

Pattern of Shareholding As at December 31, 2013

Number of Shareholders	Shareholding			Number of Shares Held
	From		To	
1474	1	-	100	56,490
2387	101	-	500	713,450
2264	501	-	1000	1,699,609
5649	1001	-	5000	16,070,158
1509	5001	-	10000	10,700,857
381	10001	-	15000	4,761,950
185	15001	-	20000	3,320,569
137	20001	-	25000	3,147,866
94	25001	-	30000	2,651,801
68	30001	-	35000	2,214,993
35	35001	-	40000	1,351,355
32	40001	-	45000	1,372,016
75	45001	-	50000	3,706,277
25	50001	-	55000	1,316,425
34	55001	-	60000	1,970,096
11	60001	-	65000	689,943
16	65001	-	70000	1,087,590
14	70001	-	75000	1,028,193
5	75001	-	80000	387,675
7	80001	-	85000	586,122
6	85001	-	90000	529,234
7	90001	-	95000	646,213
36	95001	-	100000	3,595,625
4	100001	-	105000	415,218
6	105001	-	110000	655,875
5	110001	-	115000	565,000
6	115001	-	120000	707,202
7	120001	-	125000	866,112
6	125001	-	130000	768,800
1	130001	-	135000	131,500
5	135001	-	140000	694,342
13	145001	-	150000	1,942,078
3	150001	-	155000	458,029
5	155001	-	160000	790,712
1	160001	-	165000	164,459
7	165001	-	170000	1,177,419
2	170001	-	175000	344,481

Number of Shareholders	Shareholding			Number of Shares Held
	From		To	
1	175001	-	180000	176,090
3	180001	-	185000	550,455
2	185001	-	190000	378,878
3	190001	-	195000	578,412
14	195001	-	200000	2,793,626
1	200001	-	205000	202,500
8	205001	-	210000	1,668,931
3	215001	-	220000	659,000
2	220001	-	225000	446,000
2	225001	-	230000	457,812
3	235001	-	240000	711,449
3	245001	-	250000	750,000
4	250001	-	255000	1,011,078
3	255001	-	260000	776,834
4	260001	-	265000	1,048,748
2	270001	-	275000	549,873
3	275001	-	280000	833,125
2	280001	-	285000	566,459
1	285001	-	290000	287,654
1	290001	-	295000	291,875
11	295001	-	300000	3,294,812
2	300001	-	305000	604,500
2	305001	-	310000	616,102
1	310001	-	315000	312,500
2	320001	-	325000	646,000
1	335001	-	340000	337,500
4	345001	-	350000	1,395,933
1	350001	-	355000	352,072
1	355001	-	360000	358,000
1	370001	-	375000	374,695
2	395001	-	400000	799,250
1	405001	-	410000	405,085
1	415001	-	420000	418,664
1	440001	-	445000	441,973
3	445001	-	450000	1,340,816
1	465001	-	470000	467,346
1	470001	-	475000	470,643
4	475001	-	480000	1,907,999
1	480001	-	485000	480,744
7	495001	-	500000	3,500,000
1	500001	-	505000	501,495
2	510001	-	515000	1,028,090
1	540001	-	545000	541,450

