly from December 31, 2019 and the USD / PKR parity stood at Rs 166.7037 as at March 31, 2020. The exchange rate is expected to remain volatile till the uncertainty around COVID 19 resolves. The Bank has reviewed the Net Open Position of the bank and has had no significant impact on P&L.

## 6.1.5 Operations

The Bank is closely monitoring the situation and has invoked required actions to ensure safety and security of Bank staff and an uninterrupted service to our customers. The senior management of the Bank is continuously monitoring the situation and is taking timely decisions to resolve any concerns. Business Continuity Plans (BCP) for respective areas are in place and tested. The Bank has significantly enhanced monitoring for all cyber security risk during these times from its information security protocols. The remote work capabilities were enabled for staff and related risk and control measures were assessed to make sure they are fully protected using virtual private network ("VPN") connections. Further, the Bank has also ensured that its remote access systems are sufficiently resilient to any unwanted cyber attacks.

The Bank is communicating with its customers on how they can connect with the Bank through its full suite of channels including digital and online channels. The Bank has taken all measures to ensure that service levels are maintained, customer complaints are resolved as per SLAs and the Bank continues to meet the expectations of their clients as they would in a normal scenario.

## 6.1.6 Capital Adequacy Ratio

Under the current scenario, the Banks are under pressure to extend further credit to its borrowers, while overall deteriorating credit risk and increased NPL may also put additional pressures on the Bank from Capital Adequacy Ratio perspective. The SBP has relaxed the Capital Conversion Buffer (CCB) requirements for the Banks to 1.5%, resulting in an overall CAR requirement of 11.5%. The reduced CCB has also provided an additional limit to the Bank for its tier 2 capital. Further the regulatory limit for retail loans has also increased by SBP to 180 million, which will now result in reduced Risk Weighted Assets for some of its loans. In addition to the measures by SBP, the Senior management of the Bank is continuously monitoring the impacts of various decisions of its CAR and taking further lending decisions based on the overall impacts on RWA. The Bank also believes that it has sufficient buffer in its CAR requirement to meet any adverse movements in credit, market or operational risks.

	(Un-audited)	(Audited)
	March 31,	December 31,
	2019	2019
	(Rupees	in '000)

## 7 CASH AND BALANCES WITH TREASURY BANKS

In hand		
Local currency	20,466,951	15,799,707
Foreign currency	2,265,730	2,418,292
	22,732,681	18,217,999
With State Bank of Pakistan in		
Local currency current account	25,625,536	44,854,841
Foreign currency current account	5,054,092	5,551,990
Foreign currency deposit account	12,650,115	14,084,512
	43,329,743	64,491,343
With other central banks in		
Foreign currency current account	10,367,529	8,529,825
Foreign currency deposit account	1,194,949	659,039
	11,562,478	9,188,864
With National Bank of Pakistan in local currency current account	1,085,380	8,469,281
Prize bonds	93,006	364,416
	78,803,288	100,731,903

8 BALANCES WITH OTHER BANKS

In Pakistan		
In current account	245,945	726,795
In deposit account	5,854	64,423
	251,799	791,218
Outside Pakistan		
In current account	7,728,394	3,535,371
In deposit account	652,172	600,262
	8,380,566	4,135,633
	8,632,365	4,926,851

## 9 LENDINGS TO FINANCIAL INSTITUTIONS

Call / clean money lendings	18,440,694	30,552,042
Repurchase agreement lendings(Reverse Repo)	12,271,276	24,931,724
Bai Muajjal receivable		
with State Bank of Pakistan	-	9,018,518
with other financial institutions	19,699,734	6,942,429
	19,699,734	15,960,947
	50,411,704	71,444,713
Less: expected credit loss - overseas branches	(7,688)	(9,818)
Lending to Financial Institutions - net of provision	50,404,016	71,434,895

INVESTMENTS	March 31, 2020 (Un-audited)				December 31, 2019 (Audited)			
L Investments by type:	Cost / Amortised cost	Provision for diminution	Surplus / (Deficit)	Carrying Value	Cost / Amortised cost	Provision for diminution	Surplus / (Deficit)	Carrying Value
Held-for-trading securities				(Rupees in	'000)			
Federal Government Securities								
							4.000	
Market Treasury Bills	53,362,110	-	84,130	53,446,240	20,533,478	-	(14,058)	20,519,42
Pakistan Investment Bonds	5,336,962	-	60,153	5,397,115	5,148,051	-	(12,795)	5,135,25
Government of Pakistan Sukuks	1,477,888	-	22,112	1,500,000	-	-	-	-
Shares								
Ordinary shares / units - Listed	3,863	-	(1,493)	2,370	537,793	-	118	537,91
Foreign Securities								
Overseas Bonds - Sovereign	1,275,665	-	2,969	1,278,634	915,694	-	2,043	917,73
	61,456,488	-	167,871	61,624,359	27,135,016	-	(24,692)	27,110,32
Available-for-sale securities								
Federal Government Securities								
Market Treasury Bills	80,507,897		490,099	80,997,996	72,573,764		(14,777)	72,558,98
Pakistan Investment Bonds	116,712,054	-	6,211,732	122,923,786	92,232,030	-	3,220,117	95,452,14
		-				-		
Government of Pakistan Sukuks	4,992,074	-	(74,164)	4,917,910	4,212,347	-	86,367	4,298,71
Government of Pakistan Euro Bonds	2,072,772	-	(399,183)	1,673,589	1,925,652	-	40,577	1,966,22
Shares								
Ordinary shares - Listed	6,506,690	(1,748,022)	1,424,857	6,183,525	5,616,886	(1,029,285)	2,515,407	7,103,00
Ordinary shares - Unlisted	1,151,285	(59,661)	-	1,091,624	1,151,285	(59,661)	-	1,091,62
Preference Shares - Listed	108,835	(108,835)	-	-	108,835	(108,835)	-	-
Preference Shares - Unlisted	25,000	(25,000)	-	-	25,000	(25,000)	-	-
Non Government Debt Securities								
Term Finance Certificates	1,553,967	(409,577)	(8,272)	1,136,118	1,753,977	(409,577)	(22,887)	1,321,51
Sukuks	7,013,002	(96,511)	188,762	7,105,253	4,817,886	(96,510)	170,457	4,891,83
Foreign Securities								-
Overseas Bonds - Sovereign	11,833,363		(426,714)	11,406,649	10,206,335		144,151	10,350,48
Overseas Bonds - Others	20,898,142		(507,952)	20,390,190	19,409,473		330,542	19,740,01
Redeemable Participating Certificates	2,961,229		(307,332)	2,961,229	2,727,165		550,542	2,727,16
Receenable Participating Certificates	256,336,310	(2,447,606)	6,899,165	260,787,869	216,760,635	(1,728,868)	6,469,954	221,501,72
Held-to-maturity securities	,							
Federal Government Securities								
Pakistan Investment Bonds	16,721,457							
	10,721,437	-	-	16,721,457	25,968,179	-	-	25,968,17
Other Federal Government Securities	7,216,366	-	-	16,721,457 7,216,366	25,968,179 7,216,366	-	-	
			-			-	-	
Other Federal Government Securities		- - (524,265)	-			- - (524,266)	-	7,216,36
Other Federal Government Securities Non Government Debt Securities	7,216,366	- - (524,265) (107,937)	-	7,216,366	7,216,366	- - (524,266) (120,898)	-	7,216,36
Other Federal Government Securities Non Government Debt Securities Term Finance Certificates	7,216,366 914,266		-	7,216,366	7,216,366 714,266		- - -	7,216,36
Other Federal Government Securities Non Government Debt Securities Term Finance Certificates Sukuks	7,216,366 914,266		-	7,216,366	7,216,366 714,266		-	7,216,36 190,00 1,134,93
Other Federal Government Securities Non Government Debt Securities Term Finance Certificates Sukuks Foreign Securities	7,216,366 914,266 1,242,870		-	7,216,366 390,001 1,134,933	7,216,366 714,266 1,255,831		-	7,216,36 190,00 1,134,93 13,901,86
Other Federal Government Securities Non Government Debt Securities Term Finance Certificates Sukuks Foreign Securities Overseas Bonds - Sovereign Overseas Bonds - Others	7,216,366 914,266 1,242,870 16,739,677		-	7,216,366 390,001 1,134,933 16,739,677	7,216,366 714,266 1,255,831 13,901,861			7,216,36 190,00 1,134,93 13,901,86 771,80
Other Federal Government Securities Non Government Debt Securities Term Finance Certificates Sukuks Foreign Securities Overseas Bonds - Sovereign	7,216,366 914,266 1,242,870 16,739,677 831,338	(107,937) - -		7,216,366 390,001 1,134,933 16,739,677 831,338	7,216,366 714,266 1,255,831 13,901,861 771,808	(120,898) - -		7,216,36 190,00 1,134,93 13,901,86 771,80
Other Federal Government Securities Non Government Debt Securities Term Finance Certificates Sukuks Foreign Securities Overseas Bonds - Sovereign Overseas Bonds - Others	7,216,366 914,266 1,242,870 16,739,677 831,338	(107,937) - -		7,216,366 390,001 1,134,933 16,739,677 831,338	7,216,366 714,266 1,255,831 13,901,861 771,808	(120,898) - -	- - - - - - -	7,216,36 190,00 1,134,93 13,901,86 771,80 49,183,14
Other Federal Government Securities Non Government Debt Securities Term Finance Certificates Sukuks Foreign Securities Overseas Bonds - Sovereign Overseas Bonds - Others Associates (valued at equity method) Alfalah Insurance Limited	7,216,366 914,266 1,242,870 16,739,677 831,338 43,665,974 405,036	(107,937) - - (632,202)	- - - - -	7,216,366 390,001 1,134,933 16,739,677 831,338 43,033,772 405,036	7,216,366 714,266 1,255,831 13,901,861 771,808 49,828,311 396,575	(120,898) - -	- - - - - -	7,216,360 190,000 1,134,93 13,901,86 771,800 49,183,14 396,57
Other Federal Government Securities Non Government Debt Securities Term Finance Certificates Sukuk Foreign Securities Overseas Bonds - Sovereign Overseas Bonds - Others Associates (valued at equity method) Alfalah Insurance Limited Sapphire Wind Power Company Limited	7,216,366 914,266 1,242,870 16,739,677 831,338 43,665,974 405,036 2,424,716	(107,937) - - (632,202)	-	7,216,366 390,001 1,134,933 16,739,677 831,338 43,033,772 405,036 2,424,716	7,216,366 714,266 1,255,831 13,901,861 771,808 49,828,311 396,575 2,341,597	(120,898) - -	- - - - - - - - -	7,216,36 190,00 1,134,93 13,901,86 771,80 49,183,14 396,57 2,341,59
Other Federal Government Securities Non Government Debt Securities Term Finance Certificates Sukuks Foreign Securities Overseas Bonds - Sovereign Overseas Bonds - Others Associates (valued at equity method) Alfalah Insurance Limited	7,216,366 914,266 1,242,870 16,739,677 831,338 43,665,974 405,036	(107,937) - - (632,202)		7,216,366 390,001 1,134,933 16,739,677 831,338 43,033,772 405,036	7,216,366 714,266 1,255,831 13,901,861 771,808 49,828,311 396,575	(120,898) - -	- - - - - - - - - - - - - - -	7,216,36 190,00 1,134,93 13,901,86 771,80 49,183,14 396,57 2,341,59 400,61
Other Federal Government Securities Non Government Debt Securities Term Finance Certificates Sukuks Foreign Securities Overseas Bonds - Sovereign Overseas Bonds - Others Associates (valued at equity method) Alfalah Insurance Limited Sapphire Wind Power Company Limited Alfalah GHP Investment Management Limited	7,216,366 914,266 1,242,870 16,739,677 831,338 43,665,974 405,036 2,424,716 416,595	(107,937) - - (632,202)		7,216,366 390,001 1,134,933 16,739,677 831,338 43,033,772 405,036 2,424,716 416,595	7,216,366 714,266 1,255,831 13,901,861 771,808 49,828,311 396,575 2,341,597 400,615	(120,898) - -	- - - - - - - - - - - - - - - -	7,216,36 190,000 1,134,93 13,901,86 771,80 49,183,14 396,57 2,341,59 400,61
Other Federal Government Securities Non Government Debt Securities Term Finance Certificates Sukuk Foreign Securities Overseas Bonds - Sovereign Overseas Bonds - Others Associates (valued at equity method) Alfalah Insurance Limited Sapphire Wind Power Company Limited Alfalah GHP Investment Management Limited General provision and expected credit loss-	7,216,366 914,266 1,242,870 16,739,677 831,338 43,665,974 405,036 2,424,716 416,595	(107,937) - - (632,202) - - - - -		7,216,366 390,001 1,134,933 16,739,677 831,338 43,033,772 405,036 2,424,716 416,595 3,246,347	7,216,366 714,266 1,255,831 13,901,861 771,808 49,828,311 396,575 2,341,597 400,615	(120,898) - - (645,164) - - - -	- - - - - - - - - - - - - - - - - - -	25,968,17' 7,216,36' 190,000 1,114,93 13,901,86 771,800 49,183,14 396,57 2,341,59 400,61 3,138,78
Other Federal Government Securities Non Government Debt Securities Term Finance Certificates Sukuks Foreign Securities Overseas Bonds - Sovereign Overseas Bonds - Others Associates (valued at equity method) Alfalah Insurance Limited Sapphire Wind Power Company Limited Alfalah GHP Investment Management Limited	7,216,366 914,266 1,242,870 16,739,677 831,338 43,665,974 405,036 2,424,716 416,595	(107,937) - - (632,202)		7,216,366 390,001 1,134,933 16,739,677 831,338 43,033,772 405,036 2,424,716 416,595	7,216,366 714,266 1,255,831 13,901,861 771,808 49,828,311 396,575 2,341,597 400,615	(120,898) - -	- - - - - - - - - - - - - - - - - - -	7,216,36 190,000 1,134,93 13,901,86 771,80 49,183,14 396,57 2,341,59 400,61

