

## Pattern of Shareholding As at December 31, 2013

Number of Shareholders	Shareholding			Number of Shares Held
	From		To	
1474	1	-	100	56,490
2387	101	-	500	713,450
2264	501	-	1000	1,699,609
5649	1001	-	5000	16,070,158
1509	5001	-	10000	10,700,857
381	10001	-	15000	4,761,950
185	15001	-	20000	3,320,569
137	20001	-	25000	3,147,866
94	25001	-	30000	2,651,801
68	30001	-	35000	2,214,993
35	35001	-	40000	1,351,355
32	40001	-	45000	1,372,016
75	45001	-	50000	3,706,277
25	50001	-	55000	1,316,425
34	55001	-	60000	1,970,096
11	60001	-	65000	689,943
16	65001	-	70000	1,087,590
14	70001	-	75000	1,028,193
5	75001	-	80000	387,675
7	80001	-	85000	586,122
6	85001	-	90000	529,234
7	90001	-	95000	646,213
36	95001	-	100000	3,595,625
4	100001	-	105000	415,218
6	105001	-	110000	655,875
5	110001	-	115000	565,000
6	115001	-	120000	707,202
7	120001	-	125000	866,112
6	125001	-	130000	768,800
1	130001	-	135000	131,500
5	135001	-	140000	694,342
13	145001	-	150000	1,942,078
3	150001	-	155000	458,029
5	155001	-	160000	790,712
1	160001	-	165000	164,459
7	165001	-	170000	1,177,419
2	170001	-	175000	344,481

Number of Shareholders	Shareholding			Number of Shares Held
	From		To	
1	175001	-	180000	176,090
3	180001	-	185000	550,455
2	185001	-	190000	378,878
3	190001	-	195000	578,412
14	195001	-	200000	2,793,626
1	200001	-	205000	202,500
8	205001	-	210000	1,668,931
3	215001	-	220000	659,000
2	220001	-	225000	446,000
2	225001	-	230000	457,812
3	235001	-	240000	711,449
3	245001	-	250000	750,000
4	250001	-	255000	1,011,078
3	255001	-	260000	776,834
4	260001	-	265000	1,048,748
2	270001	-	275000	549,873
3	275001	-	280000	833,125
2	280001	-	285000	566,459
1	285001	-	290000	287,654
1	290001	-	295000	291,875
11	295001	-	300000	3,294,812
2	300001	-	305000	604,500
2	305001	-	310000	616,102
1	310001	-	315000	312,500
2	320001	-	325000	646,000
1	335001	-	340000	337,500
4	345001	-	350000	1,395,933
1	350001	-	355000	352,072
1	355001	-	360000	358,000
1	370001	-	375000	374,695
2	395001	-	400000	799,250
1	405001	-	410000	405,085
1	415001	-	420000	418,664
1	440001	-	445000	441,973
3	445001	-	450000	1,340,816
1	465001	-	470000	467,346
1	470001	-	475000	470,643
4	475001	-	480000	1,907,999
1	480001	-	485000	480,744
7	495001	-	500000	3,500,000
1	500001	-	505000	501,495
2	510001	-	515000	1,028,090
1	540001	-	545000	541,450

Number of Shareholders	Shareholding		Number of Shares Held	
	From	To		
2	545001	-	550000	1,100,000
2	555001	-	560000	1,117,174
1	570001	-	575000	572,000
5	595001	-	600000	2,998,145
2	600001	-	605000	1,205,350
1	625001	-	630000	629,887
1	635001	-	640000	640,000
1	665001	-	670000	666,319
1	670001	-	675000	675,000
2	685001	-	690000	1,378,186
1	695001	-	700000	700,000
2	700001	-	705000	1,404,266
1	720001	-	725000	720,837
1	740001	-	745000	741,820
2	745001	-	750000	1,496,187
1	765001	-	770000	768,000
2	795001	-	800000	1,597,300
1	800001	-	805000	800,781
1	820001	-	825000	821,000
1	855001	-	860000	855,500
1	865001	-	870000	870,000
1	875001	-	880000	875,875
1	890001	-	895000	894,000
1	900001	-	905000	904,800
1	910001	-	915000	910,605
1	950001	-	955000	950,318
1	955001	-	960000	959,800
1	965001	-	970000	969,000
2	995001	-	1000000	1,997,500
1	1005001	-	1010000	1,009,500
1	1025001	-	1030000	1,026,736
1	1055001	-	1060000	1,059,000
1	1100001	-	1105000	1,100,563
1	1105001	-	1110000	1,108,500
1	1165001	-	1170000	1,168,500
1	1230001	-	1235000	1,231,500
1	1245001	-	1250000	1,250,000
1	1260001	-	1265000	1,264,240
1	1270001	-	1275000	1,274,199
1	1295001	-	1300000	1,300,000
1	1310001	-	1315000	1,314,861
1	1340001	-	1345000	1,341,000
1	1345001	-	1350000	1,350,000