Number of Shareholders	Shareholding		Number of Shares Held	
	From	To		
2	545001	-	550000	1,100,000
2	555001	-	560000	1,117,174
1	570001	-	575000	572,000
5	595001	-	600000	2,998,145
2	600001	-	605000	1,205,350
1	625001	-	630000	629,887
1	635001	-	640000	640,000
1	665001	-	670000	666,319
1	670001	-	675000	675,000
2	685001	-	690000	1,378,186
1	695001	-	700000	700,000
2	700001	-	705000	1,404,266
1	720001	-	725000	720,837
1	740001	-	745000	741,820
2	745001	-	750000	1,496,187
1	765001	-	770000	768,000
2	795001	-	800000	1,597,300
1	800001	-	805000	800,781
1	820001	-	825000	821,000
1	855001	-	860000	855,500
1	865001	-	870000	870,000
1	875001	-	880000	875,875
1	890001	-	895000	894,000
1	900001	-	905000	904,800
1	910001	-	915000	910,605
1	950001	-	955000	950,318
1	955001	-	960000	959,800
1	965001	-	970000	969,000
2	995001	-	1000000	1,997,500
1	1005001	-	1010000	1,009,500
1	1025001	-	1030000	1,026,736
1	1055001	-	1060000	1,059,000
1	1100001	-	1105000	1,100,563
1	1105001	-	1110000	1,108,500
1	1165001	-	1170000	1,168,500
1	1230001	-	1235000	1,231,500
1	1245001	-	1250000	1,250,000
1	1260001	-	1265000	1,264,240
1	1270001	-	1275000	1,274,199
1	1295001	-	1300000	1,300,000
1	1310001	-	1315000	1,314,861
1	1340001	-	1345000	1,341,000
1	1345001	-	1350000	1,350,000

Number of Shareholders	Shareholding		Number of Shares Held	
	From	To		
1	1365001	-	1370000	1,367,747
1	1370001	-	1375000	1,372,500
1	1385001	-	1390000	1,386,500
1	1395001	-	1400000	1,400,000
1	1400001	-	1405000	1,403,122
1	1410001	-	1415000	1,413,000
1	1435001	-	1440000	1,440,000
1	1500001	-	1505000	1,504,145
1	1510001	-	1515000	1,515,000
1	1565001	-	1570000	1,569,172
1	1585001	-	1590000	1,586,000
1	1640001	-	1645000	1,640,300
1	1675001	-	1680000	1,676,688
1	1740001	-	1745000	1,743,000
1	1770001	-	1775000	1,775,000
1	1795001	-	1800000	1,800,000
1	1980001	-	1985000	1,981,000
2	1995001	-	2000000	4,000,000
1	2035001	-	2040000	2,036,500
1	2075001	-	2080000	2,078,000
1	2110001	-	2115000	2,110,200
1	2135001	-	2140000	2,136,507
1	2195001	-	2200000	2,200,000
1	2210001	-	2215000	2,210,500
1	2230001	-	2235000	2,230,078
2	2245001	-	2250000	4,500,000
1	2470001	-	2475000	2,472,000
1	2495001	-	2500000	2,500,000
1	2550001	-	2555000	2,552,947
1	2685001	-	2690000	2,689,000
1	2745001	-	2750000	2,750,000
1	2865001	-	2870000	2,870,000
1	3150001	-	3155000	3,152,894
1	3220001	-	3225000	3,225,000
1	3285001	-	3290000	3,286,000
1	3350001	-	3355000	3,352,360
1	3385001	-	3390000	3,387,603
2	3515001	-	3520000	7,035,347
1	3530001	-	3535000	3,531,369
1	4015001	-	4020000	4,018,500
1	4020001	-	4025000	4,021,538
1	4110001	-	4115000	4,114,500
1	4125001	-	4130000	4,127,409

Number of Shareholders	Shareholding		Number of Shares Held
	From	To	
1	4195001	-	4200000
1	4355001	-	4,356,359
1	4685001	-	4,686,000
1	4740001	-	4,744,000
1	4800001	-	4,803,000
1	4895001	-	4,900,000
1	4995001	-	5,000,000
1	5995001	-	6,000,000
1	6095001	-	6,100,000
1	6170001	-	6,175,000
1	6495001	-	6,500,000
1	6545001	-	6,549,613
1	6605001	-	6,605,147
1	6995001	-	7,000,000
1	7745001	-	7,749,000
1	8045001	-	8,050,000
1	8395001	-	8,400,000
1	11685001	-	11,686,000
1	11825001	-	11,825,818
1	12245001	-	12,250,000
2	12515001	-	25,033,788
1	12975001	-	12,979,740
2	13495001	-	27,000,000
1	14650001	-	14,653,068
1	17500001	-	17,501,603
1	19095001	-	19,096,875
1	19125001	-	19,128,259
1	20495001	-	20,500,000
1	20505001	-	20,510,000
1	30685001	-	30,689,567
1	32145001	-	32,149,947
1	36690001	-	36,694,424
1	38565001	-	38,566,171
1	53090001	-	53,090,599
1	53965001	-	53,966,250
1	55040001	-	55,044,258
1	68805001	-	68,805,322
1	75685001	-	75,687,166
2	103205001	-	206,415,966
1	119260001	-	119,263,433
14783			1,349,156,250