10.2	Investments given as collateral	(Un-audited) March 31, 2020 (Rupee	(Audited) December 31, 2019 s in '000)
	Market Treasury Bills	-	10,243,269
	Pakistan Investment Bonds	46,271,899	10,841,800
	Government of Pakistan Sukuks	1,833,741	-
	Overseas Bonds	8,136,094	4,630,519
	Sukuk Bonds	5,665,161	4,641,103
		61,906,895	30,356,691

The market value of securities given as collateral is Rs. 62,573.552 million (December 31, 2019: Rs. 30,746.266 million).

## 10.3 Provision for diminution in value of investments

10.3.1	Opening balance			2,402,454	1,381,018
	Exchange and other adjustments			2,622	3,548
	Charge / reversals				
	Charge for the year			940,317	1,589,125
	Reversals for the year			(12,960)	(49,130)
	Reversal on disposals			(216,709)	(522,107)
				710,648	1,017,888
	Closing Balance			3,115,724	2,402,454
10.3.2	Particulars of provision against debt securities Category of classification	March 31, 2020	(Un-audited)	December 31, 20	019 (Audited)
		NPI	Provision	NPI	Provision
	Domestic		(Rupees	in '000)	
	Loss	1,138,290	1,138,290	1,151,251	1,151,251
	Overseas	-	-	-	-
	Total	1,138,290	1,138,290	1,151,251	1,151,251

10.3.3 The market value of securities classified as held-to-maturity as at March 31, 2020 amounted to Rs. 44,272.727 million(December 31, 2019 : Rs. 49,648.885 million).

11 ADVANCES

	Note	Perfo	rming	Non Per	forming	Tot	al
		March 31, 2020 (Un-audited)	December 31, 2019 (Audited)	March 31, 2020 (Un-audited)	December 31, 2019 (Audited)	March 31, 2020 (Un-audited)	December 31, 2019 (Audited)
				(Rupees	in '000)		
Loans, cash credits, running finances,	etc.	391,558,455	403,042,104	21,798,246	20,687,883	413,356,701	423,729,987
Islamic financing and related assets		91,416,545	87,309,952	1,519,908	1,532,279	92,936,453	88,842,231
Bills discounted and purchased		13,962,934	17,203,494	185,523	198,336	14,148,457	17,401,830
Advances - gross		496,937,934	507,555,550	23,503,677	22,418,498	520,441,611	529,974,048
Provision against advances							
- Specific	11.4	-	-	(18,637,304)	(17,741,685)	(18,637,304)	(17,741,685)
- General	11.4	(935,660)	(994,584)	-	-	(935,660)	(994,584)
		(935,660)	(994,584)	(18,637,304)	(17,741,685)	(19,572,964)	(18,736,269)
Advances - net of provision		496,002,274	506,560,966	4,866,373	4,676,813	500,868,647	511,237,779

11.1 Advances include an amount of Rs. 144.771 million (December 31, 2019: Rs. 147.568 million), being Employee Loan facilities allowed to Citibank, N.A, Pakistan's employees, which were either taken over by the Bank, or were granted afresh, under a specific arrangement executed between the Bank and Citibank, N.A, Pakistan. The said arrangement is subject to certain relaxations as specified vide SBP Letter BPRD/BRD/Citi/2017/21089 dated September 11, 2017.

The said arrangement covers only existing employees of Citibank, N.A, Pakistan, and the relaxations allowed by the SBP are on continual basis, but subject to review by SBP's BID and OSED departments. These loans carry markup at the rates ranging from 14.15% to 24.42% (December 31, 2019: 9.46% to 24.46%) with maturities up to December 2039 (December 31, 2019: December 2039).

		(Un-audited)	(Audited)
		March 31, 2020	December 31, 2019
11.2	Particulars of advances (Gross)	(Rupees	in '000)
	In local currency	474,532,720	490,267,906
	In foreign currencies	45,908,891	39,706,142
		520,441,611	529,974,048

11.3 Advances include Rs.23,503.677 million (2019: Rs. 22,418.498 million) which have been placed under non-performing status as detailed below:

Category of Classification	March 31, 2020	) (Un-audited)	December 31, 2	019 (Audited)
	Non-		Non-	
	Performing	Provision	Performing	Provision
	Loans		Loans	
		(Rupe	es in '000)	
Domestic				
Other Assets Especially Mentioned	1,618,186	7,759	1,712,714	8,347
Substandard	2,938,667	417,595	2,382,226	579,152
Doubtful	1,055,779	501,572	1,918,480	947,661
Loss	17,317,011	17,252,001	15,869,509	15,778,780
	22,929,643	18,178,927	21,882,929	17,313,940
Overseas				
Not past due but impaired				
Overdue by:				
> 365 days	574,034	458,377	535,569	427,745
	574,034	458,377	535,569	427,745
Total	23,503,677	18,637,304	22,418,498	17,741,685

## 11.4 Particulars of provision against advances

	March 31, 2020 (Un-audited)			December 31, 2019 (Audited)		
Note	Specific	General	Total	Specific	General	Total
			(Rupees	in '000)		
Opening balance	17,741,685	994,584	18,736,269	15,884,669	873,315	16,757,984
Exchange and other adjustments	32,157	15,204	47,361	36,327	26,819	63,146
Charge for the year	1,187,839	-	1,187,839	4,262,029	94,450	4,356,479
Reversals	(247,520)	(74,128)	(321,648)	(2,222,967)	-	(2,222,967)
	940,319	(74,128)	866,191	2,039,062	94,450	2,133,512
A	(40.000)		(40.000)	(201 222)		(201 222)
Amounts written off	(48,283)	-	(48,283)	(201,332)	-	(201,332)
Amounts charged off - agriculture financing	(28,574)	-	(28,574)	(17,041)	-	(17,041)
	(76,857)	-	(76,857)	(218,373)	-	(218,373)
Closing balance	18,637,304	935,660	19,572,964	17,741,685	994,584	18,736,269

- 11.4.1 The additional profit arising from availing the forced sales value (FSV) benefit net of tax at March 31, 2019 which is not available for distribution as either cash or stock dividend to shareholders/ bonus to employees amounted to Rs. 75.412 million (December 31, 2019: Rs. 70.090 million).
- 11.4.2 General provision includes provision against consumer loans being maintained at an amount equal to 1% of the fully secured performing portfolio and 4% of the unsecured performing portfolio. Provision against SE portfolio is being maintained at an amount equal to 1% against unsecured performing SE portfolio as required by the Prudential Regulations issued by the State Bank of Pakistan. General provision also includes provision held at overseas branches to meet the requirements of regulatory authorities of the respective countries in which overseas branches operates.
- 11.4.3 Although the Bank has made provision against its non-performing portfolio as per the category of classification of the loan, the Bank holds enforceable collateral in the event of recovery through litigation. These securities comprise of charge against various tangible assets of the borrower including land, building and machinery, stock in trade etc.
- 11.4.4 The State Bank of Pakistan, vide BPRD circular letter 13 of 2020 dated March 26, 2020, has relaxed certain classification criteria of SBP Prudential Regulation R-8 (Classification and Provisioning of Assets) to soften the impact of COVID-19 on the banks and to give relief to the bank's borrowers. Accordingly, certain exposures as at March 31, 2020 relating to facilities of customers have not been classified as non-performing.

		Note	(Un-audited) March 31,	(Audited) December 31,
			2020	2019
12	FIXED ASSETS		(Rupees	in '000)
	Capital work-in-progress	12.1	726,399	643,413
	Property and equipment		19,447,124	19,268,783
	Right-of-use assets		9,066,497	9,195,524
			29,240,020	29,107,720
12.1	Capital work-in-progress			
	Civil works		308,773	328,506
	Equipment		402,255	295,383
	Others		15,371	19,524
			726,399	643,413
			(Un-au	
			March 31, 2020	March 31, 2019
			(Rupees	
12.2	Additions to fixed assets			
	The following additions have been made to fixed assets during the period:			
	Capital work-in-progress - net		82,986	209,310
			,	
	Property and equipment Building on Freehold land		16,913	3,708
	Building on Leasehold land		12,082	9,193
	Lease hold improvement Furniture and fixture		97,817 22,643	9,032 4,616
	Office equipment		471,914	385,281
			621,369	411,830
	Total additions to fixed assets		704,355	621,140
12.3	Disposal of fixed assets			
1210				
	The net book value of fixed assets disposed off during the period is as follows:			
	Leasehold land		-	120,000
	Furniture and fixture Office equipment		- 591	30 1,346
	Total disposal of fixed assets		591	121,376
			(Un-audited)	(Audited)
			March 31,	December 31,
			2020 (Rupees	2019
13	INTANGIBLE ASSETS		(kupees	in 000j
				252 405
	Capital work-in-progress / Advance payment to suppliers Software		348,405 959,237	253,483 1,006,837
			1,307,642	1,260,320
			(Un-au	(hotibu
			March 31,	March 31,
			2020	2019
			(Rupees	in '000)
13.1	Additions to intangible assets			
	The following additions have been made to intangible assets during the period:			
	ווור וסווטשאווע מטטונוטוא זומצע טבפון ווומעע נט ווונמועוטע מססבנס טעוווע נווע פרוטט:			
	Capital work-in-progress - net		94,922	113,660
	Directly purchased		66,897	134,133
	Total additions to intangible assets		161,819	247,793
	There were no disperals during the period anded March 21, 2020 and March 21, 2010			