Number of Shareholders	Shareholding		Number of Shares Held	
	From	To		
1	1365001	-	1370000	1,367,747
1	1370001	-	1375000	1,372,500
1	1385001	-	1390000	1,386,500
1	1395001	-	1400000	1,400,000
1	1400001	-	1405000	1,403,122
1	1410001	-	1415000	1,413,000
1	1435001	-	1440000	1,440,000
1	1500001	-	1505000	1,504,145
1	1510001	-	1515000	1,515,000
1	1565001	-	1570000	1,569,172
1	1585001	-	1590000	1,586,000
1	1640001	-	1645000	1,640,300
1	1675001	-	1680000	1,676,688
1	1740001	-	1745000	1,743,000
1	1770001	-	1775000	1,775,000
1	1795001	-	1800000	1,800,000
1	1980001	-	1985000	1,981,000
2	1995001	-	2000000	4,000,000
1	2035001	-	2040000	2,036,500
1	2075001	-	2080000	2,078,000
1	2110001	-	2115000	2,110,200
1	2135001	-	2140000	2,136,507
1	2195001	-	2200000	2,200,000
1	2210001	-	2215000	2,210,500
1	2230001	-	2235000	2,230,078
2	2245001	-	2250000	4,500,000
1	2470001	-	2475000	2,472,000
1	2495001	-	2500000	2,500,000
1	2550001	-	2555000	2,552,947
1	2685001	-	2690000	2,689,000
1	2745001	-	2750000	2,750,000
1	2865001	-	2870000	2,870,000
1	3150001	-	3155000	3,152,894
1	3220001	-	3225000	3,225,000
1	3285001	-	3290000	3,286,000
1	3350001	-	3355000	3,352,360
1	3385001	-	3390000	3,387,603
2	3515001	-	3520000	7,035,347
1	3530001	-	3535000	3,531,369
1	4015001	-	4020000	4,018,500
1	4020001	-	4025000	4,021,538
1	4110001	-	4115000	4,114,500
1	4125001	-	4130000	4,127,409

Number of Shareholders	Shareholding		Number of Shares Held
	From	To	
1	4195001	-	4200000
1	4355001	-	4,356,359
1	4685001	-	4,686,000
1	4740001	-	4,744,000
1	4800001	-	4,803,000
1	4895001	-	4,900,000
1	4995001	-	5,000,000
1	5995001	-	6,000,000
1	6095001	-	6,100,000
1	6170001	-	6,175,000
1	6495001	-	6,500,000
1	6545001	-	6,549,613
1	6605001	-	6,605,147
1	6995001	-	7,000,000
1	7745001	-	7,749,000
1	8045001	-	8,050,000
1	8395001	-	8,400,000
1	11685001	-	11,686,000
1	11825001	-	11,825,818
1	12245001	-	12,250,000
2	12515001	-	25,033,788
1	12975001	-	12,979,740
2	13495001	-	27,000,000
1	14650001	-	14,653,068
1	17500001	-	17,501,603
1	19095001	-	19,096,875
1	19125001	-	19,128,259
1	20495001	-	20,500,000
1	20505001	-	20,510,000
1	30685001	-	30,689,567
1	32145001	-	32,149,947
1	36690001	-	36,694,424
1	38565001	-	38,566,171
1	53090001	-	53,090,599
1	53965001	-	53,966,250
1	55040001	-	55,044,258
1	68805001	-	68,805,322
1	75685001	-	75,687,166
2	103205001	-	206,415,966
1	119260001	-	119,263,433
<b>14783</b>			<b>1,349,156,250</b>