Categories of Shareholders As at December 31, 2013

S.No.	Shareholder's Category	Number of Shareholders	Number of Shares	Percentage
1	Directors, Chief Executive Officer their Spouse(s) & Minor Children.	7	230,380,595	17.08
2	Associated Companies, Undertakings & Related Parties.	3	53,619,239	3.97
3	NIT & ICP	2	4,128,307	0.31
4	Banks DFI & NBFI.	24	51,357,278	3.81
5	Insurance Companies	18	6,246,246	0.46
6	Modarabas & Mutual Funds	48	101,774,036	7.54
7	Public Sector Companies & Corporations	5	61,313,434	4.54
8	General Public - Local	14,437	115,662,137	8.57
9	General Public - Foreign	26	457,606,788	33.92
10	Foreign Companies	45	170,774,782	12.66
11	Others	168	96,293,408	7.14
		14,783	1,349,156,250	100.00

Pattern of Shareholding under Code of Corporate Governance As at December 31, 2013

S.No.	Shareholder's Category	Number of Shareholders	Number of Shares Held	Category Wise No. of Shares	Percentage %
1-	Associated Companies, Undertakings and Related Parties	3		53,619,239	3.97
	Dhabi One Investments Services LLC		38,566,171		2.86
	Wincom (Pvt) Limited		14,653,068		1.09
	Alfalah Insurance Company Limited		400,000		0.03
2-	Mutual Funds	48		105,894,445	7.85
	CDC - Trustee PICIC Growth Fund		13,500,000		1.00
	MC FSL - Trustee JS Growth Fund		11,686,000		0.87
	CDC - Trustee NIT-Equity Market Opportunity Fund		6,549,613		0.49
	CDC - Trustee PICIC Investment Fund		6,500,000		0.48
	CDC - Trustee Hbl - Stock Fund		6,000,000		0.44
	MCBFSL - Trustee JS Value Fund		5,000,000		0.37
	CDC-Trustee NAFA Savings Plus Fund - Mt		4,744,000		0.35
	CDC - Trustee UBL Stock Advantage Fund		4,686,000		0.35
	National Bank of Pakistan-Trustee Department Ni(U)T Fund		4,127,409		0.31
	CDC - Trustee Unit Trust of Pakistan		3,520,000		0.26
	CDC - Trustee NAFA Stock Fund		3,515,347		0.26
	CDC - Trustee AKD Opportunity Fund		3,286,000		0.24
	CDC - Trustee Asian Stocks Fund		3,225,000		0.24
	CDC - Trustee Safeway Mutual Fund		2,870,000		0.21
	CDC - Trustee Pakistan Stock Market Fund		2,689,000		0.20
	CDC - Trustee JS Large Cap. Fund		2,250,000		0.17
	CDC-Trustee NAFA Asset Allocation Fund		2,078,000		0.15
	CDC - Trustee MCB Dynamic Stock Fund		2,036,500		0.15
	CDC - Trustee Atlas Income Fund - Mt		1,981,000		0.15
	CDC - Trustee ABL Stock Fund		1,440,000		0.11
	CDC - Trustee Atlas Stock Market Fund		1,400,000		0.10
	Golden Arrow Selected Stocks Fund Limited		1,386,500		0.10
	CDC - Trustee NAFA Multi Asset Fund		1,372,500		0.10
	CDC-Trustee Pakistan Premier Fund		1,341,000		0.10
	CDC - Trustee HBL Multi - Asset Fund		1,250,000		0.09
	CDC - Trustee PICIC Income Fund - Mt		1,168,500		0.09
	CDC - Trustee PICIC Stock Fund		969,000		0.07
	CDC - Trustee UBL Asset Allocation Fund		894,000		0.07
	CDC - Trustee IGI Stock Fund		870,000		0.06
	MCBFSL-Trustee URSF-Equity Sub Fund		557,700		0.04
	CDC - Trustee Askari Asset Allocation Fund		477,500		0.04
	CDC - Trustee JS Pension Savings Fund - Equity Account		309,000		0.02