13.2 There were no disposals during the period ended March 31, 2020 and March 31, 2019.

		Note	(Un-audited) March 31, 2020	(Audited) December 31, 2019
			(Rupees	in '000)
14	OTHER ASSETS			
	Income/ Mark-up accrued in local currency - net of provision		18,738,960	21,292,859
	Income/ Mark-up accrued in foreign currency - net of provision		1,294,143	1,092,865
	Advances, deposits, advance rent and other prepayments		2,197,929	2,040,310
	Advance against subscription of share		82,312	82,312
	Non-banking assets acquired in satisfaction of claims		762,210	763,935
	Dividend receivable		39,959	1,070
	Mark to market gain on forward foreign exchange contracts		6,823,369	2,436,300
	Mark to market gain on derivatives		-	20,977
	Stationery and stamps on hand		18,886	23,164
	Defined benefit plan		1,019,177	1,019,177
	Branch adjustment account		24,078	-
	Due from card issuing banks Account receivable		355,917 2,133,021	886,234 1,559,672
	Receivable against fraud and forgeries		2,133,021 94,221	1,559,672
	Acceptances		10,620,166	16,645,791
	Others		2,492,894	689,334
			46,697,242	48,671,010
	Less: Provision held against other assets	14.2	(782,633)	(769,355)
	Other Assets (Net of Provision)		45,914,609	47,901,655
	Surplus on revaluation of non-banking assets acquired in			
	satisfaction of claims		242,124	242,759
			46,156,733	48,144,414
14.1	Provision held against other assets			
	Advances, deposits, advance rent & other prepayments		772,028	758,750
	Non banking assets acquired in satisfaction of claims		10,605	10,605
			782,633	769,355
14.2	Movement in provision held against other assets			
	Opening balance		769,355	928,885
	Charge for the period / year		12,631	72,108
	Reversals		(760)	(54,540)
			11,871	17,568
	Amount Written off		-	(167,949)
	Exchange and other adjustments		1,407	(9,149)
	Closing balance		782,633	769,355
15	BILLS PAYABLE			
	In Pakistan		14,594,136	16,950,808
	Outside Pakistan		241,645	218,251
			14,835,781	17,169,059

(Un-audited)	(Audited)
March 31,	December 31,
2020	2019
(Rupees	in '000)

## 16 BORROWINGS

Secured		
Borrowings from State Bank of Pakistan		
Under export refinance scheme	38,414,091	31,680,935
Long-Term Finance Facility	19,681,617	17,892,935
Financing Facility for Storage of Agriculture Produce (FFSAP)	318,402	325,330
Repurchase agreement borrowings	40,000,000	5,000,000
	98,414,110	54,899,200
Repurchase agreement borrowings	14,045,382	16,064,786
Bai Muajjal	12,988,656	19,192,374
Others	130,153	291,243
Total secured	125,578,301	90,447,603
Unsecured		
Call borrowings	14,947,129	10,126,463
Overdrawn nostro accounts	1,669,953	939,151
Others		
- Pakistan Mortgage Refinance Company	493,461	494,646
- Karandaaz Risk Participation	705,504	502,375
- Other financial institutions	3,629,154	623,335
Total unsecured	21,445,201	12,685,970
	147,023,502	103,133,573

## 17 DEPOSITS AND OTHER ACCOUNTS

Mare	ch 31, 2020 (Un-aud	ited)	Dec	ember 31, 2019 (Audi	ited)
In Local Currency	In Foreign currencies	Total	In Local Currency	In Foreign currencies	Total

------(Rupees in '000)------

Customers						
Current deposits	258,759,491	72,418,544	331,178,035	270,727,749	66,720,895	337,448,644
Savings deposits	220,724,842	32,651,429	253,376,271	191,870,775	33,470,756	225,341,531
Term deposits	96,524,285	44,434,964	140,959,249	106,891,979	52,368,120	159,260,099
Others	10,225,411	1,855,689	12,081,100	9,393,064	2,215,457	11,608,521
	586,234,029	151,360,626	737,594,655	578,883,567	154,775,228	733,658,795
Financial Institutions						
Current deposits	2,480,711	394,910	2,875,621	1,877,599	468,616	2,346,215
Savings deposits	11,336,744	47,641	11,384,385	28,410,962	56,425	28,467,387
Term deposits	2,699,066	427,524	3,126,590	17,579,094	78,196	17,657,290
Others	126,324	20,730	147,054	144,086	1,087	145,173
	16,642,845	890,805	17,533,650	48,011,741	604,324	48,616,065
	602,876,874	152,251,431	755,128,305	626,895,308	155,379,552	782,274,860

(Un-audited)	(Audited)			
March 31,	December 31,			
2020	2019			
(Rupees in '000)				

18 18.1	SUBORDINATED DEBT Term Finance Certificates	4,986,000	4,987,000	
	lssue amount	Rs. 5,000,000,000		
	Issue date	February 2013		
	Maturity date	February 2021		
	Rating	"AA" (Double A) by Pakistan Credit Rating Company Limited ("PACRA").		
	Security	Unsecured		
	Ranking	Subordinated to all other indebtedness of the Bank including deposits but superior to equity and ADT-1 instruments.		
	Profit payment frequency	Payable semi-annually in arrears.		
	Redemption	The instrument will be structured to redeem semi-annually in such a way that 0.30% of the principal will be redeemed in the first 90 months and remaining principal of 99.70% at maturity in the 96th month.		
	Mark-up	Base Rate + 1.25 percent Base Rate is defined as the simple average of the ask rate of the six months KIBOR prevailing on one business day prior to each redemption date, for the redemption amount payable on the beginning of each semi-annual period for the markup due at the end of that period.		
	Lock-in-clause	Mark-up will only be paid from the Bank's current year's earning and if the Bank is in compliance of regulatory MCR and CAR requirements set by SBP from time to time.		
	Call option	There is no call option available to the Bank.		
18.2	Term Finance Certificates	- Additional Tier-I (ADT-1) - Quoted, Unsecured		
	Issue amount	Rs. 7,000,000,000	7,000,000	7,000,000
	lssue date	March 2018		
	Maturity date	Perpetual		
	Rating	"AA-" (double A minus) by JCR-VIS Credit Rating Company		
	Security	Unsecured		
	Ranking	Subordinated to all other indebtedness of the Bank including		
		deposits but superior to equity.		
	Profit payment frequency	Payable semi-annually in arrears.		
	Redemption	Perpetual		
	Mark-up	For the period at end of which the Bank is in compliance with Minimum Capital Requirement (MCR) and Capital Adequacy Ratio (CAR) requirements of SBP, mark-up rate will be Base Rate + $1.50\%$ with no step up feature.		
	Lock-in-clause	(Base Rate is defined as the six months KIBOR (Ask side) prevailing on one (1) business day prior to previous profit Mark-up will only be paid from the Bank's current year's earning and if the Bank is in compliance of regulatory MCR and CAR requirements set by SBP from time to time.		
	Loss absorbency clause	In conformity with SBP Basel III Guidelines, the TFCs shall, if directed by the SBP, be permanently converted into ordinary shares upon: (i) the CET 1 Trigger Event; (ii) the point of non-viability Trigger Event; or (iii) failure by the Bank to comply with the Lock-In Clause. The SBP will have full discretion in declaring the point of non-viability Trigger Event.		
	Call Option	The Bank may, at its sole discretion, exercise call option any time after five years from the Issue Date, subject to prior approval of SBP.		
		=	11,986,000	11,987,000

19	DEFERRED TAX LIABILITIES	Note	(Un-audited) March 31, 2020	(Audited) December 31, 2019
			(Rupees i	n '000)
	Deductible Temporary Differences on			
	- Provision against investments		(965,635)	(682,296)
	- Provision against advances		(470,870)	(566,205)
	- Provision against other assets		(348,617)	(343,011)
	- Provision against lending to financial institutions		(1,013)	(1,997)
	- Unrealised loss on revaluation of HFT investments		59,277	(7,438)
			(1,726,858)	(1,600,947)
	Taxable Temporary Differences on		(4	(_,,,
	- Surplus on revaluation of fixed assets and non banking assets		1,293,719	1,299,030
	- Surplus on revaluation of investments		2,414,140	2,262,421
	- Share of profit from associates		724,059	686,413
	- Accelerated tax depreciation		1,461,406	1,490,488
			5,893,324	5,738,352
			5,055,524	5,750,552
			4,166,466	4,137,405
				;
20	OTHER LIABILITIES			
	Mark-up/ Return/ Interest payable in local currency		4,256,874	3,541,232
	Mark-up/ Return/ Interest payable in foreign currency		947,813	710,032
	Unearned commission and income on bills discounted and guarantees		227,107	295,257
	Accrued expenses		5,538,276	5,439,895
	Current taxation		6,240,228	6,334,458
	Acceptances Dividends payable		10,620,166 3,644,191	16,645,791 93,040
	Mark to market loss on forward foreign exchange contracts		4,472,324	3,658,322
	Mark to market loss on derivatives		1,092,863	35,385
	Branch adjustment account		-	233,567
	ADC settlement accounts		999,052	405,493
	Provision for Compensated absences		576,000	540,000
	Payable against redemption of customer loyalty / reward points		400,013	372,334
	Charity payable	20.1	394	1,155
	Provision against off-balance sheet obligations Security deposits against leases, lockers and others	20.1	117,595 7,537,716	129,249 7,121,497
	Worker's Welfare Fund		1,588,710	1,478,588
	Payable to vendors and suppliers		623,929	638,208
	Indirect Taxes Payable		620,105	754,542
	Lease Liabilities		9,599,775	9,374,239
	Others		2,417,399	1,962,071
			61,520,530	59,764,355
20.1	Provision against off-balance sheet obligations			
	Opening balance		129,249	78,450
	Exchange and other adjustments		7,595	11,113
	Charge for the year			39,686
	Reversals		(19,249)	-

charge for the year		33,000
Reversals	(19,249)	-
	(19,249)	39,686
Closing balance	117,595	129,249

Note	(Un-audited)	(Audited)
	March 31,	December 31,
	2020	2019
	(Rupees	in '000)

## 21 SURPLUS ON REVALUATION OF ASSETS

Surplus / (deficit) on revaluation of		
- Available for sale securities 10.1	6,899,165	6,469,954
- Available for sale securities of associate	(150)	-
- Fixed Assets	8,363,778	8,378,317
- Non-banking assets acquired in satisfaction of claims	242,124	242,759
	15,504,917	15,091,030
Deferred tax on surplus / (deficit) on revaluation of:		
- Available for sale securities	2,414,140	2,261,346
- Available for sale securities of associate	(53)	
- Fixed Assets	1,257,981	1,263,070
<ul> <li>Non-banking assets acquired in satisfaction of claims</li> </ul>	35,737	35,960
	3,707,805	3,560,376
Derivatives	(1,180,552)	(154,684)
Surplus on revaluation of available for sale securities attributable to non-controlling interest	3,399	547
		44.076.547
	10,619,959	11,376,517
CONTINGENCIES AND COMMITMENTS		

-Guarantees	22.1	63,197,409	63,456,341
-Commitments	22.2	464,177,891	496,023,657
-Other contingent liabilities	22.3.1	10,777,592	10,150,887
		538,152,892	569,630,885

## 22.1 Guarantees:

22

Financial guarantees	619,688	639,642
Performance guarantees	32,811,513	34,663,032
Other guarantees	29,766,208	28,153,667
	63,197,409	63,456,341

## 22.2 Commitments:

Documentary credits and short-term trade-related transactions - Letters of credit	84,556,465	93,696,623
Commitments in respect of:		
- forward foreign exchange contracts 22.2.1	272,447,600	305,449,119
- forward government securities transactions 22.2.2	53,202,643	39,382,735
- derivatives 22.2.3	21,604,800	17,745,535
- forward lending 22.2.4	30,679,384	38,052,512
Commitments for acquisition of:		
- operating fixed assets	1,385,387	1,283,925
- intangible assets	301,612	413,208
	464,177,891	496,023,657

22.2.1	Commitments in respect of forward foreign exchange contracts	Note	(Un-audited) March 31, 2020 (Rupees	(Audited) December 31, 2019 in '000)
	Purchase Sale		160,034,635 112,412,965 272,447,600	185,084,250 120,364,869 305,449,119
22.2.2	Commitments in respect of forward government securities transactions			
22.2.3	Purchase Sale Commitments in respect of derivatives (Interest Rate Swaps)		40,923,630 12,279,013 53,202,643	11,353,334 28,029,401 39,382,735
22.2.4	Purchase Sale Commitments in respect of forward lending		21,604,800 - 21,604,800	17,745,535 _ 17,745,535
	Undrawn formal standby facilities, credit lines and other commitments to lend Commitments in respect of investments	22.2.4.1	25,264,794 5,414,590 30,679,384	32,688,405 5,364,107 38,052,512

22.2.4.1 These represent commitments that are irrevocable because they cannot be withdrawn at the discretion of the Bank without the risk of incurring significant penalty or expense.