## Categories of Shareholders As at December 31, 2013

S.No.	Shareholder's Category	Number of Shareholders	Number of Shares	Percentage
1	Directors, Chief Executive Officer their Spouse(s) & Minor Children.	7	230,380,595	17.08
2	Associated Companies, Undertakings & Related Parties.	3	53,619,239	3.97
3	NIT & ICP	2	4,128,307	0.31
4	Banks DFI & NBFI.	24	51,357,278	3.81
5	Insurance Companies	18	6,246,246	0.46
6	Modarabas & Mutual Funds	48	101,774,036	7.54
7	Public Sector Companies & Corporations	5	61,313,434	4.54
8	General Public - Local	14,437	115,662,137	8.57
9	General Public - Foreign	26	457,606,788	33.92
10	Foreign Companies	45	170,774,782	12.66
11	Others	168	96,293,408	7.14
		<b>14,783</b>	<b>1,349,156,250</b>	<b>100.00</b>

## Pattern of Shareholding under Code of Corporate Governance As at December 31, 2013

S.No.	Shareholder's Category	Number of Shareholders	Number of Shares Held	Category Wise No. of Shares	Percentage %
<b>1-</b>	<b>Associated Companies, Undertakings and Related Parties</b>	<b>3</b>		<b>53,619,239</b>	<b>3.97</b>
	Dhabi One Investments Services LLC		38,566,171		2.86
	Wincom (Pvt) Limited		14,653,068		1.09
	Alfalah Insurance Company Limited		400,000		0.03
<b>2-</b>	<b>Mutual Funds</b>	<b>48</b>		<b>105,894,445</b>	<b>7.85</b>
	CDC - Trustee PICIC Growth Fund		13,500,000		1.00
	MC FSL - Trustee JS Growth Fund		11,686,000		0.87
	CDC - Trustee NIT-Equity Market Opportunity Fund		6,549,613		0.49
	CDC - Trustee PICIC Investment Fund		6,500,000		0.48
	CDC - Trustee Hbl - Stock Fund		6,000,000		0.44
	MCBFSL - Trustee JS Value Fund		5,000,000		0.37
	CDC-Trustee NAFA Savings Plus Fund - Mt		4,744,000		0.35
	CDC - Trustee UBL Stock Advantage Fund		4,686,000		0.35
	National Bank of Pakistan-Trustee Department Ni(U)T Fund		4,127,409		0.31
	CDC - Trustee Unit Trust of Pakistan		3,520,000		0.26
	CDC - Trustee NAFA Stock Fund		3,515,347		0.26
	CDC - Trustee AKD Opportunity Fund		3,286,000		0.24
	CDC - Trustee Asian Stocks Fund		3,225,000		0.24
	CDC - Trustee Safeway Mutual Fund		2,870,000		0.21
	CDC - Trustee Pakistan Stock Market Fund		2,689,000		0.20
	CDC - Trustee JS Large Cap. Fund		2,250,000		0.17
	CDC-Trustee NAFA Asset Allocation Fund		2,078,000		0.15
	CDC - Trustee MCB Dynamic Stock Fund		2,036,500		0.15
	CDC - Trustee Atlas Income Fund - Mt		1,981,000		0.15
	CDC - Trustee ABL Stock Fund		1,440,000		0.11
	CDC - Trustee Atlas Stock Market Fund		1,400,000		0.10
	Golden Arrow Selected Stocks Fund Limited		1,386,500		0.10
	CDC - Trustee NAFA Multi Asset Fund		1,372,500		0.10
	CDC-Trustee Pakistan Premier Fund		1,341,000		0.10
	CDC - Trustee HBL Multi - Asset Fund		1,250,000		0.09
	CDC - Trustee PICIC Income Fund - Mt		1,168,500		0.09
	CDC - Trustee PICIC Stock Fund		969,000		0.07
	CDC - Trustee UBL Asset Allocation Fund		894,000		0.07
	CDC - Trustee IGI Stock Fund		870,000		0.06
	MCBFSL-Trustee URSF-Equity Sub Fund		557,700		0.04
	CDC - Trustee Askari Asset Allocation Fund		477,500		0.04
	CDC - Trustee JS Pension Savings Fund - Equity Account		309,000		0.02

