

Alfalah Auto Loan Markup Rates

Fixed Markup Rates	1 Year	2 Years	3 Years	4 Years	5 Years	6 Years	7 Years
Auto Loan for Brand New Vehicles	16.00%	16.00%	16.00%	16.50%	16.50%	16.50%	16.50%
Auto Loan for Brand New Imported Vehicles	16.50%	16.50%	16.50%	16.50%	16.50%	-NA-	-NA-
Brand New Semi Com. Vehicles (Local Make)	17.00%	17.00%	17.00%	17.00%	17.00%	-NA-	-NA-
Second Hand Vehicles	17.50%	17.50%	17.50%	17.50%	17.50%	-NA-	-NA-

Variable Markup Rates	2 Years	3 Years	4 - 5 Years	6 - 7 Years
Auto Loan for Brand New Vehicles	K + 3.50%	K + 4.00%	K + 4.50%	K + 5.00%
Auto Loan for Brand New Imported Vehicles	K + 5.00%			-NA-
Brand New Semi Com. Vehicles (Local Make)				
Second Hand Vehicles				