## 22.3 Other contingent liabilities

22.3.1 Claims against the Bank not acknowledged as debts

These mainly represents counter claims filed by the borrowers for restricting the Bank from disposal of assets (such as hypothecated / mortgaged / pledged assets kept as security), damage to reputation and cases filed by ex. employees of the Bank for damages sustained by them consequent to the termination from the Bank's employment. Based on legal advice and / or internal assessment, management is confident that the matters will be decided in Bank's favour and the possibility of any outcome against the Bank is remote and accordingly no provision has been made in these financial statements.

10,777,592

10,150,887

## 22.4 Contingency for tax payable

22.4.1 There were no tax related contingencies other than as disclosed in note 33.1.

## 23 DERIVATIVE INSTRUMENTS

Derivatives are a type of financial contract, the value of which is determined by reference to one or more underlying assets or indices. The major categories of such contracts include futures, swaps and options. Derivatives also include structured financial products that have one or more characteristics of futures, swaps and options.

23.1	Product Analysis			March 31, 2020 (Un-audited)		December 31, 2019 (Audited)		
			Int	Interest Rate Swaps		Interest Rate Swaps		
		Counterparties	No. of	Notional	Mark to market	No. of	Notional	Mark to market
			contracts	Principal	gain / (loss)	contracts	Principal	gain / (loss)
					(Rupees ir	ı '000)		
	With Banks for							
	Hedging		34	21,604,800	(1,092,863)	30	17,745,535	(14,408)
			34	21,604,800	(1,092,863)	30	17,745,535	(14,408)