S.No.	Shareholder's Category	Number of Shareholders	Number of Shares Held	Category Wise No. of Shares	Percentage %
	Trustee - Pakistan Pension Fund - Equity Sub Fund		281,500		0.02
	CDC - Trustee APF-Equity Sub Fund		250,000		0.02
	CDC - Trustee Askari Equity Fund		219,000		0.02
	CDC - Trustee Lakson Equity Fund		200,000		0.01
	MCBFSL - Trustee NAMCO Balanced Fund - Mt		189,500		0.01
	CDC - Trustee First Capital Mutual Fund		185,000		0.01
	CDC - Trustee AKD Index Tracker Fund		169,305		0.01
	CDC - Trustee Pakistan Capital Market Fund		150,000		0.01
	CDC - Trustee Crosby Dragon Fund		128,000		0.01
	CDC - Trustee Kasb Asset Allocation Fund		124,000		0.01
	CDC - Trustee First Habib Stock Fund		105,000		0.01
	CDC - Trustee PIML Strategic Multi Asset Fund		100,000		0.01
	Trustee - BMA Chundrigar Road Savings Fund - Mt		50,000		0.00
	MC FSL - Trustee JS Kse-30 Index Fund		31,986		0.00
	CDC - Trustee MCB Dynamic Allocation Fund		24,500		0.00
	CDC - Trustee Pak Strategic Alloc. Fund		7,085		0.00
<b>3-</b>	<b>Directors their Spouse(s) and Minor Children</b>	<b>7</b>		<b>230,380,595</b>	<b>17.08</b>
	H.H. Sheikh Hamdan Bin Mubarak Al Nahayan , Chairman		135,357,930		10.03
	Mr. Abdulla Nasser Hawaileel Al Mansoori , Director		88,203,414		6.54
	Mr. Abdulla Khalil Al Mutawa , Director		11,331		0.00
	Mr. Khalid Mana Saeed Al Otaiba , Director		67,457		0.00
	Mr. Ikram Ul Majeed Sehgal , Director		3,352,360		0.25
	Mr. Nadeem Iqbal Sheikh , Director		3,387,603		0.25
	Mr. Atif Aslam Bajwa, Director / CEO		500		0.00
<b>4-</b>	<b>Executives</b>	<b>81</b>		<b>4,663,981</b>	<b>0.35</b>
<b>5-</b>	<b>Public Sector Companies and Corporations</b>	<b>5</b>		<b>61,313,434</b>	<b>4.54</b>
<b>6-</b>	<b>Banks, Development Finance Institutions, Non-Banking Finance Companies, Insurance Companies, Takaful, Modarabas and Pension Funds.</b>	<b>90</b>		<b>139,916,966</b>	<b>10.37</b>
	<b>Shareholders holding 5% or more voting rights / shares</b>				
	<b>Total Paid up Capital</b>		<b>1,349,156,250</b>	<b>Shares</b>	
	<b>5% of the Paid Up Capital</b>		<b>67,457,813</b>	<b>Shares</b>	
				Holding	%
	H.H. Sheikh Nahayan Mabararak Al Nahayan			172,354,032	12.77
	H.H. Sheikh Hamdan Bin Mubarak Al Nahayan , Chairman			135,357,930	10.03
	H.E. Sheikh Suroor Bin Mohammad Al Nahyan			115,033,801	8.53
	Mr. Abdulla Nasser Hawaileel Al Mansoori , Director			88,203,414	6.54
	M/S. Electro Mechanical Company LLC			87,933,581	6.52