S.No.	Shareholder's Category	Number of Shareholders	Number of Shares Held	Category Wise No. of Shares	Percentage %
	Trustee - Pakistan Pension Fund - Equity Sub Fund		281,500		0.02
	CDC - Trustee APF-Equity Sub Fund		250,000		0.02
	CDC - Trustee Askari Equity Fund		219,000		0.02
	CDC - Trustee Lakson Equity Fund		200,000		0.01
	MCBFSL - Trustee NAMCO Balanced Fund - Mt		189,500		0.01
	CDC - Trustee First Capital Mutual Fund		185,000		0.01
	CDC - Trustee AKD Index Tracker Fund		169,305		0.01
	CDC - Trustee Pakistan Capital Market Fund		150,000		0.01
	CDC - Trustee Crosby Dragon Fund		128,000		0.01
	CDC - Trustee Kasb Asset Allocation Fund		124,000		0.01
	CDC - Trustee First Habib Stock Fund		105,000		0.01
	CDC - Trustee PIML Strategic Multi Asset Fund		100,000		0.01
	Trustee - BMA Chundrigar Road Savings Fund - Mt		50,000		0.00
	MC FSL - Trustee JS Kse-30 Index Fund		31,986		0.00
	CDC - Trustee MCB Dynamic Allocation Fund		24,500		0.00
	CDC - Trustee Pak Strategic Alloc. Fund		7,085		0.00
3-	Directors their Spouse(s) and Minor Children	7		230,380,595	17.08
	H.H. Sheikh Hamdan Bin Mubarak Al Nahayan , Chairman		135,357,930		10.03
	Mr. Abdulla Nasser Hawaileel Al Mansoori , Director		88,203,414		6.54
	Mr. Abdulla Khalil Al Mutawa , Director		11,331		0.00
	Mr. Khalid Mana Saeed Al Otaiba , Director		67,457		0.00
	Mr. Ikram Ul Majeed Sehgal , Director		3,352,360		0.25
	Mr. Nadeem Iqbal Sheikh , Director		3,387,603		0.25
	Mr. Atif Aslam Bajwa, Director / CEO		500		0.00
4-	Executives	81		4,663,981	0.35
5-	Public Sector Companies and Corporations	5		61,313,434	4.54
6-	Banks, Development Finance Institutions, Non-Banking Finance Companies, Insurance Companies, Takaful, Modarabas and Pension Funds.	90		139,916,966	10.37
	Shareholders holding 5% or more voting rights / shares				
	Total Paid up Capital		1,349,156,250	Shares	
	5% of the Paid Up Capital		67,457,813	Shares	
				Holding	%
	H.H. Sheikh Nahayan Mabararak Al Nahayan			172,354,032	12.77
	H.H. Sheikh Hamdan Bin Mubarak Al Nahayan , Chairman			135,357,930	10.03
	H.E. Sheikh Suroor Bin Mohammad Al Nahyan			115,033,801	8.53
	Mr. Abdulla Nasser Hawaileel Al Mansoori , Director			88,203,414	6.54
	M/S. Electro Mechanical Company LLC			87,933,581	6.52