March 31,         March 32,           24         MARK-UP/RETURN/INTEREST EARNED           Or:         a)         Loans and advances           b)         Investments         7,864,090           c)         Lans and advances         7,864,090           c)         Loans for funcial institutions         2,755           c)         On securities purchased under resule agreements / Bai Muajal         27,755           z)         Deposits         20,645,763         7,577           a)         Deposits         20,645,763         7,577           b)         Borrowings         1,462,764         465           c)         Scurities sold under repurchase agreements         28,4228         30           d)         Subordinated det         26,416         39           g)         Borrowing cost on lease properties         24,4288         30           g)         Reward points         224,914         35           Corelitreission in code         23,841			Note	(Un-audite Quarter en	
24         MARK-UP/RETURN/INTEREST EARNED           0r:         a         Loars and advances         15752,628         13/44           b         Investments         15752,628         13/44           c         Learings to financial institutions         13/37,447         10/66           c         Learings to financial institutions         27,515         20/62           c         On securities purchased under resale agreements / Bai Muajjal         200,225         2.72           2.5         MARK-UP/RETURN/INTEREST EXPENSED         0         50.570,628         37,570           0r:         a         Deposits         20,646,763         7,577           b         Borrowings         10,646,763         7,577           c         Subordinated debt         25,242         309           c         Securities soid under repurchase agreements         26,2416         398           g         Reward points         242,574         469           1         Borrowings cost on lease properties         342,276         348           g         Reward points         242,574         469           c         Securities soid and creduct cards)         20,341         355           Corard related fees         15,956				March 31,	March 31, 2019
24     MARK-UP/RETURN/INTEREST EARNED       Dr: a)     Leans and advances b)     15,752,628     13,744       b)     Investments     7,884,090     322       c)     Lendings to financial institutions     1,373,447     1,06       c)     Balances with banks / Financial Institutions     2,515       e)     On securities purchased under resale agreements / Bal Muajal     870,236     27.7       25     MARK-UP/RETURN/INTEREST EXPENSED     0       Or: a)     Deposits     10,646,763     7,57,7       b)     Borrowings     10,646,763     7,57,7       c)     Socirities soil under repurchase agreements     20,246     390       c)     Subordinated debt     455,492     300       c)     Subordinated debt     425,492     30       c)     Subordinated fees     22,574     33       c)     Securities soil under repurchase agreements     314,42,797     9,59       26     FEE & COMMISSION INCOME     234,911     333       27     Fee & COMMISSION INCOME     334,522,33     34       20     Gradi related fees     66,976     55       Connision on real     332,523     34       Commission on cash management     32,325     34       Commission on real     334,32				(Rupees in '	(Restated) 000)
a)       Lons and advances       15,752,628       13,744         b)       Investments       7,884,090       322         c)       Leindings to financial institutions       27,515       37,447       106         c)       Discurities purchased under resale agreements / Bal Muajal       27,515       20,765       20,765         25       MARK-UP/RETURM/INTEREST EXPENSED       10,646,763       7,577       b)       50,700       46         0       Deposits       10,646,763       7,577       b)       50,700       46         1       Deposits       26,446,763       7,577       b)       50,700       46         1       Deposits       10,646,763       7,577       b)       50,700       46         2       Subordinated debt       455,492       300       c)       52,547       33         1       Derowing cost on lease properties       342,293       342,293       342,297       463         1       Derowing cost on lease properties       22,574       33       34,127,997       9,59         26       FEE & COMMISSION INCOME       E       203,441       23       23       453       55         Commission on trade       362,523       344       <	24 MA	RK-UP/RETURN/INTEREST EARNED		(	,
a)       Lons and advances       15,752,628       13,744         b)       Investments       7,884,090       322         c)       Leindings to financial institutions       27,515       37,447       106         c)       Discurities purchased under resale agreements / Bal Muajal       27,515       20,765       20,765         25       MARK-UP/RETURM/INTEREST EXPENSED       10,646,763       7,577       b)       50,700       46         0       Deposits       10,646,763       7,577       b)       50,700       46         1       Deposits       26,446,763       7,577       b)       50,700       46         1       Deposits       10,646,763       7,577       b)       50,700       46         2       Subordinated debt       455,492       300       c)       52,547       33         1       Derowing cost on lease properties       342,293       342,293       342,297       463         1       Derowing cost on lease properties       22,574       33       34,127,997       9,59         26       FEE & COMMISSION INCOME       E       203,441       23       23       453       55         Commission on trade       362,523       344       <	0				
0)       Leadings to financial institutions       1,373,447       1,06         0)       Balances with banks / Financial Institutions       27,515       27,515         0)       On securities purchased under resule agreements / Bai Muajai       27,515       27,525         25       MARK-UP/RETURN/INTEREST EXPENSED       10,646,763       7,577         0n:       a)       Deposits       915,780       465         c)       Socurities sold under repurchase agreements       262,416       396         c)       Socurities sold under repurchase agreements       262,416       396         c)       Socurities sold under repurchase agreements       262,416       396         c)       Socurities sold under repurchase agreements       342,298       388         c)       Socurities sold under repurchase agreements       22,574       489         c)       Socurities sold under repurchase agreements       24,298       388         c)       Reward points       22,574       33         c)       Reward points       22,574       33         c)       Socurities sold under repurchase agreements       342,298       388         c)       Reward points       22,574       35         c)       Gott of foreign currency waps a				15,752,628	13,749,362
a)       Balances with banks / Financial Institutions       27,515       27,515         a)       On securities purchased under resule agreements / Bai Muajjal       27,515       20,766         23       MARK-UP/RETURN/INTEREST EXPENSED       10,646,763       7,577         Dr:       a)       Deposits       915,780       406         c)       Securities sold under repurchase agreements       262,416       396         c)       Securities sold under repurchase agreements       262,416       396         c)       Securities sold under repurchase agreements       22,574       388         c)       Securities out on lease properties       342,298       388         c)       Reward points       14,127,997       9,59         25       FEE & COMMISSION INCOME       294,914       355         Consumer finance related fees       66,976       55         Card related fees       78,581       55         Commission on trade       362,523       342         Commission on cash management       12,355       77         Commission on trade       67,209       66         Commission on trade       67,209       66         Commission on trade       67,209       66         Commission o	b)			7,884,090	3,221,540
e)       On securities purchased under resale agreements / Bai Muajjal       272,272       2.72         25       MARK-UP/RETURN/INTEREST EXPENSED       10,646,763       7.57         0.       Deposits       10,646,763       7.57         1.       Deposits       10,646,763       7.57         1.       Deposits       10,646,763       7.57         1.       Subordinated debt       455,492       300         1.       Subordinated debt       455,492       300         1.       Borrowing cost on lease properties       342,298       303         1.       Borrowing cost on lease properties       342,298       303         1.       Barnch banking customer fees       294,914       353         Consumer finance related fees       66,576       55         Card related fees       10,966       33         Investment banking fees       78,981       55         Commission on trade       362,523       344         Commission on trade fees       67,009       66         Commission on trade teel fees       67,009       66         Commission on trade fees       67,209       66         Commission on trade fees       67,209       66         Commission	c)	-		1,373,447	1,063,030
25         MARK-UP/RETURN/INTEREST EXPENSED           0n: a)         Deposits b)         10,646,763         7,57; b)           b)         Borrowings         10,646,763         7,57; b)           c)         Securities sold under repurchase agreements c)         25,402         30; c)           c)         Cost of foreign currency swaps against foreign currency deposits / borrowings         1,442,674         46; c)           c)         Cost of nelsee properties g)         Reward points         22,594         30; c)           25         FEE & COMMISSION INCOME         224,914         35; c)         342,298         30; c)           26         FEE & COMMISSION INCOME         203,941         23; c)         203,941         23; c)           26         FEE & COMMISSION INCOME         294,914         35; c)         362,523         344; c)           27         Commission on trade         26,976         55; c)         1,968         362,523         36; c)         362,523         34; c)           28         Commission on trade         13,355         7; c)         7; c)         36; c)         7; c)         36; c)					791
Dr.:         10 Eposits         10,646,753         7,57.           Borrowings         315,780         446.           Commission on guarantees         262,416         395.           J. Socarities sold under repurchase agreements         262,416         396.           J. Socarities sold under repurchase agreements         262,416         396.           J. Sobordinated debt         455,492         304.           J. Borrowing cost on lease properties         342,298         388.           J. Reward points         22,574         3           J. Cost for related fees (debt and credit cards)         203,841         23           Credit related fees (debt and credit cards)         203,841         23           Credit related fees (debt and credit cards)         203,841         23           Commission on guarantees         73,499         66           Commission on cash management         12,355         57           Commission on Employees' Old-Age Benefits Institution (EOB)         24,364         22,903         11 <td>e)</td> <td>On securities purchased under resale agreements / Bai Muajjal</td> <td></td> <td></td> <td>2,725,871 20,760,594</td>	e)	On securities purchased under resale agreements / Bai Muajjal			2,725,871 20,760,594
a)       Deposits       10,646,763       7,57         b)       Borrowing convings       915,780       446         c)       Securities sold under repurchase agreements       262,416       392         d)       Subordinated debt       455,492       300         e)       Cost of foreign currency swaps against foreign currency deposits / borrowings       1,422,674       469         g)       Borrowing cost on lease properties       3,422,89       303         g)       Reward points       22,574       3         22       Status       21,274       353         Consumer finance related fees       66,976       55         Card related fees       66,976       55         Commission on suparantees       19,968       33         Commission on suparantees       73,499       66         Commission on sumanagement       12,355       76         Commission on sumanagement       12,355       76         Commission on carbinessure       86,721       66         Commission on sumanagement       12,355       77         Commission on sensure       67,209       66         Commission on actarit Income Support Programme (BISP)       26,364       22,903       10	25 MA	IRK-UP/RETURN/INTEREST EXPENSED			
a)       Deposits       10,646,763       7,57         b)       Borrowing convings       915,780       446         c)       Securities sold under repurchase agreements       262,416       392         d)       Subordinated debt       455,492       300         e)       Cost of foreign currency swaps against foreign currency deposits / borrowings       1,422,674       446         i)       Borrowing cost on lease properties       3,422,88       303         g)       Reward points       22,574       33         22,574       .3       342,797       9,59         26       FEE & COMMISSION INCOME       203,841       233         Branch banking customer fees       294,914       353         Consumer finance related fees       66,976       55         Card related fees       19,968       33         Urwestment banking fees       19,968       342,523         Commission on urade       362,523       342         Commission on urade       12,355       75         Commission on sumanagement       12,355       75         Commission on aching home remittances       66,2976       66         Commission on achines in cluding home remittances       88,721       66					
b) Borrowings c) Securities sold under repurchase agreements c) Securities sold under repurchase agreements c) Securities sold under repurchase agreements c) Soubordinated debt c) Cost of foreign currency swaps against foreign currency deposits / borrowings c) Borrowing cost on lease properties c) Branch banking customer fees c) Cost of foreign currency deposits / borrowings c) I 44,127,1997 c) FEE & COMMISSION INCOME Branch banking customer fees c) Consumer finance related fees c) G6,976 c) Grad related fees c) G6,976 c) Grad related fees c) G0,841 c) Commission on trade c) Commission on remittances c) Commission on remittances c) Commission on remittances c) Commission on remittances c) Grad acquiring business c) Grad acquiring business c) Commission on Employees' Old-Age Benefits Institution (EOBI) c) Commission income d) Atternate Delivery Channel (ADC) Brokerage/Commission income d) Atternate Delivery Channel (ADC) Brokerage/Commiss				10 0 10 7	7 572 5 6 6
c)       Securities sold under repurchase agreements       26,2416       396         d)       Subordinated deti       455,492       300         e)       Cost of foreign currency swaps against foreign currency deposits / borrowings       1,482,674       487         g)       Reward points       22,574       33       314,227,997       9,559         26       FEE & COMMISSION INCOME       203,841       233       14,127,997       9,559         26       FEE & COMMISSION INCOME       203,841       233       14,127,997       9,559         26       FEE & COMMISSION INCOME       203,841       233       14,127,997       9,568       33         27       FEE & COMMISSION INCOME       203,841       233       14,127,997       9,568       33         28       Growing customer fees       66,976       55       55       Card related fees (debit and credit cards)       203,841       233       14       233       155       55       56 </td <td></td> <td>•</td> <td></td> <td></td> <td>7,573,562 416,404</td>		•			7,573,562 416,404
d)       Subordinated debt       455,492       30-         e)       Cost of foreign currency swaps against foreign currency deposits / borrowings       1,482,674       467         f)       Borrowing cost on lease properties       342,298       384         g)       Reward points       22,574       367         26       FEE & COMMISSION INCOME       294,914       353         26       FEE & COMMISSION INCOME       203,841       233         Credit related fees       66,976       559         Card related fees       19,968       384         Commission on trade       362,523       344         Commission on at rade       362,523       344         Commission on a remittances including home remittances       88,721       66         Commission on a remittances including home remittances       66,7209       64         Wealth Management Fee       21,903       11         Commission on a Employees' Old-Age Benefits Institution (EOBI)       28,364       22         Commission on Employees' Old-Age Benefits Institution (EOBI)       28,364       22         Commission on Employees' Old-Age Benefits Institution (EOBI)       20,364       22         Commission on Employees' Old-Age Benefits Instinution (EOBI)       28,364       22 <td></td> <td>-</td> <td></td> <td></td> <td>416,404 396,204</td>		-			416,404 396,204
e) Cost of foreign currency swaps against foreign currency deposits / borrowings f) Borrowing cost on lease properties g) Reward points 22,574 33 22,574 33 23,541 23 203,841 23 204 205,854 88 21,903 10 22,666 12 20,954 38 24,4,338 22 20,954 38 24,4,338 22 24,658 22 24,4,338 22 25,554 88 24,4,338 22 25,554 88 24,4,338 22 25,554 88 24,4,338 22 25,554 88 24,4,338 22 25,554 88 24,4,338 22 25,554 88 25,554 88 25,55					304,297
f)       Borrowing cost on lease properties       342,298       384         g)       Reward points       22,574       33         26       FEE & COMMISSION INCOME       364       223         26       FEE & COMMISSION INCOME       366,976       59         27       Gradit fees       203,841       233         28       Consumer finance related fees       66,976       59         29       Credit related fees       19,968       33         10vestment banking fees       78,581       5         Commission on guarantees       74,591       5         Commission on guarantees       74,499       66         Commission on guarantees       74,299       66         Commission on guarantees       74,293       64         Commission on parantees       74,293       64         Commission on parantees       74,493       66         Commission on cash management       12,355       57         Commission on Employees' Old-Age Benefits Institution (EOBI)       28,364       22         Commission on Employees' Old-Age Benefits Institution (EOBI)       28,364       22         Commission income       144,497       68       122,666       12         Drokerage/Com		Cost of foreign currency swaps against foreign currency deposits / borrowings			487,000
30         14,127,997         9,59           26         FEE & COMMISSION INCOME           Branch banking customer fees         294,914         353           Consumer finance related fees         66,976         559           Card related fees (debit and credit cards)         203,841         233           Credit related fees (labit and credit cards)         203,841         233           Credit related fees (labit and credit cards)         203,841         233           Commission on trade         362,523         343           Commission on guarantees         73,499         66           Commission on cash management         12,355         17           Commission on remittances including home remittances         88,721         66           Commission on trade         21,903         10           Card acquiring business         67,209         64           Wealth Management Fee         21,903         10           Commission on Employees' Old-Age Benefits Institution (EOBI)         28,364         22           Commission on Employees' Old-Age Benefits Institution (EOBI)         22,666         12           Brokerage/Commission income         16,390         55           Others         16,390         55           Uters         <		Borrowing cost on lease properties			388,023
26       FEE & COMMISSION INCOME         Branch banking customer fees       294,914       353         Consumer finance related fees       66,976       555         Card related fees (debit and credit cards)       203,841       233         Credit related fees       19,968       33         Investment banking fees       78,581       55         Commission on trade       362,523       343         Commission on cash management       12,355       57         Commission on bancassurance       88,721       66         Card acquiring business       67,209       66         Card acquiring business       67,209       64         Commission on Employees' Old-Age Benefits Institution (EOBI)       28,364       22         Commission on Benazir Income Support Programme (BISP)       50,564       88         Atternate Delivery Channel (ADC)       122,666       122         Brokerage/Commission income       144,818       24         Others       16,330       55         1,697,809       1,700	g)	Reward points		22,574	31,679
Branch banking customer fees294,914353Consumer finance related fees66,975553Card related fees (debit and credit cards)203,841233Credit related fees19,968333Investment banking fees76,58155Commission on trade362,523343Commission on cash management12,25557Commission on cash management12,35557Commission on remittances including home remittances86,72166Commission on bancasurance144,49768Card acquiring business67,20964Wealth Management Fee12,903101Commission on Employees' Old-Age Benefits Institution (EOBI)28,36422Commission in come142,66612Brokerage/Commission income144,81822Others16,3905416,3905416,39027(LOSS) / GAIN ON SECURITIES16,370			:	14,127,997	9,597,169
Consumer finance related fees66,97655Card related fees (debit and credit cards)203,841233Credit related fees19,96833Investment banking fees78,58155Commission on trade362,523343Commission on cash management12,35557Commission on bancassurance88,72166Card acquiring business67,20964Commission on Employees' Old-Age Benefits Institution (EOBI)28,85422Commission on Benazir Income Support Programme (BISP)50,56488Alternate Delivery Channel (ADC)122,66612Brokerage/Commission income44,83824Others16,937,8091,70027(LOSS) / GAIN ON SECURITIES2424	26 FEE	E & COMMISSION INCOME			
Consumer finance related fees66,97655Card related fees (debit and credit cards)203,841233Credit related fees19,96833Investment banking fees78,58155Commission on trade362,523343Commission on cash management12,35557Commission on bancassurance88,72166Card acquiring business67,20964Commission on Employees' Old-Age Benefits Institution (EOBI)28,85422Commission on Benazir Income Support Programme (BISP)50,56488Alternate Delivery Channel (ADC)122,66612Brokerage/Commission income44,83824Others16,937,8091,70027(LOSS) / GAIN ON SECURITIES2424	Pro	week handling sustamor food		204 014	353,766
Card related fees (debit and credit cards)       203,841       233         Credit related fees       19,968       333         Investment banking fees       78,581       55         Commission on guarantees       362,523       343         Commission on guarantees       12,355       57         Commission on guarantees       12,355       57         Commission on remittances including home remittances       88,721       66         Card acquiring business       67,209       66         Card acquiring business       67,209       66         Wealth Management Fee       21,903       10         Commission on Employees' Old-Age Benefits Institution (EOBI)       28,364       22         Commission on Enazir Income Support Programme (BISP)       50,564       88         Alternate Delivery Channel (ADC)       1122,666       12         Brokerage/Commission income       44,838       24         Others       16,390       54         16,390       54       1,597,809       1,700					59,974
Credit related fees19,96833Investment banking fees76,58155Commission on trade362,523343Commission on guarantees73,4,9966Commission on cash management12,35557Commission on remittances including home remittances88,72166Commission on bancasurance144,49768Card acquiring business67,20964Wealth Management Fee12,903101Commission on Employees' Old-Age Benefits Institution (EOBI)28,36422Commission on Benazir Income Support Programme (BISP)50,56488Alternate Delivery Channel (ADC)122,66612Brokerage/Commission income16,39054Qthers16,3905427(LOSS) / GAIN ON SECURITIES28					235,728
Commission on trade         362,523         343           Commission on guarantees         73,499         66           Commission on cash management         12,355         77           Commission on bancassurance         88,721         66           Commission on bancassurance         144,497         86           Card acquiring business         67,209         66           Wealth Management Fee         21,903         10           Commission on Employees' Old-Age Benefits Institution (EOBI)         28,854         22           Commission on Benazir Income Support Programme (BISP)         50,564         88           Alterrate Delivery Channel (ADC)         122,666         122           Brokerage/Commission income         14,838         24           Others         16,390         54           27         (LOSS) / GAIN ON SECURITIES         1,697,809         1,700					35,770
Commission on guarantees73,499663Commission on cash management11,35557Commission on remittances including home remittances88,721666Commission on bancassurance1144,497866Card acquiring business67,209664Wealth Management Fee21,903100Commission on Employees' Old-Age Benefits Institution (EOBI)28,36422Commission on Benazir Income Support Programme (BISP)50,56488Alternate Delivery Channel (ADC)1122,66612Brokerage/Commission income44,838220Others16,39052416,3901,70027(LOSS) / GAIN ON SECURITIES	Inv	estment banking fees		78,581	57,373
Commission on cash management     12,355     72       Commission on remittances including home remittances     88,721     66       Commission on bancassurance     144,497     88       Card acquiring business     67,209     64       Wealth Management Fee     21,903     10       Commission on Employees' Old-Age Benefits Institution (EOBI)     28,364     22       Commission on Benazir Income Support Programme (BISP)     50,554     88       Alternate Delivery Channel (ADC)     122,666     12       Brokerage/Commission income     16,390     54       Others     16,390     54       27     (LOSS) / GAIN ON SECURITIES     21	Cor	mmission on trade		362,523	343,400
Commission on remittances including home remittances     88,721     66       Commission on bancassurance     144,497     68       Card acquiring business     67,209     64       Wealth Management Fee     21,903     11       Commission on Employees' Old-Age Benefits Institution (EOBI)     28,364     22       Commission on Benazir Income Support Programme (BISP)     50,564     68       Alternate Delivery Channel (ADC)     122,666     12       Brokerage/Commission income     16,390     54       Others     16,390     54       1,697,809     1,700					65,425
Commission on bancassurance         144,497         84           Card acquiring business         67,209         664           Wealth Management Fee         21,903         10           Commission on Employees' Old-Age Benefits Institution (EOBI)         28,364         22           Commission on Benazir Income Support Programme (BISP)         50,564         88           Alternate Delivery Channel (ADC)         122,666         122           Brokerage/Commission income         44,838         22           Others         16,390         54           1,697,809         1,700         1,697,809					7,668
Card acquiring business         67,209         64           Wealth Management Fee         21,903         10           Commission on Employees' Old-Age Benefits Institution (EOBI)         28,364         22           Commission on Benazir Income Support Programme (BISP)         50,564         80           Alternate Delivery Channel (ADC)         122,666         122           Brokerage/Commission income         44,838         22           Others         16,390         55           1,697,809         1,700					68,095
Wealth Management Fee     21,903     11       Commission on Employees' Old-Age Benefits Institution (EOBI)     28,364     22       Commission on Benazir Income Support Programme (BISP)     50,564     88       Alternate Delivery Channel (ADC)     122,666     12       Brokerage/Commission income     44,838     22       Others     16,390     54       27     (LOSS) / GAIN ON SECURITIES     1					86,574 64,649
Commission on Employees' Old-Age Benefits Institution (EOBI)     28,364     22       Commission on Benazir Income Support Programme (BISP)     50,564     88       Alternate Delivery Channel (ADC)     122,666     12       Brokkerage/Commission income     16,390     54       Others     16,390     54       27     (LOSS) / GAIN ON SECURITIES     1				-	10,841
Commission on Benazir Income Support Programme (BISP)         50,564         8           Alternate Delivery Channel (ADC)         122,666         12           Brokerage/Commission income         44,838         22           Others         16,390         54           1,697,809         1,704		-		-	27,342
Brokerage/Commission income         44,838         24           Others         16,390         55           1,697,809         1,701           27         (LOSS) / GAIN ON SECURITIES					86,541
Others         16,390         54           1,697,809         1,701           27         (LOSS) / GAIN ON SECURITIES	Alt	ernate Delivery Channel (ADC)		122,666	121,552
1,697,809 1,701 27 (LOSS) / GAIN ON SECURITIES		-			28,585
27 (LOSS) / GAIN ON SECURITIES	Oth	hers			54,959
			:	1,697,809	1,708,242
Realised 27.1 (215,355) (5	27 (LO	DSS) / GAIN ON SECURITIES			
	Rea	alised	27.1	(215,355)	(9,662)
Unrealised - held for trading 10.1 <b>167,871</b> (1	Uni	realised - held for trading	10.1		(15,722)
(47,484) (2				(47,484)	(25,384)
27.1 Realised (loss) / gain on:	27.1 Rea	alised (loss) / gain on:			
Federal Government Securities [2]	Fer	leral Government Securities	I	182.953	(22,208)
					37,349
				-	(18,147)
Foreign Securities 1,139 (					(6,656)
				(215,355)	(9,662)

		Note	(Un-audit Quarter en	
			March 31, 2020	March 31, 2019 (Restated)
20	OTHER INCOME		(Rupees in '	
28	OTHER INCOME			
	Rent on property		5,861	5,106
	Gain on sale of fixed assets-net		3,544	66,739
	Profit on termination of leased contracts (ljarah)		12,415	10,315
	Others		246 22,066	82,160
			22,000	82,100
29	OPERATING EXPENSES			
	Total compensation expense	29.1	3,823,285	3,124,532
	Property expense			
	Rent and taxes		66,781	54,749
	Utilities cost		212,652	154,209
	Security (including guards)		197,295	154,662
	Repair and maintenance (including janitorial charges) Depreciation on right-of-use assets		155,275 471,159	120,644 429,085
	Depreciation on non-banking assets acquired in satisfaction of claims		1,725	429,085
	Depreciation on owned assets		143,451	106,519
		•	1,248,338	1,022,057
	Information technology expenses	_		
	Software maintenance		367,670	259,186
	Hardware maintenance		148,059	60,426
	Depreciation		98,802	82,712
	Amortisation		114,679	122,052
	Network charges	l	102,045 831,255	83,888 608,264
	Other operating expenses	,		
	Directors' fees and allowances		74,679	71,107
	Fees and allowances to Shariah Board Legal and professional charges		2,340 76,426	1,950 42,110
	Outsourced services costs		248,240	268,273
	Travelling and conveyance		132,709	123,910
	Clearing and custodian charges		28,384	23,225
	Depreciation		227,599	195,384
	Training and development		24,487	25,913
	Postage and courier charges		65,887	65,214
	Communication Stationery and printing		89,389 171,469	58,510 122,549
	Marketing, advertisement and publicity		266,812	339,597
	Donations		-	1,580
	Auditors Remuneration		14,008	14,006
	Brokerage and Commission		45,374	57,391
	Entertainment		62,214	54,092
	Repairs and maintenance		102,243 238,438	102,861 231,842
	Insurance Cash Handling Charges		238,438	231,842
	CNIC Verification		22,459	23,260
	Others		145,037	78,284
			2,191,388	2,004,463
			8,094,266	6,759,316

Note	(Un-aud	lited)
_	Quarter	ended
-	March 31,	March 31,
	2020	2019
		(Restated)
	(Rupees i	n '000)

# 29.1 Total compensation expense

Managerial Remuneration		
i) Fixed	2,725,462	2,371,197
ii) Variable		
a) Cash Bonus / Awards etc.	497,347	354,028
b) Bonus and Awards in Shares etc.	-	2,822
Charge for defined benefit plan	42,620	30,000
Contribution to defined contribution plan	118,811	99,066
Medical	136,433	103,510
Conveyance	64,886	56,391
Staff compensated absences	36,000	30,000
Others	27,953	28,220
Sub-total	3,649,512	3,075,234
Sign-on Bonus	7,650	49,298
Severance Allowance	166,123	
Grand Total	3,823,285	3,124,532

# 30 WORKERS WELFARE FUND

Through Finance Act 2008, the Federal Government introduced amendments to the Workers' Welfare Fund (WWF) Ordinance, 1971 whereby the definition of industrial establishment was extended. The amendments were challenged and conflicting judgments were rendered by various courts. Appeals against these orders were filed in the Honourable Supreme Court.

The Honourable Supreme Court of Pakistan vide its order dated November 10, 2016 held that the amendments made in the law introduced by the Federal Government for the levy of Workers Welfare Fund were not lawful. The Federal Board of Revenue filed review petitions against the above judgment. These petitions are currently pending with the Honourable Supreme Court of Pakistan.

A legal advice was obtained by the Pakistan Banking Association which highlights that consequent to filing of these review petitions, a risk has arisen and the judgment is not conclusive until the review petition is decided. Accordingly, the amount charged for Workers Welfare Fund since 2008 has not been reversed.

	Note	(Un-audit Quarter en	
		March 31,	March 31,
		2020	2019
			(Restated)
		(Rupees in '	000)
31 OTHER CHARGES			
Penalties imposed by State Bank of Pakistan		40,824	1,427
Penalties imposed by other regulatory bodies		266	-
		41,090	1,427
32 PROVISIONS & WRITE OFFS - NET			
Reversal of provision against lending to financial institutions		(2,812)	-
Provisions for diminution in value of investments	10.3.1	710,648	163,713
Provisions against loans & advances	11.4	866,191	355,112
Provisions / (Reversal) against other assets	14.2	11,871	(7,643)
(Reversal) against off-balance sheet obligations	20.1	(19,249)	(12,297)
Other provision / write off - net		9,406	-
Recovery of written off / charged off bad debts		(48,461)	(52,809)
		1,527,594	446,076

		Note (Un-au	idited)
		Quarte	rended
		March 31,	March 31,
		2020	2019
			(Restated)
		(Rupees	in '000)
33	TAXATION		
	Current	2,146,055	2,512,789
	Prior years	(46,772	e) 603,000
	Deferred	(123,68)	.) (88,287)
		1,975,600	3,027,502

33.1 a) The income tax assessments of the Bank have been finalized upto and including tax year 2019. Matters of disagreement exist between the Bank and tax authorities for various assessment years and are pending with the Commissioner of Inland Revenue (Appeals), Appellate Tribunal Inland Revenue (ATIR), High Court of Sindh and Supreme Court of Pakistan. These issues mainly relate to addition of mark up in suspense to income, taxability of profit on government securities, bad debts written off and disallowances relating to profit and loss expenses.

In respect of tax years 2008, 2014, 2017 and 2019, the tax authorities have raised certain issues including default in payment of WWF, allocation of expenses to dividend and capital gains, dividend income from mutual funds not being taken under income from business, disallowance of Leasehold improvements and provision against other assets resulting in additional demand of Rs.667.746 million (December 31, 2019; Rs.857.729 million). As a result of appeal filed before Commissioner Appeals against these issues, relief has been provided for tax amount of Rs. 116.351 million but appeal effect of which is pending. Bank has filed appeals on these issues which are pending before Commissioner Appeals and Appellate Tribunal. The management is confident that these matters will be decided in favour of the Bank and consequently has not made any provision in respect of these amounts.

- b) In respect of monitoring of withholding taxes, the Bank has received order from tax authorities. The Bank has not made provision amounting to Rs.24.920 million against tax demand for tax year 2019 as management is of the view that the matter will be settled in Bank's favour in appeals.
- c) The Bank has received an order from a provincial tax authority wherein tax authority has disallowed certain exemptions of sales tax on banking services and demanded sales tax and penalty amounting to Rs.77.592 million (December 31, 2019 : Rs.77.592 million) (excluding default surcharge) for the period from July 2011 to June 2014. Bank's appeal against this order is currently pending before Commissioner Appeals. The Bank has not made any provision against this order and the management is of the view that the matter will be settled in Bank's favour through appellate process.
- d) The Bank has received an order from a provincial tax authority wherein tax authority has demanded sales tax on banking services and penalty amounting to Rs.410.619 million (excluding default surcharge) allegedly for short payment of sales tax for the year 2012. Bank has filed an appeal before Commissioner Appeals after consultation with tax advisor. The Bank has not made any provision against this order and the management is of the view that the matter will be settled in Bank's favour through appellate process.

		(Un-audit	ed)
		March 31, 2020	March 31, 2019
			(Restated)
34	BASIC EARNINGS PER SHARE	(Rupees in	'000)
	Profit attributable to equity holders of the bank	2,892,183	3,168,259
		(Number of shar	es in '000)
	Weighted average number of ordinary shares	1,777,165	1,774,363
		Rupee	5
	Basic earnings per share - Restated	1.63	1.79
35	DILUTED FARNINGS PER SHARE		
35		(Rupees in	'000)
	Profit attributable to equity holders of the bank	2,892,183	3,168,259
		(Number of shar	es in '000)
	Weighted average number of ordinary shares (adjusted for the effects of all dilutive potential ordinary shares)	1,777,165	1,776,417
			4,770,127
		Rupee	5
	Diluted earnings per share- Restated	1.63	1.78

### 37 FAIR VALUE MEASUREMENTS

The fair value of quoted securities other than those classified as held to maturity, is based on quoted market price. Quoted securities classified as held to maturity are carried at cost. The fair value of unquoted equity securities, other than investments in associates and subsidiaries, is determined on the basis of the break-up value of these investments as per their latest available audited financial statements. The fair value of unquoted debt securities, fixed term loans, other assets, other liabilities, fixed term deposits and borrowings cannot be calculated with sufficient reliability due to the absence of a current and active market for these assets and liabilities and reliable data regarding market rates for similar instruments.

In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since these are either short-term in nature or, in the case of customer loans and deposits, are frequently repriced.

## 37.1 Fair value of financial assets

The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the assets or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Fair value measurements using input for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

		March 31, 202	0 (Un-audite	d)
	Level 1	Level 2	Level 3	Total
On balance sheet financial instruments		(Rupees	in '000)	
Financial assets - measured at fair value				
Investments				
Federal Government Securities	-	270,856,636	-	270,856,636
Shares	6,183,525	-	-	6,183,525
Non-Government Debt Securities	-	8,241,371	-	8,241,371
Foreign Securities	-	34,758,068	-	34,758,068
Off-balance sheet financial instruments - measured at fair value				
Forward purchase of foreign exchange	-	6,823,369	-	6,823,369
Forward sale of foreign exchange	-	(4,472,324)	-	(4,472,324)
Derivatives purchases	-	1,092,863	-	1,092,863

		December 31, 2	2019 (Audited	i)
On balance sheet financial instruments	Level 1	Level 2 (Rupees	Level 3 in '000)	Total
Financial assets - measured at fair value - Investments				
Federal Government Securities	-	199,930,753	-	199,930,753
Shares	7,640,919	-	-	7,640,919
Non-Government Debt Securities	-	6,213,346	-	6,213,346
Foreign Securities	-	33,735,403	-	33,735,403
Off-balance sheet financial instruments - measured at fair value				
Forward purchase of foreign exchange	-	2,436,300	-	2,436,300
Forward sale of foreign exchange	-	(3,658,322)	-	(3,658,322)
Derivatives purchases	-	(14,408)	-	(14,408)

- 37.2 Certain categories of fixed assets (land and buildings) and non banking assets acquired in satisfaction of claims are carried at revalued amounts (level 3 measurement) determined by professional valuers based on their assessment of the market values as disclosed in notes 10 and 12. The valuations are conducted by the valuation experts appointed by the Holding Company which are also on the panel of State Bank of Pakistan.
- 37.3 The Group's policy is to recognize transfers into and out of the different fair value hierarchy levels at the date of the event or change in circumstances that caused the transfer, occurred. There were no transfers between levels 1 and 2 during the current period.

# 37.4 Valuation techniques used in determination of fair values:

### (a) Financial instruments in level 1

Financial instruments included in level 1 comprise of investments in ordinary shares of listed companies.

## (b) Financial instruments in level 2

Financial instruments included in level 2 comprise of Market Treasury Bills, Pakistan Investment Bonds, GoP Sukuks, Overseas Government Sukuks, Overseas and Euro Bonds, Term Finance Certificates, and other than Government Sukuks, forward foreign exchange contracts, and interest rate swaps.

## (c) Financial instruments in level 3

Currently, no financial instruments are classified in level 3.

The fair value of unquoted debt securities, fixed term loans, other assets, other liabilities, fixed term deposits and borrowings cannot be calculated with sufficient reliability due to the absence of a current and active market for these assets and liabilities and reliable data regarding market rates for similar instruments.

ltem	Valuation approach and input used
Forward foreign exchange contracts	The valuation has been determined by interpolating the FX revaluation rates announced by the State Bank of Pakistan.
Interest rate swaps	The fair value of interest rate swaps is determined using prices and curves through Bloomberg.
Market Treasury Bills(MTB) / Pakistan Investment Bonds(PIB), and GoP Sukuks (GIS)	The fair value of MTBs and PIBs are derived using PKRV rates. GIS are revalued using PKISRV rates. Floating rate PIBs are revalued using PKFRV rates
Overseas Government Sukuks, Overseas and Euro Bonds	The fair value of Overseas Government Sukuks, and Overseas Bonds are valued on the basis of price available on Bloomberg.
Debt Securities (TFCs) and Sukuk other than Government	Investment in WAPDA Sukuks, debt securities (comprising term finance certificates, bonds and any other security issued by a company or a body corporate for the purpose of raising funds in the form of redeemable capital) are valued on the basis of the rates announced by the Mutual Funds Association of Pakistan (MUFAP) in accordance with the methodology prescribed by the Securities and Exchange Commission of Pakistan.
Ordinary shares - listed	The fair value of investments in listed equity securities are valued on the basis of closing quoted market price available at the Pakistan Stock Exchange.
Fixed assets and non banking assets acquired in satisfaction of claims	The valuation experts used a market based approach to arrive at the fair value of the Bank's properties. The market approach used prices and other relevant information generated by market transactions involving identical or comparable or similar properties. These values are adjusted to reflect the current condition of the properties. The effect of changes in the unobservable inputs used in the valuations can not be determined with certainty accordingly a qualitative disclosure of sensitivity has not been presented in these financial statements.

z	
0	
E	
≤	
Ξ.	
ő	
Ξ.	
z	
F	
z	
≝	
6	
ш	
S	
æ	
ñ	

# 38.1 Segment Details with respect to Business Activities

	·			For the quarter e	For the quarter ended March 31, 2020 (Un-audited)	0 (Un-audited)			
	Retail	Corporate	Islamic	Treasury	Digital	Overseas	Brokerage	Others	Total
		-			(Rupees in '000)			-	
Profit & Loss									
Net mark-up/return/profit	(2,470,423)	5,805,162	2,477,466	5,646,815	(2,052)	737,858	(888)	(414,019)	11,779,919
Inter segment revenue - net	9,266,723	(4,144,350)	(101,604)	(5,770,260)	167,869	219,425		362,197	
Non mark-up / return / interest income	907,260	383,668	332,012	873,052	82,239	79,275	44,810	159,206	2,861,522
Total Income	7,703,560	2,044,480	2,707,874	749,607	248,056	1,036,558	43,922	107,384	14,641,441
Segment direct expenses	3,375,852	243,354	1,046,684	120,716	343,305	453,459	40,097	2,622,011	8,245,478
Inter segment expense allocation	1,787,602	203,545	418,404	60,363	96,394	56,029		(2,622,337)	
Total expenses	5,163,454	446,899	1,465,088	181,079	439,699	509,488	40,097	(326)	8,245,478
Provisions / (Reversals)	442,427	442,738	(25,982)	719,501	2	(21,092)			1,527,594
Profit before tax	2,097,679	1,154,843	1,268,768	(150,973)	(191,645)	578,162	3,825	107,710	4,868,369
				As at Mai	As at March 31, 2020 (Un-audited)	idited)			
	Retail	Corporate	Islamic	Treasury	Digital	Overseas	Brokerage	Others	Total
		-	-		(Rupees in '000)		-	-	
Balance Sheet									
Cash & Bank balances	42,968,824	7,999,581	14,371,257	3,336,966	322,642	18,321,723	114,660		87,435,653
Investments	1,269,059	1,084,426	17,956,551	285,579,933		60,656,309	15,033	2,095,120	368, 656, 431
Net inter segment lending	322,279,335			•	7,581,140			86,759,302	416,619,777
Lendings to financial institutions		•	28,699,795	12,271,276		9,432,945			50,404,016
Advances - performing	122,788,885	248,706,618	91,345,948		7,984	24,947,472	4,011	8,201,356	496,002,274
Advances - non-performing	909,493	3,537,428	272,307	•		115,658		31,487	4,866,373
Others	22,000,070	9,219,322	12,072,755	5,927,305	1,218,178	454,432	327,760	25,484,573	76,704,395
Total Assets	512,215,666	270,547,375	164,718,613	307,115,480	9,129,944	113,928,539	461,464	122,571,838	1,500,688,919
Borrowings	14,026,089	36,167,047	12,419,462	54,640,496		29,640,255	130,153		147,023,502
Subordinated debt	•	•		'				11,986,000	11,986,000
Deposits and other accounts	472,394,500	93,586,890	116,465,043		8,901,406	63,779,586		880	755,128,305
Net inter segment borrowing	•	135,964,749	14,107,396	246,893,617	,	19,654,015			416,619,777
Others	24,956,202	4,828,689	19,870,772	2,386,470	228,538	2,093,436	99,296	26,059,374	80,522,777
Total liabilities	511,376,791	270,547,375	162,862,673	303,920,583	9,129,944	115,167,292	229, 449	38,046,254	1,411,280,361
Net Assets	838,875		1,855,940	3,194,897		(1,238,753)	232,015	84,525,584	89,408,558
Equity									89,408,558

538,152,892

925,353

•

49,161,544

15,527

290,208,431

48,526,795

48,819,304 100,495,938

**Contingencies and Commitments** 

				For the quarter en	For the quarter ended March 31, 2019 (Un-audited)	9 (Un-audited)			
	Retail	Corporate	Islamic	Treasury	Digital	Overseas	Brokerage	Others	Total
		-		)	(Rupees in '000)	-		-	
Profit & Loss									
Net mark-up/return/profit	(883,939)	5,434,265	1,979,692	4,362,526	(1,040)	606,546	(1,772)	(332,853)	11,163,425
Inter segment revenue - net	6,952,915	(3,063,264)	(159,625)	(4,058,927)	97,869	95,617		135,415	
Non mark-up / return / interest income	962,088	265,790	245,711	351,055	118,649	143,963	32,577	246,277	2,366,110
Total Income	7,031,064	2,636,791	2,065,778	654,654	215,478	846,126	30,805	48,839	13,529,535
Segment direct expenses	2,892,173	223,509	839,812	116,135	318,881	358,142	17,113	2,126,000	6,891,765
Inter segment expense allocation	1,415,699	189,630	341,774	64,203	61,529	46,721		(2,119,556)	
Total expenses	4,307,872	413,139	1,181,586	180,338	380,410	404,863	17,113	6,444	6,891,765
Provisions / (Reversals)	(54,740)	349,324	(27,489)	168,772		11,747		(1,538)	446,076
Profit before tax	2,777,932	1,874,328	911,681	305,544	(164,932)	429,516	13,692	43,933	6,191,694
				As at Deco	As at December 31, 2019 (Audited)	idited)			
	Retail	Corporate	Islamic	Treasury	Digital	Overseas	Brokerage	Others	Total
				)	(Rupees in '000)				
Balance Sheet									
Cash & Bank balances	51,080,368	11,905,006	13,687,542	16,301,602	324,045	12,143,278	216,913		105,658,754
Investments	1,372,585	914,973	13,738,131	227,999,155	,	53,548,116	103,280	3,229,317	300,905,557
Net inter segment lending	304,115,617		•	•	6,760,322	,	,	85,510,486	396,386,425
Lendings to financial institutions			37,791,008	24,931,724		8,712,163			71,434,895
Advances - performing	146,947,933	240,367,593	87,226,466	,	5, 030	24,183,451	1,830	7,828,663	506,560,966
Advances - non-performing	1,406,411	2,796,345	285,911	•	,	107,824	,	80,322	4,676,813
Others	27,365,192	9,325,333	13,838,916	5,633,291	942,522	1,529,100	412,109	19,465,991	78,512,454
Total Assets	532,288,106	265,309,250	166,567,974	274,865,772	8,031,919	100,223,932	734,132	116,114,779	1,464,135,864
Borrowings	12,437,067	31,182,760	6,973,823	30,360,377		21,888,303	291,243		103,133,573
Subordinated debt								11,987,000	11,987,000
Deposits and other accounts	492,097,776	103,018,182	122,023,365		7,827,966	57,300,323		7,248	782,274,860
Net inter segment borrowing	,	123,412,730	14,836,417	238,756,902	,	19,380,376	'		396,386,425
Others	26,832,583	7,695,578	20,835,736	2,406,630	203,953	1,599,871	214,363	21,282,105	81,070,819
Total liabilities	531,367,426	265,309,250	164,669,341	271,523,909	8,031,919	100,168,873	505,606	33,276,353	1,374,852,677
Net Assets	920,680		1,898,633	3,341,863		55,059	228,526	82,838,426	89,283,187
Equity								I	89,283,187
<b>Contingencies and Commitments</b>	60,523,866	98,407,250	46,150,780	319,880,787	5,142	44,060,060		603,000	569,630,885

78 Bank Alfalah \_\_\_\_\_

# 39 RELATED PARTY TRANSACTIONS

The Group has related party transactions with its parent, subsidiaries, associates, employee benefit plans and its directors and Key Management Personnel.

The Group enters into transactions with related parties in the ordinary course of business and on substantially the same terms as for comparable transactions with person of similar standing. Contributions to and accruals in respect of staff retirement benefits and other benefit plans are made in accordance with the actuarial valuations / terms of the contribution plan. Remuneration to the executives / officers is determined in accordance with the terms of their appointment.

Details of transactions with related parties during the year, other than those which have been disclosed elsewhere in these financial statements are as follows:

	As at March 31, 2020 (Un-audited)			As at December 31, 2019 (Audited)				
	Directors/ CEO	Key manage- ment personnel	Associates	Other related parties	Directors/ CEO	Key manage- ment personnel	Associates	Other related parties
	(Rupees in '000)						in '000)	
Lendings to financial institutions								
Opening balance	-		-	-				
Addition during the year	-	-		27,228,609	-	-	-	21,936,072
Repaid during the year	-	-		(27,228,609)	-	-	-	(21,936,072)
Closing balance	-	-	-	-		-	-	-
Investments								
Opening balance	-	-	3,138,787	1,191,425	-	-	3,761,612	992,661
Investment made during the year	-	-	-	-	-	-	-	-
Investment redeemed / disposed off during the year	-	-	-	(10)	-	-	-	(570,466)
Equity method adjustment	-	-	107,560	-	-	-	547,198	-
Transfer in / (out) - net	-	-	-	-	-	-	(1,170,023)	769,230
Closing balance	-	-	3,246,347	1,191,415	-	-	3,138,787	1,191,425
Provision for diminution in value of investments	-	-	-	3,936	-	-	-	3,936
Advances								
Opening balance	91,129	661,838		4,200,404	105,650	451,375		3,354,510
Addition during the year	5	79,450		200,430	-	394,025		2,783,243
Repaid during the year	(3,684)	(100,997)		(287,344)	(14,521)	(170,463)		(1,937,349)
Transfer in / (out) - net	205	52,745	-	-	-	(12,473)	-	-
Closing balance	87,655	693,036	-	4,113,490	91,129	662,464	-	4,200,404
Provision held against advances	-	-	-	-	-	-	-	-
Other Assets								
Interest / mark-up accrued	1,081	76,163	-	126,403	10,939	69,192	-	98,163
Receivable from staff retirement fund	-	-	-	976,558	-	-	-	1,019,178
Prepayment / rent receivable		-		6,263	-	-	-	8,517
Advance against shares		-		82,312	-	-	-	82,312
Others	-	-	-	-	-	8,494	-	-
Borrowings								
Opening balance	-			494,646			-	200,000
Borrowings during the year				1,994,924	-			1,268,678
Settled during the year				(1,996,109)			_	(974,032)
Closing balance				493,461				494,646
								15 1,040

	As at March 31, 2020 (Un-audited)				As at December 31, 2019 (Audited)			
	Directors/ CEO	Key manage- ment personnel	Associates	Other related parties	Directors/ CEO	Key manage- ment personnel	Associates	Other related parties
	(Rupees in '000)					(Rupees	in '000)	
Deposits and other accounts								
Opening balance	12,076	257,120	587,745	4,584,694	7,438	194,191	1,056,739	3,194,114
Received during the year	49,135	581,366	7,099,851	4,548,385	599,337	3,179,089	25,280,433	32,495,316
Withdrawn during the year	(17,338)	(460,341)	(6,758,609)	(4,699,211)	(594,695)	(2,976,405)	(25,780,192)	(31,104,520)
Transfer in / (out) - net	(13,187)	4,260	-	(383,111)	(4)	(139,755)	30,765	(216)
Closing balance	30,686	382,405	928,987	4,050,757	12,076	257,120	587,745	4,584,694
Other Liabilities								
Interest / mark-up payable	135	1,450		11,761	-	156	-	7,007
Unearned rent	-	-	780	-	-		1,560	-
Others	-	-	11	3,962	-	-	3,428	3,962
Contingencies and Commitments								
Other contingencies			218,173		-	-	202,657	-
r	For the quarter ended March 31, 2020 (Un-audited)				For the quarter ended March 31, 2019 (Un-audited)			
	Directors/ CEO	Key manage- ment personnel	Associates	Other related parties	Directors/ CEO	Key manage- ment personnel	Associates	Other related parties
l		(Ruper	s in '000)			-	in '000)	
Income		(	,			(		
Mark-up / return / interest earned	3,654	8,974	-	206,505	1,414	5,584	-	156,206
Fee and commission income	-	-	18,829	-	-	-	-	-
Dividend income	-	-	-	-	-		-	3,018
Other income	-	-	780	-	-	5,174	681	-
Expense								
Mark-up / return / interest paid	224	3,748	45,466	70,543	7	2,433	13,301	48,786
Rent paid in respect of Premises	-	-	-	2,757	-	-	-	1,841
Repairs and maintenance	-	-	-	-	-	-	-	30,451
Travelling and accomodation	-	-	-	2,336	-	-	-	2,328
Communication cost	-	-	-	14,805	-	-	-	8,702
Brokerage and commission	-	-	-	-	-	-	-	-
Charge for defined benefit plan	-	-	-	42,620	-	-	-	30,000
Contribution to defined contribution plan	-	-	-	118,811	-	-	-	99,066
Managerial remuneration (including fee and allowances)	254,878	586,433	-	-	177,301	538,823	-	
Others	-	-	-	-	-	-	-	105
Insurance premium paid	-	-	152,689	-			475,958	
Insurance claims settled		_	86,645			-	66,201	
			00/040				00,201	

40	CAPITAL ADEQUACY, LEVERAGE RATIO & LIQUIDITY REQUIREMENTS	(Un-audited) March 31, 2020 (Rupees	(Audited) December 31, 2019 in '000)	
	Minimum Capital Requirement (MCR):			
	Paid-up capital (net of losses)	17,771,651	17,771,651	
	Capital Adequacy Ratio (CAR):			
	Eligible Common Equity Tier 1 (CET 1) Capital	66,904,548	67,625,018	
	Eligible Additional Tier 1 (ADT 1) Capital	7,012,128	7,011,045	
	Total Eligible Tier 1 Capital	73,916,676	74,636,063	
	Eligible Tier 2 Capital	19,767,552	20,039,768	
	Total Eligible Capital (Tier 1 + Tier 2)	93,684,228	94,675,831	
	Risk Weighted Assets (RWAs):			
	Credit Risk	478,183,772	494,671,653	
	Market Risk	5,137,425	7,089,963	
	Operational Risk	65,601,200	65,601,200	
	Total	548,922,397	567,362,816	
	Common Equity Tier 1 Capital Adequacy ratio	12.19%	11.92%	
	Tier 1 Capital Adequacy Ratio	13.47%	13.15%	
	Total Capital Adequacy Ratio	17.07%	16.69%	

In line with Basel III Capital Adequacy guidelines, following capital requirements are applicable to the Bank:

Common Equity Tier 1 Capital Adequacy ratio	6.00%	6.00%
Tier 1 Capital Adequacy Ratio	7.50%	7.50%
Total Capital Adequacy Ratio	11.50%	12.50%

For Capital adequacy calculation, Bank has adopted Standardized Approach for Credit & Market Risk related exposures and Alternate Standardized Approach (ASA) for operational risk.

Leverage Ratio (LR):		
Eligible Tier-1 Capital	73,916,676	74,636,063
Total Exposures	1,376,348,564	1,315,453,231
Leverage Ratio	5.37%	5.67%
Liquidity Coverage Ratio (LCR):		
Total High Quality Liquid Assets	314,048,037	285,456,439
Total Net Cash Outflow	183,545,061	174,614,928
Liquidity Coverage Ratio	171%	163%
Net Stable Funding Ratio (NSFR):		
Total Available Stable Funding	697,645,488	687,962,685
Total Required Stable Funding	511,047,379	499,005,864
Net Stable Funding Ratio	137%	138%

# 41 DATE OF AUTHORISATION

These consolidated condensed interim financial statements were authorised for issue on April 26, 2020 by the Board of Directors of the holding company.

# 42 GENERAL

Comparative information has been re-classified, re-arranged or additionally incorporated in these financial statements, wherever necessary to facilitate comparison.

42.1 The effect of reclassification, rearrangement, restatement in the comparitive information presented in the consolidated condensed interim financial statement for the quarter ended March 31, 2020 is as follows:

<b>Description of item</b> Receivable from Visa, Mastercard and other switches	Nature Asset	Rs '000	886,234	From Other Assets - Branch adjustment account	<b>To</b> Other Assets - Due from card issuing banks
Payable against ATM / ADC settlement accounts	Liability		405,493	Other Assets - Branch adjustment account	Other Liabilities - ADC settlement accounts
Commission on bills discounting	Income		3,372	Fee and commission income - Commission on trade	Markup income - Loans and advances
Rental income on properties	Income		5,106	Administrative Expenses - Rent and taxes	Other income - Rental income
Borrowing cost on lease laibility	Expense		388,023	Markup expensed - Borrowings	Markup expensed - Borrowing cost on leased liabilities
Medical, Group life and Pay continuation insurance	Expense		74,407	Administrative Expenses - Insurance	Administrative Expenses - Compensation expenses
Depreciation on properties acquired under debt asset swap arrangements	Expense		2,189	Administrative Expenses - Depreciation on owned assets	Administrative Expenses - Depreciation on non -banking assets acquired in satifaction of claims
NIFT clearing charges	Expense		2,108	Administrative Expenses - Communication	Administrative Expenses - Clearing and custodian charges

42.2 The State Bank of Pakistan, vide its circular BPRD/BA&CPD/006315/20 dated April 22, 2020, has advised the banks to suspend dividend for the quarter ended March 31, 2020 and quarter ending June 30, 2020. This is a precautionary measure to conserve capital and enhance the lending and loss absorption capacity of the banks caused due to COVID-19 pandemic.

**Chief Financial Officer** 

Director

Director

Director



Bank Alfalah Limited B. A. Building, I. I. Chundrigar Road Karachi, Pakistan. 111 777 786 bankalfalah.com

You Tube /BankAlfalah 🧗 /BankAlfalahOfficial 🞯 /bank\_alfalah 🕒 /@BankAlfalahPAK

